

**Department of Defense**

**ATLAS/DATA ABSTRACT**  
**FOR THE UNITED STATES**  
**AND SELECTED AREAS**

**Fiscal Year 1994**

|                    |                                            |
|--------------------|--------------------------------------------|
| Accession For      |                                            |
| NTIS CRA&I         | <input checked="checked" type="checkbox"/> |
| DTIC TAB           | <input type="checkbox"/>                   |
| Unannounced        | <input type="checkbox"/>                   |
| Justification      |                                            |
| By                 |                                            |
| Distribution/      |                                            |
| Availability Codes |                                            |
| Dist               | Avail and/or Special                       |
| A-1                |                                            |

Prepared by  
**Department of Defense**  
**Washington Headquarters Services**  
**Directorate for Information**  
**Operations and Reports**

**DTIC QUALITY INSPECTED 3**

For sale by the Superintendent of Documents  
U. S. Government Printing Office  
Washington, D.C. 20402-9371  
Telephone: (202) 512-1800

DTIC AND NTIS IDENTIFICATION NUMBER FOR THIS PUBLICATION IS DIOR/L03-94.

19950330 053

DTIC  
ELECTE  
APR 4 1995

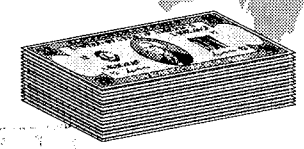
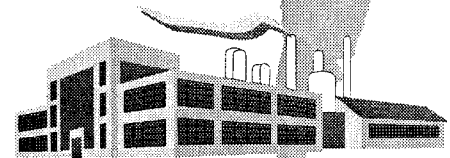
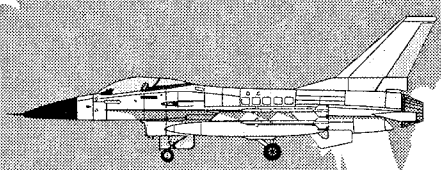
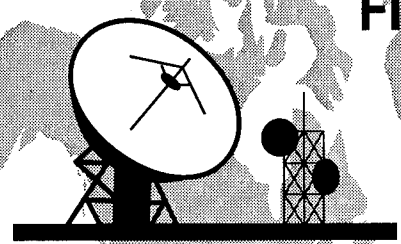
L03

Department of Defense



# ATLAS/DATA ABSTRACT FOR THE UNITED STATES AND SELECTED AREAS

FISCAL YEAR 1994



EXEMPTED FROM GDS  
Excluded from public release  
Distribution Unlimited

OSD  
SECURITY INFORMATION  
UNCLASSIFIED



DIRECTORATE FOR INFORMATION  
OPERATIONS AND REPORTS (DIOR)

# TABLE OF CONTENTS

|                                                               | Page |
|---------------------------------------------------------------|------|
| INTRODUCTION .....                                            | 2    |
| MAPS AND STATISTICAL SUMMARIES                                |      |
| DoD Estimated Payroll and Prime Contracts by State/Area ..... | 8    |
| Statistical Abstract for the United States .....              | 11   |

| State/Area                | Map No. |    |
|---------------------------|---------|----|
| Alabama (AL)              | 1       | 12 |
| Alaska (AK)               | 2       | 14 |
| Arizona (AZ)              | 3       | 16 |
| Arkansas (AR)             | 4       | 18 |
| California (CA)           | 5       | 20 |
| Los Angeles Area          | 5a      | 23 |
| San Diego Area            | 5b      | 24 |
| San Francisco Area        | 5c      | 25 |
| Colorado (CO)             | 6       | 26 |
| Connecticut (CT)          | 7       | 28 |
| Delaware (DE)             | 8       | 30 |
| District of Columbia (DC) | 9       | 32 |
| Florida (FL)              | 10      | 34 |
| Georgia (GA)              | 11      | 36 |
| Hawaii (HI)               | 12      | 38 |
| Idaho (ID)                | 13      | 40 |
| Illinois (IL)             | 14      | 42 |
| Indiana (IN)              | 15      | 44 |
| Iowa (IA)                 | 16      | 46 |
| Kansas (KS)               | 17      | 48 |
| Kentucky (KY)             | 18      | 50 |
| Louisiana (LA)            | 19      | 52 |
| Maine (ME)                | 20      | 54 |
| Maryland (MD)             | 21      | 56 |
| Suburban Maryland         | 21a     | 59 |
| Massachusetts (MA)        | 22      | 60 |
| Michigan (MI)             | 23      | 62 |
| Minnesota (MN)            | 24      | 64 |
| Mississippi (MS)          | 25      | 66 |
| Missouri (MO)             | 26      | 68 |
| Montana (MT)              | 27      | 70 |
| Nebraska (NE)             | 28      | 72 |
| Nevada (NV)               | 29      | 74 |
| New Hampshire (NH)        | 30      | 76 |
| New Jersey (NJ)           | 31      | 78 |
| New Mexico (NM)           | 32      | 80 |
| New York (NY)             | 33      | 82 |
| North Carolina (NC)       | 34      | 84 |
| North Dakota (ND)         | 35      | 86 |
| Ohio (OH)                 | 36      | 88 |

## TABLE OF CONTENTS (Continued)

| State/Area             | Map No. | Page |
|------------------------|---------|------|
| Oklahoma (OK)          | 37      | 90   |
| Oregon (OR)            | 38      | 92   |
| Pennsylvania (PA)      | 39      | 94   |
| Rhode Island (RI)      | 40      | 96   |
| South Carolina (SC)    | 41      | 98   |
| South Dakota (SD)      | 42      | 100  |
| Tennessee (TN)         | 43      | 102  |
| Texas (TX)             | 44      | 104  |
| Utah (UT)              | 45      | 106  |
| Vermont (VT)           | 46      | 108  |
| Virginia (VA)          | 47      | 110  |
| Norfolk Area           | 47a     | 112  |
| Northern Virginia Area | 47b     | 113  |
| Washington (WA)        | 48      | 114  |
| West Virginia (WV)     | 49      | 116  |
| Wisconsin (WI)         | 50      | 118  |
| Wyoming (WY)           | 51      | 120  |
| Guam                   | 52      | 122  |
| Puerto Rico            | 53      | 124  |
| Australia              | 54      | 126  |
| Belgium                | 55      | 128  |
| Bermuda                | 56      | 130  |
| Canada                 | 57      | 132  |
| Egypt                  | 58      | 134  |
| Germany                | 59      | 136  |
| Greece                 | 60      | 138  |
| Iceland                | 61      | 140  |
| Italy                  | 62      | 142  |
| Japan                  | 63      | 144  |
| Korea                  | 64      | 146  |
| Netherlands            | 65      | 148  |
| Panama                 | 66      | 150  |
| Philippines            | 67      | 152  |
| Portugal               | 68      | 154  |
| Saudi Arabia           | 69      | 156  |
| Spain                  | 70      | 158  |
| Turkey                 | 71      | 160  |
| United Kingdom         | 72      | 162  |

# INTRODUCTION

The expenditures shown in this publication are not all inclusive. Additional information on total operational costs in selected foreign countries are available in the DoD Comptroller Budget Exhibit OP-53.

## **INTRODUCTION**

### **BACKGROUND**

From 1955 to 1982, the Department of Defense (DoD) published the Map Book of Major Military Installations. This book gave DoD managers a convenient reference to locate major military installations in the United States. In the late 1970's, officials in the Office of the Secretary of Defense suggested that the geography information in the "Map Book" be combined with financial and personnel data so that a wide range of information about DoD would be available in a single publication. A prototype of this new book, in 1981, resulted in the first Atlas/State Data Abstract, in 1982, and included geographic, financial, and personnel information for the fifty states. The 1984 edition was expanded to include selected U.S. Territories and Possessions, and the 1986 edition added selected foreign countries.

### **ATLAS**

The Atlas/Data Abstract for the United States and Selected Areas includes military and civilian manpower, payroll outlays, and prime contracts over \$25,000, by state, District of Columbia (DC), Guam, Puerto Rico, and selected foreign countries. The information is presented with statistical tables on the right hand pages and corresponding maps on the facing pages.

In the first set of tables, personnel and expenditure totals are displayed for DoD, Army, Navy and Marine Corps, Air Force, and Other Defense Activities. The personnel part of this set contains a breakdown of active duty military, civilian, and Reserve and National Guard for the fifty states, DC, Guam, and Puerto Rico. The foreign countries show military and civilian dependent information instead of Reserve and National Guard personnel figures. The expenditures part of this set is broken down by payroll outlays and prime contracts over \$25,000, and subsets of these categories.

In the next set of tables, the top ten major locations of expenditures and personnel are shown in descending order. These locations are depicted on the maps on the corresponding facing pages. These tables are not included in the selected foreign countries since location information is not collected.

In the remaining two tables, contract awards over \$25,000 for the last three fiscal years and the top five contractors with their major areas of work are depicted for each state or country.

## **COVERAGE**

The information in this Atlas pertains to the Department of Defense (DoD), which includes the Departments of the Army, Navy, Air Force, and the category "Other Defense Organizations." This category includes the Office of the Secretary of Defense, Joint Chiefs of Staff, Inspector General (DoD), U.S. Court of Military Appeals, Uniformed Services University of the Health Sciences, Defense Agencies, and the Defense Field Activities. All information shown is as of September 30, 1994.

## **PERSONNEL**

Personnel data include total active duty military, direct hire civilian, Reserve and National Guard (fifty states, DC, Guam, and Puerto Rico), and military and civilian dependents (foreign countries).

### **Active Duty Military**

The active duty military personnel counts include those based ashore and exclude those temporarily shore-based, in a transient status, or afloat. As of September 30, 1994, 238,302 military personnel were excluded based on these categories. Reserve/National Guard personnel called to active duty under 10 USC 637(b) are not included in the active duty military personnel counts.

There are a few cases where personnel are reported by the parent installation and shown there instead of their actual operating location. There are also cases where personnel on temporary duty as of September 30, 1994, are reported at the installation where they are temporarily assigned. In using this publication, please be aware that cases such as the foregoing can occur.

### **Civilian**

Included in the Atlas are those U.S. citizen and foreign national direct hire civilians subject to Office of Management and Budget (OMB) ceiling controls. Excluded are indirect hire civilians and those direct hire civilians not subject to OMB ceiling controls. As of September 30, 1994, there were 46,695 indirect hire and 7,524 direct hire civilians not subject to OMB ceiling controls.

Personnel assigned to military functions predominate the civilian manpower statistics in the Atlas, but we have also included civilian personnel involved in civil functions of the United States. As of September 30, 1994, there were 27,838 employees of the Army Corps of Engineers, 120 Army cemetery employees, and 1 Air Force employee, all assigned to civil functions.

## **Reserve and National Guard**

The Reserve and National Guard personnel figures include only the Ready Reserve, which consists of the Selected Reserve, the Individual Ready Reserve, and the Inactive National Guard. Personnel in the Selected Reserve are distributed to the capital city of the state in which their duty is performed. Personnel in the Individual Ready Reserve and Inactive National Guard are distributed according to capital city of their state of residence.

## **Military and U.S. Civilian Dependents**

Included in the foreign countries of the Atlas are counts of military and U.S. civilian dependents. Military figures include both command and non-command sponsored dependents. Dependents are defined as spouse, children, parents, other persons related by blood, marriage, or adoption, and any person recognized as a dependent by the appropriate DoD Component.

## **EXPENDITURES**

The expenditures in this Atlas are not all inclusive. Additional information on total operational costs for foreign countries are available in the DoD Comptroller Budget Exhibit OP-53.

### **Payroll Outlays**

For civilian, active duty military, and reserves, payroll outlays represent the gross earnings of these personnel for services rendered to the Government and cash allowances for benefits. Excluded from these outlays are the employer's share of employee benefits, accrued military retirement benefits, and most of the permanent change of station costs. Payroll outlays for retired military, including reserves, represent the direct compensation to those personnel.

For purposes of this publication, payroll outlays have been allocated, to the best of our ability, to the actual location of the person being compensated. In most cases, the outlays are actual payroll calculations at the location of the personnel being compensated. In some cases, the outlays have been prorated from a central paying office to remote locations. In other cases where it is not possible to prorate, the outlays are reported at the location of the finance office issuing the checks. This could mean, for example, that military and civilian pay for the same installation may be reported at different locations if they are paid by different finance offices. Also, payroll outlays for military personnel who are temporarily shore-based or afloat are reported at their home port. Therefore, in using this publication, please be aware that anomalies of these types can occur.

## **Prime Contracts**

Prime contract awards include obligations for those contract actions over \$25,000 only. Contractual obligations for less than \$25,000, such as small purchases, are reported in summary form and are not attributable to locations or major areas of work.

In reporting contract awards, there can be deobligations (credit actions) as well as obligations (debit actions). An example of this would be where a contract had to be terminated. Although rare, this can result in a net credit for a particular location in a given fiscal year, but will be a positive result over time. Net credits are shown as negative amounts. Similarly, the amount of prime contract dollars for a major area of work can exceed the total amount for a given prime contractor. This occurs when there is a large deobligation on another contract for the same contractor.

Prime contracts are generally reported at the location where the work is performed. For example, if a contractor is located in Nevada and wins a construction job in Utah, the contract will be reported in Utah. However, there are exceptions, such as when contract work is performed at various plants or locations, the contract is reported to the location where the largest dollar amount of work will be performed. Another exception is in contracts for transportation and communications services where the place of performance is the location of the contractor's home office. Furthermore, for purchases from wholesale or other distribution firms, the place of performance is the distributor's business address and not the place where the products or goods were manufactured.

## **MAPS**

The maps are displayed on the facing pages of the statistical tables and show where major payroll and contract expenditures are incurred and major concentrations of military and civilian personnel are located, or both. Locations are included if they show major expenditures for the current year, or any one year in the past three years. Also included are all major military installations, regardless of expenditures or numbers of personnel, with the exception of public works centers and installations dedicated to reserve activities, unless expenditures or numbers of personnel caused these activities to be listed as major installations. To reduce congestion on the California maps, installations with less than 1,000 military and civilian personnel have been excluded. The maps of foreign countries show selected places for geographical reference only. Expenditure information is reported at the country level and apportionment by place is not possible.

Beginning with the 1993 edition of the Atlas, major military installations within the United States, closed as a result of the base closure review and recommendation process, are shown with their actual closure dates in the following sample format: (6/93-C). Foreign bases are removed from applicable maps when all of their facilities are returned to the host nation.

# **MAPS AND STATISTICAL SUMMARIES**

# DoD ESTIMATED PAYROLL AND PRIME CONTRACTS BY STATE/AREA (THOUSANDS OF DOLLARS) FISCAL YEAR 1994

| State                | Civilian Pay | Military Active Duty Pay | Reserve & National Guard Pay | Retired Military Pay | Total Compensation | Civil Functions Contracts | Military Functions Contracts | Total Contracts |
|----------------------|--------------|--------------------------|------------------------------|----------------------|--------------------|---------------------------|------------------------------|-----------------|
| Alabama              | 860,727      | 577,355                  | 206,490                      | 674,986              | 2,319,558          | 52,686                    | 1,620,403                    | 1,673,089       |
| Alaska               | 191,982      | 606,289                  | 31,152                       | 93,293               | 922,716            | 13,730                    | 613,542                      | 627,272         |
| Arizona              | 331,661      | 531,308                  | 71,667                       | 707,759              | 1,642,395          | 7,623                     | 1,967,240                    | 1,974,863       |
| Arkansas             | 144,080      | 159,246                  | 65,741                       | 331,709              | 700,776            | 60,145                    | 313,361                      | 373,506         |
| California           | 4,078,390    | 5,623,613                | 352,659                      | 3,412,605            | 13,467,267         | 168,175                   | 22,404,931                   | 22,573,106      |
| Colorado             | 493,482      | 966,702                  | 122,521                      | 715,180              | 2,297,885          | 33,424                    | 2,586,483                    | 2,619,907       |
| Connecticut          | 183,061      | 237,690                  | 49,900                       | 150,572              | 621,223            | 10,015                    | 2,440,054                    | 2,450,069       |
| Delaware             | 54,427       | 109,543                  | 35,142                       | 85,657               | 284,769            | 9,635                     | 97,970                       | 107,605         |
| District of Columbia | 681,975      | 480,677                  | 38,207                       | 50,428               | 1,251,287          | 33,654                    | 1,062,250                    | 1,095,904       |
| Florida              | 1,025,116    | 2,192,854                | 156,585                      | 2,789,503            | 6,164,058          | 61,806                    | 5,848,692                    | 5,910,498       |
| Georgia              | 1,087,712    | 1,989,987                | 207,827                      | 987,168              | 4,272,694          | 55,303                    | 4,065,412                    | 4,120,715       |
| Hawaii               | 670,801      | 1,475,729                | 51,911                       | 218,405              | 2,416,846          | 1,686                     | 801,611                      | 803,297         |
| Idaho                | 37,898       | 109,461                  | 33,509                       | 133,958              | 314,826            | 2,574                     | 63,585                       | 66,159          |
| Illinois             | 588,694      | 678,406                  | 141,950                      | 401,018              | 1,810,068          | 140,530                   | 1,115,860                    | 1,256,390       |
| Indiana              | 566,239      | 129,479                  | 227,561                      | 246,902              | 1,170,181          | 12,428                    | 1,306,476                    | 1,318,904       |
| Iowa                 | 44,809       | 16,032                   | 67,193                       | 107,822              | 235,856            | 26,682                    | 282,534                      | 309,216         |
| Kansas               | 208,976      | 701,805                  | 101,197                      | 253,804              | 1,265,782          | 22,340                    | 557,763                      | 580,103         |
| Kentucky             | 426,505      | 1,116,100                | 76,415                       | 283,306              | 1,902,326          | 25,279                    | 743,822                      | 769,101         |
| Louisiana            | 260,685      | 591,520                  | 127,790                      | 375,383              | 1,355,378          | 289,691                   | 1,858,425                    | 2,148,116       |
| Maine                | 252,986      | 145,938                  | 41,033                       | 144,486              | 584,443            | 146                       | 924,398                      | 924,544         |
| Maryland             | 1,532,608    | 941,705                  | 129,195                      | 704,417              | 3,307,925          | 62,873                    | 4,193,268                    | 4,256,141       |
| Massachusetts        | 435,408      | 242,331                  | 131,596                      | 272,116              | 1,081,451          | 35,065                    | 5,070,796                    | 5,105,861       |
| Michigan             | 353,082      | 110,585                  | 130,084                      | 284,201              | 877,952            | 33,419                    | 1,568,301                    | 1,601,720       |
| Minnesota            | 96,187       | 32,622                   | 104,869                      | 169,064              | 402,742            | 65,382                    | 1,071,144                    | 1,136,526       |
| Mississippi          | 385,165      | 444,683                  | 113,715                      | 302,691              | 1,246,254          | 98,430                    | 1,756,691                    | 1,855,121       |
| Missouri             | 551,371      | 460,365                  | 137,164                      | 417,404              | 1,566,304          | 96,981                    | 6,049,629                    | 6,146,610       |
| Montana              | 35,525       | 105,681                  | 29,881                       | 86,807               | 257,894            | 4,405                     | 59,013                       | 63,418          |
| Nebraska             | 124,217      | 273,193                  | 40,034                       | 174,897              | 612,341            | 13,043                    | 296,896                      | 309,939         |
| Nevada               | 69,486       | 220,458                  | 20,808                       | 331,965              | 642,717            | 4,117                     | 269,954                      | 274,071         |
| New Hampshire        | 52,458       | 22,610                   | 21,923                       | 138,855              | 235,846            | 709                       | 368,274                      | 368,983         |
| New Jersey           | 798,195      | 314,199                  | 104,159                      | 307,335              | 1,523,888          | 117,795                   | 2,916,589                    | 3,034,384       |
| New Mexico           | 293,809      | 414,946                  | 33,504                       | 313,446              | 1,055,705          | 23,664                    | 634,601                      | 658,265         |
| New York             | 551,412      | 752,727                  | 187,769                      | 401,747              | 1,893,655          | 40,479                    | 3,588,867                    | 3,629,346       |
| North Carolina       | 570,728      | 2,585,791                | 114,066                      | 915,397              | 4,185,982          | 49,715                    | 1,112,896                    | 1,162,611       |
| North Dakota         | 53,545       | 214,314                  | 34,148                       | 38,392               | 340,399            | 18,153                    | 101,827                      | 119,980         |
| Ohio                 | 1,226,391    | 352,646                  | 144,283                      | 492,037              | 2,215,357          | 16,907                    | 2,948,603                    | 2,965,510       |
| Oklahoma             | 628,721      | 860,602                  | 93,967                       | 431,806              | 2,015,096          | 11,092                    | 748,084                      | 759,176         |
| Oregon               | 110,819      | 31,948                   | 70,035                       | 283,688              | 496,490            | 32,204                    | 98,554                       | 130,758         |
| Pennsylvania         | 1,551,437    | 260,765                  | 261,364                      | 572,464              | 2,646,030          | 62,047                    | 2,698,082                    | 2,760,129       |
| Rhode Island         | 169,581      | 150,978                  | 27,789                       | 87,660               | 436,008            | 3,450                     | 418,218                      | 421,668         |
| South Carolina       | 530,057      | 1,186,602                | 128,781                      | 683,349              | 2,528,789          | 30,150                    | 967,960                      | 998,110         |
| South Dakota         | 38,508       | 126,750                  | 24,974                       | 60,406               | 250,638            | 18,240                    | 56,541                       | 74,781          |
| Tennessee            | 211,081      | 202,959                  | 125,006                      | 529,336              | 1,068,382          | 68,316                    | 1,104,468                    | 1,172,784       |
| Texas                | 1,751,277    | 2,585,447                | 243,639                      | 2,620,711            | 7,201,074          | 126,940                   | 8,018,490                    | 8,145,430       |
| Utah                 | 532,307      | 151,998                  | 69,514                       | 152,426              | 906,245            | 2,914                     | 518,256                      | 521,170         |
| Vermont              | 20,139       | 5,651                    | 28,406                       | 39,667               | 93,863             | 541                       | 56,893                       | 57,434          |
| Virginia             | 4,510,502    | 4,771,560                | 99,857                       | 2,100,774            | 11,482,693         | 64,197                    | 7,952,885                    | 8,017,082       |
| Washington           | 1,016,468    | 1,293,938                | 127,688                      | 978,096              | 3,416,190          | 79,257                    | 1,781,477                    | 1,860,734       |
| West Virginia        | 48,459       | 16,538                   | 47,483                       | 111,582              | 224,062            | 87,167                    | 88,615                       | 175,782         |
| Wisconsin            | 115,308      | 30,260                   | 106,223                      | 168,183              | 419,974            | 35,029                    | 738,635                      | 773,664         |
| Wyoming              | 32,995       | 89,337                   | 15,480                       | 51,511               | 189,323            | 4,507                     | 51,893                       | 56,400          |
| Total U. S.          | 30,587,452   | 37,693,923               | 5,153,854                    | 26,386,374           | 99,821,603         | 2,334,740                 | 107,981,212                  | 110,315,952     |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**DoD ESTIMATED PAYROLL AND PRIME CONTRACTS BY STATE/AREA  
(THOUSANDS OF DOLLARS)  
FISCAL YEAR 1994**

| Place                  | Civilian<br>Pay | Military<br>Active<br>Duty Pay | Reserve &<br>National<br>Guard Pay | Retired<br>Military<br>Pay | Total<br>Compens-<br>ation | Civil<br>Functions<br>Contracts | Military<br>Functions<br>Contracts | Total<br>Contracts |
|------------------------|-----------------|--------------------------------|------------------------------------|----------------------------|----------------------------|---------------------------------|------------------------------------|--------------------|
| Guam                   | 149,324         | 253,595                        | 2,291                              | 23,308                     | 428,518                    | 0                               | 295,241                            | 295,241            |
| Puerto Rico            | 80,398          | 79,996                         | 72,015                             | 67,795                     | 300,204                    | 15,673                          | 204,612                            | 220,285            |
| Other U.S. Possessions | 23,298          | 62,223                         | 90                                 | 4,687                      | 90,298                     | 11,365                          | 334,837                            | 346,202            |
| Total U.S. Possessions | 253,020         | 395,814                        | 74,396                             | 95,790                     | 819,020                    | 27,038                          | 834,690                            | 861,728            |
| Australia              | 508             | 11,937                         | 0                                  | 6,474                      | 18,919                     | 0                               | 6,774                              | 6,774              |
| Belgium                | 22,017          | 71,843                         | 0                                  | 4,187                      | 98,047                     | 0                               | 30,344                             | 30,344             |
| Bermuda                | 12,350          | 13,374                         | 0                                  | 533                        | 26,257                     | 0                               | 5,859                              | 5,859              |
| Canada                 | 9,749           | 15,877                         | 0                                  | 9,148                      | 34,774                     | 1,086                           | 179,407                            | 180,493            |
| Egypt                  | 5,745           | 45,153                         | 0                                  | 662                        | 51,560                     | 0                               | 116,402                            | 116,402            |
| Germany                | 686,399         | 2,727,646                      | 13,324                             | 136,046                    | 3,563,415                  | 0                               | 791,755                            | 791,755            |
| Greece                 | 3,929           | 16,338                         | 0                                  | 3,702                      | 23,969                     | 0                               | 80,636                             | 80,636             |
| Iceland                | 41,088          | 66,117                         | 0                                  | 169                        | 107,374                    | 0                               | 89,410                             | 89,410             |
| Italy                  | 164,982         | 410,280                        | 0                                  | 10,244                     | 585,506                    | 0                               | 411,006                            | 411,006            |
| Japan                  | 216,715         | 1,605,790                      | 0                                  | 25,365                     | 1,847,870                  | 36                              | 795,504                            | 795,540            |
| Korea                  | 282,609         | 937,357                        | 0                                  | 19,149                     | 1,239,115                  | 0                               | 425,455                            | 425,455            |
| Netherlands            | 13,744          | 28,134                         | 0                                  | 3,326                      | 45,204                     | 38                              | 57,526                             | 57,564             |
| Panama                 | 147,840         | 258,711                        | 1,849                              | 8,199                      | 416,599                    | 964                             | 60,704                             | 61,668             |
| Philippines            | 575             | 7,794                          | 0                                  | 45,782                     | 54,151                     | 0                               | 1,955                              | 1,955              |
| Portugal               | 28,982          | 31,270                         | 0                                  | 786                        | 61,038                     | 0                               | 18,233                             | 18,233             |
| Saudi Arabia           | 9,990           | 26,228                         | 0                                  | 16,441                     | 52,659                     | 0                               | 591,008                            | 591,008            |
| Spain                  | 17,302          | 94,718                         | 0                                  | 9,238                      | 121,258                    | 0                               | 243,830                            | 243,830            |
| Turkey                 | 18,107          | 116,083                        | 0                                  | 2,948                      | 137,138                    | 0                               | 110,649                            | 110,649            |
| United Kingdom         | 81,745          | 420,997                        | 763                                | 40,069                     | 543,574                    | 34                              | 419,028                            | 419,062            |
| Other Foreign Nations  | 32,975          | 206,133                        | 5,302                              | 33,285                     | 277,695                    | 6,120                           | 2,492,630                          | 2,498,750          |
| Total Foreign Nations  | 1,797,351       | 7,111,780                      | 21,238                             | 375,753                    | 9,306,122                  | 8,278                           | 6,928,115                          | 6,936,393          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# UNITED STATES - TOTAL

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                 |  | Total         | Army         | Navy & Marine Corps | Air Force    | Other Defense Activities |
|----------------------------------------|--|---------------|--------------|---------------------|--------------|--------------------------|
| I. Personnel - Total                   |  | 3,622,519     | 1,704,444    | 968,029             | 818,248      | 131,798                  |
| Active Duty Military                   |  | 1,130,744     | 416,018      | 359,460             | 355,266      | 0                        |
| Civilian                               |  | 810,240       | 254,483      | 244,066             | 179,893      | 131,798                  |
| Reserve & National Guard               |  | 1,681,535     | 1,033,943    | 364,503             | 283,089      | 0                        |
| II. Expenditures - Total               |  | \$210,137,555 | \$61,128,639 | \$69,045,767        | \$63,689,282 | \$16,273,867             |
| A. Payroll Outlays - Total             |  | 99,821,603    | 34,284,521   | 33,933,951          | 26,627,254   | 4,975,877                |
| Active Duty Military Pay               |  | 37,693,923    | 13,054,058   | 15,044,098          | 9,595,767    | 0                        |
| Civilian Pay                           |  | 30,587,452    | 9,127,123    | 10,484,442          | 6,000,010    | 4,975,877                |
| Reserve & National Guard Pay           |  | 5,153,854     | 3,553,510    | 487,978             | 1,112,366    | 0                        |
| Retired Military Pay                   |  | 26,386,374    | 8,549,830    | 7,917,433           | 9,919,111    | 0                        |
| B. Prime Contracts Over \$25,000 Total |  | 110,315,952   | 26,844,118   | 35,111,816          | 37,062,028   | 11,297,990               |
| Supply and Equipment Contracts         |  | 48,641,591    | 8,576,820    | 15,150,905          | 17,658,907   | 7,254,959                |
| RDT&E Contracts                        |  | 21,513,458    | 4,658,613    | 5,798,594           | 9,640,423    | 1,415,828                |
| Service Contracts                      |  | 33,040,005    | 8,091,368    | 12,810,439          | 9,513,766    | 2,624,432                |
| Construction Contracts                 |  | 4,786,158     | 3,182,577    | 1,351,878           | 248,932      | 2,771                    |
| Civil Function Contracts               |  | 2,334,740     | 2,334,740    | 0                   | 0            | 0                        |

| Major Locations of Expenditures | Expenditures |                 |                 | Major Locations of Personnel | Military and Civilian Personnel |                      |          |
|---------------------------------|--------------|-----------------|-----------------|------------------------------|---------------------------------|----------------------|----------|
|                                 | Total        | Payroll Outlays | Prime Contracts |                              | Total                           | Active Duty Military | Civilian |
| St. Louis, MO                   | \$6,086,503  | \$390,894       | \$5,695,609     | Fort Bragg, NC               | 46,487                          | 40,363               | 6,124    |
| San Diego, CA                   | 4,748,224    | 2,683,196       | 2,065,028       | Arlington, VA                | 41,711                          | 15,803               | 25,908   |
| Long Beach, CA                  | 3,550,195    | 330,892         | 3,219,303       | San Diego, CA                | 38,871                          | 25,897               | 12,974   |
| Arlington, VA                   | 3,284,492    | 2,272,245       | 1,012,247       | Fort Hood, TX                | 33,695                          | 29,552               | 4,143    |
| Pico Rivera, CA                 | 3,272,224    | 4,824           | 3,267,400       | Norfolk, VA                  | 31,777                          | 16,749               | 15,028   |
| Norfolk, VA                     | 3,227,924    | 2,564,906       | 663,018         | Camp Pendleton, CA           | 30,761                          | 28,394               | 2,367    |
| Sunnyvale, CA                   | 3,088,332    | 93,664          | 2,994,668       | Camp Lejeune, NC             | 30,738                          | 27,859               | 2,879    |
| Marietta, GA                    | 2,827,612    | 89,010          | 2,738,602       | Washington, DC               | 25,304                          | 11,403               | 13,901   |
| Fort Worth, TX                  | 2,491,622    | 189,070         | 2,302,552       | Fort Campbell, KY            | 24,268                          | 21,076               | 3,192    |
| Washington, DC                  | 2,347,191    | 1,251,287       | 1,095,905       | Wright Pat. AFB, OH          | 21,791                          | 7,721                | 14,070   |

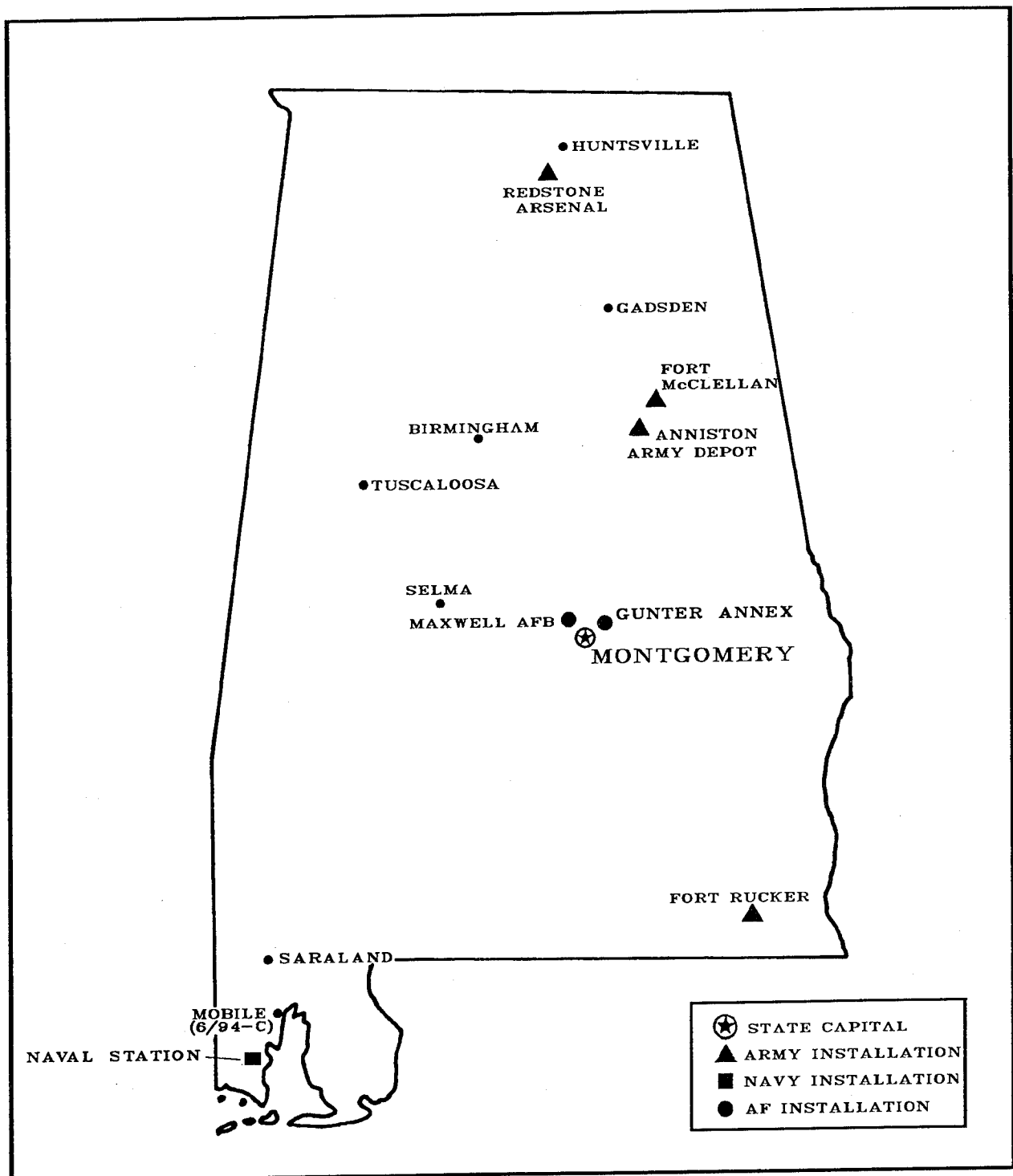
| Prime Contracts Over \$25,000 (Prior Three Years) | Total         | Army         | Navy & Marine Corps | Air Force    | Other Defense Activities |
|---------------------------------------------------|---------------|--------------|---------------------|--------------|--------------------------|
| Fiscal Year 1993                                  | \$114,145,419 | \$27,790,320 | \$37,354,460        | \$36,834,288 | \$12,166,351             |
| Fiscal Year 1992                                  | 112,284,649   | 28,386,656   | 38,369,184          | 33,946,290   | 11,582,519               |
| Fiscal Year 1991                                  | 124,119,298   | 31,686,758   | 39,916,551          | 40,086,667   | 12,429,322               |

| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in the United States | Total Amount | Major Area of Work                        |             |
|--------------------------------------------------------------------------------------------------------|--------------|-------------------------------------------|-------------|
|                                                                                                        |              | FSC or Service Code Description           | Amount      |
| 1. MCDONNELL DOUGLAS CORPORATION                                                                       | \$9,245,728  | Aircraft Fixed Wing                       | \$6,276,509 |
| 2. LOCKHEED CORPORATION                                                                                | 6,508,020    | RDTE/Aircraft-Engineering Development     | 1,769,082   |
| 3. NORTHROP GRUMMAN CORPORATION                                                                        | 5,200,804    | Aircraft Fixed Wing                       | 3,271,279   |
| 4. MARTIN MARIETTA CORPORATION                                                                         | 3,130,280    | RDTE/Missile and Space Systems-Op Systems | 1,486,751   |
| 5. GENERAL MOTORS CORPORATION                                                                          | 3,035,209    | Guided Missiles                           | 493,956     |
| Total of Above                                                                                         | \$27,120,041 | ( 24.6% of total awards over \$25,000)    |             |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 1

## ALABAMA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# ALABAMA

FISCAL YEAR 1994

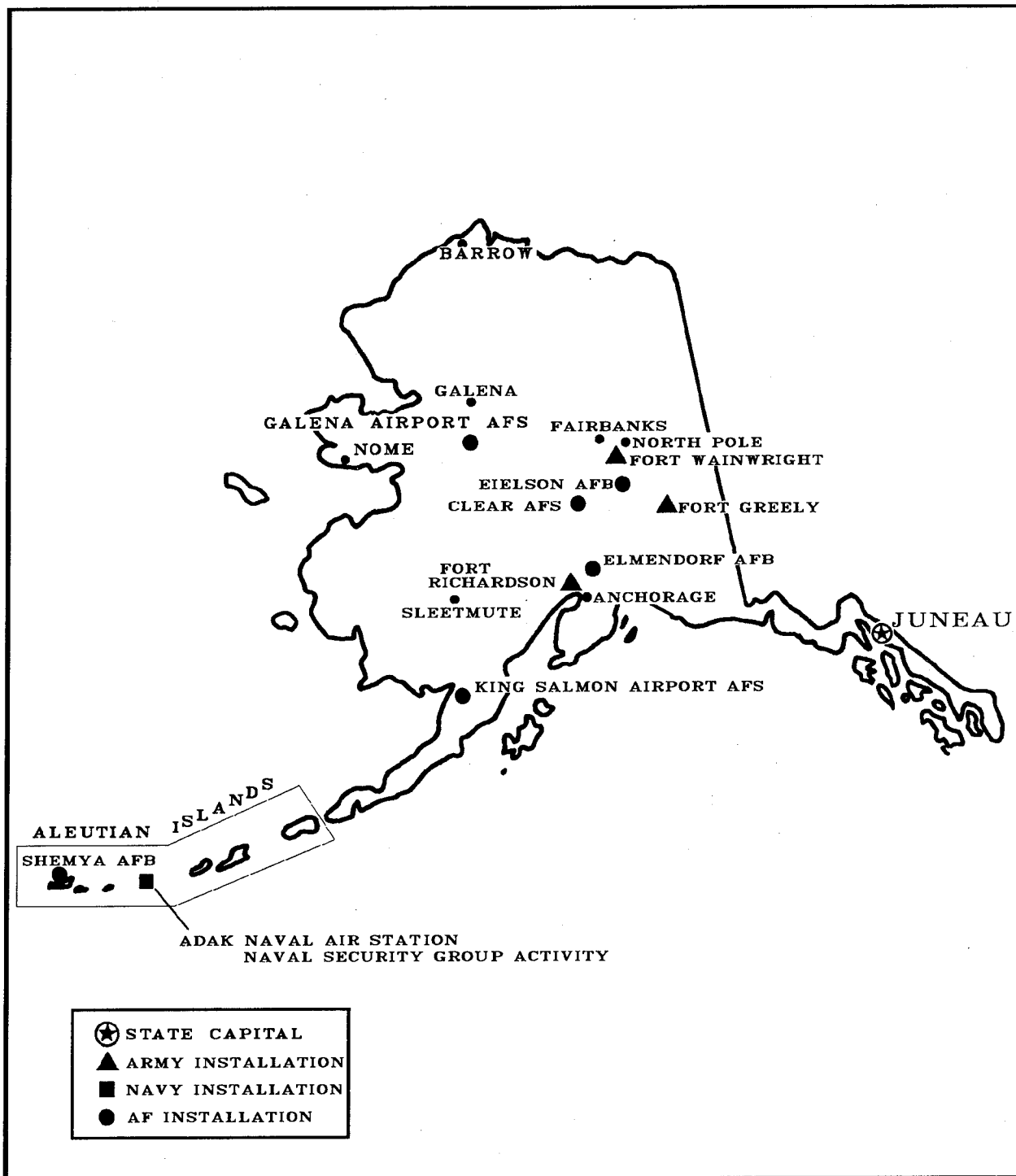
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                            |              | Total                                             | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-----------------------------------------------------------------------------------------------------------------------------------|--------------|---------------------------------------------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                                                              |              | 87,654                                            | 65,377                                     | 7,065                        | 12,986                          | 2,226                    |          |
| Active Duty Military                                                                                                              |              | 16,651                                            | 10,602                                     | 971                          | 5,078                           | 0                        |          |
| Civilian                                                                                                                          |              | 24,343                                            | 18,967                                     | 110                          | 3,040                           | 2,226                    |          |
| Reserve & National Guard                                                                                                          |              | 46,660                                            | 35,808                                     | 5,984                        | 4,868                           | 0                        |          |
| II. Expenditures - Total                                                                                                          |              | \$3,992,647                                       | \$2,637,981                                | \$307,316                    | \$764,270                       | \$283,080                |          |
| A. Payroll Outlays - Total                                                                                                        |              | 2,319,558                                         | 1,613,598                                  | 148,946                      | 483,353                         | 73,661                   |          |
| Active Duty Military Pay                                                                                                          |              | 577,355                                           | 373,235                                    | 35,413                       | 168,707                         | 0                        |          |
| Civilian Pay                                                                                                                      |              | 860,727                                           | 725,168                                    | 4,852                        | 57,046                          | 73,661                   |          |
| Reserve & National Guard Pay                                                                                                      |              | 206,490                                           | 176,707                                    | 5,207                        | 24,576                          | 0                        |          |
| Retired Military Pay                                                                                                              |              | 674,986                                           | 338,488                                    | 103,474                      | 233,024                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                                                            |              | 1,673,089                                         | 1,024,383                                  | 158,370                      | 280,917                         | 209,419                  |          |
| Supply and Equipment Contracts                                                                                                    |              | 458,987                                           | 144,536                                    | 68,653                       | 84,610                          | 161,188                  |          |
| RDT&E Contracts                                                                                                                   |              | 467,154                                           | 396,613                                    | 10,256                       | 28,364                          | 31,921                   |          |
| Service Contracts                                                                                                                 |              | 597,330                                           | 333,519                                    | 79,558                       | 167,943                         | 16,310                   |          |
| Construction Contracts                                                                                                            |              | 96,932                                            | 97,029                                     | 97-                          | 0                               | 0                        |          |
| Civil Function Contracts                                                                                                          |              | 52,686                                            | 52,686                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                                                   | Expenditures |                                                   |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                                                   | Total        | Payroll Outlays                                   | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Huntsville                                                                                                                        | \$970,246    | \$167,290                                         | \$802,956                                  | Redstone Arsenal             | 9,063                           | 1,567                    | 7,496    |
| Fort Rucker                                                                                                                       | 478,121      | 285,992                                           | 192,129                                    | Fort Rucker                  | 6,149                           | 3,520                    | 2,629    |
| Redstone Arsenal                                                                                                                  | 443,281      | 358,012                                           | 85,269                                     | Maxwell AFB                  | 5,253                           | 3,458                    | 1,795    |
| Montgomery                                                                                                                        | 399,293      | 297,560                                           | 101,733                                    | Fort McClellan               | 5,133                           | 4,034                    | 1,099    |
| Anniston                                                                                                                          | 204,936      | 196,139                                           | 8,797                                      | Anniston                     | 4,189                           | 83                       | 4,106    |
| Birmingham                                                                                                                        | 202,703      | 77,613                                            | 125,090                                    | Huntsville                   | 2,845                           | 251                      | 2,594    |
| Fort McClellan                                                                                                                    | 181,580      | 146,804                                           | 34,776                                     | Gunter Annex                 | 2,722                           | 1,525                    | 1,197    |
| Mobile                                                                                                                            | 121,513      | 69,915                                            | 51,598                                     | Montgomery                   | 1,229                           | 555                      | 674      |
| Gunter Annex                                                                                                                      | 87,020       | 70,531                                            | 16,489                                     | Mobile                       | 1,091                           | 38                       | 1,053    |
| Saraland                                                                                                                          | 63,124       | 1,400                                             | 61,724                                     | Birmingham                   | 1,039                           | 426                      | 613      |
| Prime Contracts Over \$25,000 (Prior Three Years)                                                                                 |              | Total                                             | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1993                                                                                                                  |              | \$1,744,313                                       | \$1,174,022                                | \$166,617                    | \$292,684                       | \$110,990                |          |
| Fiscal Year 1992                                                                                                                  |              | 1,949,201                                         | 1,388,854                                  | 136,389                      | 277,198                         | 146,760                  |          |
| Fiscal Year 1991                                                                                                                  |              | 1,833,621                                         | 1,185,326                                  | 97,343                       | 335,296                         | 215,656                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State                                   |              | Total Amount                                      | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                                                   |              |                                                   | FSC or Service Code Description            |                              | Amount                          |                          |          |
| 1. NICHOLS RESEARCH CORPORATION<br>2. PRECISION STANDARD INC<br>3. DYNACORP<br>4. BOEING COMPANY THE<br>5. INTERGRAPH CORPORATION |              | \$101,082<br>88,846<br>85,075<br>79,323<br>71,487 | RDTE/Other Defense-Exploratory Development |                              | \$43,180                        |                          |          |
|                                                                                                                                   |              |                                                   | Maint & Repair of Eq/Aircraft Structural C |                              | 86,355                          |                          |          |
|                                                                                                                                   |              |                                                   | Maint & Repair of Eq/Aircraft Structural C |                              | 85,075                          |                          |          |
|                                                                                                                                   |              |                                                   | Guided Missile Components                  |                              | 69,915                          |                          |          |
|                                                                                                                                   |              |                                                   | Computer Aided Design/Computer Aided Mfg S |                              | 60,094                          |                          |          |
| Total of Above                                                                                                                    |              | \$425,813                                         | ( 25.5% of total awards over \$25,000)     |                              |                                 |                          |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 2

## ALASKA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# ALASKA

FISCAL YEAR 1994

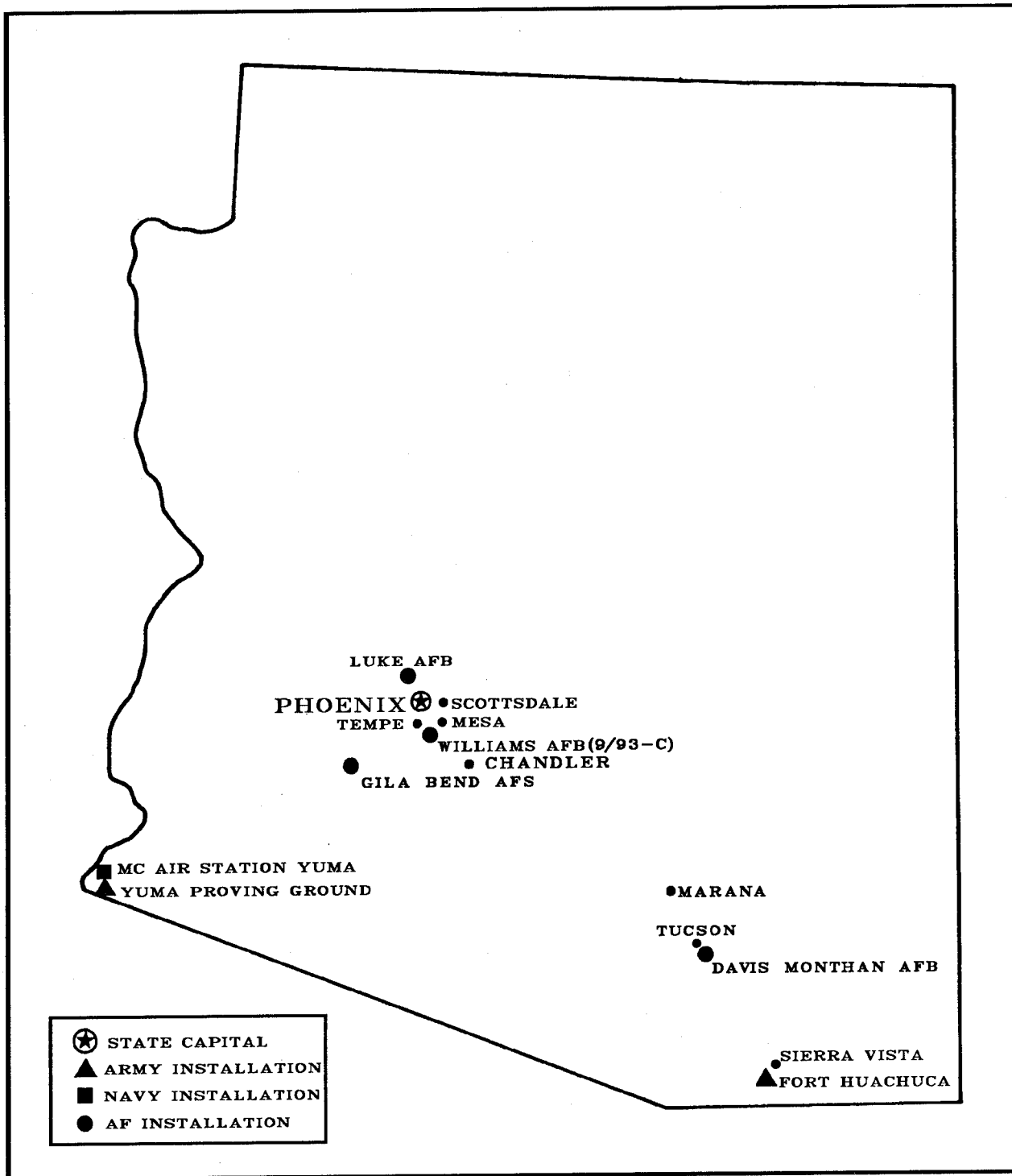
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 31,671             | 14,998                                     | 1,782                           | 14,511                          | 380                            |          |
| Active Duty Military                                                                                  |              | 19,046             | 7,632                                      | 1,118                           | 10,296                          | 0                              |          |
| Civilian                                                                                              |              | 4,664              | 2,618                                      | 75                              | 1,591                           | 380                            |          |
| Reserve & National Guard                                                                              |              | 7,961              | 4,748                                      | 589                             | 2,624                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,549,988        | \$693,209                                  | \$81,813                        | \$610,589                       | \$164,377                      |          |
| A. Payroll Outlays - Total                                                                            |              | 922,716            | 423,917                                    | 48,927                          | 438,114                         | 11,758                         |          |
| Active Duty Military Pay                                                                              |              | 606,289            | 267,942                                    | 34,102                          | 304,245                         | 0                              |          |
| Civilian Pay                                                                                          |              | 191,982            | 102,448                                    | 5,856                           | 71,920                          | 11,758                         |          |
| Reserve & National Guard Pay                                                                          |              | 31,152             | 19,160                                     | 677                             | 11,315                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 93,293             | 34,367                                     | 8,292                           | 50,634                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 627,272            | 269,292                                    | 32,886                          | 172,475                         | 152,619                        |          |
| Supply and Equipment Contracts                                                                        |              | 81,109             | 1,511                                      | 0                               | 4,515                           | 75,083                         |          |
| RDT&E Contracts                                                                                       |              | 867                | 867                                        | 0                               | 0                               | 0                              |          |
| Service Contracts                                                                                     |              | 353,932            | 87,137                                     | 31,280                          | 157,979                         | 77,536                         |          |
| Construction Contracts                                                                                |              | 177,634            | 166,047                                    | 1,606                           | 9,981                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 13,730             | 13,730                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Elmendorf AFB                                                                                         | \$446,097    | \$255,286          | \$190,811                                  | Elmendorf AFB                   | 7,907                           | 6,555                          | 1,352    |
| Fort Wainwright                                                                                       | 206,619      | 172,708            | 33,911                                     | Fort Wainwright                 | 5,108                           | 4,321                          | 787      |
| Fort Richardson                                                                                       | 200,524      | 159,475            | 41,049                                     | Fort Richardson                 | 4,102                           | 2,827                          | 1,275    |
| Anchorage                                                                                             | 181,400      | 82,061             | 99,339                                     | Eielson AFB                     | 3,430                           | 2,931                          | 499      |
| Eielson AFB                                                                                           | 140,628      | 106,823            | 33,805                                     | Adak Nav Air Station            | 1,033                           | 974                            | 59       |
| Adak Nav Air Station                                                                                  | 49,693       | 42,283             | 7,410                                      | Anchorage                       | 618                             | 268                            | 350      |
| North Pole                                                                                            | 29,895       | 5,005              | 24,890                                     | Shemya AFB                      | 505                             | 496                            | 9        |
| Fairbanks                                                                                             | 27,641       | 14,234             | 13,407                                     | Sleetmute                       | 407                             | 407                            | 0        |
| Barrow                                                                                                | 27,326       | 129                | 27,197                                     | Fort Greely                     | 251                             | 0                              | 251      |
| Clear AFS                                                                                             | 24,691       | 3,098              | 21,593                                     | King Salmon                     | 154                             | 154                            | 0        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$554,331          | \$230,056                                  | \$34,795                        | \$145,902                       | \$143,578                      |          |
| Fiscal Year 1992                                                                                      |              | 385,307            | 51,249                                     | 29,348                          | 176,965                         | 127,745                        |          |
| Fiscal Year 1991                                                                                      |              | 560,073            | 141,362                                    | 63,079                          | 171,927                         | 183,705                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 | Amount                          |                                |          |
| 1. MORTENSON M A COMPANIES                                                                            |              | \$46,588           | Other Miscellaneous Buildings              |                                 | \$46,588                        |                                |          |
| 2. PACIFICORP                                                                                         |              | 45,543             | Other ADP & Telecommunication Services     |                                 | 44,811                          |                                |          |
| 3. HARRIS CORPORATION                                                                                 |              | 36,277             | Miscellaneous Communication Equipment      |                                 | 36,277                          |                                |          |
| 4. GENERAL ELECTRIC COMPANY                                                                           |              | 29,050             | Operation/Electronic & Communication Facil |                                 | 24,606                          |                                |          |
| 5. INTERNATIONAL TECHNOLOGY CORP                                                                      |              | 26,916             | Architect-Engineering Services             |                                 | 17,607                          |                                |          |
| Total of Above                                                                                        |              | \$184,374          | ( 29.4% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 3

## ARIZONA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# ARIZONA

FISCAL YEAR 1994

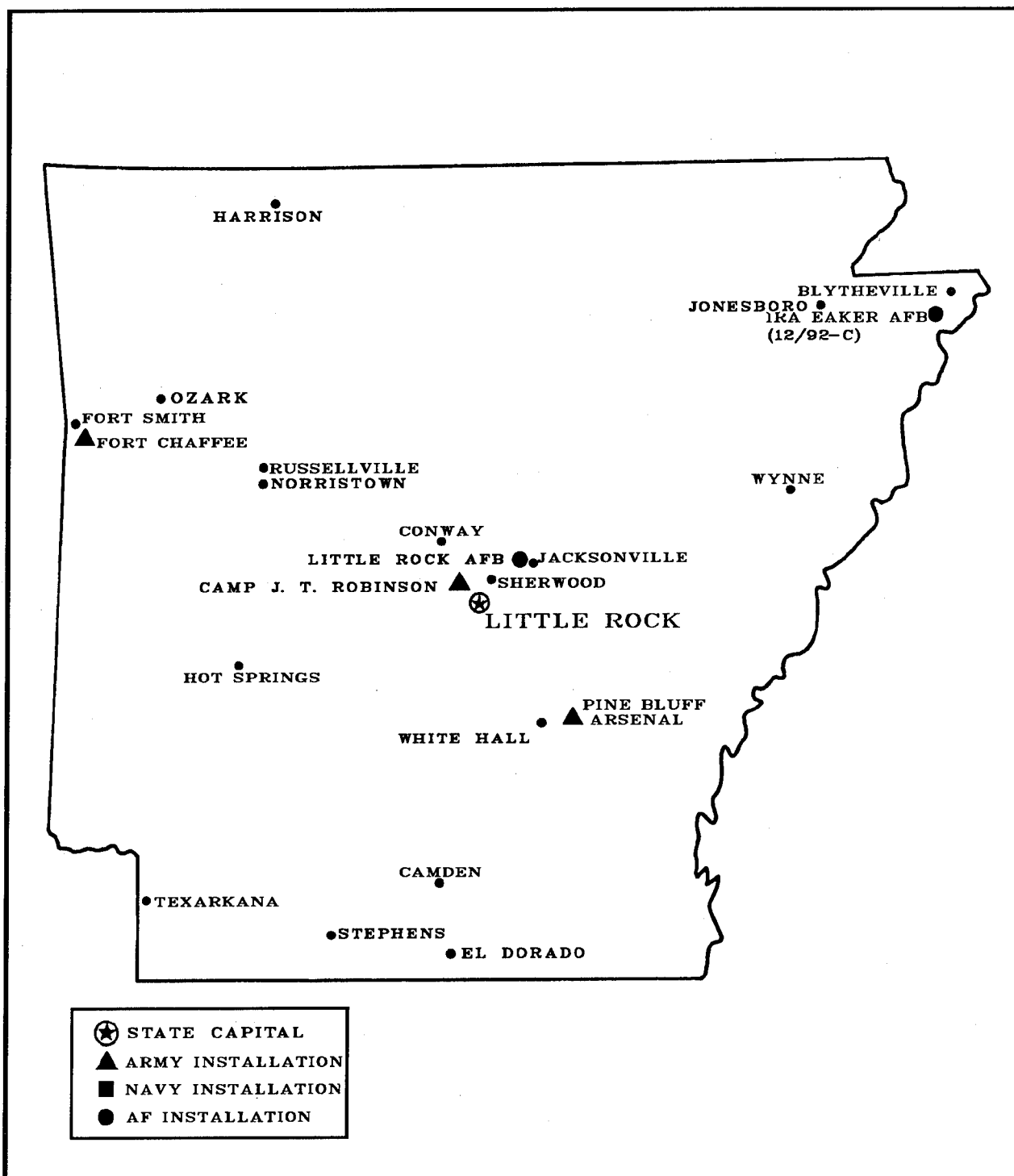
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 56,452             | 22,700                                     | 10,156                          | 22,383                          | 1,213                          |          |
| Active Duty Military                                                                                  |              | 21,911             | 5,340                                      | 4,516                           | 12,055                          | 0                              |          |
| Civilian                                                                                              |              | 9,271              | 3,974                                      | 428                             | 3,656                           | 1,213                          |          |
| Reserve & National Guard                                                                              |              | 25,270             | 13,386                                     | 5,212                           | 6,672                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$3,617,258        | \$1,347,658                                | \$847,330                       | \$1,325,676                     | \$96,594                       |          |
| A. Payroll Outlays - Total                                                                            |              | 1,642,395          | 541,034                                    | 261,292                         | 799,042                         | 41,027                         |          |
| Active Duty Military Pay                                                                              |              | 531,308            | 142,634                                    | 100,565                         | 288,109                         | 0                              |          |
| Civilian Pay                                                                                          |              | 331,661            | 149,932                                    | 16,010                          | 124,692                         | 41,027                         |          |
| Reserve & National Guard Pay                                                                          |              | 71,667             | 43,615                                     | 5,706                           | 22,346                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 707,759            | 204,853                                    | 139,011                         | 363,895                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 1,974,863          | 806,624                                    | 586,038                         | 526,634                         | 55,567                         |          |
| Supply and Equipment Contracts                                                                        |              | 1,279,696          | 385,572                                    | 513,004                         | 342,142                         | 38,978                         |          |
| RDT&E Contracts                                                                                       |              | 254,198            | 143,687                                    | 43,132                          | 53,860                          | 13,519                         |          |
| Service Contracts                                                                                     |              | 356,256            | 202,771                                    | 28,525                          | 121,890                         | 3,070                          |          |
| Construction Contracts                                                                                |              | 77,090             | 66,971                                     | 1,377                           | 8,742                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 7,623              | 7,623                                      | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Tucson                                                                                                | \$1,113,085  | \$193,432          | \$919,653                                  | Fort Huachuca                   | 7,700                           | 4,936                          | 2,764    |
| Sierra Vista                                                                                          | 424,214      | 283,734            | 140,480                                    | Davis-Monthan AFB               | 7,222                           | 5,722                          | 1,500    |
| Mesa                                                                                                  | 350,802      | 62,834             | 287,968                                    | Luke AFB                        | 6,963                           | 5,660                          | 1,303    |
| Phoenix                                                                                               | 323,110      | 188,335            | 134,775                                    | Yuma                            | 5,507                           | 4,246                          | 1,261    |
| Davis-Monthan AFB                                                                                     | 238,819      | 196,377            | 42,442                                     | Phoenix                         | 1,295                           | 413                            | 882      |
| Luke AFB                                                                                              | 228,635      | 177,017            | 51,618                                     | Tucson                          | 1,193                           | 314                            | 879      |
| Scottsdale                                                                                            | 208,002      | 27,293             | 180,709                                    | Gila Bend                       | 181                             | 88                             | 93       |
| Yuma                                                                                                  | 205,462      | 157,934            | 47,528                                     | Marana                          | 155                             | 16                             | 139      |
| Tempe                                                                                                 | 99,652       | 20,901             | 78,751                                     | Mesa                            | 146                             | 44                             | 102      |
| Chandler                                                                                              | 59,064       | 17,613             | 41,451                                     | Sierra Vista                    | 125                             | 20                             | 105      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$2,593,378        | \$1,427,485                                | \$248,030                       | \$851,190                       | \$66,673                       |          |
| Fiscal Year 1992                                                                                      |              | 1,945,939          | 1,071,625                                  | 227,449                         | 564,425                         | 82,440                         |          |
| Fiscal Year 1991                                                                                      |              | 2,510,578          | 1,337,898                                  | 138,864                         | 982,291                         | 51,525                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            | Amount                          |                                 |                                |          |
| 1. GENERAL MOTORS CORPORATION                                                                         |              | \$883,605          | Guided Missiles                            |                                 | \$483,702                       |                                |          |
| 2. MCDONNELL DOUGLAS CORPORATION                                                                      |              | 274,581            | Aircraft Rotary Wing                       |                                 | 124,056                         |                                |          |
| 3. MOTOROLA INC                                                                                       |              | 186,201            | Engineering Technical Services             |                                 | 76,480                          |                                |          |
| 4. ALLIED SIGNAL INC                                                                                  |              | 105,976            | Gas Turbines and Jet Eng, Ex Acft & Comps  |                                 | 39,849                          |                                |          |
| 5. LITTON INDUSTRIES INC                                                                              |              | 36,373             | Night Vision Equipment, Emitted and Reflec |                                 | 35,990                          |                                |          |
| Total of Above                                                                                        |              | \$1,486,736        | ( 75.3% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 4

## ARKANSAS



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# ARKANSAS

FISCAL YEAR 1994

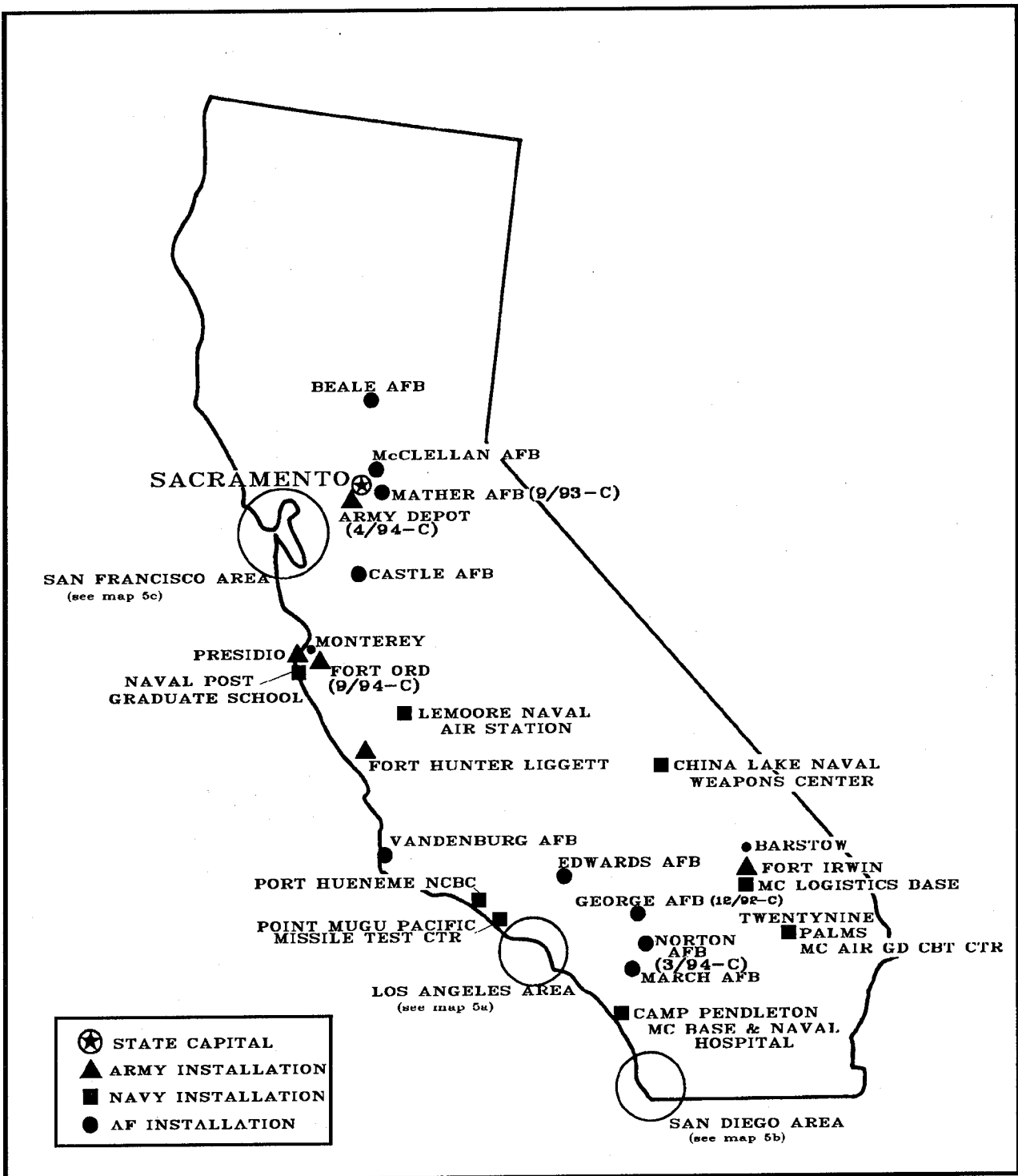
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 34,387             | 22,403                                     | 2,601                           | 9,214                           | 169                            |          |
| Active Duty Military                                                                                  |              | 5,878              | 1,102                                      | 101                             | 4,675                           | 0                              |          |
| Civilian                                                                                              |              | 4,194              | 3,101                                      | 11                              | 913                             | 169                            |          |
| Reserve & National Guard                                                                              |              | 24,315             | 18,200                                     | 2,489                           | 3,626                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,074,282        | \$442,839                                  | \$159,556                       | \$407,557                       | \$64,330                       |          |
| A. Payroll Outlays - Total                                                                            |              | 700,776            | 310,513                                    | 79,191                          | 306,598                         | 4,474                          |          |
| Active Duty Military Pay                                                                              |              | 159,246            | 36,918                                     | 3,286                           | 119,042                         | 0                              |          |
| Civilian Pay                                                                                          |              | 144,080            | 116,581                                    | 372                             | 22,653                          | 4,474                          |          |
| Reserve & National Guard Pay                                                                          |              | 65,741             | 53,435                                     | 971                             | 11,335                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 331,709            | 103,579                                    | 74,562                          | 153,568                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 373,506            | 132,326                                    | 80,365                          | 100,959                         | 59,856                         |          |
| Supply and Equipment Contracts                                                                        |              | 152,566            | 9,363                                      | 79,681                          | 6,348                           | 57,174                         |          |
| RDT&E Contracts                                                                                       |              | 31,161             | 31,161                                     | 0                               | 0                               | 0                              |          |
| Service Contracts                                                                                     |              | 110,671            | 15,769                                     | 652                             | 91,568                          | 2,682                          |          |
| Construction Contracts                                                                                |              | 18,963             | 15,888                                     | 32                              | 3,043                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 60,145             | 60,145                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Jacksonville                                                                                          | \$192,140    | \$158,375          | \$33,765                                   | Little Rock AFB                 | 5,259                           | 4,519                          | 740      |
| Little Rock                                                                                           | 125,996      | 54,551             | 71,445                                     | Pine Bluff                      | 1,367                           | 141                            | 1,226    |
| Camden                                                                                                | 110,840      | 2,196              | 108,644                                    | Little Rock                     | 1,002                           | 524                            | 478      |
| Pine Bluff                                                                                            | 69,623       | 67,646             | 1,977                                      | Fort Chaffee                    | 406                             | 62                             | 344      |
| Fort Smith                                                                                            | 28,613       | 21,000             | 7,613                                      | Camp Jos T. Robinson            | 379                             | 7                              | 372      |
| North Little Rock                                                                                     | 26,048       | 25,909             | 139                                        | Fort Smith                      | 305                             | 55                             | 250      |
| Sherwood                                                                                              | 25,895       | 25,895             | 0                                          | Russellville                    | 94                              | 19                             | 75       |
| Fort Chaffee                                                                                          | 23,709       | 21,084             | 2,625                                      | North Little Rock               | 92                              | 11                             | 81       |
| Pine Bluff Arsenal                                                                                    | 20,803       | 0                  | 20,803                                     | Harrison                        | 67                              | 58                             | 9        |
| Hot Springs                                                                                           | 16,922       | 16,346             | 576                                        | Jonesboro                       | 52                              | 36                             | 16       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$329,160          | \$140,076                                  | \$77,936                        | \$51,023                        | \$60,125                       |          |
| Fiscal Year 1992                                                                                      |              | 288,091            | 111,068                                    | 48,163                          | 66,806                          | 62,054                         |          |
| Fiscal Year 1991                                                                                      |              | 306,363            | 144,986                                    | 12,365                          | 77,393                          | 71,619                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 | Amount                          |                                |          |
| 1. GENERAL MOTORS CORPORATION                                                                         |              | \$63,426           | Guided Missile Components                  |                                 | \$62,449                        |                                |          |
| 2. INTERNATIONAL CHARTER EXPRESS                                                                      |              | 38,240             | Air Charter for Things                     |                                 | 36,749                          |                                |          |
| 3. LTV CORPORATION                                                                                    |              | 31,161             | RDTE/Missile and Space Systems-Advanced De |                                 | 31,161                          |                                |          |
| 4. AIR TRANSPORT INTERNATIONAL                                                                        |              | 27,992             | Air Charter for Things                     |                                 | 27,667                          |                                |          |
| 5. SEQUA CORPORATION                                                                                  |              | 13,011             | Guided Missile Components                  |                                 | 12,474                          |                                |          |
| Total of Above                                                                                        |              | \$173,830          | ( 46.5% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 5

## CALIFORNIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# CALIFORNIA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    | Total        | Army        | Navy<br>&<br>Marine Corps | Air Force    | Other<br>Defense<br>Activities |
|-------------------------------------------|--------------|-------------|---------------------------|--------------|--------------------------------|
| I. Personnel - Total                      | 374,554      | 84,068      | 201,952                   | 74,881       | 13,653                         |
| Active Duty Military                      | 143,220      | 13,696      | 97,700                    | 31,824       | 0                              |
| Civilian                                  | 99,906       | 8,290       | 57,508                    | 20,455       | 13,653                         |
| Reserve & National Guard                  | 131,428      | 62,082      | 46,744                    | 22,602       | 0                              |
| II. Expenditures - Total                  | \$36,040,373 | \$4,701,109 | \$14,612,676              | \$14,088,392 | \$2,638,196                    |
| A. Payroll Outlays - Total                | 13,467,267   | 1,570,280   | 8,518,650                 | 2,866,189    | 512,148                        |
| Active Duty Military Pay                  | 5,623,613    | 455,757     | 4,297,227                 | 870,629      | 0                              |
| Civilian Pay                              | 4,078,390    | 301,311     | 2,512,997                 | 751,934      | 512,148                        |
| Reserve & National Guard Pay              | 352,659      | 180,700     | 75,380                    | 96,579       | 0                              |
| Retired Military Pay                      | 3,412,605    | 632,512     | 1,633,046                 | 1,147,047    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total | 22,573,106   | 3,130,829   | 6,094,026                 | 11,222,203   | 2,126,048                      |
| Supply and Equipment Contracts            | 11,822,927   | 959,587     | 2,788,174                 | 7,060,256    | 1,014,910                      |
| RDT&E Contracts                           | 4,278,899    | 1,017,963   | 684,280                   | 1,887,332    | 689,324                        |
| Service Contracts                         | 5,665,889    | 807,308     | 2,236,299                 | 2,200,580    | 421,702                        |
| Construction Contracts                    | 637,216      | 177,796     | 385,273                   | 74,035       | 112                            |
| Civil Function Contracts                  | 168,175      | 168,175     | 0                         | 0            | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| San Diego                          | \$4,748,224  | \$2,683,196        | \$2,065,028        | San Diego                       | 38,871                          | 25,897                  | 12,974   |
| Long Beach                         | 3,550,195    | 330,892            | 3,219,303          | Camp Pendleton                  | 30,761                          | 28,394                  | 2,367    |
| Pico Rivera                        | 3,272,224    | 4,824              | 3,267,400          | McClellan AFB                   | 12,962                          | 2,870                   | 10,092   |
| Sunnyvale                          | 3,088,332    | 93,664             | 2,994,668          | North Island NAS                | 10,527                          | 5,142                   | 5,385    |
| Los Angeles                        | 1,409,989    | 199,572            | 1,210,417          | Travis AFB                      | 9,683                           | 7,677                   | 2,006    |
| Sacramento                         | 928,313      | 137,557            | 790,756            | Monterey                        | 8,931                           | 5,996                   | 2,935    |
| Camp Pendleton                     | 923,961      | 803,482            | 120,479            | Twentynine Palms                | 8,763                           | 8,026                   | 737      |
| Travis AFB/Fairfield               | 517,962      | 356,453            | 161,509            | Edwards AFB                     | 8,137                           | 4,690                   | 3,447    |
| North Island NAS                   | 506,163      | 476,268            | 29,895             | Oakland                         | 7,486                           | 1,974                   | 5,512    |
| Edwards AFB                        | 493,650      | 249,240            | 244,410            | El Toro                         | 6,664                           | 5,665                   | 999      |

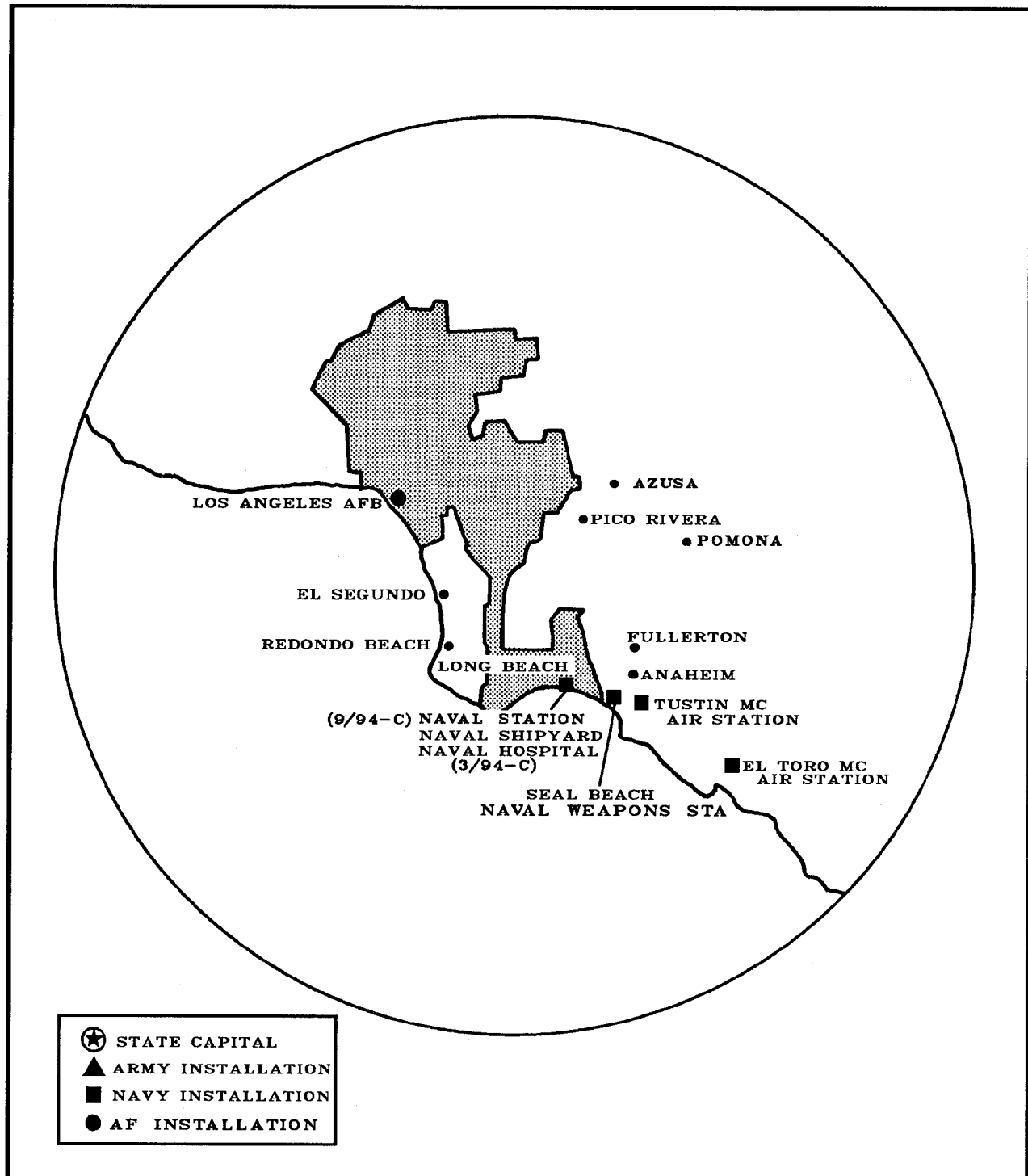
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total        | Army        | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |
|------------------------------------------------------|--------------|-------------|---------------------------|-------------|--------------------------------|
| Fiscal Year 1993                                     | \$22,951,965 | \$2,917,702 | \$7,945,883               | \$9,419,942 | \$2,668,438                    |
| Fiscal Year 1992                                     | 23,843,135   | 3,538,823   | 8,069,838                 | 10,106,398  | 2,128,076                      |
| Fiscal Year 1991                                     | 24,265,041   | 4,098,936   | 7,289,024                 | 10,954,901  | 1,922,180                      |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                     |             |
|-------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|-------------|
|                                                                                                       |                 | FSC or Service Code Description        | Amount      |
| 1. NORTHROP GRUMMAN CORPORATION                                                                       | \$3,464,882     | Aircraft Fixed Wing                    | \$3,199,600 |
| 2. MCDONNELL DOUGLAS CORPORATION                                                                      | 3,389,624       | Aircraft Fixed Wing                    | 2,928,741   |
| 3. LOCKHEED CORPORATION                                                                               | 2,602,749       | Guided Missiles                        | 1,087,459   |
| 4. GENERAL MOTORS CORPORATION                                                                         | 1,478,702       | Expert Witness                         | 200,761     |
| 5. TRW INC                                                                                            | 729,883         | Drones                                 | 123,376     |
| Total of Above                                                                                        | \$11,665,840    | ( 51.7% of total awards over \$25,000) |             |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 5a

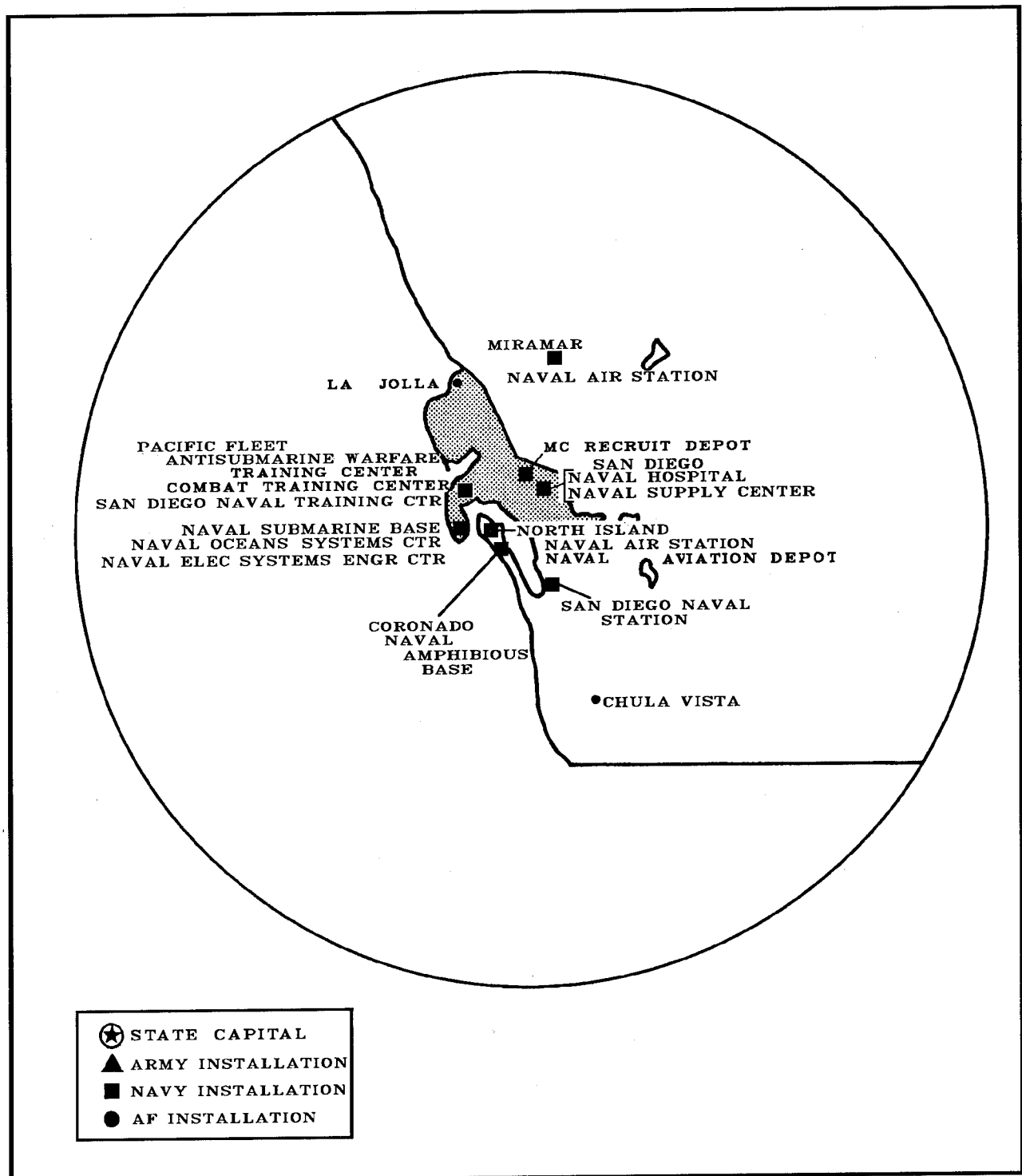
## LOS ANGELES AREA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 5b

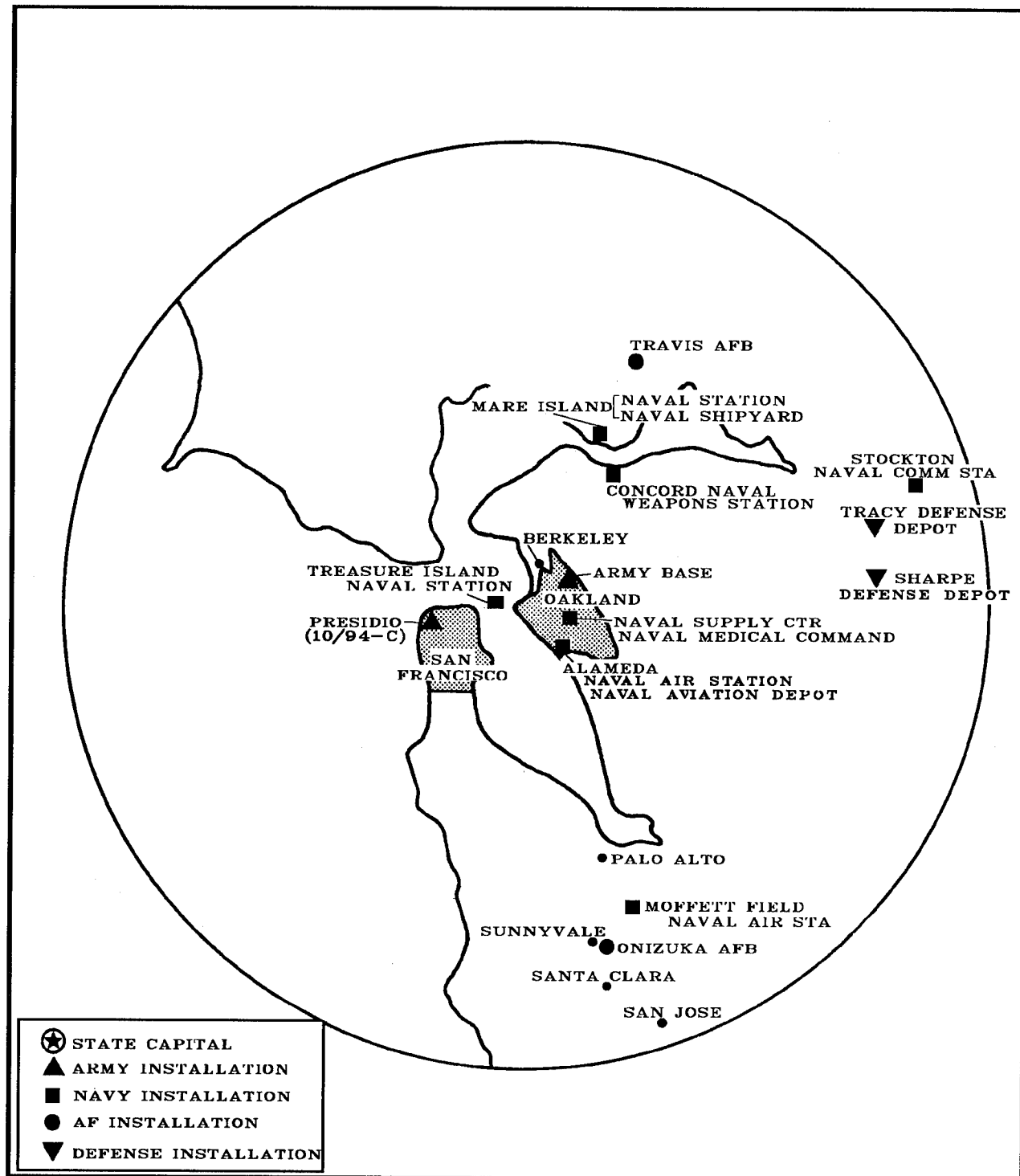
## SAN DIEGO AREA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 5c

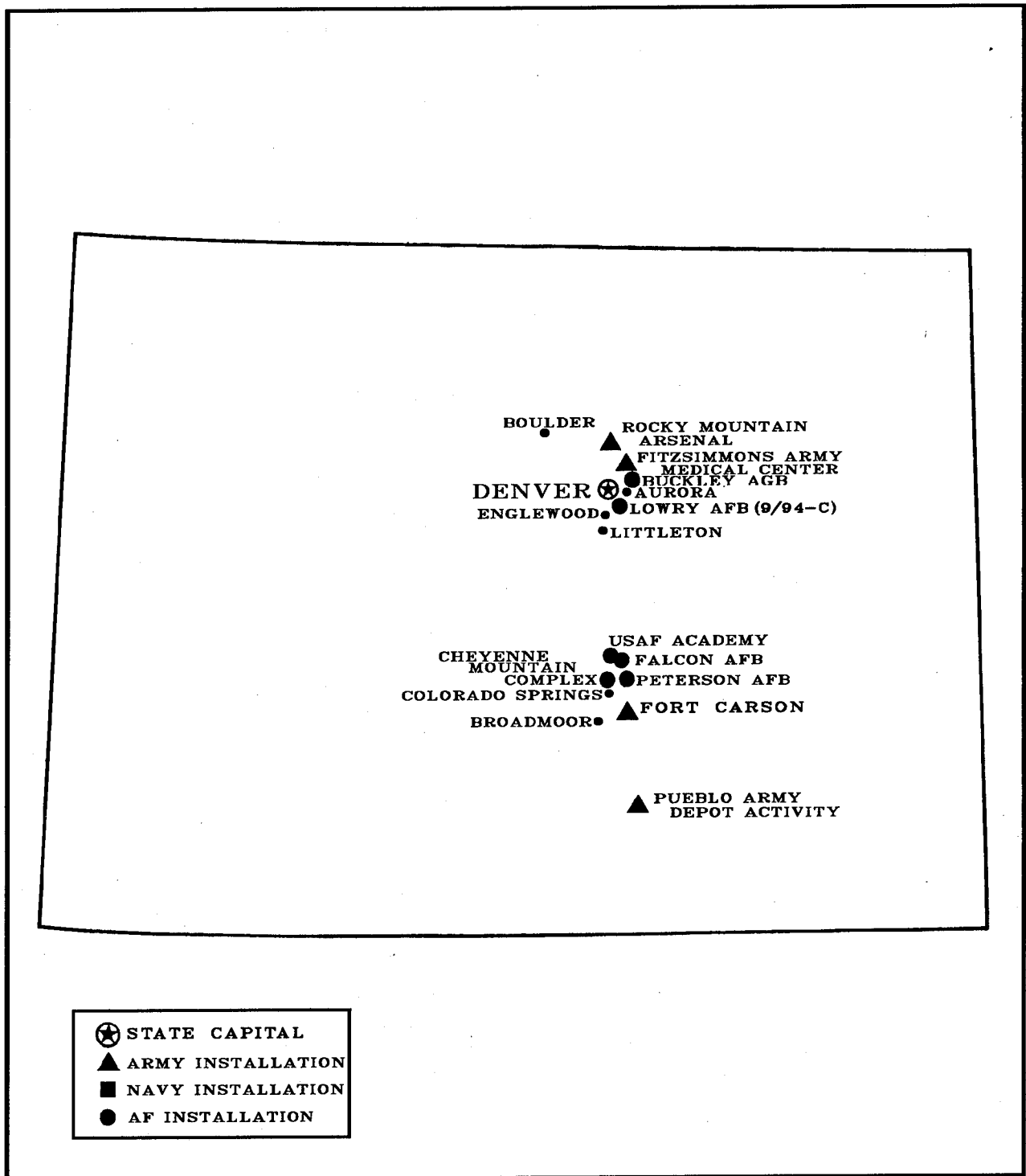
## SAN FRANCISCO AREA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 6

## COLORADO



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# COLORADO

FISCAL YEAR 1994

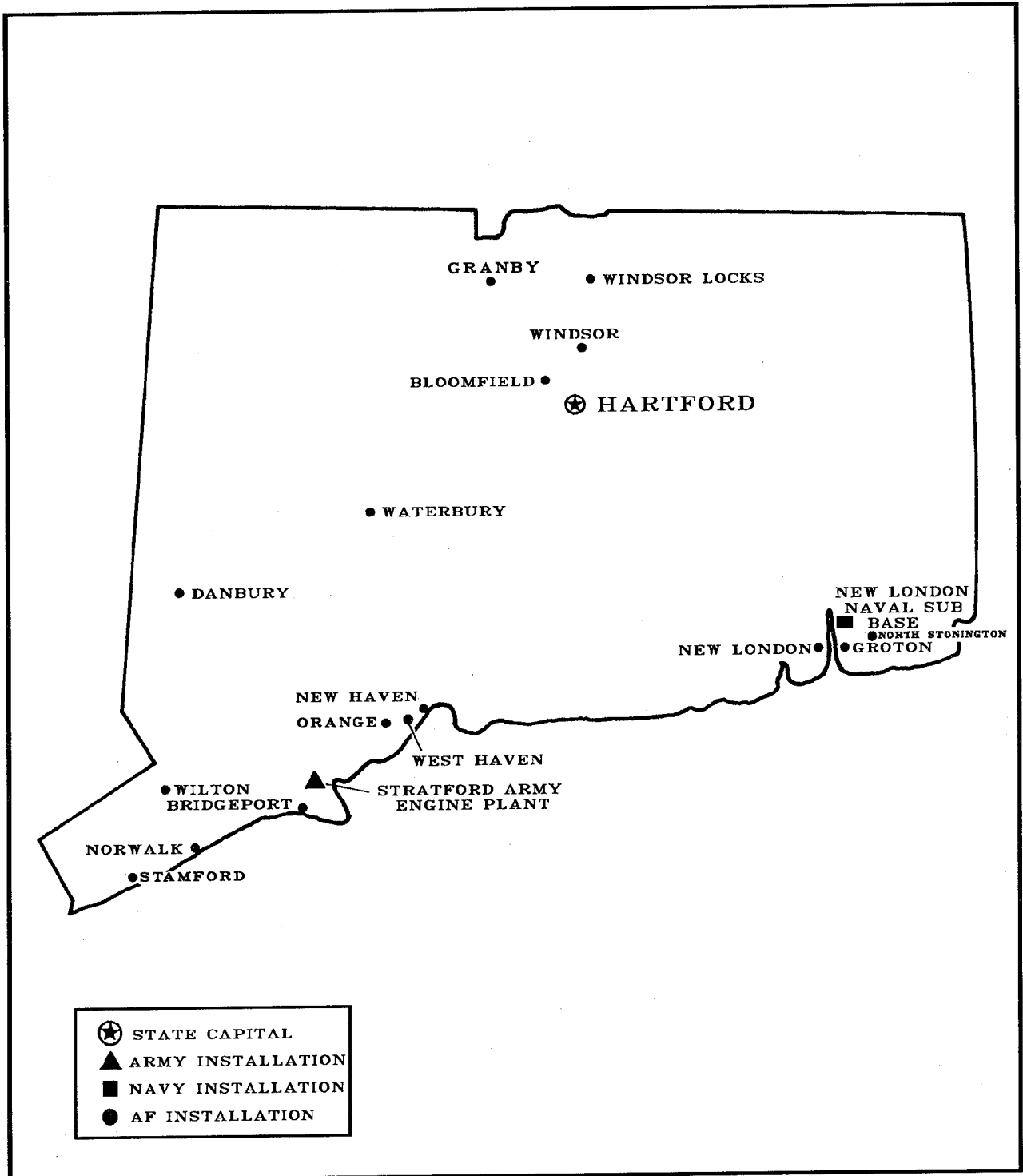
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 77,439             | 37,065                                     | 6,889                           | 29,568                          | 3,917                          |          |
| Active Duty Military                                                                                  |              | 34,165             | 18,261                                     | 739                             | 15,165                          | 0                              |          |
| Civilian                                                                                              |              | 13,325             | 4,289                                      | 69                              | 5,050                           | 3,917                          |          |
| Reserve & National Guard                                                                              |              | 29,949             | 14,515                                     | 6,081                           | 9,353                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$4,917,792        | \$1,508,810                                | \$186,591                       | \$2,935,334                     | \$287,057                      |          |
| A. Payroll Outlays - Total                                                                            |              | 2,297,885          | 1,027,141                                  | 119,469                         | 998,055                         | 153,220                        |          |
| Active Duty Military Pay                                                                              |              | 966,702            | 561,967                                    | 26,767                          | 377,968                         | 0                              |          |
| Civilian Pay                                                                                          |              | 493,482            | 142,884                                    | 2,655                           | 194,723                         | 153,220                        |          |
| Reserve & National Guard Pay                                                                          |              | 122,521            | 73,982                                     | 4,796                           | 43,743                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 715,180            | 248,308                                    | 85,251                          | 381,621                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 2,619,907          | 481,669                                    | 67,122                          | 1,937,279                       | 133,837                        |          |
| Supply and Equipment Contracts                                                                        |              | 177,189            | 34,926                                     | 22,742                          | 52,551                          | 66,970                         |          |
| RDT&E Contracts                                                                                       |              | 1,675,430          | 34,688                                     | 25,021                          | 1,563,737                       | 51,984                         |          |
| Service Contracts                                                                                     |              | 556,729            | 202,750                                    | 19,359                          | 319,737                         | 14,883                         |          |
| Construction Contracts                                                                                |              | 177,135            | 175,881                                    | 0                               | 1,254                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 33,424             | 33,424                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Denver                                                                                                | \$1,674,281  | \$296,062          | \$1,378,219                                | Fort Carson                     | 17,863                          | 15,729                         | 2,134    |
| Colorado Springs                                                                                      | 844,195      | 467,610            | 376,585                                    | Air Force Academy               | 8,524                           | 6,716                          | 1,808    |
| Fort Carson                                                                                           | 649,990      | 534,341            | 115,649                                    | Peterson AFB                    | 5,051                           | 3,568                          | 1,483    |
| Aurora                                                                                                | 342,713      | 273,611            | 69,102                                     | Aurora                          | 3,629                           | 1,881                          | 1,748    |
| Littleton                                                                                             | 215,727      | 26,035             | 189,692                                    | Denver                          | 3,353                           | 481                            | 2,872    |
| Air Force Academy                                                                                     | 212,002      | 162,306            | 49,696                                     | Falcon AFB                      | 2,871                           | 2,406                          | 465      |
| Falcon AFB                                                                                            | 183,026      | 80,289             | 102,737                                    | Colorado Springs                | 1,958                           | 1,380                          | 578      |
| Buckley AGB                                                                                           | 105,514      | 53,496             | 52,018                                     | Buckley AGB                     | 1,194                           | 824                            | 370      |
| Boulder                                                                                               | 90,009       | 11,634             | 78,375                                     | Lowry AFB                       | 1,191                           | 445                            | 746      |
| Englewood                                                                                             | 47,696       | 22,021             | 25,675                                     | Pueblo                          | 315                             | 11                             | 304      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$2,615,661        | \$273,969                                  | \$91,786                        | \$2,043,013                     | \$206,893                      |          |
| Fiscal Year 1992                                                                                      |              | 2,471,313          | 308,623                                    | 80,220                          | 1,746,386                       | 336,084                        |          |
| Fiscal Year 1991                                                                                      |              | 2,663,798          | 277,113                                    | 61,342                          | 2,050,859                       | 274,484                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 | Amount                          |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 |                                |          |
| 1. MARTIN MARIETTA CORPORATION                                                                        |              | \$1,540,573        | RDTE/Missile and Space Systems-Op Systems  |                                 | \$1,361,504                     |                                |          |
| 2. LORAL CORPORATION                                                                                  |              | 101,435            | RDTE/Electronics & Communication Eq-Engr D |                                 | 33,876                          |                                |          |
| 3. RAYTHEON COMPANY                                                                                   |              | 59,186             | Engineering Technical Services             |                                 | 39,540                          |                                |          |
| 4. KAMAN CORPORATION                                                                                  |              | 47,892             | Other ADP & Telecommunication Services     |                                 | 22,331                          |                                |          |
| 5. INTERNATIONAL BUS MCHS CORP                                                                        |              | 46,897             | Space Vehicle Components                   |                                 | 22,290                          |                                |          |
| Total of Above                                                                                        |              | \$1,795,983        | ( 68.6% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 7

## CONNECTICUT



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# CONNECTICUT

FISCAL YEAR 1994

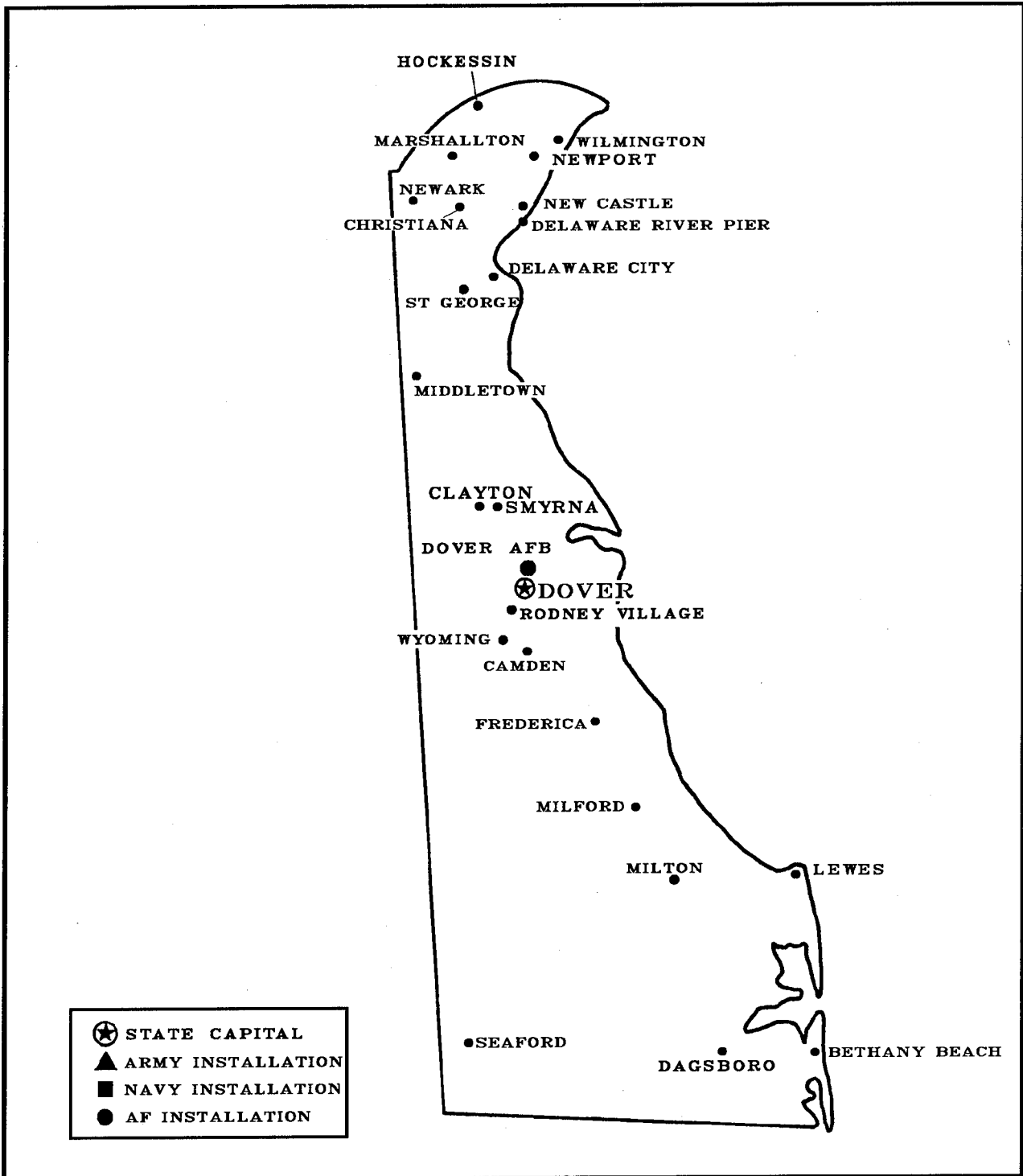
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|-------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 24,858             | 10,855                                    | 10,804                          | 2,194                           | 1,005                          |          |
| Active Duty Military                                                                                  |              | 5,571              | 31                                        | 5,429                           | 111                             | 0                              |          |
| Civilian                                                                                              |              | 4,213              | 420                                       | 2,516                           | 272                             | 1,005                          |          |
| Reserve & National Guard                                                                              |              | 15,074             | 10,404                                    | 2,859                           | 1,811                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$3,071,292        | \$684,845                                 | \$1,999,443                     | \$263,255                       | \$123,749                      |          |
| A. Payroll Outlays - Total                                                                            |              | 621,223            | 94,443                                    | 429,892                         | 51,832                          | 45,056                         |          |
| Active Duty Military Pay                                                                              |              | 237,690            | 1,109                                     | 232,586                         | 3,995                           | 0                              |          |
| Civilian Pay                                                                                          |              | 183,061            | 13,260                                    | 114,604                         | 10,141                          | 45,056                         |          |
| Reserve & National Guard Pay                                                                          |              | 49,900             | 40,600                                    | 2,659                           | 6,641                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 150,572            | 39,474                                    | 80,043                          | 31,055                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 2,450,069          | 590,402                                   | 1,569,551                       | 211,423                         | 78,693                         |          |
| Supply and Equipment Contracts                                                                        |              | 1,721,722          | 529,032                                   | 935,986                         | 184,580                         | 72,124                         |          |
| RDT&E Contracts                                                                                       |              | 234,234            | 11,286                                    | 205,094                         | 14,433                          | 3,421                          |          |
| Service Contracts                                                                                     |              | 465,955            | 27,530                                    | 422,867                         | 12,410                          | 3,148                          |          |
| Construction Contracts                                                                                |              | 18,143             | 12,539                                    | 5,604                           | 0                               | 0                              |          |
| Civil Function Contracts                                                                              |              | 10,015             | 10,015                                    | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                           | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                        |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Stratford                                                                                             | \$1,176,514  | \$19,900           | \$1,156,614                               | Groton                          | 6,399                           | 4,907                          | 1,492    |
| Groton                                                                                                | 917,886      | 279,108            | 638,778                                   | New London                      | 1,604                           | 352                            | 1,252    |
| New London                                                                                            | 226,444      | 91,175             | 135,269                                   | Stratford                       | 377                             | 22                             | 355      |
| Windsor Locks                                                                                         | 78,634       | 19,990             | 58,644                                    | Hartford                        | 245                             | 87                             | 158      |
| East Hartford                                                                                         | 77,913       | 10,956             | 66,957                                    | Windsor Locks                   | 232                             | 72                             | 160      |
| Danbury                                                                                               | 57,229       | 3,040              | 54,189                                    | East Hartford                   | 229                             | 3                              | 226      |
| North Stonington                                                                                      | 32,263       | 2,011              | 30,252                                    | East Granby                     | 221                             | 0                              | 221      |
| Hartford                                                                                              | 31,148       | 18,139             | 13,009                                    | Orange                          | 49                              | 9                              | 40       |
| Bridgeport                                                                                            | 25,466       | 3,134              | 22,332                                    | New Haven                       | 45                              | 25                             | 20       |
| Stamford                                                                                              | 23,627       | 2,305              | 21,322                                    | Windsor                         | 32                              | 29                             | 3        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$2,894,638        | \$580,275                                 | \$1,972,879                     | \$239,072                       | \$102,412                      |          |
| Fiscal Year 1992                                                                                      |              | 3,099,444          | 956,084                                   | 1,696,929                       | 358,146                         | 88,285                         |          |
| Fiscal Year 1991                                                                                      |              | 4,978,594          | 1,026,598                                 | 3,037,046                       | 800,958                         | 113,992                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                        |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description           |                                 | Amount                          |                                |          |
| 1. UNITED TECHNOLOGIES CORP                                                                           |              | \$1,233,489        | Aircraft Rotary Wing                      |                                 | \$477,989                       |                                |          |
| 2. GENERAL DYNAMICS CORPORATION                                                                       |              | 621,778            | Submarines                                |                                 | 269,961                         |                                |          |
| 3. TEXTRON INC                                                                                        |              | 68,971             | Gas Turbines and Jet Eng, Ex Acft & Comps |                                 | 38,671                          |                                |          |
| 4. ANALYSIS & TECHNOLOGY INC                                                                          |              | 45,393             | Logistics Support Services                |                                 | 22,147                          |                                |          |
| 5. GENERAL MOTORS CORPORATION                                                                         |              | 29,874             | Radar Equipment, Airborne                 |                                 | 26,708                          |                                |          |
| Total of Above                                                                                        |              | \$1,999,505        | ( 81.6% of total awards over \$25,000)    |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 8

## DELAWARE



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# DELAWARE

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-----------|----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 14,157    | 3,644    | 951                       | 9,449     | 113                            |
| Active Duty Military                      |  | 4,583     | 27       | 18                        | 4,538     | 0                              |
| Civilian                                  |  | 1,636     | 196      | 0                         | 1,327     | 113                            |
| Reserve & National Guard                  |  | 7,938     | 3,421    | 933                       | 3,584     | 0                              |
| II. Expenditures - Total                  |  | \$392,374 | \$95,969 | \$18,451                  | \$265,835 | \$12,119                       |
| A. Payroll Outlays - Total                |  | 284,769   | 39,943   | 15,020                    | 226,669   | 3,137                          |
| Active Duty Military Pay                  |  | 109,543   | 1,036    | 633                       | 107,874   | 0                              |
| Civilian Pay                              |  | 54,427    | 6,316    | 0                         | 44,974    | 3,137                          |
| Reserve & National Guard Pay              |  | 35,142    | 13,435   | 1,622                     | 20,085    | 0                              |
| Retired Military Pay                      |  | 85,657    | 19,156   | 12,765                    | 53,736    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 107,605   | 56,026   | 3,431                     | 39,166    | 8,982                          |
| Supply and Equipment Contracts            |  | 44,535    | 26,282   | 2,466                     | 8,335     | 7,452                          |
| RDT&E Contracts                           |  | 3,111     | 1,303    | 621                       | 1,187     | 0                              |
| Service Contracts                         |  | 37,635    | 6,187    | 344                       | 29,574    | 1,530                          |
| Construction Contracts                    |  | 12,689    | 12,619   | 0                         | 70        | 0                              |
| Civil Function Contracts                  |  | 9,635     | 9,635    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Dover                              | \$228,845    | \$189,145          | \$39,700           | Dover AFB                       | 5,690                           | 4,449                   | 1,241    |
| Frederica                          | 30,265       | 1,809              | 28,456             | New Castle                      | 279                             | 0                       | 279      |
| Wilmington                         | 19,156       | 7,846              | 11,310             | Newport                         | 75                              | 75                      | 0        |
| New Castle                         | 16,790       | 13,910             | 2,880              | Marshallton                     | 46                              | 3                       | 43       |
| Newark                             | 9,088        | 5,558              | 3,530              | Wilmington                      | 32                              | 18                      | 14       |
| Camden                             | 7,385        | 44                 | 7,341              | Dover                           | 27                              | 3                       | 24       |
| Smyrna                             | 3,680        | 1,914              | 1,766              | Newark                          | 13                              | 10                      | 3        |
| Wyoming                            | 3,579        | 273                | 3,306              | Seaford                         | 13                              | 6                       | 7        |
| Milford                            | 3,103        | 3,062              | 41                 | Georgetown                      | 10                              | 9                       | 1        |
| Christiana                         | 2,916        | 2,160              | 756                | Bethany Beach                   | 6                               | 0                       | 6        |

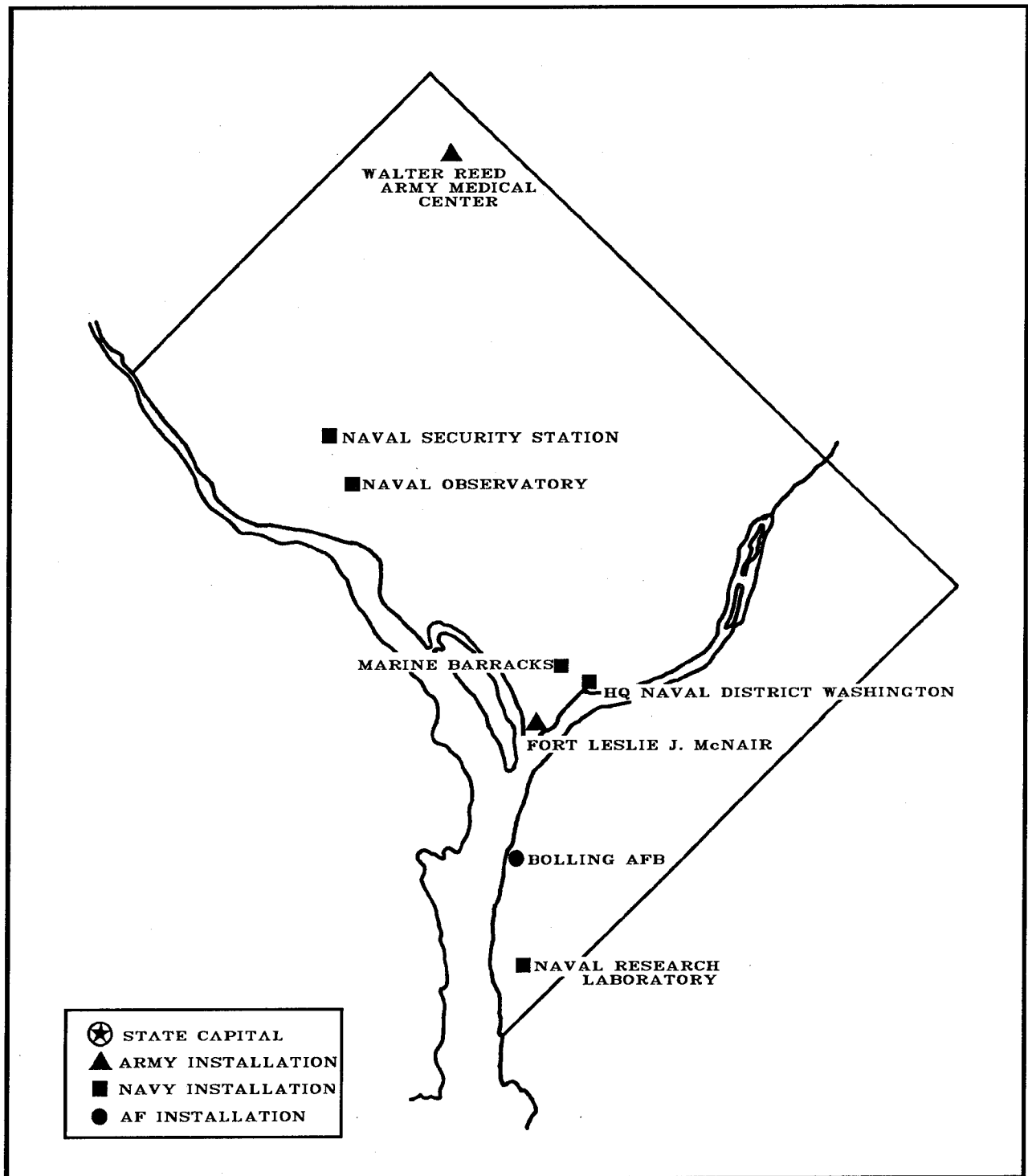
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     | \$135,601 | \$77,018 | \$8,010                   | \$38,630  | \$11,943                       |
| Fiscal Year 1992                                     | 103,478   | 37,318   | 6,677                     | 38,618    | 20,865                         |
| Fiscal Year 1991                                     | 132,729   | 40,839   | 9,184                     | 53,067    | 29,639                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                        |          |
|-------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description           | Amount   |
| 1. PIERCE ENTERPRISES, INC                                                                            | \$20,863        | Safety and Rescue Equipment               | \$20,729 |
| 2. I L C INDUSTRIES DELAWARE                                                                          | 7,443           | Specilized Flight Clothing & Accessories  | 6,634    |
| 3. CAESAR RODNEY SCHOOL DIST                                                                          | 7,341           | Faculty Salaries for Dependent Schools    | 7,341    |
| 4. IRWIN & LEIGHTON, INC                                                                              | 6,118           | Other Residential Buildings               | 6,013    |
| 5. DAMES & MOORE INC                                                                                  | 5,888           | Other Environ Svcs, Studies, & Analytical | 5,888    |
| Total of Above                                                                                        | \$47,653        | ( 44.3% of total awards over \$25,000)    |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 9

## DISTRICT OF COLUMBIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# DISTRICT OF COLUMBIA

FISCAL YEAR 1994

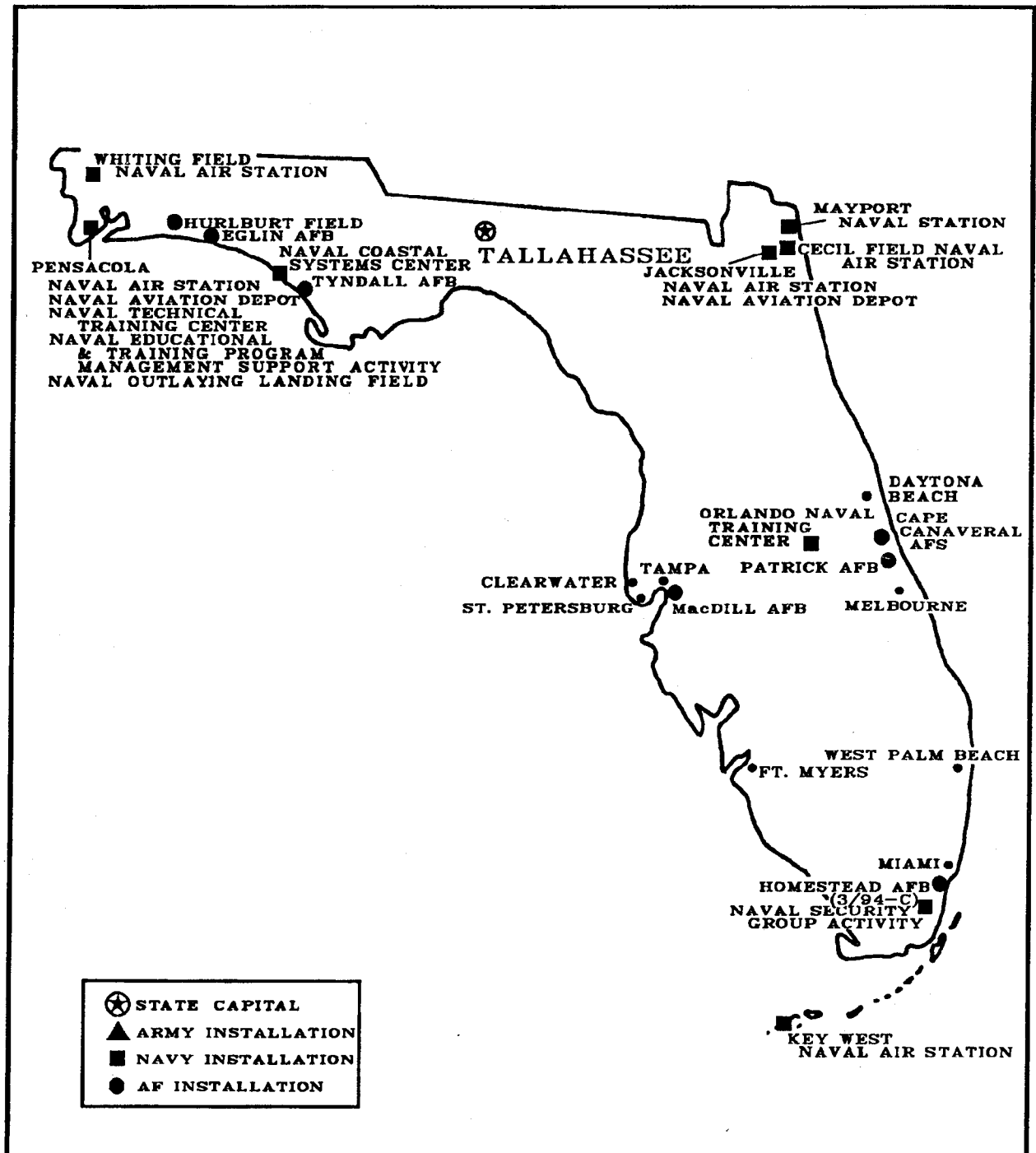
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                      | Navy<br>&<br>Marine Corps                | Air Force                       | Other<br>Defense<br>Activities |                        |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|-------------------------------------------|------------------------------------------|---------------------------------|--------------------------------|------------------------|
| I. Personnel - Total                                                                                  |              | 43,171             | 15,160                                    | 21,862                                   | 5,356                           | 793                            |                        |
| Active Duty Military                                                                                  |              | 13,785             | 4,447                                     | 5,642                                    | 3,696                           | 0                              |                        |
| Civilian                                                                                              |              | 15,790             | 5,752                                     | 7,875                                    | 1,370                           | 793                            |                        |
| Reserve & National Guard                                                                              |              | 13,596             | 4,961                                     | 8,345                                    | 290                             | 0                              |                        |
| II. Expenditures - Total                                                                              |              | \$2,347,191        | \$631,426                                 | \$1,173,661                              | \$304,508                       | \$237,596                      |                        |
| A. Payroll Outlays - Total                                                                            |              | 1,251,287          | 407,609                                   | 597,039                                  | 213,869                         | 32,770                         |                        |
| Active Duty Military Pay                                                                              |              | 480,677            | 174,166                                   | 162,637                                  | 143,874                         | 0                              |                        |
| Civilian Pay                                                                                          |              | 681,975            | 195,968                                   | 401,563                                  | 51,674                          | 32,770                         |                        |
| Reserve & National Guard Pay                                                                          |              | 38,207             | 19,193                                    | 18,685                                   | 329                             | 0                              |                        |
| Retired Military Pay                                                                                  |              | 50,428             | 18,282                                    | 14,154                                   | 17,992                          | 0                              |                        |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 1,095,904          | 223,817                                   | 576,622                                  | 90,639                          | 204,826                        |                        |
| Supply and Equipment Contracts                                                                        |              | 249,056            | 40,398                                    | 154,902                                  | 9,577                           | 44,179                         |                        |
| RDT&E Contracts                                                                                       |              | 117,959            | 15,922                                    | 92,866                                   | 5,353                           | 3,818                          |                        |
| Service Contracts                                                                                     |              | 642,661            | 118,763                                   | 291,360                                  | 75,709                          | 156,829                        |                        |
| Construction Contracts                                                                                |              | 52,574             | 15,080                                    | 37,494                                   | 0                               | 0                              |                        |
| Civil Function Contracts                                                                              |              | 33,654             | 33,654                                    | 0                                        | 0                               | 0                              |                        |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                           | Major Locations<br>of Personnel          | Military and Civilian Personnel |                                |                        |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                        |                                          | Total                           | Active Duty<br>Military        | Civilian               |
| Washington                                                                                            | \$2,347,191  | \$1,251,287        | \$1,095,905                               | Washington<br>Bolling AFB<br>Fort McNair | 25,304<br>3,705<br>566          | 11,403<br>2,222<br>160         | 13,901<br>1,483<br>406 |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                      | Navy<br>&<br>Marine Corps                | Air Force                       | Other<br>Defense<br>Activities |                        |
| Fiscal Year 1993                                                                                      |              | \$1,691,559        | \$204,770                                 | \$884,810                                | \$87,306                        | \$514,673                      |                        |
| Fiscal Year 1992                                                                                      |              | 1,545,833          | 120,794                                   | 634,263                                  | 80,865                          | 709,911                        |                        |
| Fiscal Year 1991                                                                                      |              | 1,516,385          | 152,008                                   | 958,344                                  | 114,960                         | 291,073                        |                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                        |                                          |                                 |                                |                        |
|                                                                                                       |              |                    | FSC or Service Code Description           |                                          |                                 | Amount                         |                        |
| 1. AT&T CORP                                                                                          |              | \$94,091           | Other ADP & Telecommunication Services    |                                          |                                 | \$88,833                       |                        |
| 2. XEROX CORPORATION                                                                                  |              | 75,781             | Printing, Duplicating & Bookbinding Equip |                                          |                                 | 71,999                         |                        |
| 3. INTERNATIONAL SHIPHOLDING CORP                                                                     |              | 63,413             | Marine Charter For Things                 |                                          |                                 | 60,966                         |                        |
| 4. GOVERNMENT OF UNITED STATES                                                                        |              | 60,315             | Nuclear Reactors                          |                                          |                                 | 59,462                         |                        |
| 5. HARNISCHFEGER INDUSTRIES INC                                                                       |              | 36,855             | ADP System Acquisition Support Services   |                                          |                                 | 10,529                         |                        |
| Total of Above                                                                                        |              | \$330,455          | ( 30.2% of total awards over \$25,000)    |                                          |                                 |                                |                        |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 10

## FLORIDA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# FLORIDA

FISCAL YEAR 1994

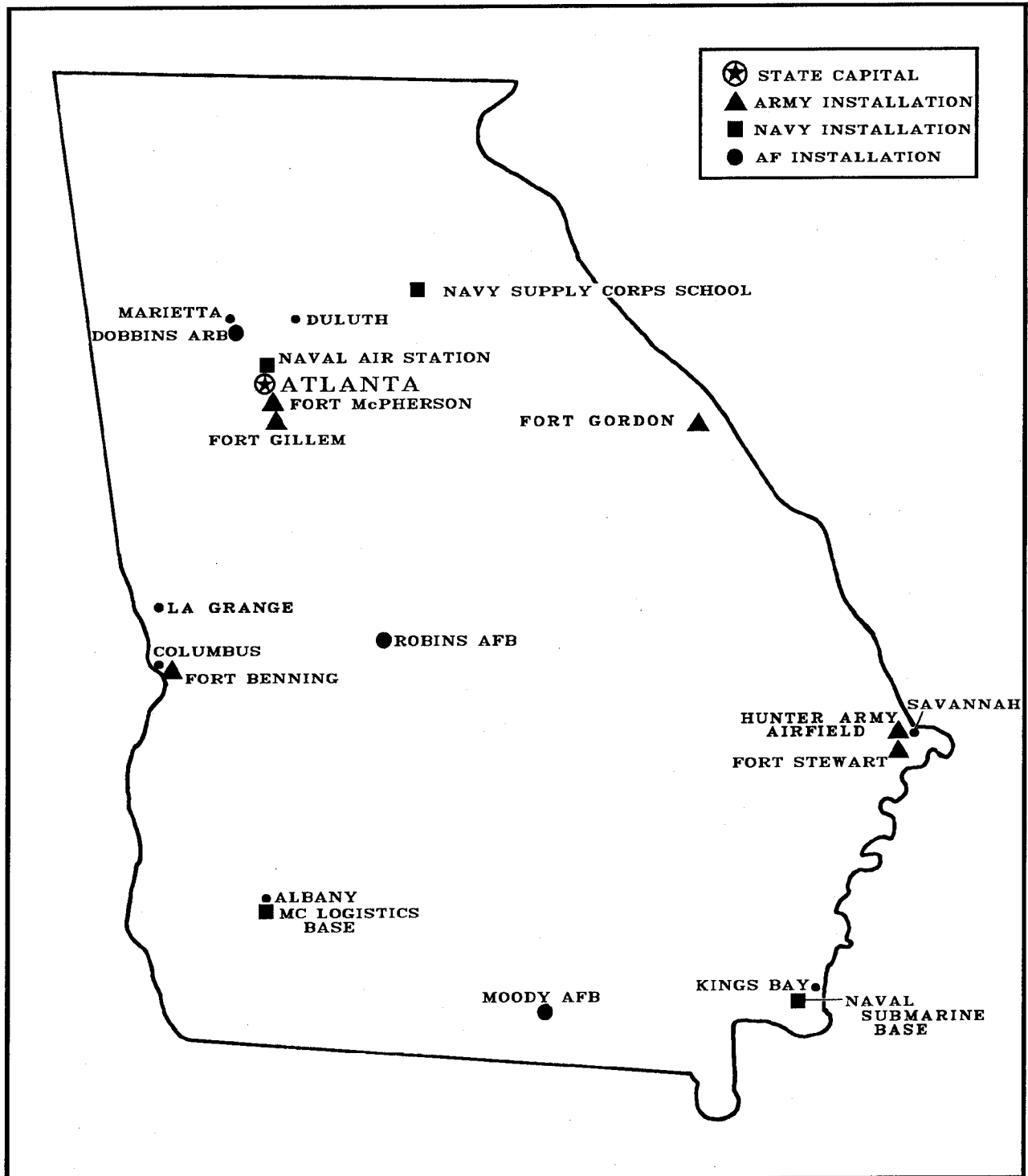
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 163,465            | 42,841                                     | 69,425                          | 47,794                          | 3,405                          |          |
| Active Duty Military                                                                                  |              | 60,801             | 2,296                                      | 31,603                          | 26,902                          | 0                              |          |
| Civilian                                                                                              |              | 30,289             | 1,884                                      | 15,857                          | 9,143                           | 3,405                          |          |
| Reserve & National Guard                                                                              |              | 72,375             | 38,661                                     | 21,965                          | 11,749                          | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$12,074,556       | \$2,112,645                                | \$4,263,437                     | \$5,411,905                     | \$286,569                      |          |
| A. Payroll Outlays - Total                                                                            |              | 6,164,058          | 918,951                                    | 3,023,490                       | 2,104,226                       | 117,391                        |          |
| Active Duty Military Pay                                                                              |              | 2,192,854          | 80,414                                     | 1,380,863                       | 731,577                         | 0                              |          |
| Civilian Pay                                                                                          |              | 1,025,116          | 62,208                                     | 621,102                         | 224,415                         | 117,391                        |          |
| Reserve & National Guard Pay                                                                          |              | 156,585            | 93,256                                     | 31,019                          | 32,310                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 2,789,503          | 683,073                                    | 990,506                         | 1,115,924                       | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 5,910,498          | 1,193,694                                  | 1,239,947                       | 3,307,679                       | 169,178                        |          |
| Supply and Equipment Contracts                                                                        |              | 2,508,889          | 556,372                                    | 353,212                         | 1,487,761                       | 111,544                        |          |
| RDT&E Contracts                                                                                       |              | 1,581,102          | 227,611                                    | 171,617                         | 1,171,140                       | 10,734                         |          |
| Service Contracts                                                                                     |              | 1,594,266          | 250,784                                    | 652,832                         | 643,861                         | 46,789                         |          |
| Construction Contracts                                                                                |              | 164,435            | 97,121                                     | 62,286                          | 4,917                           | 111                            |          |
| Civil Function Contracts                                                                              |              | 61,806             | 61,806                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Jacksonville                                                                                          | \$1,600,303  | \$1,236,730        | \$363,573                                  | Eglin AFB                       | 13,179                          | 8,775                          | 4,404    |
| West Palm Beach                                                                                       | 1,449,721    | 28,276             | 1,421,445                                  | Jacksonville                    | 12,771                          | 6,246                          | 6,525    |
| Orlando                                                                                               | 1,266,506    | 477,494            | 789,012                                    | Pensacola                       | 12,623                          | 6,323                          | 6,300    |
| Melbourne                                                                                             | 972,669      | 132,790            | 839,879                                    | Orlando                         | 12,045                          | 9,560                          | 2,485    |
| Pensacola                                                                                             | 814,891      | 621,720            | 193,171                                    | Hurlburt Fld                    | 7,300                           | 6,731                          | 569      |
| Eglin AFB                                                                                             | 568,383      | 405,210            | 163,173                                    | Tyndall AFB                     | 6,021                           | 4,924                          | 1,097    |
| Saint Petersburg                                                                                      | 354,333      | 45,867             | 308,466                                    | MacDill AFB                     | 4,874                           | 3,754                          | 1,120    |
| Tampa                                                                                                 | 320,763      | 275,173            | 45,590                                     | Patrick AFB                     | 3,864                           | 2,525                          | 1,339    |
| Daytona Beach                                                                                         | 290,033      | 17,753             | 272,280                                    | Mayport Nav Station             | 3,562                           | 2,690                          | 872      |
| Cape Canaveral AFS                                                                                    | 267,354      | 17,291             | 250,063                                    | Cecil Field NAS                 | 3,280                           | 2,764                          | 516      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$6,485,989        | \$1,870,113                                | \$1,389,187                     | \$3,110,959                     | \$115,730                      |          |
| Fiscal Year 1992                                                                                      |              | 4,994,866          | 1,431,940                                  | 1,363,943                       | 2,090,262                       | 108,721                        |          |
| Fiscal Year 1991                                                                                      |              | 5,166,419          | 1,491,392                                  | 1,201,943                       | 2,385,053                       | 88,031                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. UNITED TECHNOLOGIES CORP                                                                           |              | \$1,407,015        | Gas Turbines and Jet Engines, Acft & Comps |                                 |                                 | \$1,037,673                    |          |
| 2. MARTIN MARIETTA CORPORATION                                                                        |              | 801,706            | Msl Aircraft Accessories and Components    |                                 |                                 | 169,228                        |          |
| 3. NORTHROP GRUMMAN CORPORATION                                                                       |              | 643,750            | RDTE/Electronics & Communication Eq-Engr D |                                 |                                 | 637,566                        |          |
| 4. OLIN CORPORATION                                                                                   |              | 195,673            | RDTE/Ammunition-Exploratory Development    |                                 |                                 | 92,107                         |          |
| 5. HARRIS CORPORATION                                                                                 |              | 193,279            | RDTE/Missile and Space Systems-Op Systems  |                                 |                                 | 56,563                         |          |
| Total of Above                                                                                        |              | \$3,241,423        | ( 54.8% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 11

## GEORGIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# GEORGIA

FISCAL YEAR 1994

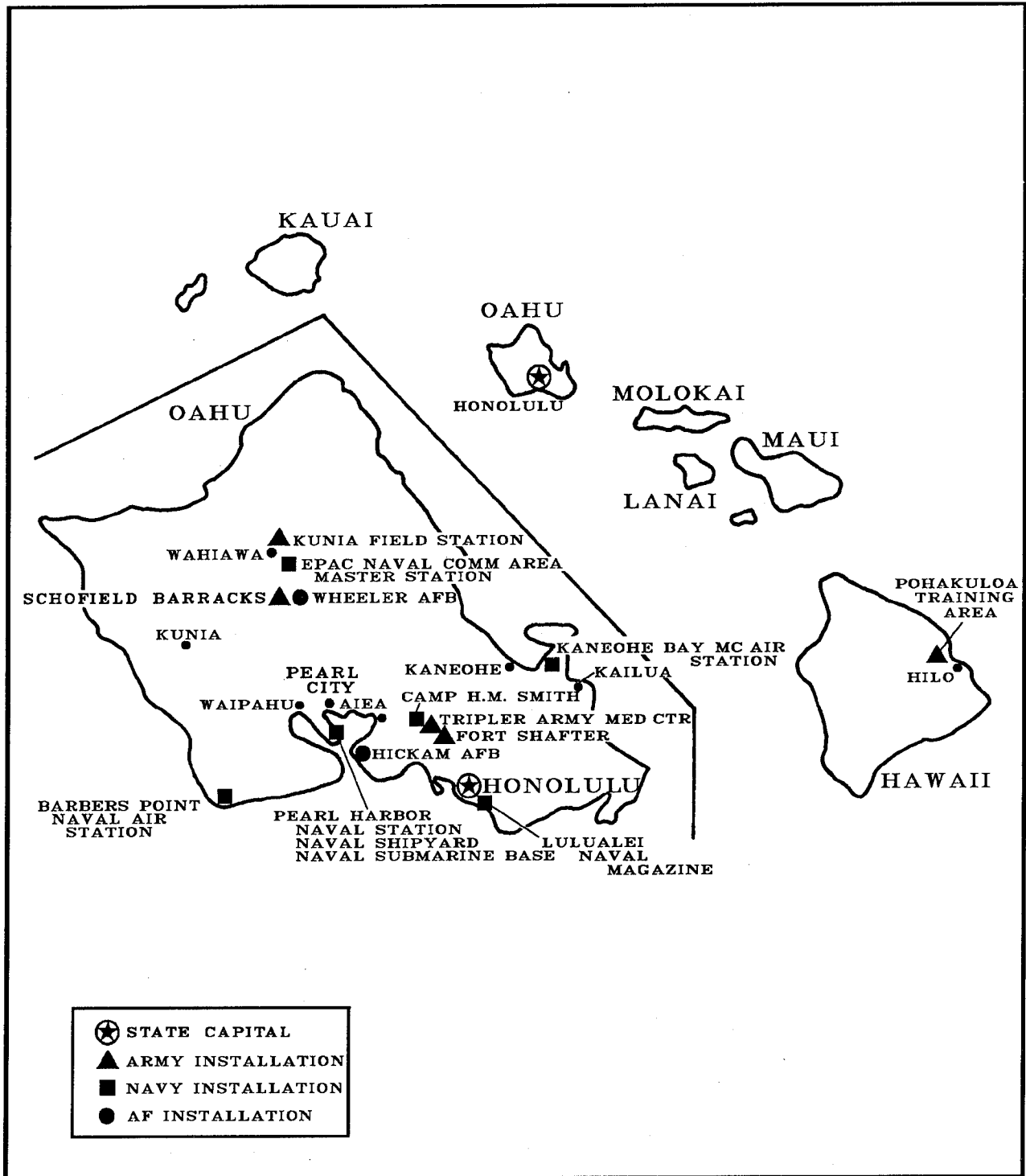
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 151,409            | 94,859                                 | 21,335                          | 30,787                          | 4,428                          |          |
| Active Duty Military                                                                                  |              | 61,841             | 47,564                                 | 5,321                           | 8,956                           | 0                              |          |
| Civilian                                                                                              |              | 34,955             | 12,696                                 | 5,088                           | 12,743                          | 4,428                          |          |
| Reserve & National Guard                                                                              |              | 54,613             | 34,599                                 | 10,926                          | 9,088                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$8,393,409        | \$3,201,359                            | \$924,626                       | \$4,019,522                     | \$247,902                      |          |
| A. Payroll Outlays - Total                                                                            |              | 4,272,694          | 2,598,493                              | 612,925                         | 925,868                         | 135,408                        |          |
| Active Duty Military Pay                                                                              |              | 1,989,987          | 1,520,910                              | 239,243                         | 229,834                         | 0                              |          |
| Civilian Pay                                                                                          |              | 1,087,712          | 407,405                                | 177,400                         | 367,499                         | 135,408                        |          |
| Reserve & National Guard Pay                                                                          |              | 207,827            | 143,612                                | 18,344                          | 45,871                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 987,168            | 526,566                                | 177,938                         | 282,664                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 4,120,715          | 602,866                                | 311,701                         | 3,093,654                       | 112,494                        |          |
| Supply and Equipment Contracts                                                                        |              | 1,276,427          | 89,202                                 | 73,547                          | 1,015,289                       | 98,389                         |          |
| RDT&E Contracts                                                                                       |              | 1,779,598          | 18,235                                 | 3,799                           | 1,764,981                       | 181                            |          |
| Service Contracts                                                                                     |              | 788,418            | 235,719                                | 234,964                         | 303,811                         | 13,924                         |          |
| Construction Contracts                                                                                |              | 220,969            | 204,407                                | 6,989                           | 9,573                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 55,303             | 55,303                                 | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Marietta                                                                                              | \$2,827,612  | \$89,010           | \$2,738,602                            | Fort Benning                    | 19,420                          | 15,341                         | 4,079    |
| Fort Stewart                                                                                          | 664,487      | 603,379            | 61,108                                 | Fort Stewart                    | 18,200                          | 15,834                         | 2,366    |
| Fort Benning                                                                                          | 659,722      | 548,026            | 111,696                                | Robins AFB                      | 16,738                          | 4,209                          | 12,529   |
| Robins AFB                                                                                            | 633,114      | 479,958            | 153,156                                | Fort Gordon                     | 10,095                          | 7,759                          | 2,336    |
| Atlanta                                                                                               | 555,468      | 304,203            | 251,265                                | Kings Bay                       | 5,096                           | 3,055                          | 2,041    |
| Fort Gordon                                                                                           | 423,394      | 338,714            | 84,680                                 | Hunter Army Airfield            | 4,662                           | 4,209                          | 453      |
| Kings Bay                                                                                             | 296,723      | 238,908            | 57,815                                 | Moody AFB                       | 4,500                           | 4,006                          | 494      |
| Savannah                                                                                              | 295,448      | 222,648            | 72,800                                 | Albany                          | 4,046                           | 1,058                          | 2,988    |
| Albany                                                                                                | 160,124      | 150,535            | 9,589                                  | Fort McPherson                  | 3,816                           | 1,982                          | 1,834    |
| Moody AFB                                                                                             | 115,951      | 96,416             | 19,535                                 | Atlanta                         | 1,757                           | 567                            | 1,190    |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$4,017,518        | \$464,898                              | \$429,105                       | \$2,982,455                     | \$141,060                      |          |
| Fiscal Year 1992                                                                                      |              | 3,795,685          | 435,821                                | 449,667                         | 2,812,701                       | 97,496                         |          |
| Fiscal Year 1991                                                                                      |              | 1,983,797          | 700,664                                | 330,956                         | 820,210                         | 131,967                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description        |                                 |                                 | Amount                         |          |
| 1. LOCKHEED CORPORATION                                                                               |              | \$2,727,904        | RDTE/Aircraft-Engineering Development  |                                 |                                 | \$1,724,115                    |          |
| 2. CSX CORPORATION                                                                                    |              | 105,897            | Vessel Freight                         |                                 |                                 | 105,897                        |          |
| 3. ROCKWELL INTERNATIONAL CORP                                                                        |              | 82,945             | Bombs                                  |                                 |                                 | 55,360                         |          |
| 4. JOHNSON CONTROLS INC                                                                               |              | 62,202             | Facilities Operations Support Services |                                 |                                 | 60,931                         |          |
| 5. CONNER BROTHERS CNSTR CO                                                                           |              | 57,843             | Troop Housing Facilities               |                                 |                                 | 35,502                         |          |
| Total of Above                                                                                        |              | \$3,036,791        | ( 73.7% of total awards over \$25,000) |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 12

## HAWAII



Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

# HAWAII

FISCAL YEAR 1994

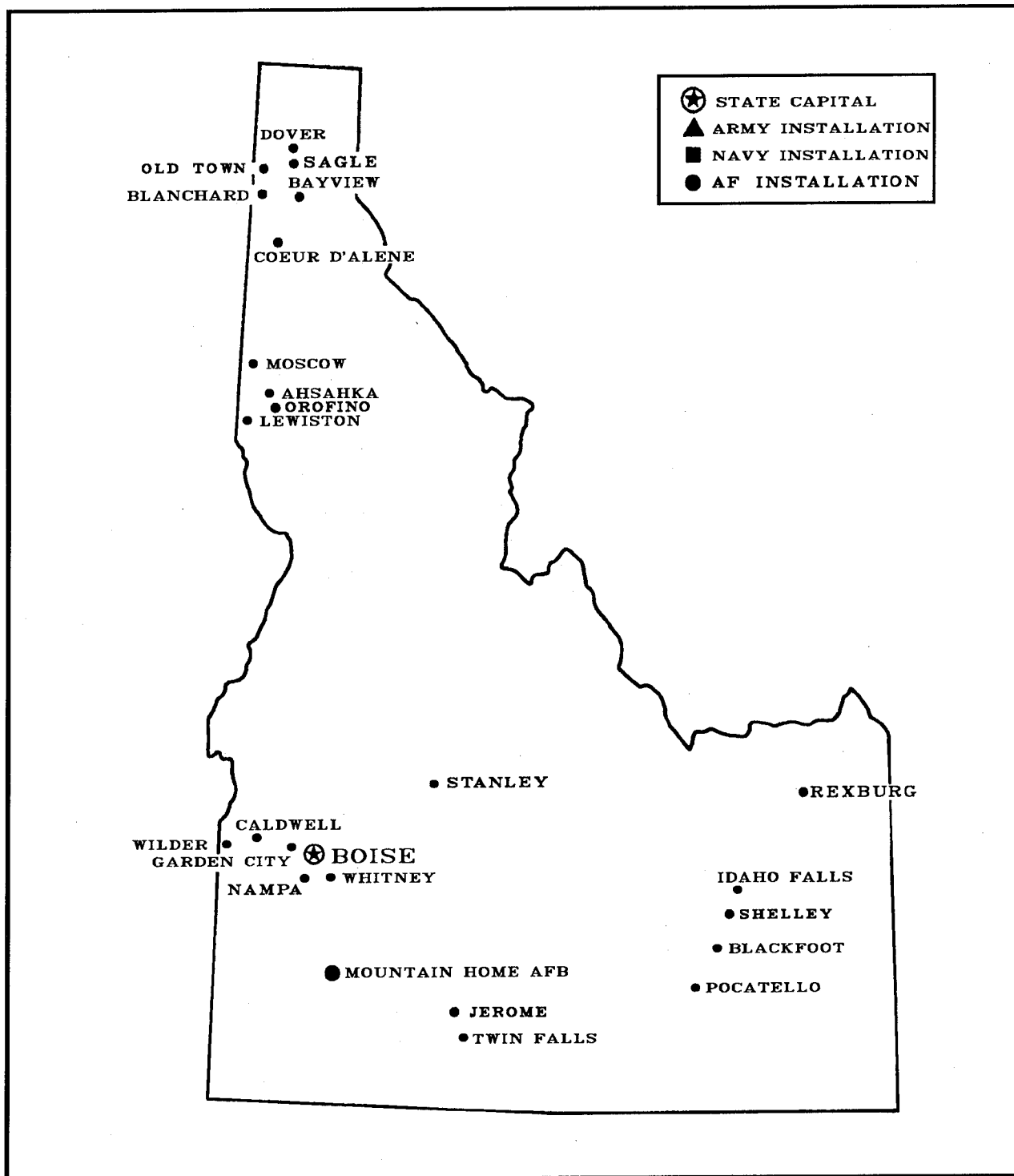
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                                                         |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                                                                           |              | 73,023             | 32,501                                 | 30,101                          | 9,324                           | 1,097                          |          |
| Active Duty Military                                                                                                                                           |              | 42,161             | 19,485                                 | 17,994                          | 4,682                           | 0                              |          |
| Civilian                                                                                                                                                       |              | 17,038             | 4,647                                  | 9,923                           | 1,371                           | 1,097                          |          |
| Reserve & National Guard                                                                                                                                       |              | 13,824             | 8,369                                  | 2,184                           | 3,271                           | 0                              |          |
| II. Expenditures - Total                                                                                                                                       |              | \$3,220,143        | \$1,157,024                            | \$1,652,302                     | \$334,905                       | \$75,912                       |          |
| A. Payroll Outlays - Total                                                                                                                                     |              | 2,416,846          | 893,841                                | 1,226,304                       | 266,614                         | 30,087                         |          |
| Active Duty Military Pay                                                                                                                                       |              | 1,475,729          | 620,436                                | 707,176                         | 148,117                         | 0                              |          |
| Civilian Pay                                                                                                                                                   |              | 670,801            | 159,172                                | 435,653                         | 45,889                          | 30,087                         |          |
| Reserve & National Guard Pay                                                                                                                                   |              | 51,911             | 34,287                                 | 3,392                           | 14,232                          | 0                              |          |
| Retired Military Pay                                                                                                                                           |              | 218,405            | 79,946                                 | 80,083                          | 58,376                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                                                                                      |              | 803,297            | 263,183                                | 425,998                         | 68,291                          | 45,825                         |          |
| Supply and Equipment Contracts                                                                                                                                 |              | 51,341             | 5,166                                  | 5,599                           | 1,627                           | 38,949                         |          |
| RDT&E Contracts                                                                                                                                                |              | 15,454             | 2,796                                  | 468                             | 12,190                          | 0                              |          |
| Service Contracts                                                                                                                                              |              | 485,515            | 119,326                                | 306,202                         | 53,111                          | 6,876                          |          |
| Construction Contracts                                                                                                                                         |              | 249,301            | 134,209                                | 113,729                         | 1,363                           | 0                              |          |
| Civil Function Contracts                                                                                                                                       |              | 1,686              | 1,686                                  | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                                                                             | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                                                                                | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Pearl Harbor                                                                                                                                                   | \$1,074,092  | \$771,554          | \$302,538                              | Schofield Barracks              | 17,219                          | 16,248                         | 971      |
| Schofield Barracks                                                                                                                                             | 637,774      | 555,678            | 82,096                                 | Pearl Harbor                    | 15,710                          | 6,942                          | 8,768    |
| Honolulu                                                                                                                                                       | 431,179      | 324,493            | 106,686                                | Kaneohe                         | 6,720                           | 6,187                          | 533      |
| Hickam AFB                                                                                                                                                     | 220,828      | 164,315            | 56,513                                 | Hickam AFB                      | 4,805                           | 3,515                          | 1,290    |
| Kaneohe                                                                                                                                                        | 202,280      | 193,490            | 8,790                                  | Barbers Point NAS               | 3,085                           | 2,671                          | 414      |
| Barbers Point NAS                                                                                                                                              | 118,944      | 106,541            | 12,403                                 | Tripler Army Med Ctr            | 3,052                           | 1,890                          | 1,162    |
| Pearl City                                                                                                                                                     | 41,833       | 15,196             | 26,637                                 | Fort Shafter                    | 3,013                           | 1,189                          | 1,824    |
| Aiea                                                                                                                                                           | 39,418       | 36,861             | 2,557                                  | Wheeler AFB                     | 1,073                           | 628                            | 445      |
| Wheeler AFB                                                                                                                                                    | 38,745       | 32,332             | 6,413                                  | Camp H.M. Smith                 | 730                             | 705                            | 25       |
| Wahiawa                                                                                                                                                        | 34,905       | 24,116             | 10,789                                 | Honolulu                        | 604                             | 322                            | 282      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                                                                           |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                                                                               |              | \$631,021          | \$244,275                              | \$237,579                       | \$59,948                        | \$89,219                       |          |
| Fiscal Year 1992                                                                                                                                               |              | 622,728            | 173,655                                | 282,644                         | 76,366                          | 90,063                         |          |
| Fiscal Year 1991                                                                                                                                               |              | 697,127            | 218,607                                | 250,164                         | 158,866                         | 69,490                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State                                                          |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |          |
|                                                                                                                                                                |              |                    | FSC or Service Code Description        | Amount                          |                                 |                                |          |
| 1. HUNT BUILDING CORPORATION<br>2. MORRISON KNUDSEN CORP DEL CORP<br>3. OGDEN CORPORATION<br>4. BROKEN HILL PROPRIETARY CO MPA<br>5. KIEWIT PETER SONS DE CORP |              | \$87,906           | Family Housing Facilities              |                                 | \$87,906                        |                                |          |
|                                                                                                                                                                |              | 43,532             | Family Housing Facilities              |                                 | 42,141                          |                                |          |
|                                                                                                                                                                |              | 38,759             | Other Architect & Engineering Services |                                 | 38,478                          |                                |          |
|                                                                                                                                                                |              | 27,517             | Fuel Oils                              |                                 | 25,020                          |                                |          |
|                                                                                                                                                                |              | 25,428             | Other Miscellaneous Buildings          |                                 | 18,152                          |                                |          |
| Total of Above                                                                                                                                                 |              | \$223,142          | ( 27.8% of total awards over \$25,000) |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 13

## IDAHO



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# IDAHO

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures           |  | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|----------------------------------|--|-----------|----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total             |  | 15,934    | 7,124    | 2,302                     | 6,408     | 100                            |
| Active Duty Military             |  | 4,312     | 23       | 694                       | 3,595     | 0                              |
| Civilian                         |  | 1,495     | 574      | 74                        | 747       | 100                            |
| Reserve & National Guard         |  | 10,127    | 6,527    | 1,534                     | 2,066     | 0                              |
| II. Expenditures - Total         |  | \$380,985 | \$87,163 | \$71,270                  | \$203,243 | \$19,309                       |
| A. Payroll Outlays - Total       |  | 314,826   | 60,256   | 68,426                    | 183,693   | 2,451                          |
| Active Duty Military Pay         |  | 109,461   | 758      | 23,921                    | 84,782    | 0                              |
| Civilian Pay                     |  | 37,898    | 6,539    | 3,217                     | 25,691    | 2,451                          |
| Reserve & National Guard Pay     |  | 33,509    | 22,939   | 1,664                     | 8,906     | 0                              |
| Retired Military Pay             |  | 133,958   | 30,020   | 39,624                    | 64,314    | 0                              |
| B. Prime Contracts Over \$25,000 |  |           |          |                           |           |                                |
| Total                            |  | 66,159    | 26,907   | 2,844                     | 19,550    | 16,858                         |
| Supply and Equipment Contracts   |  | 17,434    | 1,815    | 774                       | 1,437     | 13,408                         |
| RDT&E Contracts                  |  | 7,447     | 2,456    | 1,844                     | 182       | 2,965                          |
| Service Contracts                |  | 29,406    | 10,914   | 226                       | 17,781    | 485                            |
| Construction Contracts           |  | 9,298     | 9,148    | 0                         | 150       | 0                              |
| Civil Function Contracts         |  | 2,574     | 2,574    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Mountain Home AFB                  | \$137,068    | \$107,178          | \$29,890           | Mountain Home AFB               | 3,857                           | 3,342                   | 515      |
| Boise                              | 80,401       | 61,716             | 18,685             | Boise                           | 1,016                           | 242                     | 774      |
| Idaho Falls                        | 31,806       | 30,014             | 1,792              | Idaho Falls                     | 641                             | 616                     | 25       |
| Rexburg                            | 6,704        | 296                | 6,408              | Bayview                         | 53                              | 1                       | 52       |
| Coeur d'Alene                      | 6,511        | 6,483              | 28                 | Moscow                          | 53                              | 52                      | 1        |
| Pocatello                          | 6,287        | 5,039              | 1,248              | Ahsahka                         | 44                              | 0                       | 44       |
| Lewiston                           | 5,983        | 4,464              | 1,519              | Wilder                          | 30                              | 29                      | 1        |
| Bayview                            | 4,834        | 2,990              | 1,844              | Old Town                        | 29                              | 0                       | 29       |
| Caldwell                           | 4,780        | 4,601              | 179                | Lewiston                        | 27                              | 23                      | 4        |
| Moscow                             | 4,700        | 4,373              | 327                | Mountain Home                   | 16                              | 0                       | 16       |

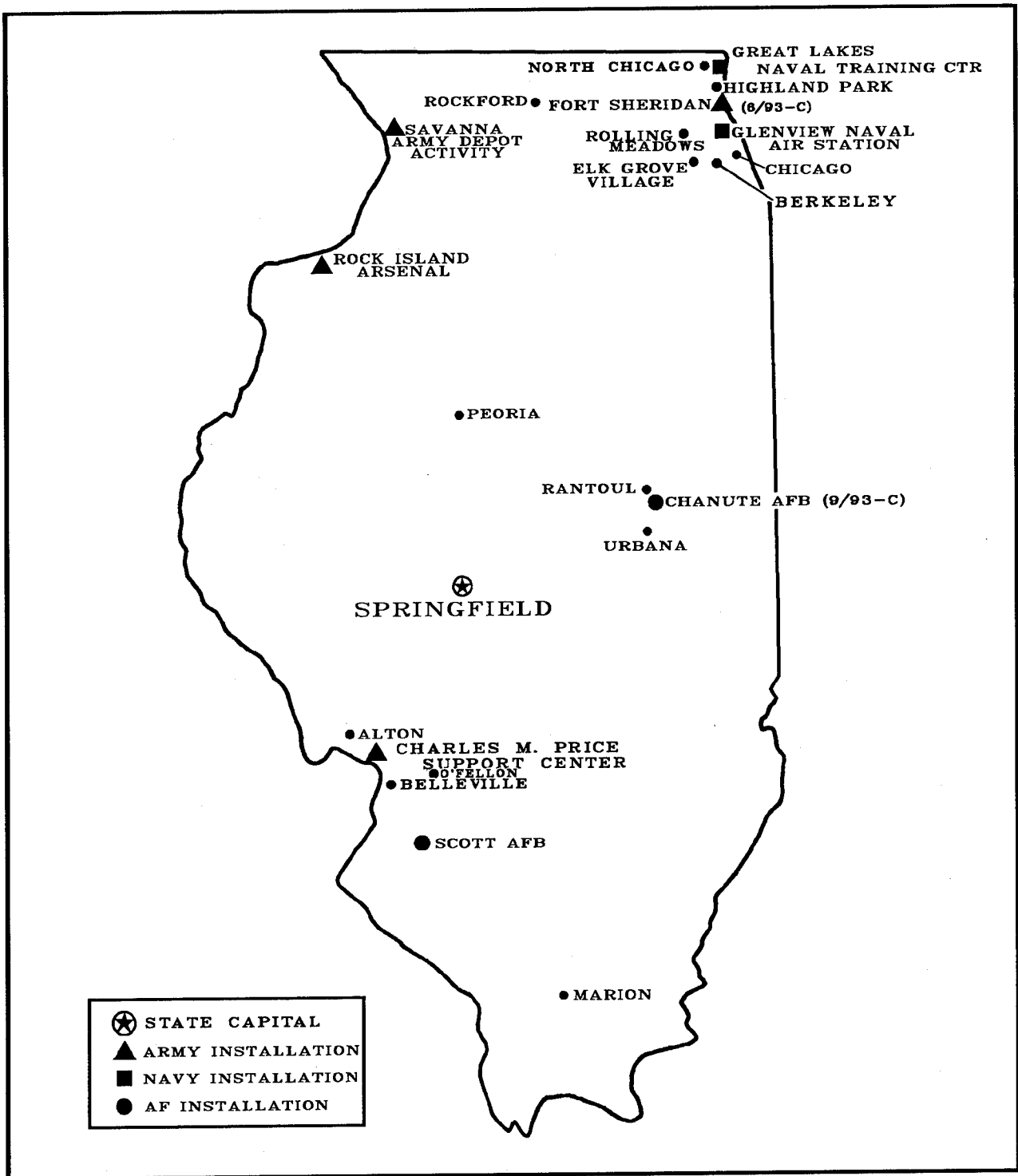
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total    | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     |  | \$67,484 | \$27,927 | \$1,868                   | \$21,848  | \$15,841                       |
| Fiscal Year 1992                                     |  | 66,269   | 15,092   | 2,335                     | 29,202    | 19,640                         |
| Fiscal Year 1991                                     |  | 77,974   | 33,672   | 2,800                     | 16,069    | 25,433                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                      |         |
|-------------------------------------------------------------------------------------------------------|-----------------|-----------------------------------------|---------|
|                                                                                                       |                 | FSC or Service Code Description         | Amount  |
| 1. MICRON TECHNOLOGY INC                                                                              | \$7,495         | RDTE/Other Defense-Advanced Development | \$2,868 |
| 2. HORKLEYS INC                                                                                       | 6,408           | Fuel Oils                               | 6,184   |
| 3. ALL AMERICAN CONTRACTORS                                                                           | 3,590           | Maint/Other Industrial Buildings        | 3,590   |
| 4. RECORD STEEL AND CONSTRUCTION                                                                      | 3,412           | Office Buildings                        | 3,412   |
| 5. PARSON JACK B COMPANIES                                                                            | 3,100           | Maint/Other Airfield Structures         | 3,100   |
| Total of Above                                                                                        | \$24,005        | ( 36.3% of total awards over \$25,000)  |         |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 14

## ILLINOIS



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# ILLINOIS

FISCAL YEAR 1994

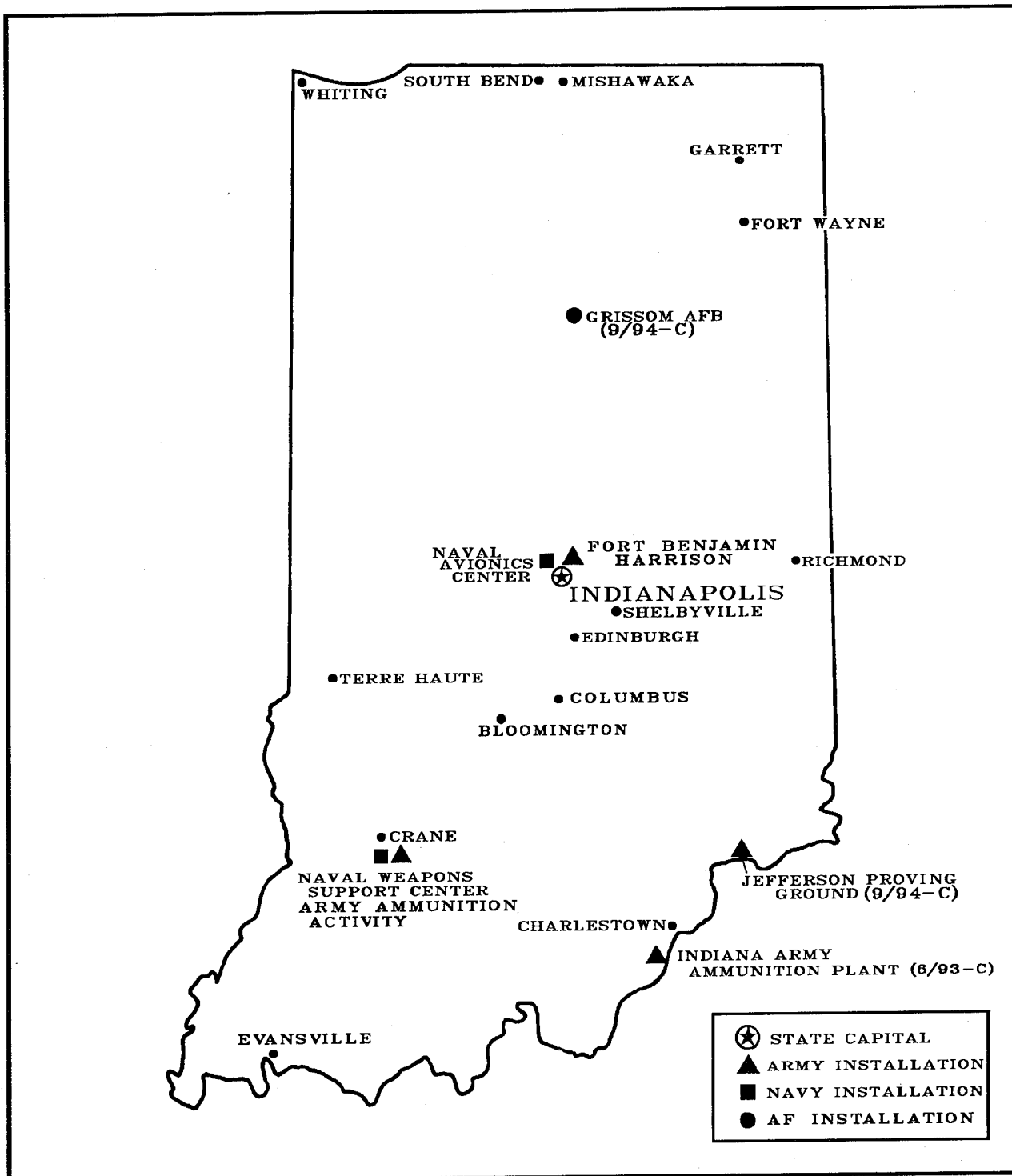
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 104,909            | 47,770                                     | 34,941                          | 20,694                          | 1,504                          |          |
| Active Duty Military                                                                                  |              | 27,311             | 1,189                                      | 19,005                          | 7,117                           | 0                              |          |
| Civilian                                                                                              |              | 16,825             | 9,162                                      | 2,130                           | 4,029                           | 1,504                          |          |
| Reserve & National Guard                                                                              |              | 60,773             | 37,419                                     | 13,806                          | 9,548                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$3,066,458        | \$948,583                                  | \$714,393                       | \$1,068,118                     | \$335,364                      |          |
| A. Payroll Outlays - Total                                                                            |              | 1,810,068          | 579,731                                    | 588,509                         | 583,766                         | 58,062                         |          |
| Active Duty Military Pay                                                                              |              | 678,406            | 48,396                                     | 389,880                         | 240,130                         | 0                              |          |
| Civilian Pay                                                                                          |              | 588,694            | 319,034                                    | 71,153                          | 140,445                         | 58,062                         |          |
| Reserve & National Guard Pay                                                                          |              | 141,950            | 89,263                                     | 19,075                          | 33,612                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 401,018            | 123,038                                    | 108,401                         | 169,579                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 1,256,390          | 368,852                                    | 125,884                         | 484,352                         | 277,302                        |          |
| Supply and Equipment Contracts                                                                        |              | 643,483            | 98,886                                     | 40,339                          | 288,502                         | 215,756                        |          |
| RDT&E Contracts                                                                                       |              | 89,335             | 15,587                                     | 15,379                          | 57,113                          | 1,256                          |          |
| Service Contracts                                                                                     |              | 344,193            | 77,937                                     | 68,339                          | 137,627                         | 60,290                         |          |
| Construction Contracts                                                                                |              | 38,849             | 35,912                                     | 1,827                           | 1,110                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 140,530            | 140,530                                    | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Great Lakes                                                                                           | \$490,239    | \$437,124          | \$53,115                                   | Great Lakes                     | 20,438                          | 18,324                         | 2,114    |
| Scott AFB                                                                                             | 450,518      | 351,890            | 98,628                                     | Scott AFB                       | 9,902                           | 6,887                          | 3,015    |
| Rock Island                                                                                           | 306,143      | 241,833            | 64,310                                     | Rock Island                     | 6,810                           | 122                            | 6,688    |
| Rolling Meadows                                                                                       | 278,226      | 1,208              | 277,018                                    | Chicago                         | 1,458                           | 106                            | 1,352    |
| Chicago                                                                                               | 203,658      | 70,539             | 133,119                                    | Springfield                     | 869                             | 118                            | 751      |
| Peoria                                                                                                | 80,263       | 26,026             | 54,237                                     | Glenview                        | 542                             | 365                            | 177      |
| Glenview                                                                                              | 59,670       | 34,322             | 25,348                                     | Champaign                       | 497                             | 30                             | 467      |
| Springfield                                                                                           | 53,076       | 52,743             | 333                                        | Peoria                          | 432                             | 83                             | 349      |
| Rockford                                                                                              | 46,192       | 9,402              | 36,790                                     | Savanna Army Depot              | 415                             | 0                              | 415      |
| O'Fallon                                                                                              | 43,828       | 21,937             | 21,891                                     | North Chicago                   | 227                             | 30                             | 197      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$1,359,421        | \$381,270                                  | \$139,151                       | \$522,686                       | \$316,314                      |          |
| Fiscal Year 1992                                                                                      |              | 1,353,550          | 388,100                                    | 236,743                         | 416,749                         | 311,958                        |          |
| Fiscal Year 1991                                                                                      |              | 1,790,834          | 449,380                                    | 246,551                         | 652,396                         | 442,507                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            | Amount                          |                                 |                                |          |
| 1. NORTHROP GRUMMAN CORPORATION                                                                       |              | \$274,360          | Elct Countermeasures & Quick Reaction Eq   |                                 | \$174,418                       |                                |          |
| 2. I I T RESEARCH INSTITUTE                                                                           |              | 53,870             | RDTE/Other Research & Development-Op Sys D |                                 | 39,888                          |                                |          |
| 3. CATERPILLAR INC                                                                                    |              | 41,783             | Tractor, Full Tracked, Low Speed           |                                 | 11,477                          |                                |          |
| 4. MCI TELECOMMUNICATIONS CORP                                                                        |              | 32,029             | Other ADP & Telecommunication Services     |                                 | 32,029                          |                                |          |
| 5. SUNSTRAND CORPORATION                                                                              |              | 27,963             | Generators and Generator Sets, Electrical  |                                 | 4,298                           |                                |          |
| Total of Above                                                                                        |              | \$430,005          | ( 34.2% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 15

## INDIANA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# INDIANA

FISCAL YEAR 1994

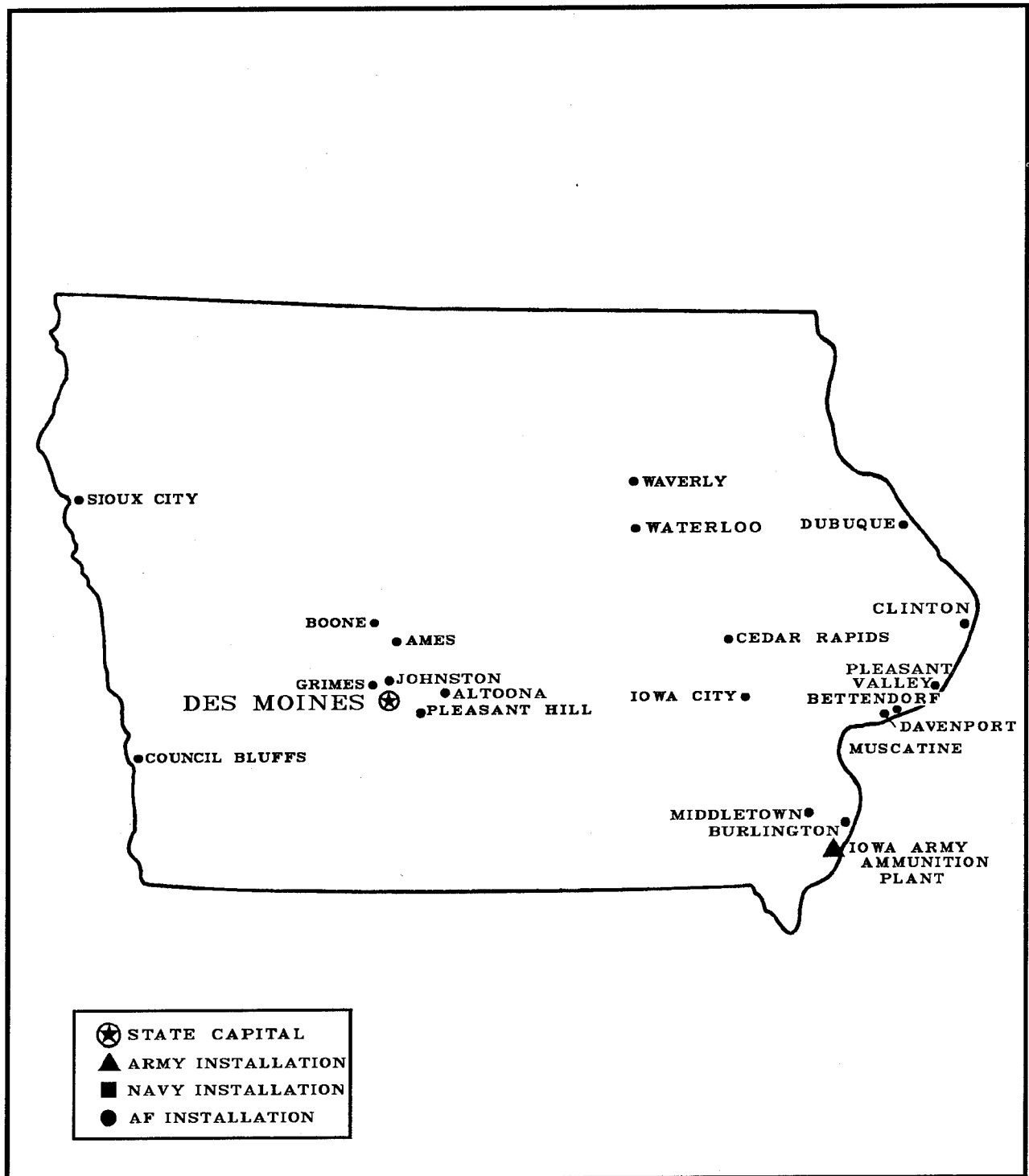
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                                    |              | Total                                                                 | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------------------------------------------|--------------|-----------------------------------------------------------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                                                      |              | 58,697                                                                | 33,663                                     | 13,025                          | 7,978                           | 4,031                          |          |
| Active Duty Military                                                                                                                      |              | 3,813                                                                 | 2,463                                      | 544                             | 806                             | 0                              |          |
| Civilian                                                                                                                                  |              | 14,341                                                                | 2,594                                      | 6,430                           | 1,286                           | 4,031                          |          |
| Reserve & National Guard                                                                                                                  |              | 40,543                                                                | 28,606                                     | 6,051                           | 5,886                           | 0                              |          |
| II. Expenditures - Total                                                                                                                  |              | \$2,489,085                                                           | \$1,235,728                                | \$536,120                       | \$435,439                       | \$281,798                      |          |
| A. Payroll Outlays - Total                                                                                                                |              | 1,170,181                                                             | 485,011                                    | 374,120                         | 165,215                         | 145,835                        |          |
| Active Duty Military Pay                                                                                                                  |              | 129,479                                                               | 82,577                                     | 16,950                          | 29,952                          | 0                              |          |
| Civilian Pay                                                                                                                              |              | 566,239                                                               | 98,201                                     | 292,668                         | 29,535                          | 145,835                        |          |
| Reserve & National Guard Pay                                                                                                              |              | 227,561                                                               | 200,265                                    | 3,929                           | 23,367                          | 0                              |          |
| Retired Military Pay                                                                                                                      |              | 246,902                                                               | 103,968                                    | 60,573                          | 82,361                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                                                                 |              | 1,318,904                                                             | 750,717                                    | 162,000                         | 270,224                         | 135,963                        |          |
| Supply and Equipment Contracts                                                                                                            |              | 880,431                                                               | 554,214                                    | 52,884                          | 171,494                         | 101,839                        |          |
| RDT&E Contracts                                                                                                                           |              | 67,201                                                                | 40,280                                     | 13,067                          | 13,854                          | 0                              |          |
| Service Contracts                                                                                                                         |              | 339,515                                                               | 131,057                                    | 89,651                          | 84,683                          | 34,124                         |          |
| Construction Contracts                                                                                                                    |              | 19,329                                                                | 12,738                                     | 6,398                           | 193                             | 0                              |          |
| Civil Function Contracts                                                                                                                  |              | 12,428                                                                | 12,428                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                                                        | Expenditures |                                                                       |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                                                           | Total        | Payroll<br>Outlays                                                    | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Indianapolis                                                                                                                              | \$919,446    | \$576,197                                                             | \$343,249                                  | Indianapolis                    | 7,447                           | 502                            | 6,945    |
| Fort Wayne                                                                                                                                | 407,678      | 31,466                                                                | 376,212                                    | Crane                           | 4,047                           | 103                            | 3,944    |
| Mishawaka                                                                                                                                 | 221,109      | 1,642                                                                 | 219,467                                    | Ft Benjamin Harrison            | 2,965                           | 1,650                          | 1,315    |
| Crane                                                                                                                                     | 195,319      | 171,897                                                               | 23,422                                     | Grisson AFB                     | 1,272                           | 448                            | 824      |
| South Bend                                                                                                                                | 98,744       | 9,603                                                                 | 89,141                                     | Fort Wayne                      | 462                             | 114                            | 348      |
| Grisson AFB                                                                                                                               | 58,308       | 49,170                                                                | 9,138                                      | Terre Haute                     | 310                             | 77                             | 233      |
| Columbus                                                                                                                                  | 54,878       | 3,586                                                                 | 51,292                                     | Jefferson Prov Grnd             | 198                             | 10                             | 188      |
| Terre Haute                                                                                                                               | 33,314       | 17,537                                                                | 15,777                                     | Edinburgh                       | 146                             | 42                             | 104      |
| Evansville                                                                                                                                | 33,276       | 11,906                                                                | 21,370                                     | Shelbyville                     | 112                             | 29                             | 83       |
| Whiting                                                                                                                                   | 28,391       | 205                                                                   | 28,186                                     | South Bend                      | 101                             | 41                             | 60       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                                                      |              | Total                                                                 | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                                                          |              | \$1,761,204                                                           | \$861,673                                  | \$348,731                       | \$307,583                       | \$243,217                      |          |
| Fiscal Year 1992                                                                                                                          |              | 1,517,308                                                             | 956,509                                    | 237,559                         | 199,788                         | 123,452                        |          |
| Fiscal Year 1991                                                                                                                          |              | 2,189,522                                                             | 1,108,259                                  | 322,044                         | 545,879                         | 213,340                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State                                     |              | Total<br>Amount                                                       | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                                                           |              |                                                                       | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. RENCO GROUP, THE INC<br>2. IIT CORPORATION<br>3. CDA HOLDING INC<br>4. MESC HOLDINGS INC<br>5. ALLIED SIGNAL INC<br><br>Total of Above |              | \$254,996<br>217,431<br>216,712<br>156,000<br>51,548<br><br>\$896,687 | Trucks and Truck Tractors, Wheeled         |                                 |                                 | \$237,523                      |          |
|                                                                                                                                           |              |                                                                       | Radio & TV Comm Equipment, Except Airborne |                                 |                                 | 128,581                        |          |
|                                                                                                                                           |              |                                                                       | Gas Turbines and Jet Engines, Acft & Comps |                                 |                                 | 107,309                        |          |
|                                                                                                                                           |              |                                                                       | Miscellaneous Communication Equipment      |                                 |                                 | 56,724                         |          |
|                                                                                                                                           |              |                                                                       | Acft Maint & Repair Shop Specilized Equip  |                                 |                                 | 16,738                         |          |
|                                                                                                                                           |              |                                                                       | ( 68.0% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 16

## IOWA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# IOWA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 23,647    | 16,154    | 3,610                     | 3,801     | 82                             |
| Active Duty Military                      |  | 445       | 220       | 63                        | 162       | 0                              |
| Civilian                                  |  | 1,375     | 761       | 4                         | 528       | 82                             |
| Reserve & National Guard                  |  | 21,827    | 15,173    | 3,543                     | 3,111     | 0                              |
| II. Expenditures - Total                  |  | \$545,072 | \$213,877 | \$118,298                 | \$188,919 | \$23,978                       |
| A. Payroll Outlays - Total                |  | 235,856   | 123,446   | 37,276                    | 70,528    | 4,606                          |
| Active Duty Military Pay                  |  | 16,032    | 8,379     | 2,344                     | 5,309     | 0                              |
| Civilian Pay                              |  | 44,809    | 23,457    | 123                       | 16,623    | 4,606                          |
| Reserve & National Guard Pay              |  | 67,193    | 53,632    | 1,581                     | 11,980    | 0                              |
| Retired Military Pay                      |  | 107,822   | 37,978    | 33,228                    | 36,616    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 309,216   | 90,431    | 81,022                    | 118,391   | 19,372                         |
| Supply and Equipment Contracts            |  | 149,928   | 9,391     | 50,752                    | 71,943    | 17,842                         |
| RDT&E Contracts                           |  | 63,195    | 10,126    | 7,065                     | 46,004    | 0                              |
| Service Contracts                         |  | 56,630    | 31,451    | 23,205                    | 444       | 1,530                          |
| Construction Contracts                    |  | 12,781    | 12,781    | 0                         | 0         | 0                              |
| Civil Function Contracts                  |  | 26,682    | 26,682    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Cedar Rapids                       | \$213,284    | \$12,273           | \$201,011          | Des Moines                      | 352                             | 103                     | 249      |
| Des Moines                         | 57,969       | 25,196             | 32,773             | Sioux City                      | 329                             | 70                      | 259      |
| Sioux City                         | 22,301       | 21,648             | 653                | Camp Dodge/Grimes               | 296                             | 0                       | 296      |
| Iowa AAP                           | 19,097       | 0                  | 19,097             | Pleasant Hill                   | 139                             | 0                       | 139      |
| Davenport                          | 18,886       | 8,285              | 10,601             | Cedar Rapids                    | 117                             | 25                      | 92       |
| Camp Dodge/Grimes                  | 14,756       | 14,756             | 0                  | Boone                           | 65                              | 30                      | 35       |
| Muscatine                          | 9,316        | 1,241              | 8,075              | Waterloo                        | 60                              | 14                      | 46       |
| Johnston                           | 8,058        | 7,817              | 241                | Fort Dodge                      | 51                              | 12                      | 39       |
| Ames                               | 7,289        | 4,419              | 2,870              | Ames                            | 49                              | 41                      | 8        |
| Council Bluffs                     | 6,893        | 6,853              | 40                 | Davenport                       | 47                              | 1                       | 46       |

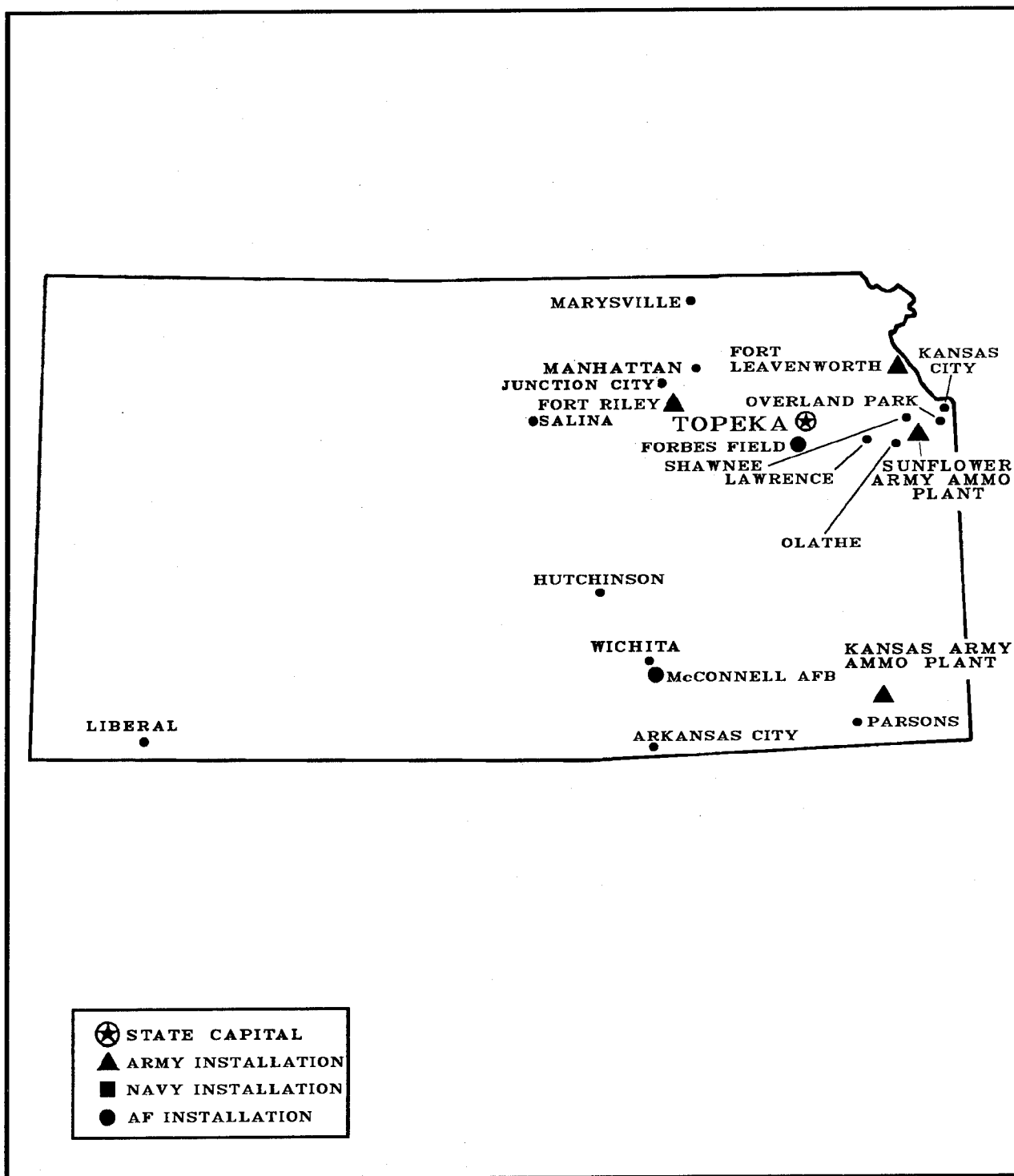
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     |  | \$363,500 | \$108,263 | \$79,963                  | \$150,508 | \$24,766                       |
| Fiscal Year 1992                                     |  | 441,980   | 151,328   | 83,190                    | 171,880   | 35,582                         |
| Fiscal Year 1991                                     |  | 458,455   | 207,266   | 41,850                    | 148,501   | 60,838                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                       |          |
|-------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description          | Amount   |
| 1. ROCKWELL INTERNATIONAL CORP                                                                        | \$199,852       | Radio and TV Comm Equipment, Airborne    | \$53,771 |
| 2. COMPUTER RELIANCE                                                                                  | 17,811          | Operation/Ammunition Facilities          | 18,164   |
| 3. LITTON INDUSTRIES INC                                                                              | 8,781           | Aircraft AC, Heating and Pressurizing Eq | 6,431    |
| 4. TAYLOR BALL, INC                                                                                   | 6,077           | Other Airfield Structures                | 4,476    |
| 5. CAL WESTERN PACKAGING CORP                                                                         | 5,072           | Food, Oils and Fats                      | 5,072    |
| Total of Above                                                                                        | \$237,593       | ( 76.8% of total awards over \$25,000)   |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 17

## KANSAS



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# KANSAS

FISCAL YEAR 1994

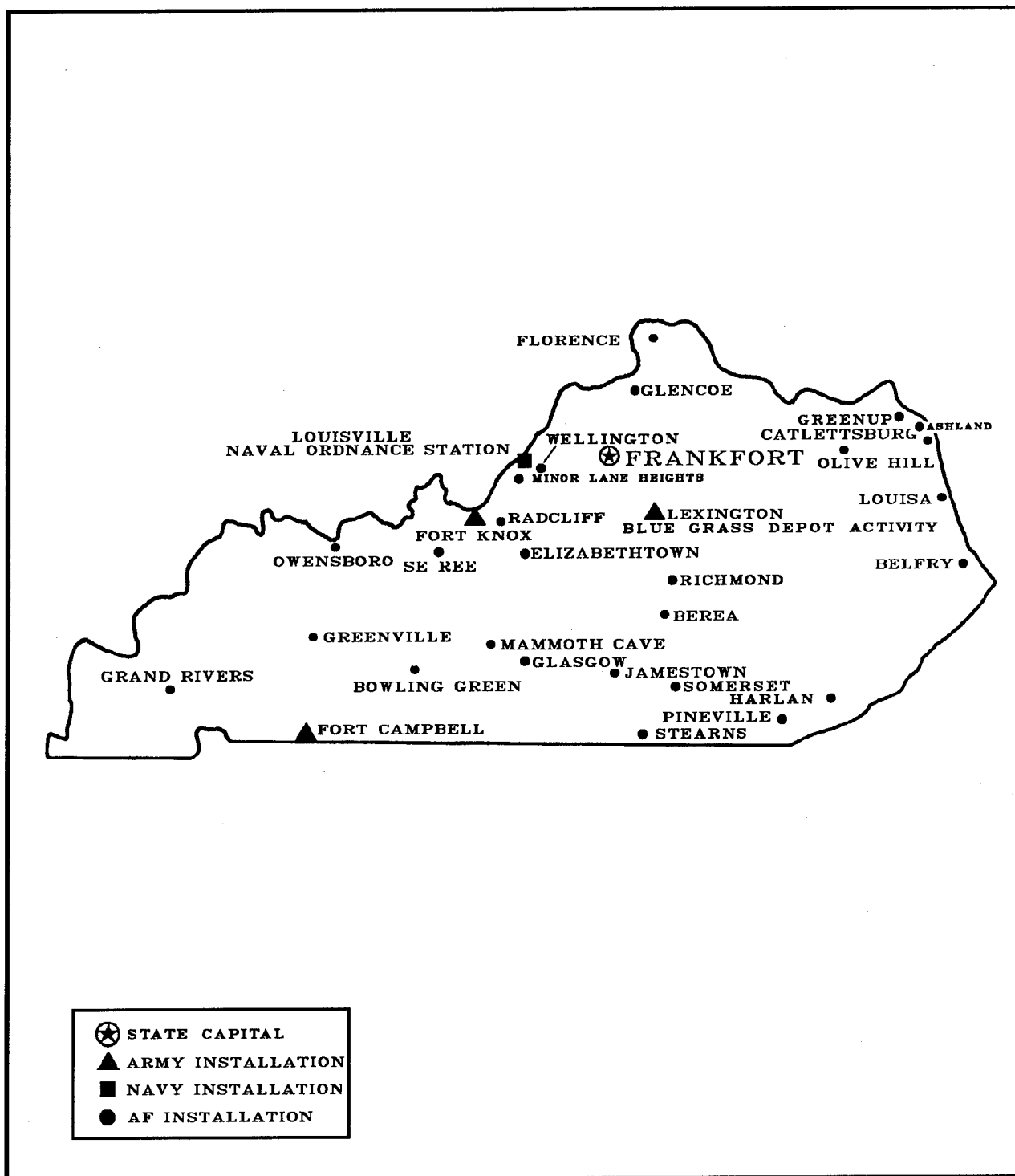
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 51,232             | 37,193                                 | 5,077                           | 8,285                           | 677                            |          |
| Active Duty Military                                                                                  |              | 21,851             | 17,480                                 | 319                             | 4,052                           | 0                              |          |
| Civilian                                                                                              |              | 6,197              | 4,344                                  | 137                             | 1,039                           | 677                            |          |
| Reserve & National Guard                                                                              |              | 23,184             | 15,369                                 | 4,621                           | 3,194                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,845,885        | \$1,186,151                            | \$108,334-                      | \$668,517                       | \$99,551                       |          |
| A. Payroll Outlays - Total                                                                            |              | 1,265,782          | 932,027                                | 74,499                          | 237,519                         | 21,737                         |          |
| Active Duty Military Pay                                                                              |              | 701,805            | 592,055                                | 11,307                          | 98,443                          | 0                              |          |
| Civilian Pay                                                                                          |              | 208,976            | 145,717                                | 5,072                           | 36,450                          | 21,737                         |          |
| Reserve & National Guard Pay                                                                          |              | 101,197            | 74,609                                 | 14,403                          | 12,185                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 253,804            | 119,646                                | 43,717                          | 90,441                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 580,103            | 254,124                                | 182,833-                        | 430,998                         | 77,814                         |          |
| Supply and Equipment Contracts                                                                        |              | 188,913            | 52,501                                 | 184,125-                        | 245,743                         | 74,794                         |          |
| RDT&E Contracts                                                                                       |              | 8,440              | 980                                    | 859                             | 6,601                           | 0                              |          |
| Service Contracts                                                                                     |              | 317,717            | 136,264                                | 433                             | 178,000                         | 3,020                          |          |
| Construction Contracts                                                                                |              | 42,693             | 42,039                                 | 0                               | 654                             | 0                              |          |
| Civil Function Contracts                                                                              |              | 22,340             | 22,340                                 | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Fort Riley                                                                                            | \$637,818    | \$561,079          | \$76,739                               | Fort Riley                      | 16,061                          | 14,000                         | 2,061    |
| Wichita                                                                                               | 308,791      | 47,200             | 261,591                                | Fort Leavenworth                | 5,067                           | 3,162                          | 1,905    |
| Fort Leavenworth                                                                                      | 257,051      | 187,004            | 70,047                                 | McConnell AFB                   | 4,515                           | 3,652                          | 863      |
| McConnell AFB                                                                                         | 148,557      | 120,281            | 28,276                                 | Wichita                         | 410                             | 173                            | 237      |
| Topeka                                                                                                | 48,708       | 27,993             | 20,715                                 | Topeka                          | 409                             | 132                            | 277      |
| Leavenworth                                                                                           | 33,821       | 25,402             | 8,419                                  | Forbes Field                    | 299                             | 83                             | 216      |
| Junction City                                                                                         | 25,195       | 22,440             | 2,755                                  | Junction City                   | 152                             | 18                             | 134      |
| Olathe                                                                                                | 24,546       | 9,898              | 14,648                                 | Overland Park                   | 104                             | 19                             | 85       |
| Liberal                                                                                               | 20,048       | 850                | 19,198                                 | Salina                          | 103                             | 61                             | 42       |
| Manhattan                                                                                             | 17,808       | 16,926             | 882                                    | Lawrence                        | 102                             | 86                             | 16       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$658,655          | \$255,596                              | \$12,044                        | \$312,979                       | \$78,036                       |          |
| Fiscal Year 1992                                                                                      |              | 855,130            | 289,121                                | 11,727                          | 491,340                         | 62,942                         |          |
| Fiscal Year 1991                                                                                      |              | 852,466            | 318,189                                | 46,947                          | 427,837                         | 59,493                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description        |                                 |                                 | Amount                         |          |
| 1. MCDONNELL DOUGLAS CORPORATION                                                                      |              | \$156,005          | Aircraft Fixed Wing                    |                                 |                                 | \$155,862                      |          |
| 2. RAYTHEON COMPANY                                                                                   |              | 44,133             | Guided Missiles                        |                                 |                                 | 25,377                         |          |
| 3. BOMBARDIER INC                                                                                     |              | 33,998             | Program Management/Support Services    |                                 |                                 | 33,583                         |          |
| 4. WESTERN RESOURCES INC                                                                              |              | 23,870             | Gases, Compressed and Liquefied        |                                 |                                 | 12,845                         |          |
| 5. LOGICON INC                                                                                        |              | 21,632             | Education Services                     |                                 |                                 | 21,632                         |          |
| Total of Above                                                                                        |              | \$279,638          | ( 48.2% of total awards over \$25,000) |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 18

## KENTUCKY



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# KENTUCKY

FISCAL YEAR 1994

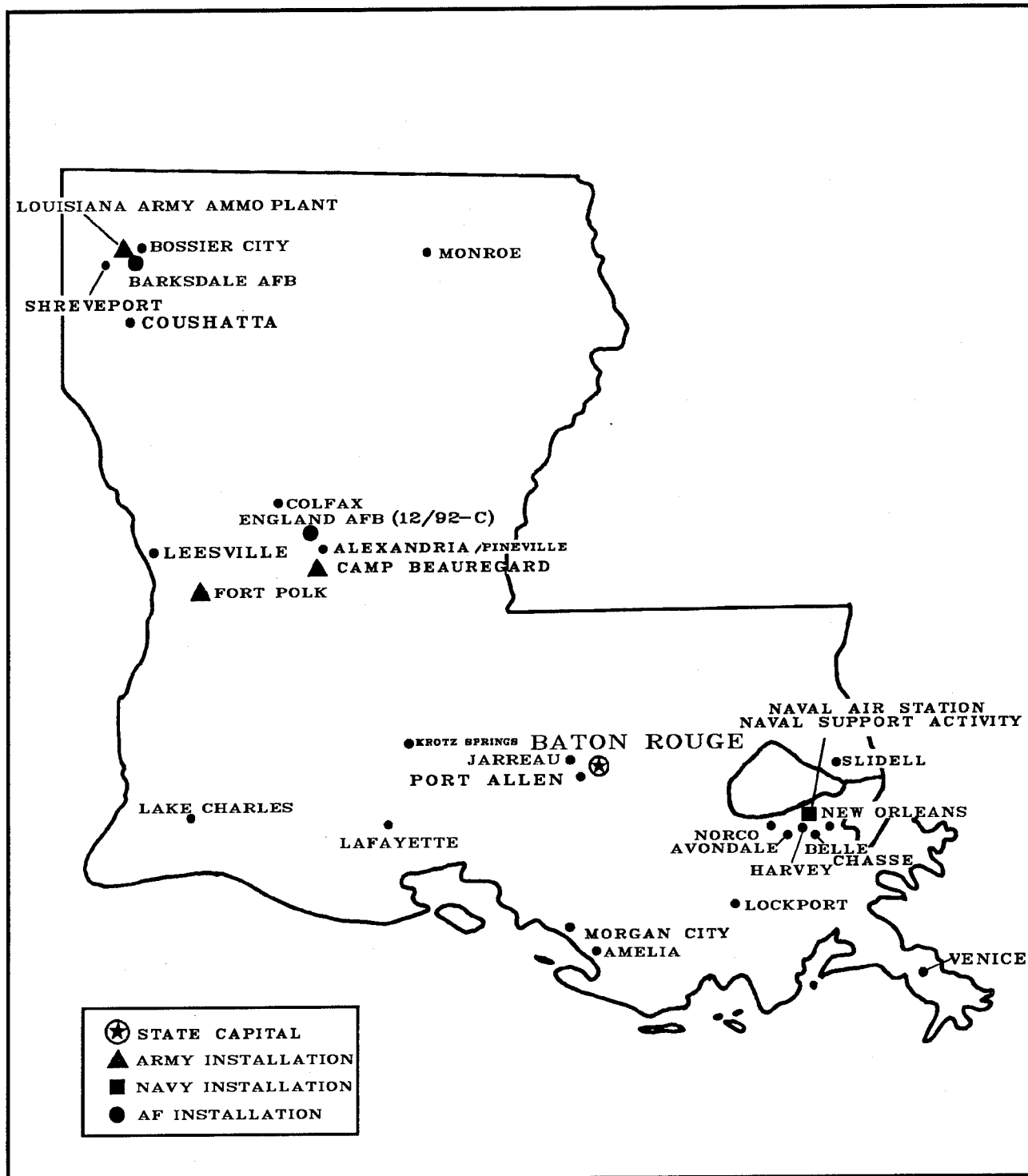
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 72,495             | 61,679                                     | 6,035                           | 2,847                           | 1,934                          |          |
| Active Duty Military                                                                                  |              | 33,595             | 33,026                                     | 272                             | 297                             | 0                              |          |
| Civilian                                                                                              |              | 12,188             | 8,013                                      | 2,001                           | 240                             | 1,934                          |          |
| Reserve & National Guard                                                                              |              | 26,712             | 20,640                                     | 3,762                           | 2,310                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$2,671,427        | \$1,928,932                                | \$160,278                       | \$118,430                       | \$463,787                      |          |
| A. Payroll Outlays - Total                                                                            |              | 1,902,326          | 1,616,416                                  | 144,292                         | 87,926                          | 53,692                         |          |
| Active Duty Military Pay                                                                              |              | 1,116,100          | 1,100,147                                  | 7,040                           | 8,913                           | 0                              |          |
| Civilian Pay                                                                                          |              | 426,505            | 280,413                                    | 85,270                          | 7,130                           | 53,692                         |          |
| Reserve & National Guard Pay                                                                          |              | 76,415             | 65,412                                     | 3,421                           | 7,582                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 283,306            | 170,444                                    | 48,561                          | 64,301                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 769,101            | 312,516                                    | 15,986                          | 30,504                          | 410,095                        |          |
| Supply and Equipment Contracts                                                                        |              | 158,168            | 51,350                                     | 7,766                           | 15,909                          | 83,143                         |          |
| RDT&E Contracts                                                                                       |              | 1,537              | 1,377                                      | 0                               | 160                             | 0                              |          |
| Service Contracts                                                                                     |              | 469,932            | 120,376                                    | 8,169                           | 14,435                          | 326,952                        |          |
| Construction Contracts                                                                                |              | 114,185            | 114,134                                    | 51                              | 0                               | 0                              |          |
| Civil Function Contracts                                                                              |              | 25,279             | 25,279                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Fort Campbell                                                                                         | \$953,634    | \$831,569          | \$122,065                                  | Fort Campbell                   | 24,268                          | 21,076                         | 3,192    |
| Fort Knox                                                                                             | 629,217      | 518,675            | 110,542                                    | Fort Knox                       | 15,985                          | 11,528                         | 4,457    |
| Lexington                                                                                             | 383,386      | 16,058             | 367,328                                    | Louisville                      | 3,340                           | 239                            | 3,101    |
| Louisville                                                                                            | 208,855      | 164,876            | 43,979                                     | Richmond                        | 657                             | 78                             | 579      |
| Richmond                                                                                              | 39,687       | 38,230             | 1,457                                      | Frankfort                       | 464                             | 170                            | 294      |
| Radcliff                                                                                              | 31,836       | 31,836             | 0                                          | Lexington                       | 140                             | 49                             | 91       |
| Frankfort                                                                                             | 26,898       | 24,579             | 2,319                                      | Hopkinsville                    | 115                             | 17                             | 98       |
| Florence                                                                                              | 25,076       | 2,409              | 22,667                                     | Radcliff                        | 91                              | 90                             | 1        |
| Stearns                                                                                               | 22,717       | 292                | 22,425                                     | Wellington                      | 52                              | 52                             | 0        |
| Elizabethtown                                                                                         | 17,547       | 17,178             | 369                                        | Ashland                         | 37                              | 23                             | 14       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$847,091          | \$560,318                                  | \$17,089                        | \$117,539                       | \$152,145                      |          |
| Fiscal Year 1992                                                                                      |              | 437,121            | 308,763                                    | 23,419                          | 20,835                          | 84,104                         |          |
| Fiscal Year 1991                                                                                      |              | 590,634            | 400,826                                    | 48,251                          | 15,032                          | 126,525                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. E-SYSTEMS INC                                                                                      |              | \$325,249          | Maint & Repair of Eq/Miscellaneous Equipme |                                 |                                 | \$325,249                      |          |
| 2. PENCE, HOWARD W INC                                                                                |              | 38,132             | Troop Housing Facilities                   |                                 |                                 | 20,558                         |          |
| 3. HENSEL PHELPS CONSTRUCTION CO                                                                      |              | 28,317             | Troop Housing Facilities                   |                                 |                                 | 28,266                         |          |
| 4. OUTDOOR VENTURE CORPORATION                                                                        |              | 22,425             | Tents and Tarpaulins                       |                                 |                                 | 22,425                         |          |
| 5. KECO INDUSTRIES, INC                                                                               |              | 21,848             | Refrigeration Equip                        |                                 |                                 | 9,260                          |          |
| Total of Above                                                                                        |              | \$435,971          | ( 56.7% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 19

## LOUISIANA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# LOUISIANA

FISCAL YEAR 1994

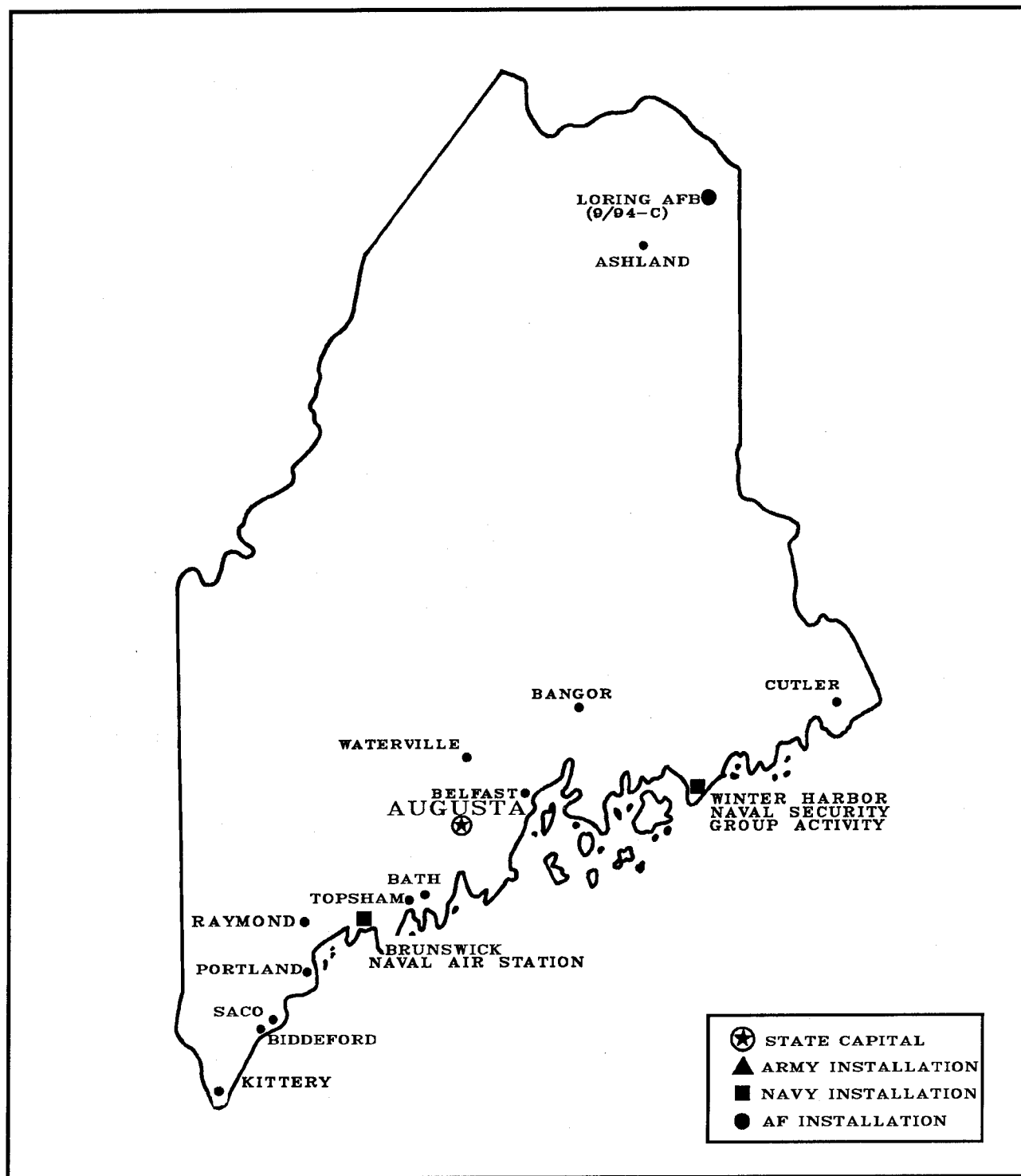
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|-------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 69,507             | 41,948                                    | 12,880                          | 13,963                          | 716                            |          |
| Active Duty Military                                                                                  |              | 20,322             | 12,510                                    | 1,652                           | 6,160                           | 0                              |          |
| Civilian                                                                                              |              | 8,643              | 4,359                                     | 1,791                           | 1,777                           | 716                            |          |
| Reserve & National Guard                                                                              |              | 40,542             | 25,079                                    | 9,437                           | 6,026                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$3,503,494        | \$1,113,636                               | \$1,386,020                     | \$438,520                       | \$565,318                      |          |
| A. Payroll Outlays - Total                                                                            |              | 1,355,378          | 709,097                                   | 218,714                         | 406,518                         | 21,049                         |          |
| Active Duty Military Pay                                                                              |              | 591,520            | 385,999                                   | 55,851                          | 149,670                         | 0                              |          |
| Civilian Pay                                                                                          |              | 260,685            | 118,836                                   | 62,047                          | 58,753                          | 21,049                         |          |
| Reserve & National Guard Pay                                                                          |              | 127,790            | 81,650                                    | 20,268                          | 25,872                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 375,383            | 122,612                                   | 80,548                          | 172,223                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 2,148,116          | 404,539                                   | 1,167,306                       | 32,002                          | 544,269                        |          |
| Supply and Equipment Contracts                                                                        |              | 1,530,370          | 8,128                                     | 977,419                         | 2,283                           | 542,540                        |          |
| RDT&E Contracts                                                                                       |              | 5,824              | 2,995                                     | 1,393                           | 1,331                           | 105                            |          |
| Service Contracts                                                                                     |              | 247,829            | 57,599                                    | 161,757                         | 26,849                          | 1,624                          |          |
| Construction Contracts                                                                                |              | 74,402             | 46,126                                    | 26,737                          | 1,539                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 289,691            | 289,691                                   | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                           | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                        |                                 | Total                           | Active Duty<br>Military        | Civilian |
| New Orleans                                                                                           | \$1,355,949  | \$224,524          | \$1,131,425                               | Fort Polk                       | 14,127                          | 11,637                         | 2,490    |
| Fort Polk                                                                                             | 529,252      | 432,050            | 97,202                                    | Barksdale AFB                   | 7,111                           | 5,893                          | 1,218    |
| Baton Rouge                                                                                           | 300,260      | 19,724             | 280,536                                   | New Orleans                     | 5,320                           | 1,819                          | 3,501    |
| Bossier City                                                                                          | 275,738      | 240,900            | 34,838                                    | Belle Chasse                    | 586                             | 89                             | 497      |
| Lake Charles                                                                                          | 122,010      | 13,056             | 108,954                                   | Shreveport                      | 421                             | 389                            | 32       |
| Krotz Springs                                                                                         | 116,562      | 214                | 116,348                                   | Camp Beauregard                 | 191                             | 4                              | 187      |
| Shreveport                                                                                            | 89,999       | 45,375             | 44,624                                    | Baton Rouge                     | 123                             | 81                             | 42       |
| Alexandria                                                                                            | 41,436       | 13,324             | 28,112                                    | Bossier City                    | 104                             | 42                             | 62       |
| Port Allen                                                                                            | 39,272       | 290                | 38,982                                    | Pineville                       | 104                             | 103                            | 1        |
| Coushatta                                                                                             | 38,735       | 1,725              | 37,010                                    | Leesville                       | 83                              | 0                              | 83       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$1,554,603        | \$421,452                                 | \$860,847                       | \$33,243                        | \$239,061                      |          |
| Fiscal Year 1992                                                                                      |              | 1,204,078          | 473,329                                   | 432,737                         | 47,485                          | 250,527                        |          |
| Fiscal Year 1991                                                                                      |              | 1,246,478          | 365,045                                   | 589,135                         | 60,106                          | 232,192                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                        |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description           |                                 |                                 | Amount                         |          |
| 1. AVONDALE INDUSTRIES INC                                                                            |              | \$900,486          | Miscellaneous Vessels                     |                                 |                                 | \$480,392                      |          |
| 2. EXXON CORPORATION                                                                                  |              | 244,648            | Liquid Propellants & Fuel, Petroleum Base |                                 |                                 | 244,648                        |          |
| 3. SALOMON INC                                                                                        |              | 116,348            | Liquid Propellants & Fuel, Petroleum Base |                                 |                                 | 116,348                        |          |
| 4. GOLD LINE REFINING LTD                                                                             |              | 96,981             | Liquid Propellants & Fuel, Petroleum Base |                                 |                                 | 96,981                         |          |
| 5. SHORE MANAGEMENT INC                                                                               |              | 50,230             | Vessel Freight                            |                                 |                                 | 48,393                         |          |
| Total of Above                                                                                        |              | \$1,408,693        | ( 65.6% of total awards over \$25,000)    |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 20

## MAINE



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAINE

FISCAL YEAR 1994

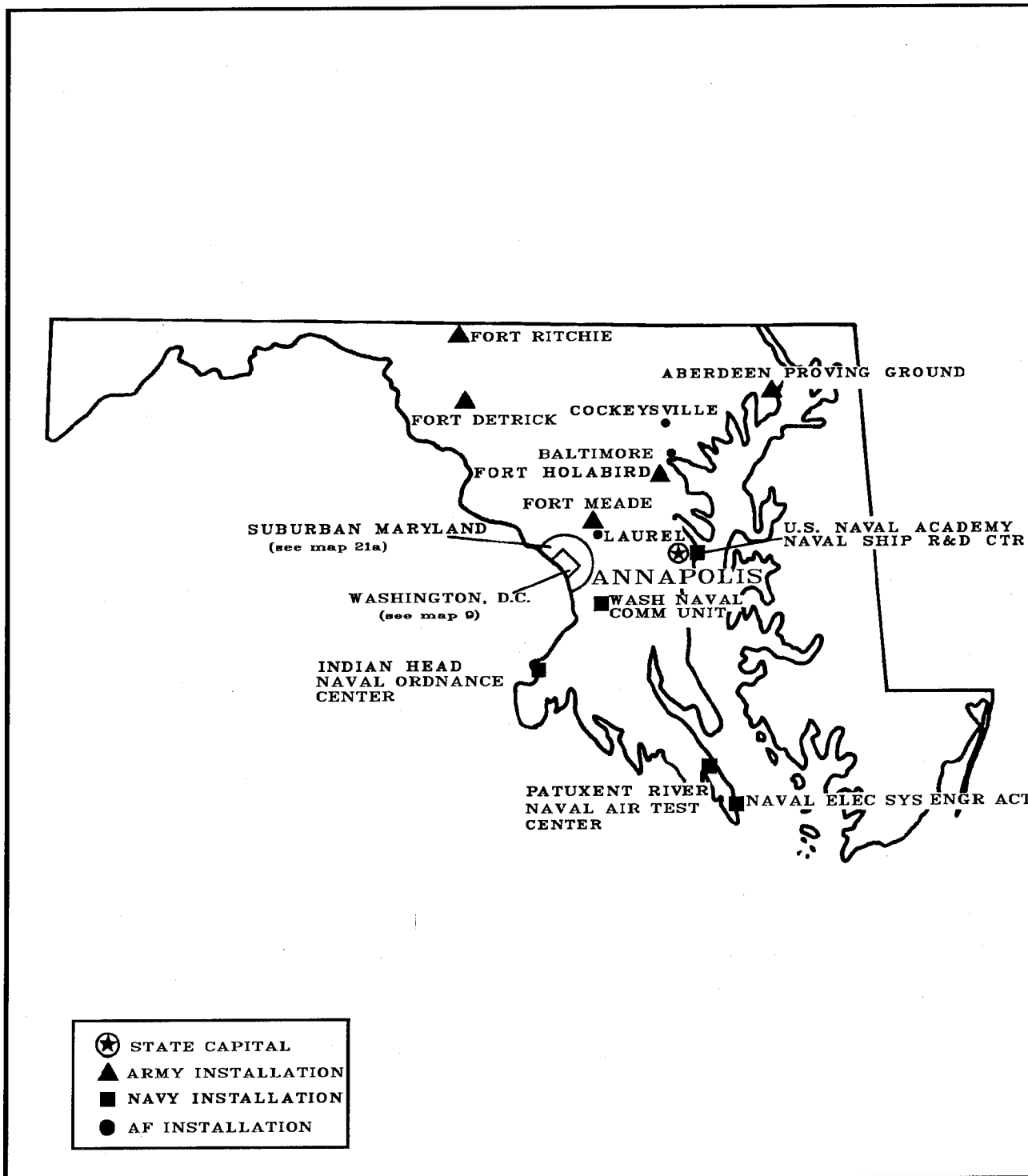
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                     | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 17,591             | 6,231                                    | 8,830                           | 2,361                           | 169                            |          |
| Active Duty Military                                                                                  |              | 2,151              | 252                                      | 1,751                           | 148                             | 0                              |          |
| Civilian                                                                                              |              | 5,971              | 290                                      | 5,165                           | 347                             | 169                            |          |
| Reserve & National Guard                                                                              |              | 9,469              | 5,689                                    | 1,914                           | 1,866                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,508,987        | \$132,315                                | \$1,213,463                     | \$126,685                       | \$36,524                       |          |
| A. Payroll Outlays - Total                                                                            |              | 584,443            | 82,377                                   | 398,761                         | 98,374                          | 4,931                          |          |
| Active Duty Military Pay                                                                              |              | 145,938            | 8,425                                    | 108,679                         | 28,834                          | 0                              |          |
| Civilian Pay                                                                                          |              | 252,986            | 8,467                                    | 227,146                         | 12,442                          | 4,931                          |          |
| Reserve & National Guard Pay                                                                          |              | 41,033             | 31,670                                   | 1,874                           | 7,489                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 144,486            | 33,815                                   | 61,062                          | 49,609                          | 0                              |          |
| B. Prime Contracts Over \$25,000                                                                      |              |                    |                                          |                                 |                                 |                                |          |
| Total                                                                                                 |              | 924,544            | 49,938                                   | 814,702                         | 28,311                          | 31,593                         |          |
| Supply and Equipment Contracts                                                                        |              | 837,875            | 30,752                                   | 777,636                         | 721                             | 28,766                         |          |
| RDT&E Contracts                                                                                       |              | 5,115              | 3,635                                    | 945                             | 574                             | 39                             |          |
| Service Contracts                                                                                     |              | 53,999             | 2,959                                    | 33,827                          | 14,347                          | 2,866                          |          |
| Construction Contracts                                                                                |              | 27,409             | 12,446                                   | 2,294                           | 12,669                          | 0                              |          |
| Civil Function Contracts                                                                              |              | 146                | 146                                      | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                          | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                       |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Bath                                                                                                  | \$824,856    | \$23,956           | \$800,900                                | Kittery                         | 4,447                           | 122                            | 4,325    |
| Kittery                                                                                               | 202,558      | 202,514            | 44                                       | Brunswick                       | 1,429                           | 1,013                          | 416      |
| Brunswick                                                                                             | 114,183      | 105,250            | 8,933                                    | Winter Harbor                   | 504                             | 418                            | 86       |
| Loring AFB                                                                                            | 53,035       | 28,471             | 24,564                                   | Bangor                          | 448                             | 110                            | 338      |
| Bangor                                                                                                | 45,789       | 28,019             | 17,770                                   | Bath                            | 332                             | 59                             | 273      |
| Saco                                                                                                  | 32,287       | 2,008              | 30,279                                   | Augusta                         | 211                             | 5                              | 206      |
| Belfast                                                                                               | 22,231       | 1,576              | 20,655                                   | Cutler                          | 203                             | 104                            | 99       |
| Augusta                                                                                               | 18,102       | 18,041             | 61                                       | Topsham                         | 181                             | 146                            | 35       |
| Winter Harbor                                                                                         | 15,362       | 13,668             | 1,694                                    | Loring AFB                      | 101                             | 5                              | 96       |
| Portland                                                                                              | 8,687        | 7,164              | 1,523                                    | Portland                        | 53                              | 21                             | 32       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                     | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$1,109,861        | \$45,110                                 | \$1,031,412                     | \$21,122                        | \$12,217                       |          |
| Fiscal Year 1992                                                                                      |              | 1,304,968          | 72,283                                   | 1,195,889                       | 11,417                          | 25,379                         |          |
| Fiscal Year 1991                                                                                      |              | 1,065,372          | 67,357                                   | 959,649                         | 15,259                          | 23,107                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                       |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description          |                                 |                                 | Amount                         |          |
| 1. FULCRUM II LIMITED PARTNERSHIP                                                                     |              | \$797,425          | Destroyers                               |                                 |                                 | \$774,348                      |          |
| 2. DUCHOSSOIS INDUSTRIES INC                                                                          |              | 29,571             | Guns, over 30 mm up to 75 mm             |                                 |                                 | 23,906                         |          |
| 3. CREATIVE APPAREL ASSOCIATES                                                                        |              | 20,655             | Clothing, Special Purpose                |                                 |                                 | 20,655                         |          |
| 4. RAZEL USA INC                                                                                      |              | 10,993             | Other Airfield Structures                |                                 |                                 | 10,993                         |          |
| 5. HENSEL PHELPS CONSTRUCTION CO                                                                      |              | 9,892              | Pollution Abatement & Control Facilities |                                 |                                 | 9,892                          |          |
| Total of Above                                                                                        |              | \$868,536          | ( 93.9% of total awards over \$25,000)   |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 21

## MARYLAND



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MARYLAND

FISCAL YEAR 1994

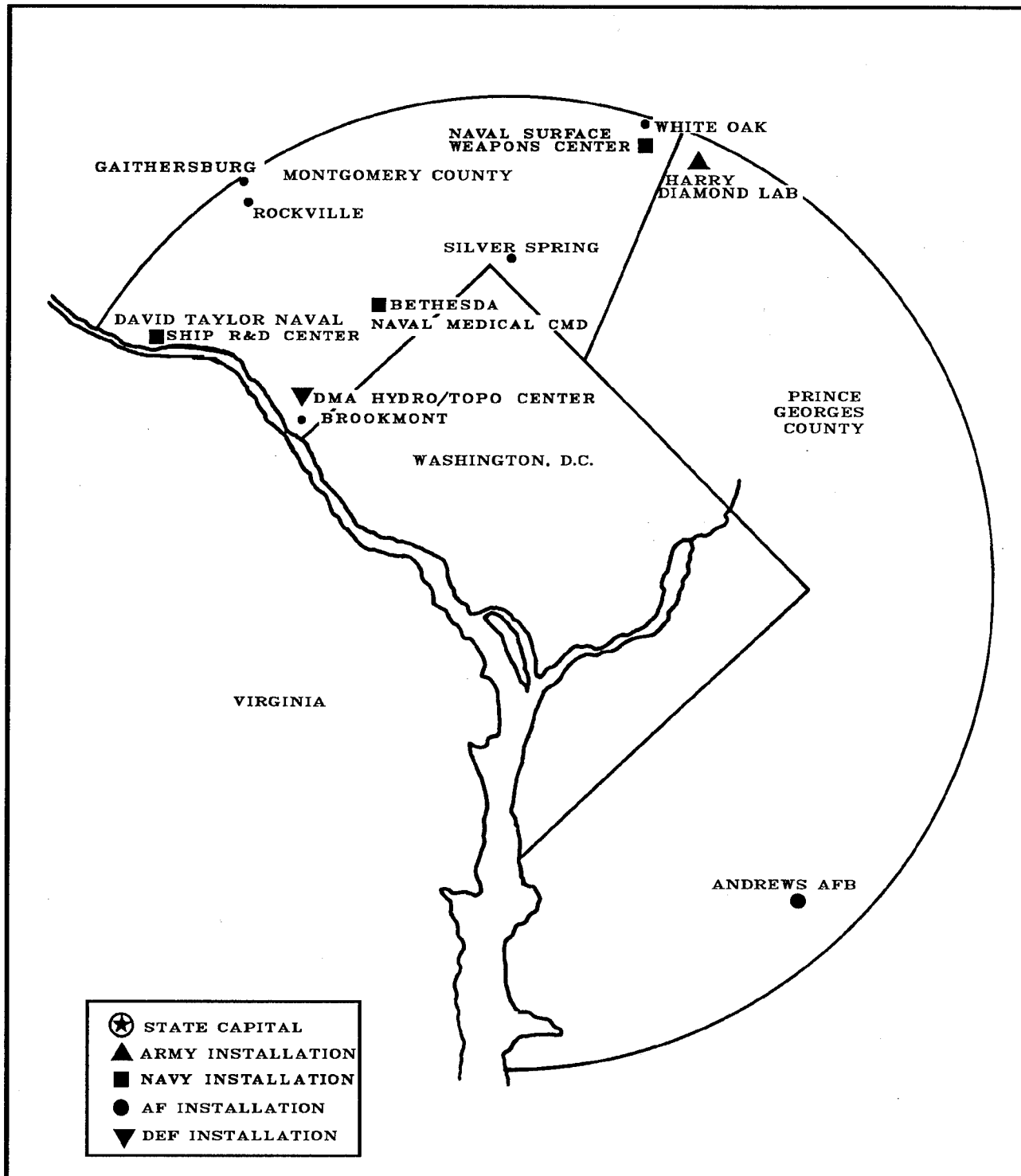
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 106,776            | 48,872                                     | 35,333                          | 16,267                          | 6,304                          |          |
| Active Duty Military                                                                                  |              | 31,811             | 10,690                                     | 14,747                          | 6,374                           | 0                              |          |
| Civilian                                                                                              |              | 37,475             | 14,596                                     | 14,243                          | 2,332                           | 6,304                          |          |
| Reserve & National Guard                                                                              |              | 37,490             | 23,586                                     | 6,343                           | 7,561                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$7,564,066        | \$2,151,755                                | \$3,370,224                     | \$1,357,963                     | \$684,124                      |          |
| A. Payroll Outlays - Total                                                                            |              | 3,307,925          | 1,243,390                                  | 1,312,077                       | 506,581                         | 245,877                        |          |
| Active Duty Military Pay                                                                              |              | 941,705            | 356,570                                    | 395,629                         | 189,506                         | 0                              |          |
| Civilian Pay                                                                                          |              | 1,532,608          | 516,328                                    | 667,572                         | 102,831                         | 245,877                        |          |
| Reserve & National Guard Pay                                                                          |              | 129,195            | 77,188                                     | 21,741                          | 30,266                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 704,417            | 293,304                                    | 227,135                         | 183,978                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 4,256,141          | 908,365                                    | 2,058,147                       | 851,382                         | 438,247                        |          |
| Supply and Equipment Contracts                                                                        |              | 1,084,747          | 170,163                                    | 377,672                         | 431,457                         | 105,455                        |          |
| RDT&E Contracts                                                                                       |              | 913,546            | 100,969                                    | 660,055                         | 124,558                         | 27,964                         |          |
| Service Contracts                                                                                     |              | 1,914,383          | 368,787                                    | 951,961                         | 288,843                         | 304,792                        |          |
| Construction Contracts                                                                                |              | 280,592            | 205,573                                    | 68,459                          | 6,524                           | 36                             |          |
| Civil Function Contracts                                                                              |              | 62,873             | 62,873                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Baltimore                                                                                             | \$705,004    | \$108,566          | \$596,438                                  | Aberdeen Prov Grnd              | 11,889                          | 4,278                          | 7,611    |
| Aberdeen Prov Grnd                                                                                    | 663,060      | 416,778            | 246,282                                    | Annapolis                       | 8,180                           | 5,575                          | 2,605    |
| Bethesda                                                                                              | 656,556      | 289,336            | 367,220                                    | Fort Meade                      | 8,115                           | 5,256                          | 2,859    |
| Laurel                                                                                                | 460,619      | 14,843             | 445,776                                    | Andrews AFB                     | 7,861                           | 5,721                          | 2,140    |
| Annapolis                                                                                             | 409,948      | 233,864            | 176,084                                    | Bethesda                        | 6,757                           | 4,308                          | 2,449    |
| Rockville                                                                                             | 388,645      | 23,406             | 365,239                                    | Patuxent River NATC             | 5,820                           | 2,569                          | 3,251    |
| Patuxent River NATC                                                                                   | 362,969      | 226,624            | 136,345                                    | Indian Head                     | 2,883                           | 486                            | 2,397    |
| Fort Meade                                                                                            | 350,041      | 298,601            | 51,440                                     | Brookmont                       | 2,573                           | 8                              | 2,565    |
| Andrews AFB                                                                                           | 347,035      | 279,344            | 67,691                                     | Fort Detrick                    | 2,198                           | 924                            | 1,274    |
| Gaithersburg                                                                                          | 248,150      | 10,696             | 237,454                                    | Baltimore                       | 1,953                           | 293                            | 1,660    |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$3,992,356        | \$697,518                                  | \$1,875,179                     | \$1,060,292                     | \$359,367                      |          |
| Fiscal Year 1992                                                                                      |              | 4,050,284          | 661,607                                    | 2,224,468                       | 795,644                         | 368,565                        |          |
| Fiscal Year 1991                                                                                      |              | 4,128,541          | 753,129                                    | 1,801,705                       | 1,162,852                       | 410,855                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. WESTINGHOUSE ELECTRIC CORP                                                                         |              | \$568,028          | Radar Equipment, Airborne                  |                                 |                                 | \$246,729                      |          |
| 2. JOHNS HOPKINS UNIVERSITY                                                                           |              | 442,281            | RDTE/Weapons-Engineering Development       |                                 |                                 | 440,293                        |          |
| 3. TRACOR INC                                                                                         |              | 198,862            | Engineering Technical Services             |                                 |                                 | 76,267                         |          |
| 4. INTERNATIONAL BUS MCHS CORP                                                                        |              | 187,095            | Modification of Eq/Communication Equipment |                                 |                                 | 125,606                        |          |
| 5. MARTIN MARIETTA CORPORATION                                                                        |              | 151,637            | Launchers, Guided Missile                  |                                 |                                 | 80,126                         |          |
| Total of Above                                                                                        |              | \$1,547,903        | ( 36.4% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 21a

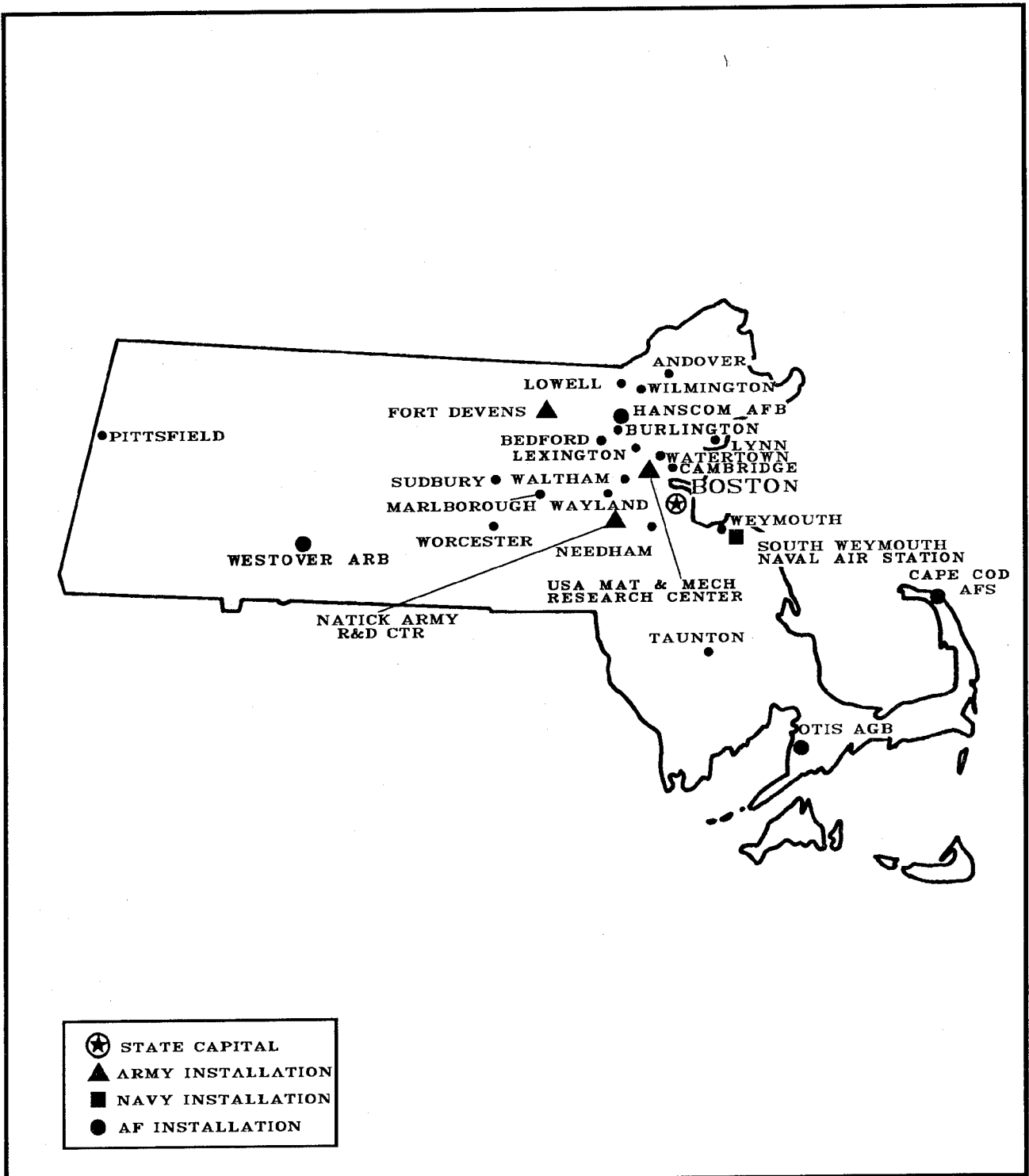
## SUBURBAN MARYLAND



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 22

## MASSACHUSETTS



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MASSACHUSETTS

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 50,396             | 27,524                                     | 8,147                           | 12,955                          | 1,770                          |          |
| Active Duty Military                                                                                  |              | 6,126              | 3,262                                      | 637                             | 2,227                           | 0                              |          |
| Civilian                                                                                              |              | 9,901              | 3,425                                      | 703                             | 4,003                           | 1,770                          |          |
| Reserve & National Guard                                                                              |              | 34,369             | 20,837                                     | 6,807                           | 6,725                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$6,187,312        | \$2,207,986                                | \$1,826,459                     | \$1,895,013                     | \$257,854                      |          |
| A. Payroll Outlays - Total                                                                            |              | 1,081,451          | 465,216                                    | 151,699                         | 387,503                         | 77,033                         |          |
| Active Duty Military Pay                                                                              |              | 242,331            | 144,406                                    | 23,028                          | 74,897                          | 0                              |          |
| Civilian Pay                                                                                          |              | 435,408            | 139,452                                    | 27,999                          | 190,924                         | 77,033                         |          |
| Reserve & National Guard Pay                                                                          |              | 131,596            | 88,057                                     | 12,907                          | 30,632                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 272,116            | 93,301                                     | 87,765                          | 91,050                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 5,105,861          | 1,742,770                                  | 1,674,760                       | 1,507,510                       | 180,821                        |          |
| Supply and Equipment Contracts                                                                        |              | 2,243,971          | 871,504                                    | 781,202                         | 515,240                         | 76,025                         |          |
| RDT&E Contracts                                                                                       |              | 1,922,045          | 418,918                                    | 639,395                         | 762,629                         | 101,103                        |          |
| Service Contracts                                                                                     |              | 871,254            | 396,064                                    | 251,790                         | 219,770                         | 3,630                          |          |
| Construction Contracts                                                                                |              | 33,526             | 21,219                                     | 2,373                           | 9,871                           | 63                             |          |
| Civil Function Contracts                                                                              |              | 35,065             | 35,065                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Bedford                                                                                               | \$729,575    | \$0                | \$729,575                                  | Hanscom AFB                     | 3,917                           | 1,787                          | 2,130    |
| Lynn                                                                                                  | 707,821      | 8,674              | 699,147                                    | Fort Devens                     | 3,855                           | 2,776                          | 1,079    |
| Andover                                                                                               | 465,695      | 3,636              | 462,059                                    | Boston                          | 1,540                           | 462                            | 1,078    |
| Wayland                                                                                               | 377,829      | 2,166              | 375,663                                    | Natick                          | 1,213                           | 158                            | 1,055    |
| Lexington                                                                                             | 369,569      | 0                  | 369,569                                    | Westover ARB                    | 1,007                           | 8                              | 999      |
| Lowell                                                                                                | 335,496      | 4,032              | 331,464                                    | Waltham                         | 539                             | 1                              | 538      |
| Cambridge                                                                                             | 296,069      | 8,947              | 287,122                                    | Otis AGB                        | 538                             | 142                            | 396      |
| Hanscom AFB                                                                                           | 232,961      | 171,431            | 61,530                                     | Weymouth                        | 397                             | 146                            | 251      |
| Pittsfield                                                                                            | 207,673      | 7,656              | 200,017                                    | Watertown                       | 380                             | 10                             | 370      |
| Marlborough                                                                                           | 206,197      | 2,068              | 204,129                                    | Burlington                      | 374                             | 4                              | 370      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$5,935,650        | \$2,127,833                                | \$1,761,937                     | \$1,741,122                     | \$304,758                      |          |
| Fiscal Year 1992                                                                                      |              | 5,686,386          | 1,532,512                                  | 1,970,163                       | 1,902,882                       | 280,829                        |          |
| Fiscal Year 1991                                                                                      |              | 6,933,473          | 2,687,372                                  | 1,939,277                       | 2,035,133                       | 271,691                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. RAYTHEON COMPANY                                                                                   |              | \$1,904,927        | Guided Missiles                            |                                 |                                 | \$457,777                      |          |
| 2. GENERAL ELECTRIC COMPANY                                                                           |              | 875,589            | Gas Turbines and Jet Engines, Acft & Comps |                                 |                                 | 419,552                        |          |
| 3. MASSACHUSETTS INST OF TECH                                                                         |              | 318,409            | RDTE/Other Research & Development-Advanced |                                 |                                 | 294,947                        |          |
| 4. GTE CORPORATION                                                                                    |              | 254,237            | Miscellaneous Communication Equipment      |                                 |                                 | 56,232                         |          |
| 5. MITRE CORPORATION                                                                                  |              | 228,600            | RDTE/Other Research & Development-Engr Dev |                                 |                                 | 228,600                        |          |
| Total of Above                                                                                        |              | \$3,581,762        | ( 70.2% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 23

## MICHIGAN



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MICHIGAN

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total       | Army        | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-------------|-------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 59,574      | 34,715      | 11,745                    | 11,321    | 1,793                          |
| Active Duty Military                      |  | 3,751       | 661         | 437                       | 2,653     | 0                              |
| Civilian                                  |  | 9,817       | 5,833       | 56                        | 2,135     | 1,793                          |
| Reserve & National Guard                  |  | 46,006      | 28,221      | 11,252                    | 6,533     | 0                              |
| II. Expenditures - Total                  |  | \$2,479,672 | \$1,543,336 | \$203,780                 | \$531,215 | \$201,341                      |
| A. Payroll Outlays - Total                |  | 877,952     | 441,487     | 101,292                   | 265,178   | 69,995                         |
| Active Duty Military Pay                  |  | 110,585     | 24,736      | 13,733                    | 72,116    | 0                              |
| Civilian Pay                              |  | 353,082     | 205,552     | 2,419                     | 75,116    | 69,995                         |
| Reserve & National Guard Pay              |  | 130,084     | 103,143     | 10,194                    | 16,747    | 0                              |
| Retired Military Pay                      |  | 284,201     | 108,056     | 74,946                    | 101,199   | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 1,601,720   | 1,101,849   | 102,488                   | 266,037   | 131,346                        |
| Supply and Equipment Contracts            |  | 1,172,718   | 814,124     | 80,653                    | 158,007   | 119,934                        |
| RDT&E Contracts                           |  | 147,999     | 96,614      | 18,405                    | 30,552    | 2,428                          |
| Service Contracts                         |  | 242,749     | 153,121     | 3,430                     | 77,246    | 8,952                          |
| Construction Contracts                    |  | 4,835       | 4,571       | 0                         | 232       | 32                             |
| Civil Function Contracts                  |  | 33,419      | 33,419      | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Sterling Heights                   | \$703,765    | \$6,312            | \$697,453          | Warren                          | 4,554                           | 7                       | 4,547    |
| Warren                             | 234,585      | 164,219            | 70,366             | K. I. Sawyer AFB                | 2,860                           | 2,236                   | 624      |
| St. Joseph                         | 134,491      | 1,394              | 133,097            | Battle Creek                    | 1,752                           | 89                      | 1,663    |
| Troy                               | 96,862       | 2,354              | 94,508             | Selfridge AGB                   | 1,334                           | 216                     | 1,118    |
| Selfridge AGB                      | 93,836       | 84,403             | 9,433              | Detroit                         | 1,084                           | 561                     | 523      |
| Battle Creek                       | 91,862       | 56,852             | 35,010             | Lansing                         | 296                             | 23                      | 273      |
| K. I. Sawyer AFB                   | 89,788       | 78,917             | 10,871             | Sault Ste. Marie                | 165                             | 4                       | 161      |
| Grand Rapids                       | 84,750       | 14,657             | 70,093             | Grand Rapids                    | 115                             | 22                      | 93       |
| Detroit                            | 76,123       | 45,912             | 30,211             | Grand Ledge                     | 111                             | 36                      | 75       |
| Ann Arbor                          | 58,585       | 7,503              | 51,082             | Grayling                        | 100                             | 0                       | 100      |

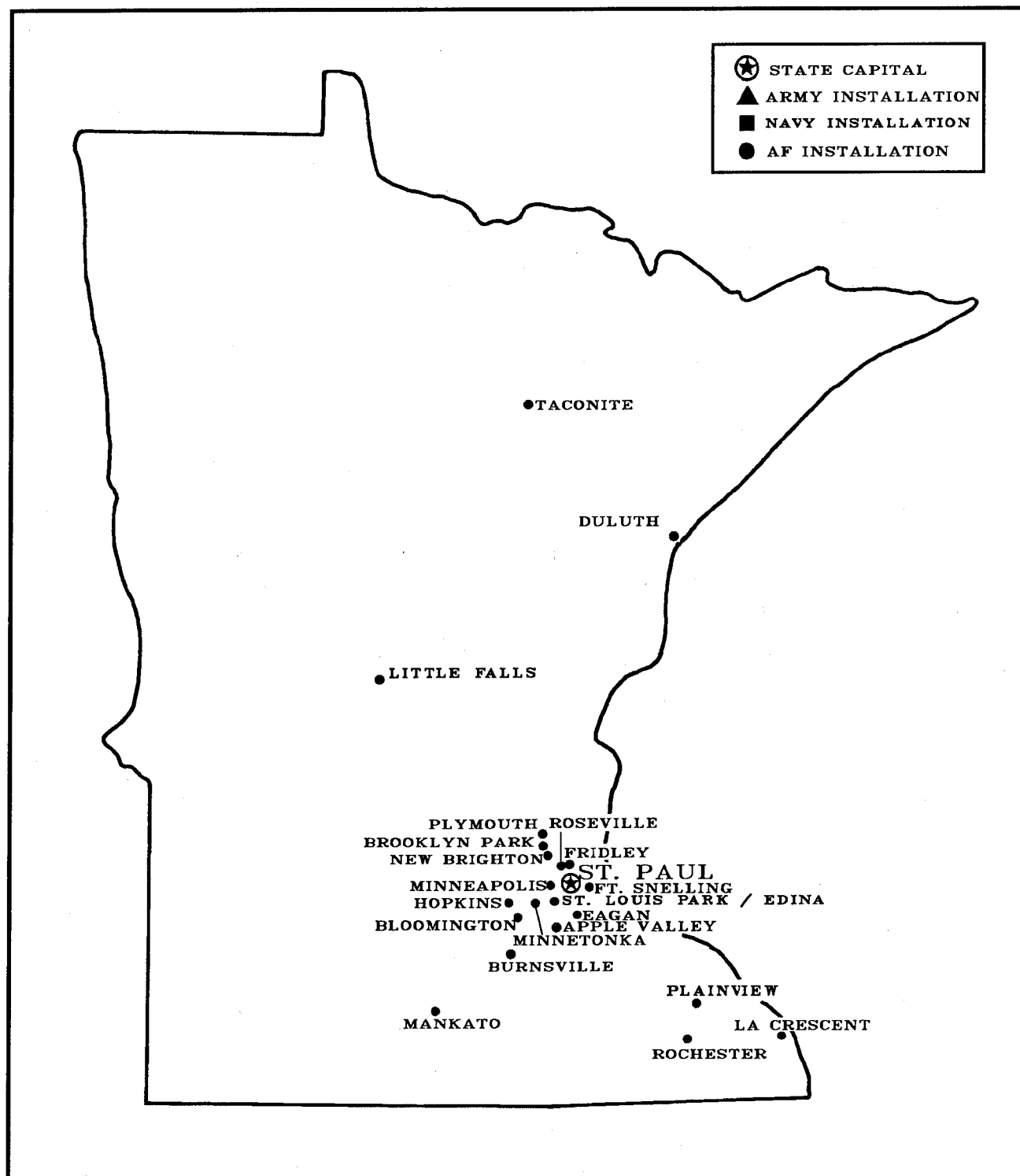
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-------------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     | \$1,335,901 | \$763,222 | \$108,133                 | \$305,658 | \$158,888                      |
| Fiscal Year 1992                                     | 1,568,117   | 1,139,477 | 133,260                   | 179,417   | 115,963                        |
| Fiscal Year 1991                                     | 1,336,716   | 846,832   | 140,504                   | 224,544   | 124,836                        |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|-----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount    |
| 1. GENERAL DYNAMICS CORPORATION                                                                       | \$833,785       | Combat Assault & Tactical Veh, Tracked     | \$622,752 |
| 2. ZENITH ELECTRONICS CORPORATION                                                                     | 137,738         | ADPE Configuration                         | 60,599    |
| 3. SMITHS INDUSTRIES PLC                                                                              | 37,743          | RDTE/Electronics & Communication Eq-Engr D | 14,016    |
| 4. AMERICAN INTERNATIONAL AIRWAYS                                                                     | 34,124          | Air Charter for Things                     | 33,958    |
| 5. AAR CORP                                                                                           | 34,031          | Maint & Repair of Eq/Aircraft Comps & Accy | 18,096    |
| Total of Above                                                                                        | \$1,077,421     | ( 67.3% of total awards over \$25,000)     |           |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 24

## MINNESOTA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MINNESOTA

FISCAL YEAR 1994

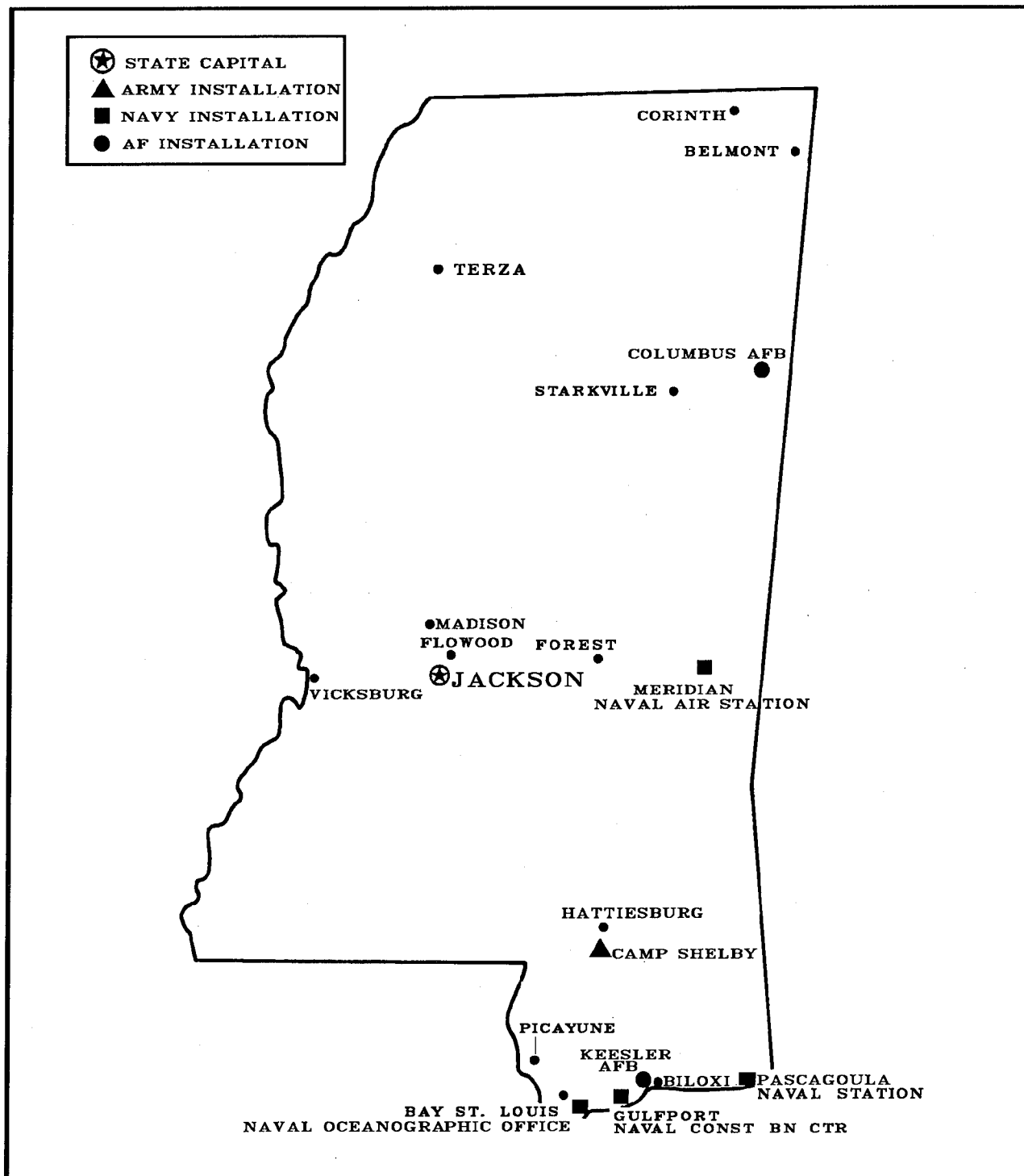
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 36,135             | 23,532                                 | 6,128                           | 6,029                           | 446                            |          |
| Active Duty Military                                                                                  |              | 939                | 352                                    | 319                             | 268                             | 0                              |          |
| Civilian                                                                                              |              | 2,714              | 1,423                                  | 28                              | 817                             | 446                            |          |
| Reserve & National Guard                                                                              |              | 32,482             | 21,757                                 | 5,781                           | 4,944                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,539,268        | \$708,337                              | \$431,300                       | \$218,124                       | \$181,507                      |          |
| A. Payroll Outlays - Total                                                                            |              | 402,742            | 190,562                                | 71,337                          | 121,294                         | 19,549                         |          |
| Active Duty Military Pay                                                                              |              | 32,622             | 13,517                                 | 9,625                           | 9,480                           | 0                              |          |
| Civilian Pay                                                                                          |              | 96,187             | 45,704                                 | 1,066                           | 29,868                          | 19,549                         |          |
| Reserve & National Guard Pay                                                                          |              | 104,869            | 73,335                                 | 9,453                           | 22,081                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 169,064            | 58,006                                 | 51,193                          | 59,865                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 1,136,526          | 517,775                                | 359,963                         | 96,830                          | 161,958                        |          |
| Supply and Equipment Contracts                                                                        |              | 800,309            | 358,144                                | 266,044                         | 41,008                          | 135,113                        |          |
| RDT&E Contracts                                                                                       |              | 145,760            | 71,519                                 | 14,483                          | 37,709                          | 22,049                         |          |
| Service Contracts                                                                                     |              | 125,075            | 22,730                                 | 79,436                          | 18,113                          | 4,796                          |          |
| Construction Contracts                                                                                |              | 0                  | 0                                      | 0                               | 0                               | 0                              |          |
| Civil Function Contracts                                                                              |              | 65,382             | 65,382                                 | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Minneapolis                                                                                           | \$358,942    | \$77,756           | \$281,186                              | Minneapolis                     | 890                             | 386                            | 504      |
| St. Paul                                                                                              | 207,800      | 54,086             | 153,714                                | St. Paul                        | 798                             | 55                             | 743      |
| Brooklyn Park                                                                                         | 171,249      | 2,088              | 169,161                                | Duluth                          | 422                             | 121                            | 301      |
| Hopkins                                                                                               | 157,814      | 4,306              | 153,508                                | Camp Ripley                     | 358                             | 0                              | 358      |
| Bloomington                                                                                           | 128,835      | 6,968              | 121,867                                | Ft Snelling Mil Res             | 325                             | 183                            | 142      |
| Duluth                                                                                                | 36,096       | 29,296             | 6,800                                  | Bloomington                     | 148                             | 3                              | 145      |
| Edina                                                                                                 | 35,077       | 809                | 34,268                                 | Fridley                         | 60                              | 2                              | 58       |
| Rochester                                                                                             | 30,580       | 6,079              | 24,501                                 | New Brighton                    | 58                              | 0                              | 58       |
| Pine Bend                                                                                             | 30,424       | 0                  | 30,424                                 | Rochester                       | 37                              | 22                             | 15       |
| Arden Hills                                                                                           | 27,836       | 0                  | 27,836                                 | Hopkins                         | 33                              | 0                              | 33       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$1,497,124        | \$576,297                              | \$637,701                       | \$126,046                       | \$157,080                      |          |
| Fiscal Year 1992                                                                                      |              | 1,495,588          | 688,928                                | 532,010                         | 140,561                         | 134,089                        |          |
| Fiscal Year 1991                                                                                      |              | 1,779,751          | 855,607                                | 567,261                         | 166,106                         | 190,777                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description        |                                 | Amount                          |                                |          |
| 1. GILES ALEXANDER                                                                                    |              | \$220,140          | Bombs                                  |                                 | \$98,148                        |                                |          |
| 2. ALLIANT TECHSYSTEMS INC                                                                            |              | 166,600            | Ammunition, 75 mm through 125 mm       |                                 | 61,836                          |                                |          |
| 3. UNISYS CORPORATION                                                                                 |              | 122,351            | Electronic Modules                     |                                 | 44,937                          |                                |          |
| 4. CERIDIAN CORPORATION                                                                               |              | 115,210            | Miscellaneous Communication Equipment  |                                 | 75,209                          |                                |          |
| 5. FMC CORPORATION                                                                                    |              | 113,110            | Launchers, Guided Missile              |                                 | 29,190                          |                                |          |
| Total of Above                                                                                        |              | \$737,411          | ( 64.9% of total awards over \$25,000) |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 25

## MISSISSIPPI



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MISSISSIPPI

FISCAL YEAR 1994

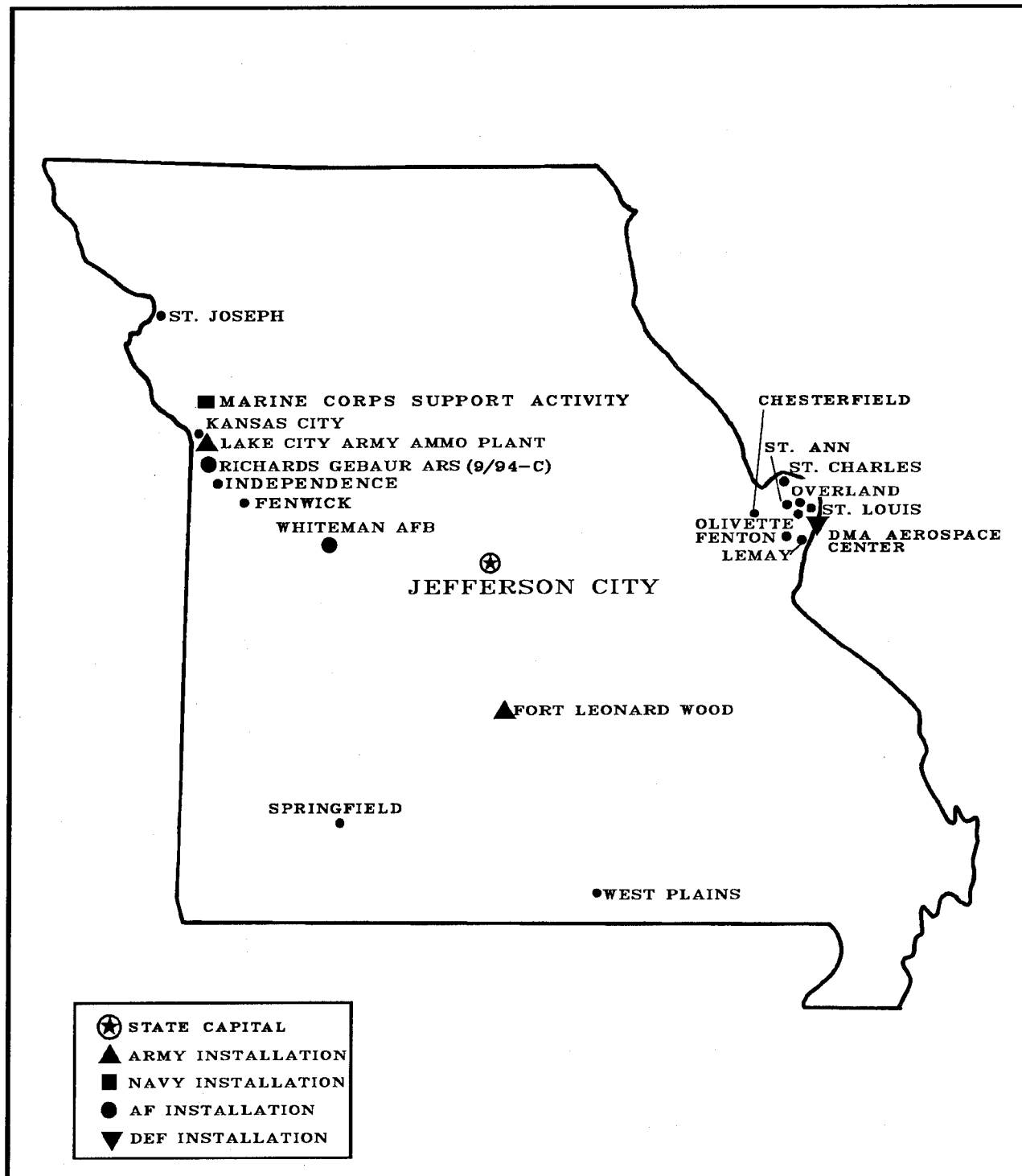
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                                           |              | Total                                                | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|--------------------------------------------------------------------------------------------------------------------------------------------------|--------------|------------------------------------------------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                                                                             |              | 51,283                                               | 24,692                                     | 8,742                        | 17,383                          | 466                      |          |
| Active Duty Military                                                                                                                             |              | 12,648                                               | 432                                        | 3,083                        | 9,133                           | 0                        |          |
| Civilian                                                                                                                                         |              | 10,881                                               | 4,511                                      | 2,810                        | 3,094                           | 466                      |          |
| Reserve & National Guard                                                                                                                         |              | 27,754                                               | 19,749                                     | 2,849                        | 5,156                           | 0                        |          |
| II. Expenditures - Total                                                                                                                         |              | \$3,101,375                                          | \$563,217                                  | \$1,820,939                  | \$581,518                       | \$135,701                |          |
| A. Payroll Outlays - Total                                                                                                                       |              | 1,246,254                                            | 341,386                                    | 419,737                      | 471,178                         | 13,953                   |          |
| Active Duty Military Pay                                                                                                                         |              | 444,683                                              | 16,173                                     | 217,152                      | 211,358                         | 0                        |          |
| Civilian Pay                                                                                                                                     |              | 385,165                                              | 162,356                                    | 116,731                      | 92,125                          | 13,953                   |          |
| Reserve & National Guard Pay                                                                                                                     |              | 113,715                                              | 86,365                                     | 2,046                        | 25,304                          | 0                        |          |
| Retired Military Pay                                                                                                                             |              | 302,691                                              | 76,492                                     | 83,808                       | 142,391                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                                                                           |              | 1,855,121                                            | 221,831                                    | 1,401,202                    | 110,340                         | 121,748                  |          |
| Supply and Equipment Contracts                                                                                                                   |              | 1,395,771                                            | 7,200                                      | 1,262,441                    | 6,415                           | 119,715                  |          |
| RDT&E Contracts                                                                                                                                  |              | 18,000                                               | 3,307                                      | 13,776                       | 917                             | 0                        |          |
| Service Contracts                                                                                                                                |              | 326,760                                              | 104,478                                    | 117,400                      | 102,849                         | 2,033                    |          |
| Construction Contracts                                                                                                                           |              | 16,160                                               | 8,416                                      | 7,585                        | 159                             | 0                        |          |
| Civil Function Contracts                                                                                                                         |              | 98,430                                               | 98,430                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                                                                  | Expenditures |                                                      |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                                                                  | Total        | Payroll Outlays                                      | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Pascagoula                                                                                                                                       | \$1,324,136  | \$106,549                                            | \$1,217,587                                | Keesler AFB                  | 9,862                           | 7,466                    | 2,396    |
| Biloxi                                                                                                                                           | 343,905      | 290,841                                              | 53,064                                     | Vicksburg                    | 3,065                           | 69                       | 2,996    |
| Gulfport                                                                                                                                         | 240,798      | 146,103                                              | 94,695                                     | Meridian                     | 2,342                           | 1,690                    | 652      |
| Madison                                                                                                                                          | 151,778      | 1,865                                                | 149,913                                    | Columbus AFB                 | 1,795                           | 1,377                    | 418      |
| Vicksburg                                                                                                                                        | 150,496      | 121,921                                              | 28,575                                     | Gulfport                     | 1,600                           | 839                      | 761      |
| Meridian                                                                                                                                         | 101,447      | 87,602                                               | 13,845                                     | Bay St. Louis                | 1,399                           | 84                       | 1,315    |
| Columbus AFB                                                                                                                                     | 86,032       | 46,804                                               | 39,228                                     | Pascagoula                   | 1,007                           | 396                      | 611      |
| Bay St. Louis                                                                                                                                    | 76,289       | 74,864                                               | 1,425                                      | Jackson                      | 415                             | 181                      | 234      |
| Jackson                                                                                                                                          | 53,452       | 38,402                                               | 15,050                                     | Flowood                      | 356                             | 0                        | 356      |
| Terza                                                                                                                                            | 42,434       | 0                                                    | 42,434                                     | Biloxi                       | 303                             | 268                      | 35       |
| Prime Contracts Over \$25,000 (Prior Three Years)                                                                                                |              | Total                                                | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1993                                                                                                                                 |              | \$1,575,387                                          | \$254,365                                  | \$1,000,151                  | \$116,783                       | \$204,088                |          |
| Fiscal Year 1992                                                                                                                                 |              | 2,566,969                                            | 295,282                                    | 2,062,956                    | 103,875                         | 104,856                  |          |
| Fiscal Year 1991                                                                                                                                 |              | 1,792,342                                            | 247,054                                    | 1,304,972                    | 108,981                         | 131,335                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State                                                  |              | Total Amount                                         | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                                                                  |              |                                                      | FSC or Service Code Description            |                              |                                 | Amount                   |          |
| 1. LITTON INDUSTRIES INC<br>2. RAYTHEON COMPANY<br>3. TRINITY INDUSTRIES INC<br>4. GENERAL MOTORS CORPORATION<br>5. BARRETT REFINING CORPORATION |              | \$1,189,519<br>166,686<br>80,281<br>39,870<br>38,358 | Amphibious Assault Ships                   |                              |                                 | \$744,485                |          |
|                                                                                                                                                  |              |                                                      | Maint & Repair of Eq/Miscellaneous Equipme |                              |                                 | 95,798                   |          |
|                                                                                                                                                  |              |                                                      | Special Service Vessels                    |                              |                                 | 79,130                   |          |
|                                                                                                                                                  |              |                                                      | Torpedo Inert Components                   |                              |                                 | 39,870                   |          |
|                                                                                                                                                  |              |                                                      | Liquid Propellants & Fuel, Petroleum Base  |                              |                                 | 36,489                   |          |
| Total of Above                                                                                                                                   |              | \$1,514,714                                          | ( 81.7% of total awards over \$25,000)     |                              |                                 |                          |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 26

## MISSOURI



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MISSOURI

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total       | Army        | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |  |
|-------------------------------------------|--|-------------|-------------|---------------------------|-------------|--------------------------------|--|
| I. Personnel - Total                      |  | 73,711      | 46,085      | 11,027                    | 10,970      | 5,629                          |  |
| Active Duty Military                      |  | 15,313      | 10,549      | 685                       | 4,079       | 0                              |  |
| Civilian                                  |  | 16,638      | 9,619       | 162                       | 1,228       | 5,629                          |  |
| Reserve & National Guard                  |  | 41,760      | 25,917      | 10,180                    | 5,663       | 0                              |  |
| II. Expenditures - Total                  |  | \$7,712,914 | \$1,397,245 | \$4,004,179               | \$2,005,610 | \$305,880                      |  |
| A. Payroll Outlays - Total                |  | 1,566,304   | 879,155     | 140,418                   | 320,996     | 225,735                        |  |
| Active Duty Military Pay                  |  | 460,365     | 338,480     | 22,285                    | 99,600      | 0                              |  |
| Civilian Pay                              |  | 551,371     | 273,367     | 5,480                     | 46,789      | 225,735                        |  |
| Reserve & National Guard Pay              |  | 137,164     | 105,121     | 8,298                     | 23,745      | 0                              |  |
| Retired Military Pay                      |  | 417,404     | 162,187     | 104,355                   | 150,862     | 0                              |  |
| B. Prime Contracts Over \$25,000<br>Total |  | 6,146,610   | 518,090     | 3,863,761                 | 1,684,614   | 80,145                         |  |
| Supply and Equipment Contracts            |  | 3,895,633   | 79,863      | 2,401,970                 | 1,369,364   | 44,436                         |  |
| RDT&E Contracts                           |  | 1,365,768   | 49,839      | 1,186,622                 | 102,013     | 27,294                         |  |
| Service Contracts                         |  | 702,272     | 217,479     | 275,339                   | 201,039     | 8,415                          |  |
| Construction Contracts                    |  | 85,956      | 73,928      | 170-                      | 12,198      | 0                              |  |
| Civil Function Contracts                  |  | 96,981      | 96,981      | 0                         | 0           | 0                              |  |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| St. Louis                          | \$6,086,503  | \$390,894          | \$5,695,609        | Fort Leonard Wood               | 10,541                          | 8,895                   | 1,646    |
| Fort Leonard Wood                  | 376,582      | 313,281            | 63,301             | St. Louis                       | 9,881                           | 783                     | 9,098    |
| Whiteman AFB                       | 173,705      | 111,656            | 62,049             | Whiteman AFB                    | 4,473                           | 3,741                   | 732      |
| Kansas City                        | 138,557      | 107,983            | 30,574             | Kansas City                     | 2,360                           | 633                     | 1,727    |
| Lake City AAP                      | 103,723      | 0                  | 103,723            | Overland                        | 1,596                           | 2                       | 1,594    |
| Overland                           | 47,931       | 47,931             | 0                  | Jefferson City                  | 397                             | 288                     | 109      |
| Springfield                        | 36,752       | 33,334             | 3,418              | St. Ann                         | 298                             | 0                       | 298      |
| West Plains                        | 34,461       | 2,974              | 31,487             | St. Joseph                      | 203                             | 8                       | 195      |
| Jefferson City                     | 30,634       | 28,859             | 1,775              | Lemay                           | 181                             | 32                      | 149      |
| Chesterfield                       | 21,995       | 5,983              | 16,012             | Springfield                     | 172                             | 91                      | 81       |

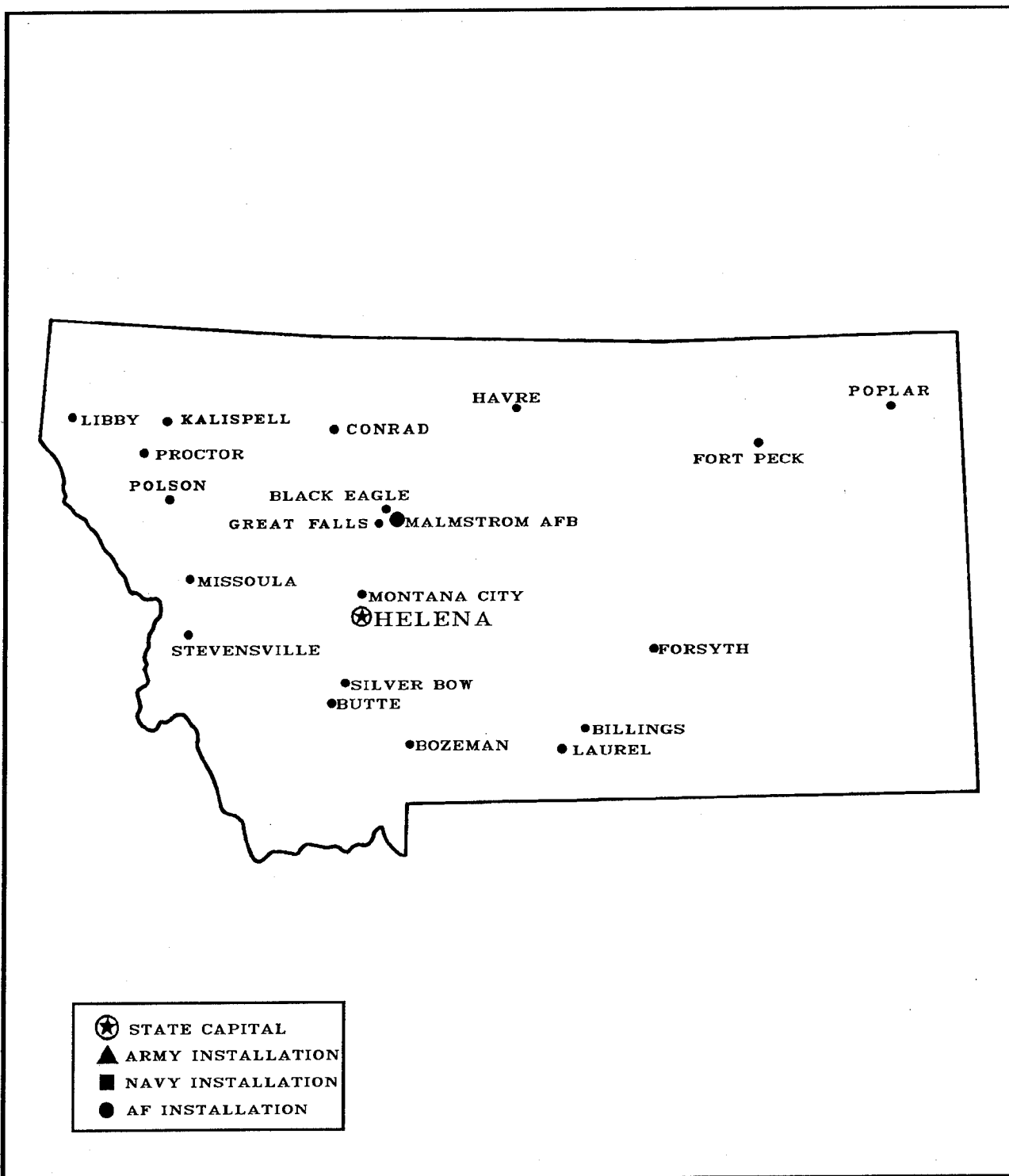
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |
|------------------------------------------------------|-------------|-----------|---------------------------|-------------|--------------------------------|
| Fiscal Year 1993                                     | \$5,605,884 | \$617,861 | \$3,560,002               | \$1,347,247 | \$80,774                       |
| Fiscal Year 1992                                     | 3,714,105   | 728,965   | 2,653,496                 | 267,204     | 64,440                         |
| Fiscal Year 1991                                     | 6,298,111   | 758,164   | 3,688,878                 | 1,759,280   | 91,789                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                     |             |
|-------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|-------------|
|                                                                                                       |                 | FSC or Service Code Description        | Amount      |
| 1. MCDONNELL DOUGLAS CORPORATION                                                                      | \$5,384,833     | Aircraft Fixed Wing                    | \$3,191,906 |
| 2. OLIN CORPORATION                                                                                   | 95,292          | Operation/Ammunition Facilities        | 95,292      |
| 3. ESCO ELECTRONICS CORPORATION                                                                       | 78,123          | Trailers                               | 31,487      |
| 4. LIGHT HELICPTR TURBINE ENG CO                                                                      | 47,718          | RDT&E/Aircraft-Engineering Development | 47,718      |
| 5. ENGINEERED SUPPORT SYSTEMS                                                                         | 47,117          | Aircraft Ground Servicing Equipment    | 16,319      |
| Total of Above                                                                                        | \$5,653,083     | ( 92.0% of total awards over \$25,000) |             |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 27

## MONTANA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MONTANA

FISCAL YEAR 1994

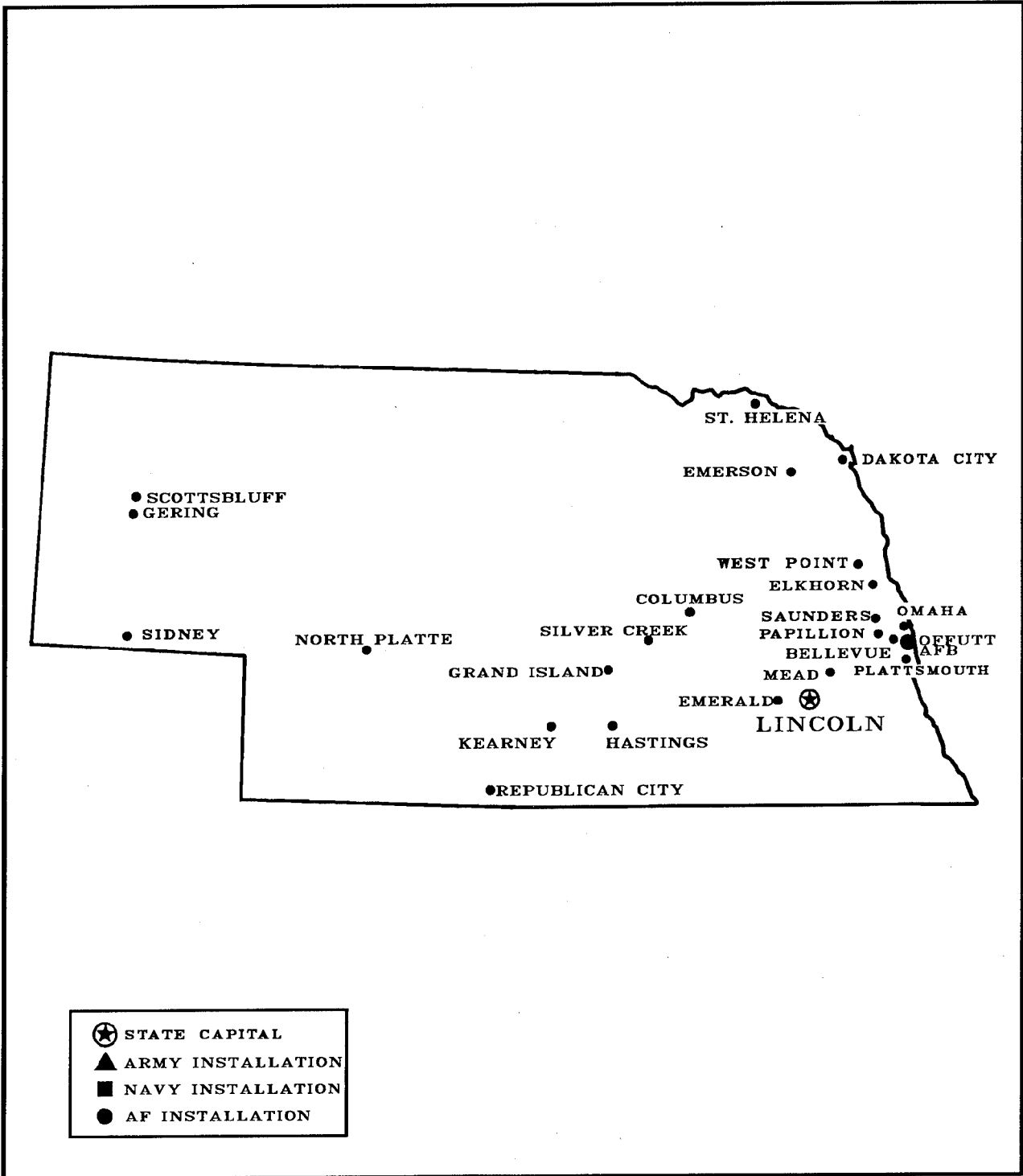
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|-------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 14,566             | 6,074                                     | 1,417                           | 7,004                           | 71                             |          |
| Active Duty Military                                                                                  |              | 4,629              | 28                                        | 18                              | 4,583                           | 0                              |          |
| Civilian                                                                                              |              | 1,072              | 283                                       | 2                               | 716                             | 71                             |          |
| Reserve & National Guard                                                                              |              | 8,865              | 5,763                                     | 1,397                           | 1,705                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$321,312          | \$80,943                                  | \$25,580                        | \$198,488                       | \$16,301                       |          |
| A. Payroll Outlays - Total                                                                            |              | 257,894            | 54,271                                    | 25,081                          | 176,592                         | 1,950                          |          |
| Active Duty Military Pay                                                                              |              | 105,681            | 1,070                                     | 592                             | 104,019                         | 0                              |          |
| Civilian Pay                                                                                          |              | 35,525             | 9,270                                     | 70                              | 24,235                          | 1,950                          |          |
| Reserve & National Guard Pay                                                                          |              | 29,881             | 21,919                                    | 1,615                           | 6,347                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 86,807             | 22,012                                    | 22,804                          | 41,991                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 63,418             | 26,672                                    | 499                             | 21,896                          | 14,351                         |          |
| Supply and Equipment Contracts                                                                        |              | 21,152             | 4,816                                     | 179                             | 2,459                           | 13,698                         |          |
| RDT&E Contracts                                                                                       |              | 470                | 100                                       | 320                             | 50                              | 0                              |          |
| Service Contracts                                                                                     |              | 23,600             | 4,590                                     | 0                               | 18,357                          | 653                            |          |
| Construction Contracts                                                                                |              | 13,791             | 12,761                                    | 0                               | 1,030                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 4,405              | 4,405                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                           | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                        |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Malmstrom AFB                                                                                         | \$143,715    | \$117,236          | \$26,479                                  | Malmstrom AFB                   | 4,898                           | 4,428                          | 470      |
| Great Falls                                                                                           | 53,416       | 38,336             | 15,080                                    | Great Falls                     | 367                             | 71                             | 296      |
| Helena                                                                                                | 22,611       | 20,706             | 1,905                                     | Helena                          | 263                             | 5                              | 258      |
| Billings                                                                                              | 9,918        | 8,648              | 1,270                                     | Forsyth                         | 68                              | 63                             | 5        |
| Missoula                                                                                              | 8,840        | 6,649              | 2,191                                     | Butte                           | 45                              | 42                             | 3        |
| Bozeman                                                                                               | 6,859        | 6,117              | 742                                       | Billings                        | 17                              | 12                             | 5        |
| Kalispell                                                                                             | 5,501        | 4,510              | 991                                       | Bozeman                         | 14                              | 6                              | 8        |
| Polson                                                                                                | 5,225        | 1,126              | 4,099                                     | Missoula                        | 7                               | 2                              | 5        |
| Butte-Silver Bow                                                                                      | 4,027        | 3,710              | 317                                       | Kalispell                       | 6                               | 0                              | 6        |
| Libby                                                                                                 | 2,973        | 1,360              | 1,613                                     | Chinook                         | 5                               | 0                              | 5        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$79,195           | \$19,519                                  | \$705                           | \$28,692                        | \$30,279                       |          |
| Fiscal Year 1992                                                                                      |              | 56,068             | 15,848                                    | 2,908                           | 22,375                          | 14,937                         |          |
| Fiscal Year 1991                                                                                      |              | 82,340             | 38,276                                    | 1,325                           | 25,352                          | 17,387                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                        |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description           |                                 |                                 | Amount                         |          |
| 1. GLW ENTERPRISES INC                                                                                |              | \$8,793            | Liquid Propellants & Fuel, Petroleum Base |                                 |                                 | \$8,793                        |          |
| 2. TRUCHOT CONSTRUCTION CO INC                                                                        |              | 5,222              | Office Buildings                          |                                 |                                 | 5,222                          |          |
| 3. TECHNICAL & MGT SVCS CORP                                                                          |              | 4,099              | Antennas, Waveguides & Related Equipment  |                                 |                                 | 4,453                          |          |
| 4. MORGEN & OSWOOD CNSTR CO                                                                           |              | 2,954              | Other Administrative & Service Buildings  |                                 |                                 | 2,920                          |          |
| 5. MONTANA POWER COMPANY INC                                                                          |              | 2,768              | Electric Services                         |                                 |                                 | 2,768                          |          |
| Total of Above                                                                                        |              | \$23,836           | ( 37.6% of total awards over \$25,000)    |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 28

## NEBRASKA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NEBRASKA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures           |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|----------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total             |  | 26,874    | 10,655    | 2,753                     | 13,293    | 173                            |
| Active Duty Military             |  | 9,670     | 79        | 518                       | 9,073     | 0                              |
| Civilian                         |  | 3,634     | 1,860     | 37                        | 1,564     | 173                            |
| Reserve & National Guard         |  | 13,570    | 8,716     | 2,198                     | 2,656     | 0                              |
| II. Expenditures - Total         |  | \$922,280 | \$201,620 | \$49,209                  | \$587,227 | \$84,224                       |
| A. Payroll Outlays - Total       |  | 612,341   | 126,873   | 48,474                    | 432,358   | 4,636                          |
| Active Duty Military Pay         |  | 273,193   | 2,905     | 20,172                    | 250,116   | 0                              |
| Civilian Pay                     |  | 124,217   | 66,679    | 1,115                     | 51,787    | 4,636                          |
| Reserve & National Guard Pay     |  | 40,034    | 30,901    | 2,260                     | 6,873     | 0                              |
| Retired Military Pay             |  | 174,897   | 26,388    | 24,927                    | 123,582   | 0                              |
| B. Prime Contracts Over \$25,000 |  |           |           |                           |           |                                |
| Total                            |  | 309,939   | 74,747    | 735                       | 154,869   | 79,588                         |
| Supply and Equipment Contracts   |  | 109,933   | 8,478     | 339                       | 24,722    | 76,394                         |
| RDT&E Contracts                  |  | 7,038     | 242       | 29                        | 6,618     | 149                            |
| Service Contracts                |  | 157,566   | 30,625    | 367                       | 123,529   | 3,045                          |
| Construction Contracts           |  | 22,359    | 22,359    | 0                         | 0         | 0                              |
| Civil Function Contracts         |  | 13,043    | 13,043    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Offutt AFB                         | \$406,016    | \$294,221          | \$111,795          | Offutt AFB                      | 10,353                          | 8,879                   | 1,474    |
| Omaha                              | 231,307      | 157,455            | 73,852             | Omaha                           | 1,975                           | 499                     | 1,476    |
| Bellevue                           | 80,897       | 34,850             | 46,047             | Lincoln                         | 623                             | 128                     | 495      |
| Lincoln                            | 68,937       | 43,301             | 25,636             | Elkhorn                         | 59                              | 57                      | 2        |
| Dakota City                        | 28,798       | 84                 | 28,714             | St. Helena                      | 52                              | 0                       | 52       |
| Hastings                           | 6,589        | 3,012              | 3,577              | Bellevue                        | 27                              | 26                      | 1        |
| Saunders                           | 4,035        | 0                  | 4,035              | Kearney                         | 22                              | 13                      | 9        |
| Cornhusker AAP                     | 3,290        | 0                  | 3,290              | North Platte                    | 20                              | 10                      | 10       |
| Columbus                           | 3,212        | 1,591              | 1,621              | Fremont                         | 19                              | 15                      | 4        |
| Fremont                            | 3,161        | 3,113              | 48                 | Mead                            | 19                              | 0                       | 19       |

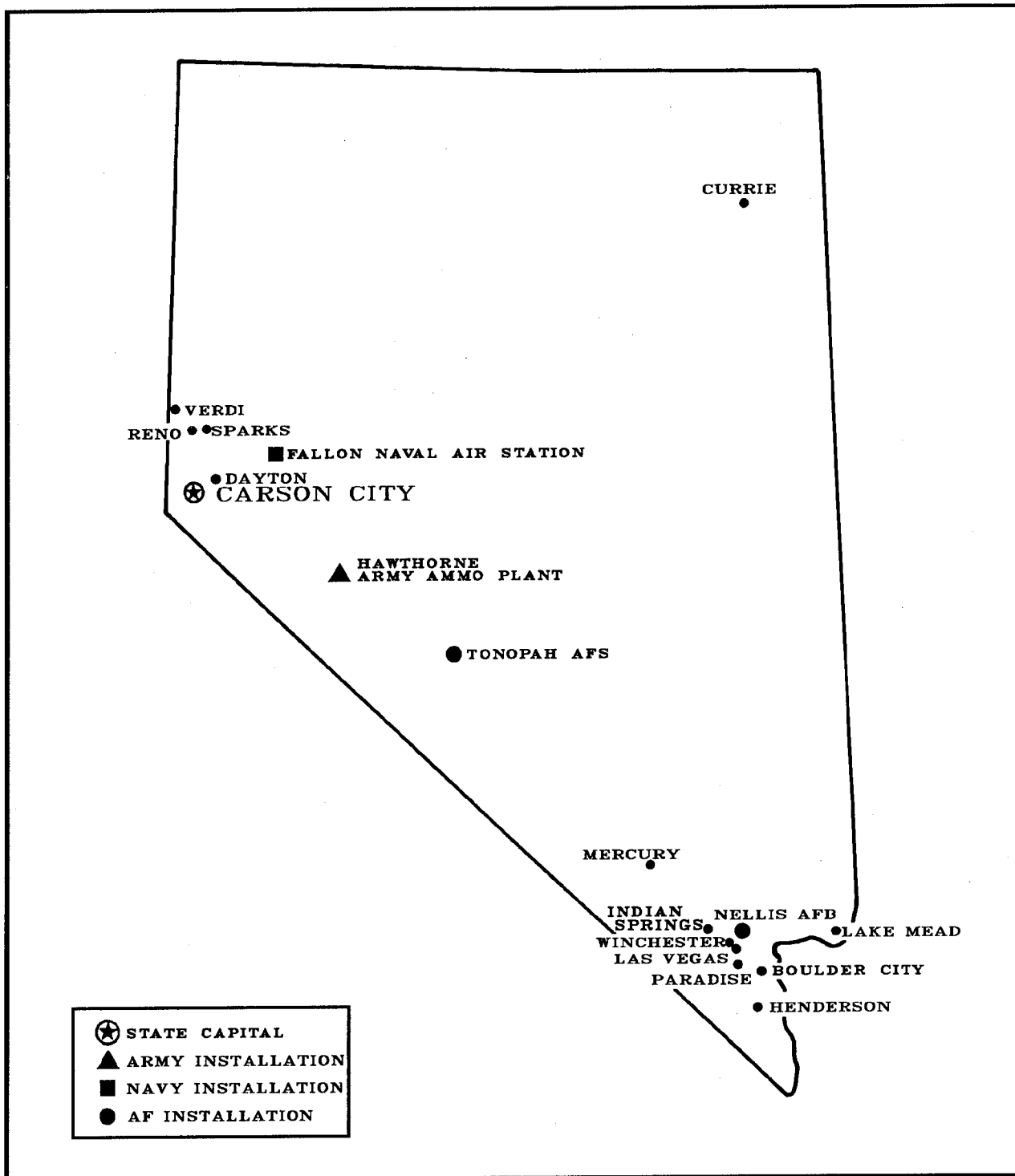
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     | \$302,064 | \$71,003 | \$1,732                   | \$159,079 | \$70,250                       |
| Fiscal Year 1992                                     | 296,584   | 58,716   | 7,500                     | 169,750   | 60,618                         |
| Fiscal Year 1991                                     | 253,020   | 29,826   | 3,390                     | 167,724   | 52,080                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |          |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount   |
| 1. GENERAL DYNAMICS CORPORATION                                                                       | \$26,832        | Systems Engineering Services               | \$10,229 |
| 2. IBP INC                                                                                            | 26,529          | Meat, Poultry and Fish                     | 16,447   |
| 3. STERLING SOFTWARE INC                                                                              | 23,437          | Automated Info System Design & Integration | 13,557   |
| 4. AKSARBEN FOODS, INC.                                                                               | 19,112          | Meat, Poultry and Fish                     | 19,112   |
| 5. GTE CORPORATION                                                                                    | 14,501          | Maint & Repair of Eq/ADP Equip & Supplies  | 14,352   |
| Total of Above                                                                                        | \$110,411       | ( 35.6% of total awards over \$25,000)     |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 29

## NEVADA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NEVADA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 18,945    | 4,008     | 3,356                     | 11,393    | 188                            |
| Active Duty Military                      |  | 8,648     | 14        | 1,118                     | 7,516     | 0                              |
| Civilian                                  |  | 2,179     | 233       | 385                       | 1,373     | 188                            |
| Reserve & National Guard                  |  | 8,118     | 3,761     | 1,853                     | 2,504     | 0                              |
| II. Expenditures - Total                  |  | \$916,788 | \$154,953 | \$231,904                 | \$509,683 | \$20,248                       |
| A. Payroll Outlays - Total                |  | 642,717   | 84,617    | 134,092                   | 418,356   | 5,652                          |
| Active Duty Military Pay                  |  | 220,458   | 505       | 31,603                    | 188,350   | 0                              |
| Civilian Pay                              |  | 69,486    | 7,003     | 12,178                    | 44,653    | 5,652                          |
| Reserve & National Guard Pay              |  | 20,808    | 13,430    | 1,385                     | 5,993     | 0                              |
| Retired Military Pay                      |  | 331,965   | 63,679    | 88,926                    | 179,360   | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 274,071   | 70,336    | 97,812                    | 91,327    | 14,596                         |
| Supply and Equipment Contracts            |  | 49,356    | 1,284     | 12,556                    | 23,202    | 12,314                         |
| RDT&E Contracts                           |  | 4,632     | 1,745     | 1,335                     | 752       | 800                            |
| Service Contracts                         |  | 143,247   | 31,724    | 45,534                    | 64,507    | 1,482                          |
| Construction Contracts                    |  | 72,719    | 31,466    | 38,387                    | 2,866     | 0                              |
| Civil Function Contracts                  |  | 4,117     | 4,117     | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Nellis AFB                         | \$309,692    | \$216,266          | \$93,426           | Nellis AFB                      | 8,410                           | 7,328                   | 1,082    |
| Las Vegas                          | 193,628      | 178,619            | 15,009             | Fallon                          | 1,473                           | 1,089                   | 384      |
| Fallon                             | 134,140      | 51,861             | 82,279             | Reno                            | 406                             | 88                      | 318      |
| Reno                               | 41,206       | 38,448             | 2,758              | Las Vegas                       | 145                             | 20                      | 125      |
| Sparks                             | 37,101       | 11,586             | 25,515             | Indian Springs                  | 142                             | 94                      | 48       |
| Hawthorne AAP                      | 34,584       | 0                  | 34,584             | Carson City                     | 126                             | 7                       | 119      |
| Carson City                        | 25,055       | 21,465             | 3,590              | Hawthorne                       | 67                              | 2                       | 65       |
| Henderson                          | 24,120       | 23,878             | 242                | Mercury                         | 19                              | 1                       | 18       |
| Winchester                         | 10,221       | 10,221             | 0                  | Winchester                      | 14                              | 14                      | 0        |
| Boulder City                       | 7,053        | 6,405              | 648                | Henderson                       | 13                              | 0                       | 13       |

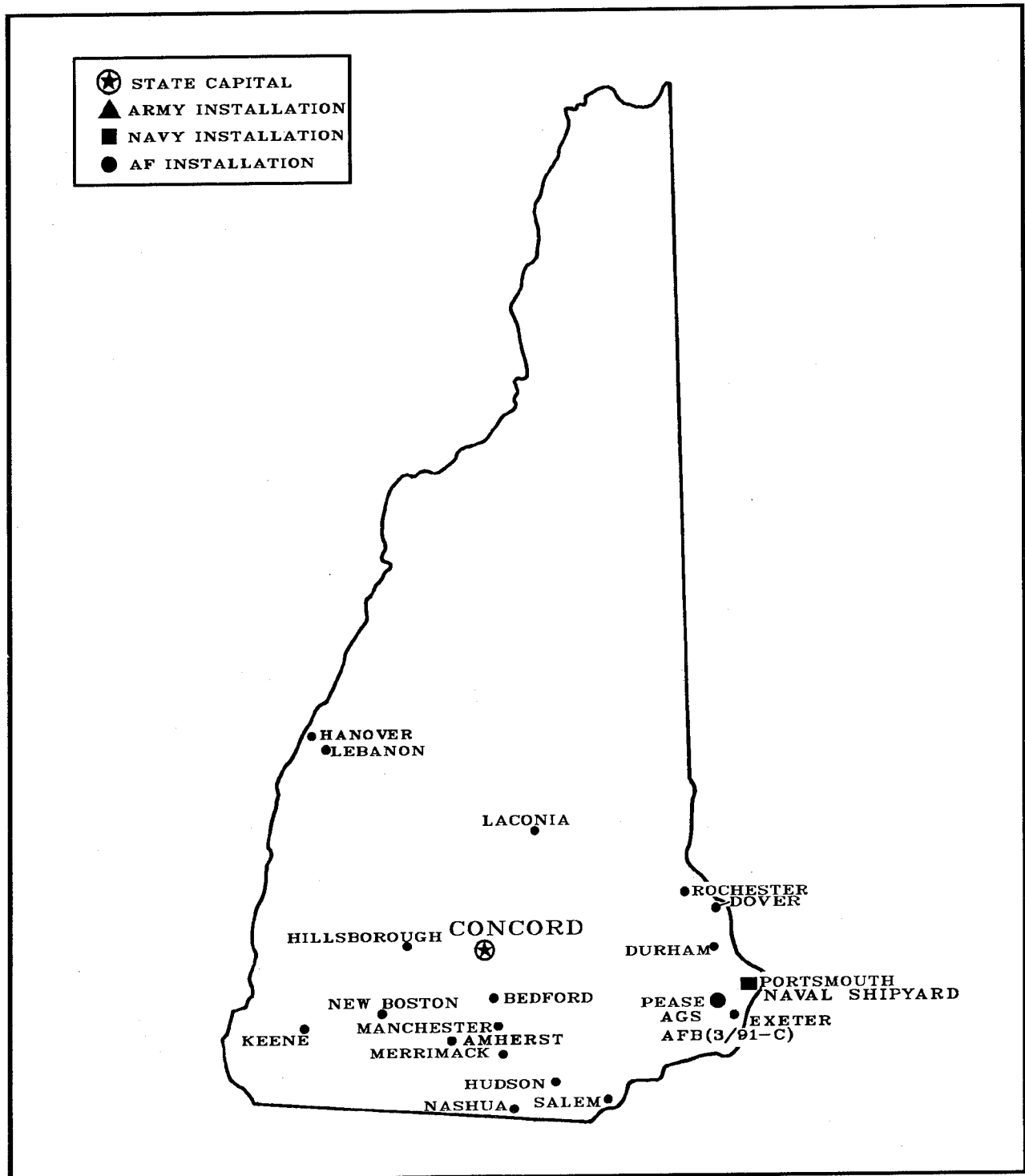
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     | \$235,849 | \$74,008 | \$53,759                  | \$97,936  | \$10,146                       |
| Fiscal Year 1992                                     | 243,308   | 63,560   | 64,531                    | 103,684   | 11,533                         |
| Fiscal Year 1991                                     | 249,598   | 100,131  | 37,477                    | 97,918    | 14,072                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |          |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount   |
| 1. LORAL CORPORATION                                                                                  | \$43,480        | Operation/Electronic & Communication Facil | \$42,384 |
| 2. KAPLA S BARBARA GREENHOUSE                                                                         | 27,348          | Operation/Ammunition Facilities            | 27,348   |
| 3. SIERRA NEVADA CORPORATION                                                                          | 19,266          | Miscellaneous Communication Equipment      | 15,858   |
| 4. INTERMOUNTAIN CONSTRUCTION CO                                                                      | 16,948          | Other Airfield Structures                  | 11,472   |
| 5. ACTUS CORP/SUNDT, JT VENTURE                                                                       | 16,100          | Family Housing Facilities                  | 16,100   |
| Total of Above                                                                                        | \$123,142       | ( 44.9% of total awards over \$25,000)     |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 30

## NEW HAMPSHIRE



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NEW HAMPSHIRE

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 9,012     | 5,135     | 1,859                     | 1,864     | 154                            |
| Active Duty Military                      |  | 333       | 17        | 171                       | 145       | 0                              |
| Civilian                                  |  | 1,358     | 592       | 291                       | 321       | 154                            |
| Reserve & National Guard                  |  | 7,321     | 4,526     | 1,397                     | 1,398     | 0                              |
| II. Expenditures - Total                  |  | \$604,829 | \$135,373 | \$233,104                 | \$212,026 | \$24,326                       |
| A. Payroll Outlays - Total                |  | 235,846   | 75,508    | 67,580                    | 85,533    | 7,225                          |
| Active Duty Military Pay                  |  | 22,610    | 783       | 16,685                    | 5,142     | 0                              |
| Civilian Pay                              |  | 52,458    | 20,233    | 14,447                    | 10,553    | 7,225                          |
| Reserve & National Guard Pay              |  | 21,923    | 14,868    | 1,223                     | 5,832     | 0                              |
| Retired Military Pay                      |  | 138,855   | 39,624    | 35,225                    | 64,006    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 368,983   | 59,865    | 165,524                   | 126,493   | 17,101                         |
| Supply and Equipment Contracts            |  | 238,199   | 11,702    | 128,716                   | 82,149    | 15,632                         |
| RDT&E Contracts                           |  | 68,337    | 40,930    | 17,245                    | 10,162    | 0                              |
| Service Contracts                         |  | 46,310    | 5,759     | 19,563                    | 19,519    | 1,469                          |
| Construction Contracts                    |  | 15,428    | 765       | 0                         | 14,663    | 0                              |
| Civil Function Contracts                  |  | 709       | 709       | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Nashua                             | \$185,876    | \$17,516           | \$168,360          | Portsmouth                      | 509                             | 178                     | 331      |
| Portsmouth                         | 83,414       | 42,703             | 40,711             | Hanover                         | 353                             | 1                       | 352      |
| Merrimack                          | 70,946       | 3,781              | 67,165             | Pease AGS                       | 307                             | 69                      | 238      |
| Pease AGS                          | 38,926       | 8,571              | 30,355             | Concord                         | 156                             | 5                       | 151      |
| Salem                              | 19,136       | 1,643              | 17,493             | Nashua                          | 97                              | 19                      | 78       |
| Manchester                         | 17,362       | 10,210             | 7,152              | New Boston                      | 93                              | 30                      | 63       |
| Hanover                            | 16,517       | 14,131             | 2,386              | Manchester                      | 52                              | 15                      | 37       |
| Concord                            | 11,721       | 10,194             | 1,527              | Londonderry                     | 27                              | 0                       | 27       |
| Hudson                             | 8,549        | 3,993              | 4,556              | Hudson                          | 13                              | 0                       | 13       |
| Dover                              | 6,894        | 6,439              | 455                | Durham                          | 11                              | 9                       | 2        |

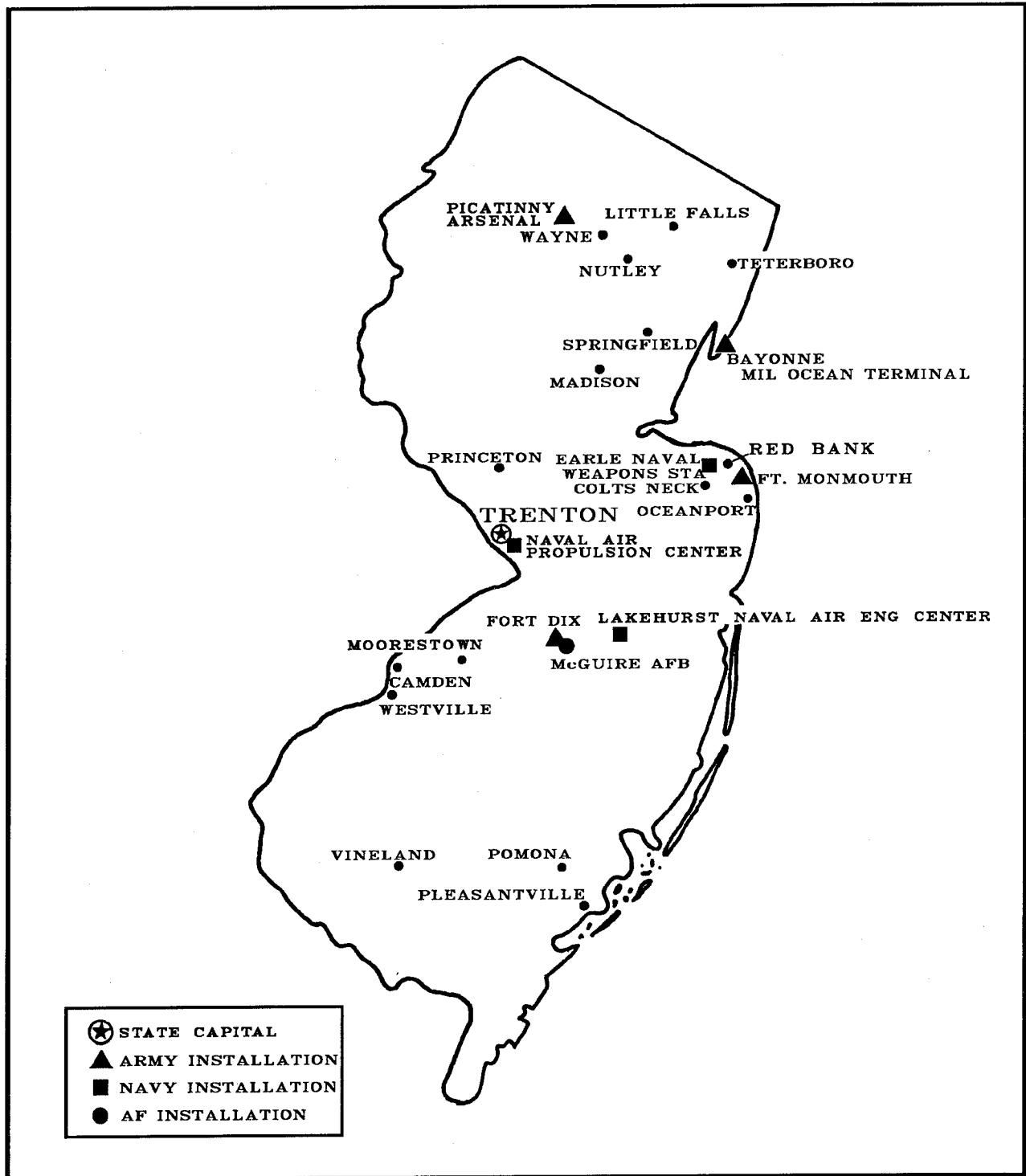
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     |  | \$396,064 | \$121,637 | \$115,557                 | \$141,263 | \$17,607                       |
| Fiscal Year 1992                                     |  | 424,396   | 142,161   | 145,183                   | 114,267   | 22,785                         |
| Fiscal Year 1991                                     |  | 427,057   | 91,048    | 206,355                   | 116,382   | 13,272                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |          |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount   |
| 1. LOCKHEED CORPORATION                                                                               | \$166,415       | ADP Support Equip                          | \$59,582 |
| 2. SEQUA CORPORATION                                                                                  | 65,982          | Night Vision Equipment, Emitted and Reflec | 64,141   |
| 3. DIGITAL EQUIPMENT CORPORATION                                                                      | 21,391          | ADPE Configuration                         | 14,547   |
| 4. TYCO INTERNATIONAL LTD                                                                             | 14,513          | Fiber Optic Cables                         | 10,344   |
| 5. BECHTEL GROUP INC                                                                                  | 14,430          | Maint/Unimproved Real Property (Land)      | 14,430   |
| Total of Above                                                                                        | \$282,731       | ( 76.6% of total awards over \$25,000)     |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 31

## NEW JERSEY



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NEW JERSEY

FISCAL YEAR 1994

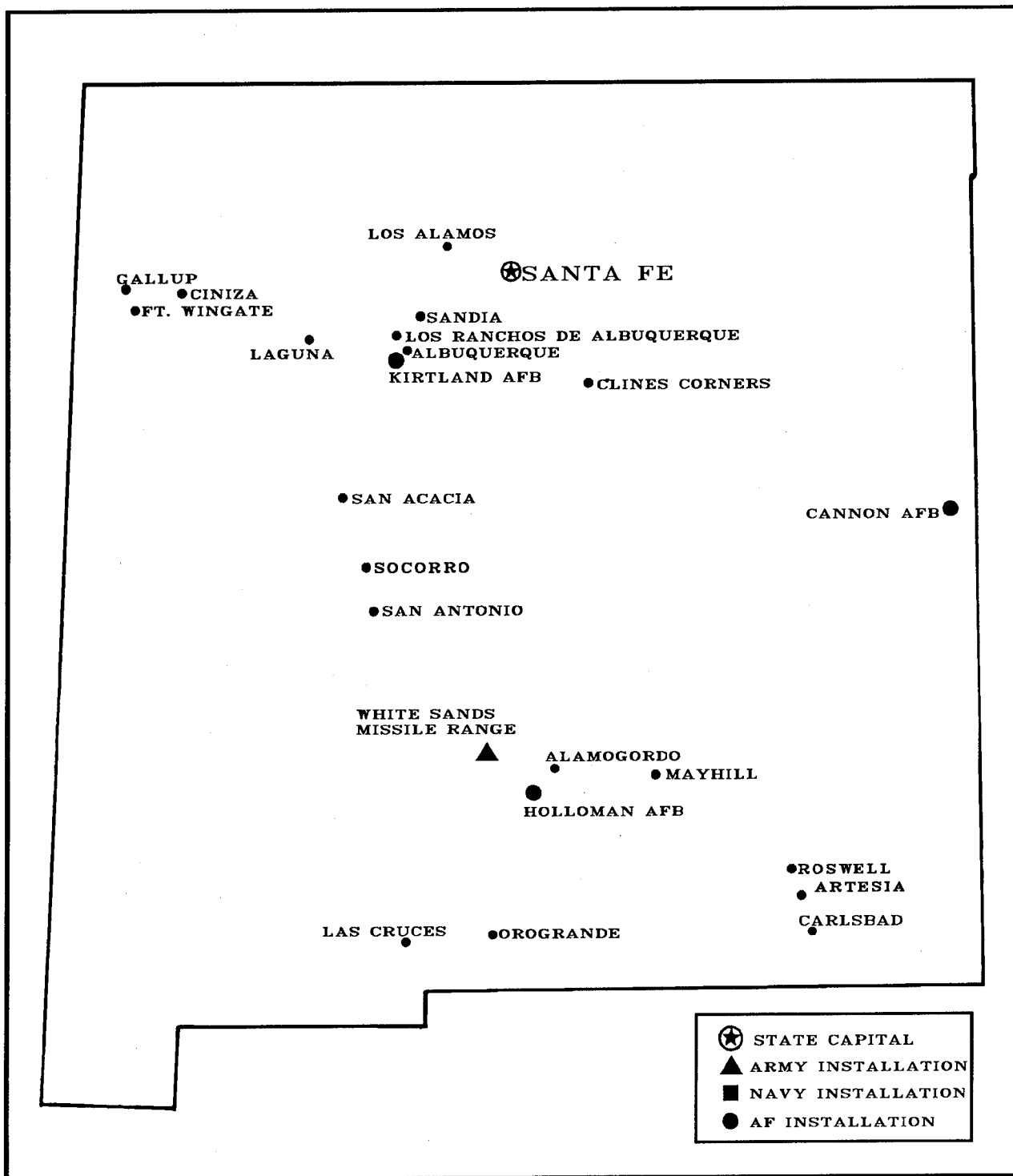
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |           |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|-----------|
| I. Personnel - Total                                                                                  |              | 63,622             | 35,793                                     | 12,184                          | 13,879                          | 1,766                          |           |
| Active Duty Military                                                                                  |              | 9,052              | 3,122                                      | 1,146                           | 4,784                           | 0                              |           |
| Civilian                                                                                              |              | 22,022             | 12,944                                     | 5,386                           | 1,926                           | 1,766                          |           |
| Reserve & National Guard                                                                              |              | 32,548             | 19,727                                     | 5,652                           | 7,169                           | 0                              |           |
| II. Expenditures - Total                                                                              |              | \$4,558,272        | \$1,608,510                                | \$1,806,410                     | \$752,137                       | \$391,215                      |           |
| A. Payroll Outlays - Total                                                                            |              | 1,523,888          | 761,226                                    | 402,960                         | 290,233                         | 69,469                         |           |
| Active Duty Military Pay                                                                              |              | 314,199            | 99,312                                     | 96,239                          | 118,648                         | 0                              |           |
| Civilian Pay                                                                                          |              | 798,195            | 452,239                                    | 215,995                         | 60,492                          | 69,469                         |           |
| Reserve & National Guard Pay                                                                          |              | 104,159            | 62,325                                     | 5,715                           | 36,119                          | 0                              |           |
| Retired Military Pay                                                                                  |              | 307,335            | 147,350                                    | 85,011                          | 74,974                          | 0                              |           |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 3,034,384          | 847,284                                    | 1,403,450                       | 461,904                         | 321,746                        |           |
| Supply and Equipment Contracts                                                                        |              | 982,260            | 170,506                                    | 367,511                         | 144,236                         | 300,007                        |           |
| RDT&E Contracts                                                                                       |              | 509,957            | 78,497                                     | 165,270                         | 256,527                         | 9,663                          |           |
| Service Contracts                                                                                     |              | 1,362,226          | 423,419                                    | 866,457                         | 60,274                          | 12,076                         |           |
| Construction Contracts                                                                                |              | 62,146             | 57,067                                     | 4,212                           | 867                             | 0                              |           |
| Civil Function Contracts                                                                              |              | 117,795            | 117,795                                    | 0                               | 0                               | 0                              |           |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |           |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian  |
| Moorestown                                                                                            | \$639,520    | \$8,966            | \$630,554                                  | Fort Monmouth                   | 8,218                           | 1,711                          | 6,507     |
| Oceanport                                                                                             | 444,884      | 281,213            | 163,671                                    | McGuire AFB                     | 5,999                           | 4,297                          | 1,702     |
| Madison                                                                                               | 300,728      | 310                | 300,418                                    | Picatinny Arsenal               | 4,226                           | 133                            | 4,093     |
| McGuire AFB                                                                                           | 241,259      | 188,814            | 52,445                                     | Bayonne                         | 3,176                           | 154                            | 3,022     |
| Wayne                                                                                                 | 222,836      | 0                  | 222,836                                    | Lakehurst                       | 2,399                           | 375                            | 2,024     |
| Picatinny Arsenal                                                                                     | 195,905      | 139,111            | 56,794                                     | Fort Dix                        | 2,076                           | 1,110                          | 966       |
| Princeton                                                                                             | 169,538      | 2,310              | 167,228                                    | Colts Neck                      | 1,124                           | 398                            | 726       |
| Colts Neck                                                                                            | 123,527      | 101,459            | 22,068                                     | Trenton                         | 661                             | 23                             | 638       |
| Lakehurst                                                                                             | 123,162      | 103,270            | 19,892                                     | Pleasantville                   | 271                             | 0                              | 271       |
| Bayonne                                                                                               | 111,842      | 109,312            | 2,530                                      | Red Bank                        | 245                             | 25                             | 220       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |           |
| Fiscal Year 1993                                                                                      |              | \$2,600,831        | \$685,001                                  | \$1,131,615                     | \$422,814                       | \$361,401                      |           |
| Fiscal Year 1992                                                                                      |              | 3,318,776          | 871,684                                    | 1,581,746                       | 521,513                         | 343,833                        |           |
| Fiscal Year 1991                                                                                      |              | 3,492,863          | 730,151                                    | 1,695,181                       | 549,185                         | 518,346                        |           |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |           |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 |                                | Amount    |
| 1. GENERAL ELECTRIC COMPANY                                                                           |              | \$418,468          | Engineering Technical Services             |                                 |                                 |                                | \$146,919 |
| 2. MARTIN MARIETTA CORPORATION                                                                        |              | 392,248            | Miscellaneous Weapons                      |                                 |                                 |                                | 157,787   |
| 3. MAERSK INC                                                                                         |              | 180,582            | Marine Charter For Things                  |                                 |                                 |                                | 178,422   |
| 4. GENERAL DYNAMICS CORPORATION                                                                       |              | 122,980            | Marine Charter For Things                  |                                 |                                 |                                | 121,949   |
| 5. ASTRONAUTICS CORP OF AMERICA                                                                       |              | 119,542            | RDTE/Electronics & Communication Eq-Op Sys |                                 |                                 |                                | 86,335    |
| Total of Above                                                                                        |              | \$1,233,820        | ( 40.7% of total awards over \$25,000)     |                                 |                                 |                                |           |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 32

## NEW MEXICO



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NEW MEXICO

FISCAL YEAR 1994

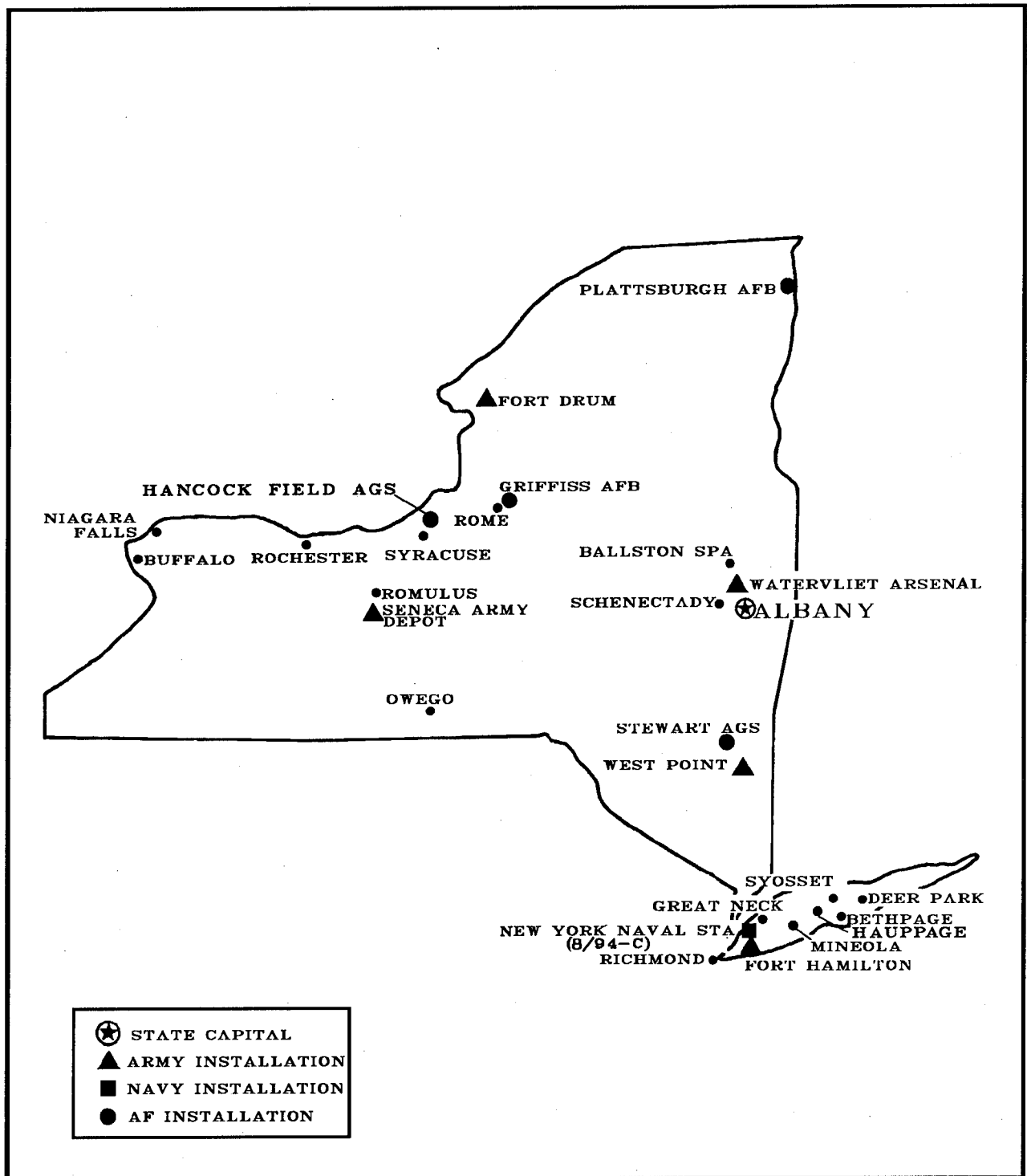
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 37,858             | 12,855                                     | 2,811                           | 21,372                          | 820                            |          |
| Active Duty Military                                                                                  |              | 16,234             | 1,170                                      | 379                             | 14,685                          | 0                              |          |
| Civilian                                                                                              |              | 8,615              | 3,675                                      | 120                             | 4,000                           | 820                            |          |
| Reserve & National Guard                                                                              |              | 13,009             | 8,010                                      | 2,312                           | 2,687                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,713,970        | \$562,851                                  | \$105,496                       | \$943,272                       | \$102,351                      |          |
| A. Payroll Outlays - Total                                                                            |              | 1,055,705          | 268,266                                    | 72,155                          | 688,549                         | 26,735                         |          |
| Active Duty Military Pay                                                                              |              | 414,946            | 35,476                                     | 11,923                          | 367,547                         | 0                              |          |
| Civilian Pay                                                                                          |              | 293,809            | 128,861                                    | 5,007                           | 133,206                         | 26,735                         |          |
| Reserve & National Guard Pay                                                                          |              | 33,504             | 24,378                                     | 2,593                           | 6,533                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 313,446            | 79,551                                     | 52,632                          | 181,263                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 658,265            | 294,585                                    | 33,341                          | 254,723                         | 75,616                         |          |
| Supply and Equipment Contracts                                                                        |              | 123,027            | 32,024                                     | 10,117                          | 52,829                          | 28,057                         |          |
| RDT&E Contracts                                                                                       |              | 168,895            | 65,247                                     | 6,536                           | 74,295                          | 22,817                         |          |
| Service Contracts                                                                                     |              | 288,563            | 130,108                                    | 16,602                          | 117,174                         | 24,679                         |          |
| Construction Contracts                                                                                |              | 54,116             | 43,542                                     | 86                              | 10,425                          | 63                             |          |
| Civil Function Contracts                                                                              |              | 23,664             | 23,664                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Albuquerque                                                                                           | \$382,449    | \$175,181          | \$207,268                                  | Kirtland AFB                    | 6,937                           | 4,588                          | 2,349    |
| Kirtland AFB                                                                                          | 315,910      | 214,391            | 101,519                                    | Holloman AFB                    | 6,007                           | 4,760                          | 1,247    |
| White Sands Msl Rge                                                                                   | 235,386      | 127,019            | 108,367                                    | Cannon AFB                      | 5,765                           | 5,269                          | 496      |
| Holloman AFB                                                                                          | 226,950      | 150,672            | 76,278                                     | White Sands Msl Rge             | 3,779                           | 872                            | 2,907    |
| Cannon AFB                                                                                            | 179,070      | 135,751            | 43,319                                     | Albuquerque                     | 1,360                           | 306                            | 1,054    |
| Laguna                                                                                                | 35,569       | 75                 | 35,494                                     | Santa Fe                        | 242                             | 31                             | 211      |
| Las Cruces                                                                                            | 34,320       | 20,645             | 13,675                                     | Sandia Base                     | 175                             | 175                            | 0        |
| Alamogordo                                                                                            | 27,496       | 26,827             | 669                                        | Orogrande                       | 90                              | 0                              | 90       |
| Santa Fe                                                                                              | 24,243       | 23,596             | 647                                        | Socorro                         | 61                              | 2                              | 59       |
| Roswell                                                                                               | 17,347       | 13,780             | 3,567                                      | Roswell                         | 53                              | 40                             | 13       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$809,746          | \$283,385                                  | \$32,998                        | \$330,107                       | \$163,256                      |          |
| Fiscal Year 1992                                                                                      |              | 728,139            | 256,138                                    | 33,187                          | 301,987                         | 136,827                        |          |
| Fiscal Year 1991                                                                                      |              | 681,643            | 299,728                                    | 32,925                          | 265,388                         | 83,602                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 | Amount                          |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 |                                |          |
| 1. DYNACORP                                                                                           |              | \$70,164           | Operation/Govt-Owned Contractor-Operated R |                                 | \$26,478                        |                                |          |
| 2. HONEYWELL INC                                                                                      |              | 60,475             | RDTE/Aircraft-Operational Systems Developm |                                 | 24,227                          |                                |          |
| 3. LAGUNA INDUSTRIES INC                                                                              |              | 35,494             | Radio & TV Comm Equipment, Except Airborne |                                 | 24,835                          |                                |          |
| 4. EG&G INC                                                                                           |              | 23,009             | Operation/Radar & Navigational Facilities  |                                 | 13,143                          |                                |          |
| 5. MARTIN MARIETTA CORPORATION                                                                        |              | 15,874             | Maint & Repair of Eq/Metal Bars & Sheets   |                                 | 13,270                          |                                |          |
| Total of Above                                                                                        |              | \$205,016          | ( 31.1% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 33

## NEW YORK



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NEW YORK

FISCAL YEAR 1994

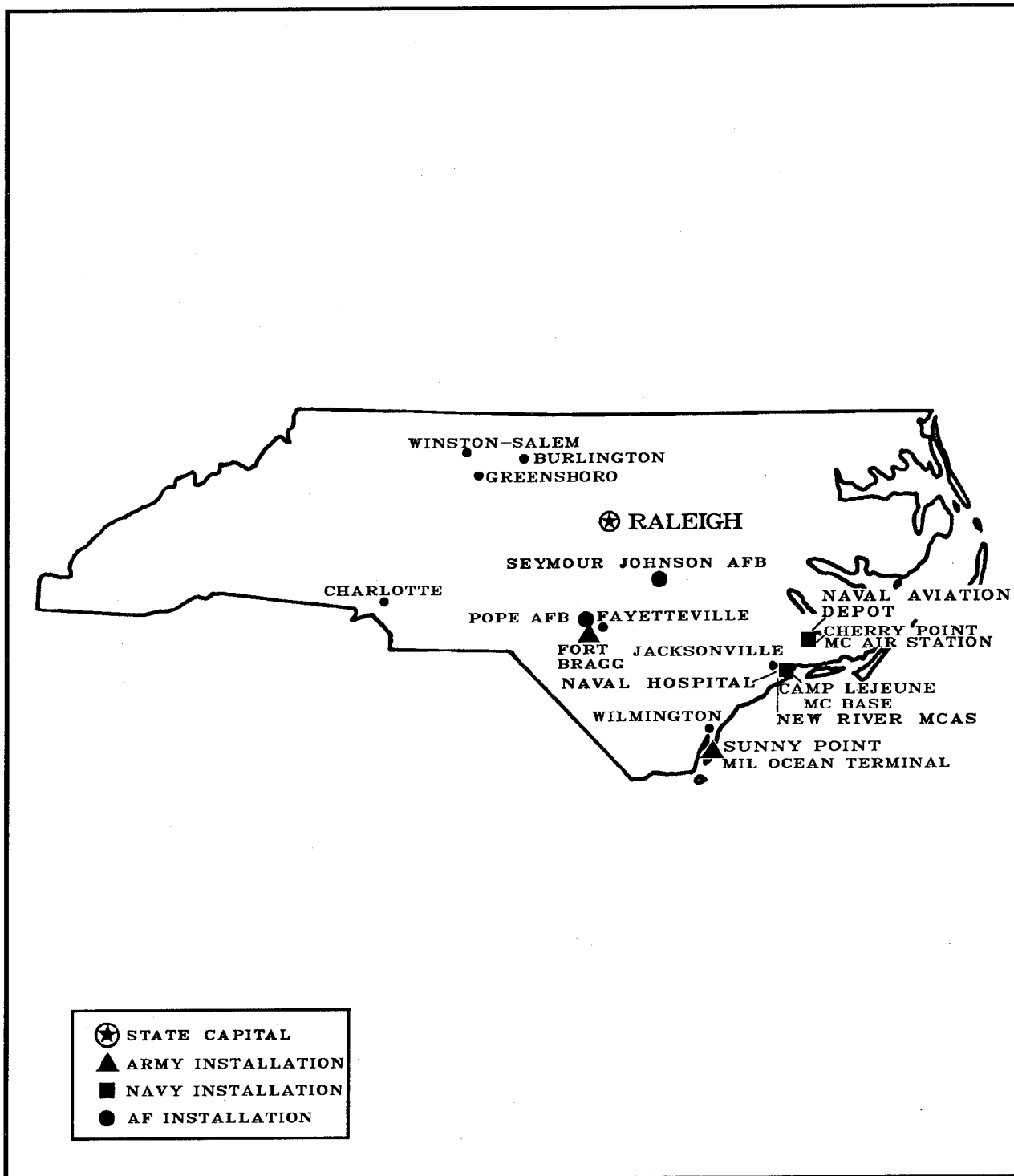
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 115,870            | 73,378                                     | 19,331                          | 20,608                          | 2,553                          |          |
| Active Duty Military                                                                                  |              | 23,735             | 15,412                                     | 2,565                           | 5,758                           | 0                              |          |
| Civilian                                                                                              |              | 15,492             | 8,473                                      | 304                             | 4,162                           | 2,553                          |          |
| Reserve & National Guard                                                                              |              | 76,643             | 49,493                                     | 16,462                          | 10,688                          | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$5,523,001        | \$1,711,744                                | \$1,715,826                     | \$1,638,906                     | \$456,525                      |          |
| A. Payroll Outlays - Total                                                                            |              | 1,893,655          | 1,055,889                                  | 235,640                         | 499,673                         | 102,453                        |          |
| Active Duty Military Pay                                                                              |              | 752,727            | 494,224                                    | 94,175                          | 164,328                         | 0                              |          |
| Civilian Pay                                                                                          |              | 551,412            | 275,194                                    | 17,402                          | 156,363                         | 102,453                        |          |
| Reserve & National Guard Pay                                                                          |              | 187,769            | 131,420                                    | 13,853                          | 42,496                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 401,747            | 155,051                                    | 110,210                         | 136,486                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 3,629,346          | 655,855                                    | 1,480,186                       | 1,139,233                       | 354,072                        |          |
| Supply and Equipment Contracts                                                                        |              | 1,623,114          | 235,506                                    | 613,168                         | 443,568                         | 330,872                        |          |
| RDT&E Contracts                                                                                       |              | 670,935            | 59,335                                     | 189,825                         | 413,229                         | 8,546                          |          |
| Service Contracts                                                                                     |              | 1,226,156          | 252,677                                    | 676,554                         | 282,369                         | 14,556                         |          |
| Construction Contracts                                                                                |              | 68,662             | 67,858                                     | 639                             | 67                              | 98                             |          |
| Civil Function Contracts                                                                              |              | 40,479             | 40,479                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Bethpage                                                                                              | \$668,841    | \$10,852           | \$657,989                                  | Fort Drum                       | 12,439                          | 10,529                         | 1,910    |
| New York                                                                                              | 648,511      | 223,146            | 425,365                                    | Griffiss AFB                    | 5,316                           | 3,194                          | 2,122    |
| Fort Drum                                                                                             | 437,941      | 399,023            | 38,918                                     | West Point Mil Res              | 4,980                           | 2,352                          | 2,628    |
| Schenectady                                                                                           | 286,991      | 21,521             | 265,470                                    | Plattsburgh AFB                 | 2,073                           | 1,725                          | 348      |
| Oneonta                                                                                               | 265,966      | 3,756              | 262,210                                    | Watervliet                      | 1,822                           | 6                              | 1,816    |
| Rome                                                                                                  | 232,920      | 190,981            | 41,939                                     | Richmond                        | 1,576                           | 520                            | 1,056    |
| Binghamton                                                                                            | 225,918      | 4,223              | 221,695                                    | Ballston Spa                    | 1,270                           | 1,270                          | 0        |
| West Point Mil Res                                                                                    | 221,467      | 149,786            | 71,681                                     | Niagara Falls                   | 765                             | 77                             | 688      |
| Syracuse                                                                                              | 218,032      | 27,418             | 190,614                                    | Newburgh                        | 754                             | 309                            | 445      |
| Great Neck                                                                                            | 153,401      | 8,155              | 145,246                                    | Fort Hamilton                   | 751                             | 501                            | 250      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$4,641,425        | \$611,418                                  | \$2,052,782                     | \$1,461,199                     | \$516,026                      |          |
| Fiscal Year 1992                                                                                      |              | 5,429,803          | 565,496                                    | 2,876,555                       | 1,485,312                       | 502,440                        |          |
| Fiscal Year 1991                                                                                      |              | 6,860,402          | 538,249                                    | 3,613,706                       | 2,187,678                       | 520,769                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 | Amount                          |                                |          |
| 1. NORTHROP GRUMMAN CORPORATION                                                                       |              | \$669,170          | Maint & Repair of Eq/Aircraft Structural C |                                 | \$118,463                       |                                |          |
| 2. LORAL CORPORATION                                                                                  |              | 433,419            | Elct Countermeasures & Quick Reaction Eq   |                                 | 158,812                         |                                |          |
| 3. GENERAL ELECTRIC COMPANY                                                                           |              | 366,330            | Operation/Govt-Owned Contractor-Operated R |                                 | 174,400                         |                                |          |
| 4. CAE INC                                                                                            |              | 308,248            | RETE/Other Defense-Engineering Development |                                 | 199,090                         |                                |          |
| 5. UNISYS CORPORATION                                                                                 |              | 143,928            | Guided Missile Systems, Complete           |                                 | 54,499                          |                                |          |
| Total of Above                                                                                        |              | \$1,921,095        | ( 52.9% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 34

## NORTH CAROLINA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NORTH CAROLINA

FISCAL YEAR 1994

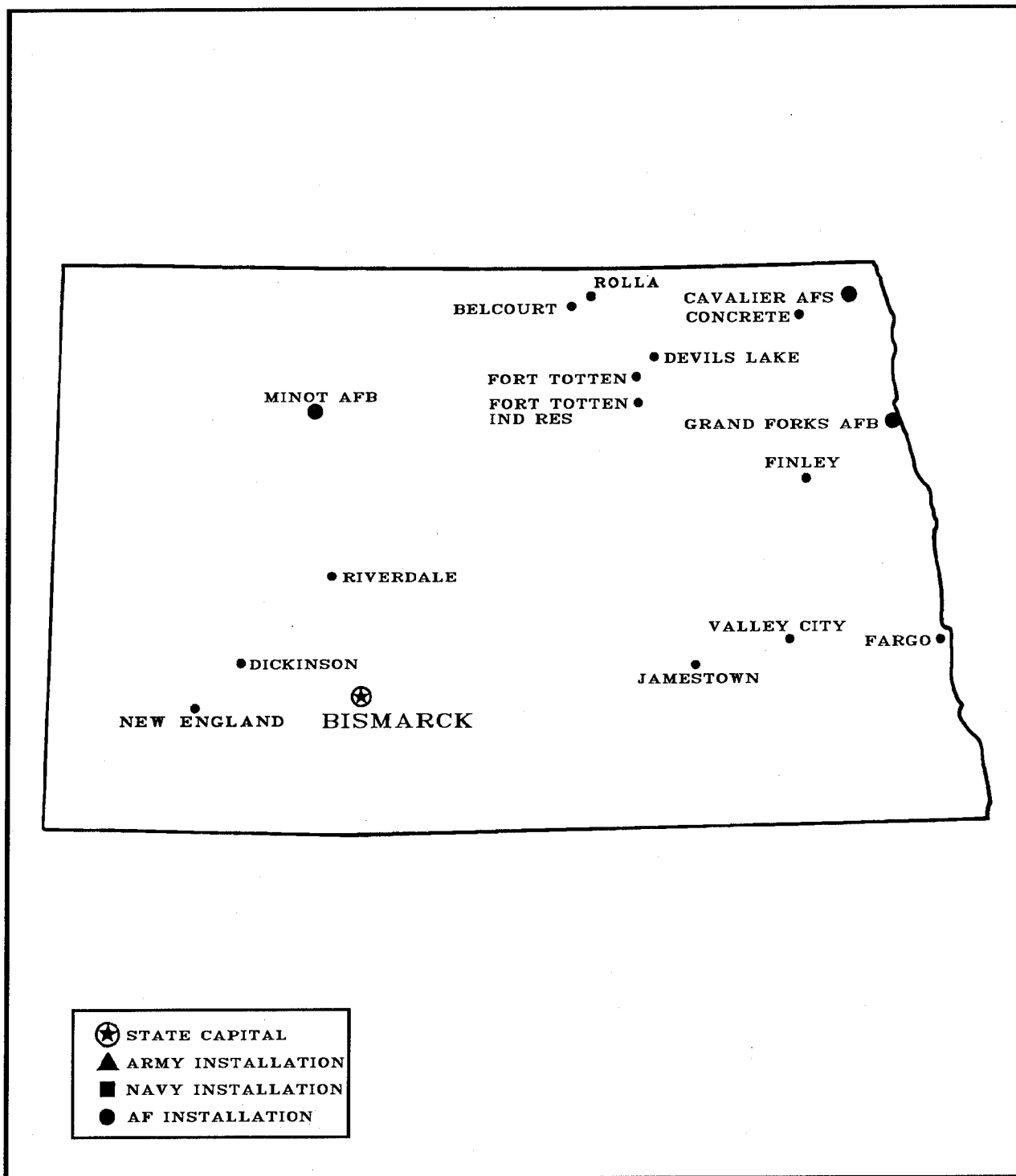
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army               | Navy<br>&<br>Marine Corps                  | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------|--------------------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 162,671            | 82,815             | 60,532                                     | 16,827                          | 2,497                          |          |
| Active Duty Military                                                                                  |              | 96,188             | 41,631             | 44,302                                     | 10,255                          | 0                              |          |
| Civilian                                                                                              |              | 17,420             | 6,752              | 6,938                                      | 1,233                           | 2,497                          |          |
| Reserve & National Guard                                                                              |              | 49,063             | 34,432             | 9,292                                      | 5,339                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$5,348,593        | \$2,477,940        | \$1,891,664                                | \$738,163                       | \$240,826                      |          |
| A. Payroll Outlays - Total                                                                            |              | 4,185,982          | 2,078,735          | 1,495,072                                  | 543,342                         | 68,833                         |          |
| Active Duty Military Pay                                                                              |              | 2,585,791          | 1,374,917          | 954,618                                    | 256,256                         | 0                              |          |
| Civilian Pay                                                                                          |              | 570,728            | 230,854            | 241,058                                    | 29,983                          | 68,833                         |          |
| Reserve & National Guard Pay                                                                          |              | 114,066            | 86,871             | 10,841                                     | 16,354                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 915,397            | 386,093            | 288,555                                    | 240,749                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 1,162,611          | 399,205            | 396,592                                    | 194,821                         | 171,993                        |          |
| Supply and Equipment Contracts                                                                        |              | 387,332            | 39,407             | 107,800                                    | 106,246                         | 133,879                        |          |
| RDT&E Contracts                                                                                       |              | 85,628             | 3,759              | 70,979                                     | 6,058                           | 4,832                          |          |
| Service Contracts                                                                                     |              | 415,435            | 138,876            | 162,837                                    | 80,440                          | 33,282                         |          |
| Construction Contracts                                                                                |              | 224,501            | 167,448            | 54,976                                     | 2,077                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 49,715             | 49,715             | 0                                          | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                    | Major Locations<br>of Personnel            | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                            | Total                           | Active Duty<br>Military        | Civilian |
| Fort Bragg                                                                                            | \$1,943,107  | \$1,676,523        | \$266,584          | Fort Bragg                                 | 46,487                          | 40,363                         | 6,124    |
| Camp Lejeune                                                                                          | 714,132      | 642,050            | 72,082             | Camp Lejeune                               | 30,738                          | 27,859                         | 2,879    |
| Cherry Point MCAS                                                                                     | 454,513      | 362,673            | 91,840             | Cherry Point MCAS                          | 11,888                          | 6,973                          | 4,915    |
| Greensboro                                                                                            | 283,155      | 23,538             | 259,617            | Jacksonville                               | 9,118                           | 8,946                          | 172      |
| Jacksonville                                                                                          | 270,454      | 260,784            | 9,670              | Seymour Johnson AFB                        | 5,519                           | 4,943                          | 576      |
| Fayetteville                                                                                          | 216,217      | 185,372            | 30,845             | Pope AFB                                   | 5,222                           | 4,861                          | 361      |
| Seymour Johnson AFB                                                                                   | 178,708      | 138,439            | 40,269             | Raleigh                                    | 1,381                           | 693                            | 688      |
| Raleigh                                                                                               | 130,334      | 61,064             | 69,270             | Charlotte                                  | 591                             | 241                            | 350      |
| Charlotte                                                                                             | 83,245       | 53,340             | 29,905             | Fayetteville                               | 459                             | 292                            | 167      |
| Winston-Salem                                                                                         | 79,750       | 9,741              | 70,009             | Wilmington                                 | 380                             | 26                             | 354      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army               | Navy<br>&<br>Marine Corps                  | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$1,212,482        | \$383,809          | \$377,108                                  | \$235,751                       | \$215,814                      |          |
| Fiscal Year 1992                                                                                      |              | 1,539,838          | 358,985            | 677,701                                    | 256,512                         | 246,640                        |          |
| Fiscal Year 1991                                                                                      |              | 1,560,584          | 525,299            | 609,530                                    | 219,149                         | 206,606                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              |                    | Total<br>Amount    | Major Area of Work                         |                                 |                                |          |
|                                                                                                       |              |                    |                    | FSC or Service Code Description            |                                 | Amount                         |          |
| 1. AT&T CORP                                                                                          |              |                    | \$250,345          | RDTE/Electronics & Communication Eq-Engr D |                                 | \$53,605                       |          |
| 2. PIZZAGALLI CONSTRUCTION CO                                                                         |              |                    | 67,474             | Other Miscellaneous Buildings              |                                 | 53,817                         |          |
| 3. EXIDE ELECTRONICS GROUP INC                                                                        |              |                    | 60,766             | Converters, Electrical, Nonrotating        |                                 | 60,689                         |          |
| 4. CAROLINA POWER & LIGHT CO                                                                          |              |                    | 29,792             | Electric Services                          |                                 | 29,792                         |          |
| 5. NORTH CAROLINA STATE OF                                                                            |              |                    | 21,285             | Psychiatry Services                        |                                 | 20,914                         |          |
| Total of Above                                                                                        |              |                    | \$429,662          | ( 37.0% of total awards over \$25,000)     |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 35

## NORTH DAKOTA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NORTH DAKOTA

FISCAL YEAR 1994

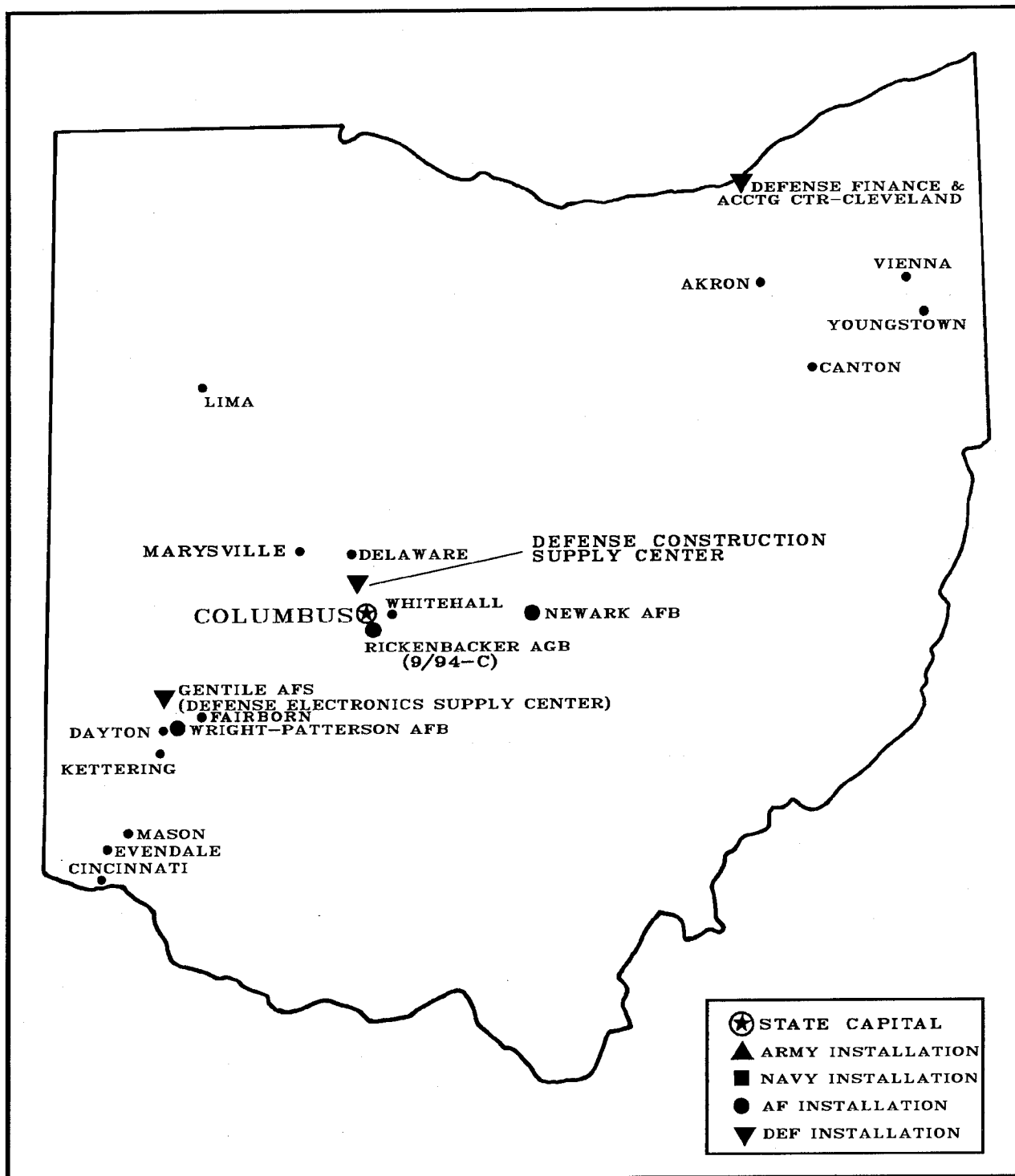
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                     | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 19,295             | 5,795                                    | 683                             | 12,662                          | 155                            |          |
| Active Duty Military                                                                                  |              | 9,786              | 26                                       | 10                              | 9,750                           | 0                              |          |
| Civilian                                                                                              |              | 1,702              | 273                                      | 1                               | 1,273                           | 155                            |          |
| Reserve & National Guard                                                                              |              | 7,807              | 5,496                                    | 672                             | 1,639                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$460,379          | \$95,410                                 | \$9,495                         | \$347,122                       | \$8,352                        |          |
| A. Payroll Outlays - Total                                                                            |              | 340,399            | 45,038                                   | 6,108                           | 285,254                         | 3,999                          |          |
| Active Duty Military Pay                                                                              |              | 214,314            | 806                                      | 285                             | 213,223                         | 0                              |          |
| Civilian Pay                                                                                          |              | 53,545             | 8,303                                    | 48                              | 41,195                          | 3,999                          |          |
| Reserve & National Guard Pay                                                                          |              | 34,148             | 26,689                                   | 801                             | 6,658                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 38,392             | 9,240                                    | 4,974                           | 24,178                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 119,980            | 50,372                                   | 3,387                           | 61,868                          | 4,353                          |          |
| Supply and Equipment Contracts                                                                        |              | 7,851              | 626                                      | 3,387                           | 1,422                           | 2,416                          |          |
| RDT&E Contracts                                                                                       |              | 841                | 841                                      | 0                               | 0                               | 0                              |          |
| Service Contracts                                                                                     |              | 65,891             | 3,944                                    | 0                               | 60,010                          | 1,937                          |          |
| Construction Contracts                                                                                |              | 27,244             | 26,808                                   | 0                               | 436                             | 0                              |          |
| Civil Function Contracts                                                                              |              | 18,153             | 18,153                                   | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                          | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                       |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Grand Forks AFB                                                                                       | \$153,542    | \$106,952          | \$46,590                                 | Minot AFB                       | 5,452                           | 4,869                          | 583      |
| Minot AFB                                                                                             | 145,158      | 123,122            | 22,036                                   | Grand Forks AFB                 | 5,295                           | 4,753                          | 542      |
| Grand Forks                                                                                           | 41,461       | 23,784             | 17,677                                   | Fargo                           | 397                             | 106                            | 291      |
| Fargo                                                                                                 | 31,134       | 27,604             | 3,530                                    | Bismarck                        | 158                             | 0                              | 158      |
| Minot                                                                                                 | 26,174       | 10,691             | 15,483                                   | Devils Lake                     | 58                              | 0                              | 58       |
| Bismarck                                                                                              | 18,618       | 18,534             | 84                                       | New England                     | 32                              | 32                             | 0        |
| Cavalier                                                                                              | 7,153        | 1,064              | 6,089                                    | Cavalier                        | 30                              | 25                             | 5        |
| Devils Lake                                                                                           | 6,255        | 6,144              | 111                                      | Minot                           | 24                              | 1                              | 23       |
| Jamestown                                                                                             | 4,927        | 1,635              | 3,292                                    | Valley City                     | 18                              | 0                              | 18       |
| Valley City                                                                                           | 2,134        | 2,102              | 32                                       | Dickinson                       | 6                               | 0                              | 6        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                     | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$172,044          | \$72,962                                 | \$6,550                         | \$71,738                        | \$20,794                       |          |
| Fiscal Year 1992                                                                                      |              | 146,270            | 69,567                                   | 6,475                           | 56,472                          | 13,756                         |          |
| Fiscal Year 1991                                                                                      |              | 148,658            | 85,536                                   | 3,259                           | 49,878                          | 9,985                          |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                       |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description          |                                 |                                 | Amount                         |          |
| 1. INDUSTRIAL BUILDERS, INC                                                                           |              | \$14,968           | All Other Non-Building Facilities        |                                 |                                 | \$15,100                       |          |
| 2. STRATA CORPORATION                                                                                 |              | 8,340              | Airport Runways                          |                                 |                                 | 7,357                          |          |
| 3. MEINECKE-JOHNSON COMPANY                                                                           |              | 6,975              | Other Administrative & Service Buildings |                                 |                                 | 6,975                          |          |
| 4. DUBOIS & SONS MASONRY INC                                                                          |              | 6,838              | Maint/Other Residential Buildings        |                                 |                                 | 3,770                          |          |
| 5. CAPE, JAMES & SONS COMPANY                                                                         |              | 5,790              | Airport Runways                          |                                 |                                 | 5,790                          |          |
| Total of Above                                                                                        |              | \$42,911           | ( 35.8% of total awards over \$25,000)   |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 36

## OHIO



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# OHIO

FISCAL YEAR 1994

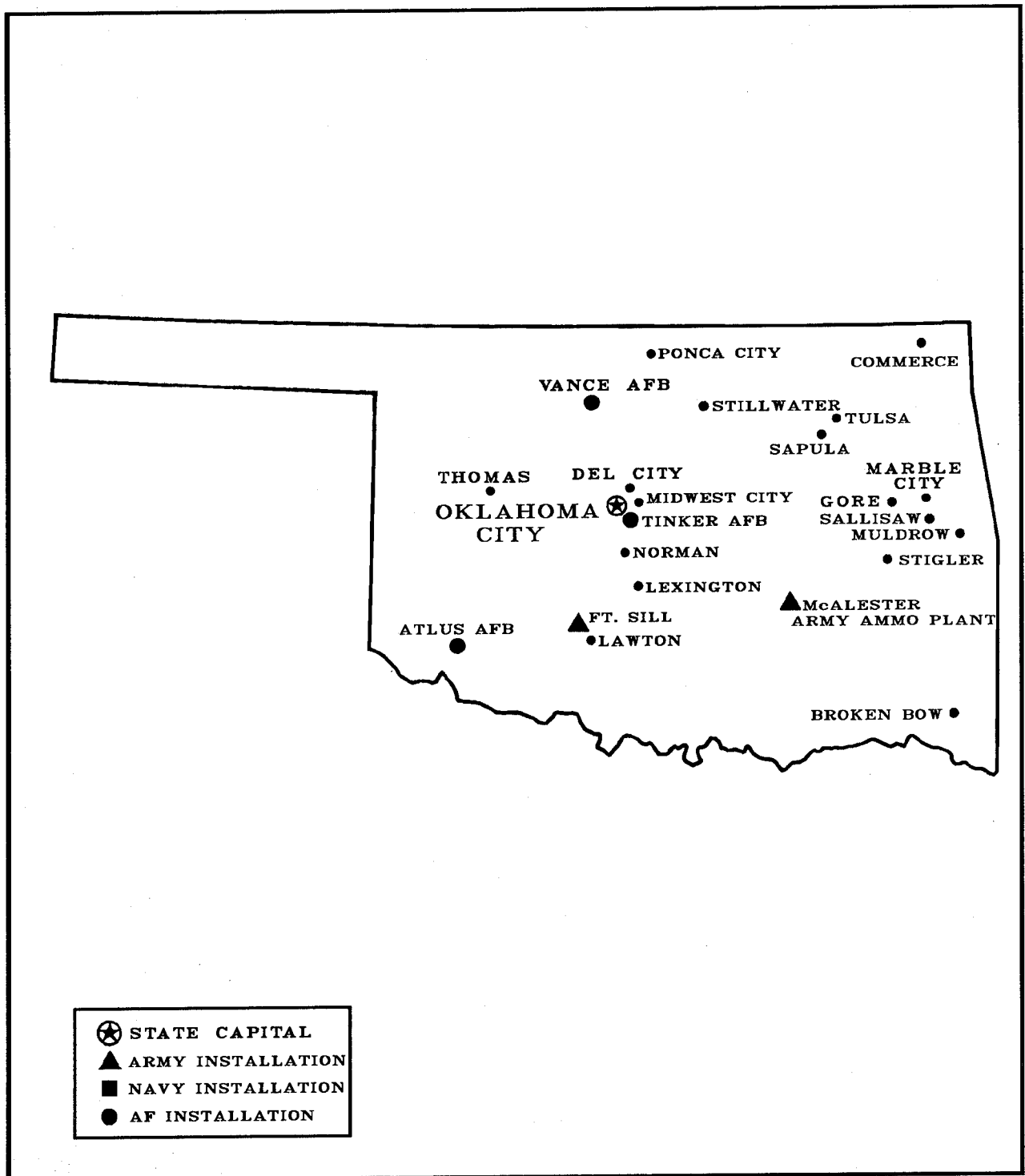
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                          |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
|-------------------------------------------------------------------------------------------------|--------------|-----------------|--------------------------------------------|------------------------------|---------------------------------|--------------------------|----------|
| I. Personnel - Total                                                                            |              | 103,705         | 37,066                                     | 14,123                       | 38,702                          | 13,814                   |          |
| Active Duty Military                                                                            |              | 9,554           | 600                                        | 670                          | 8,284                           | 0                        |          |
| Civilian                                                                                        |              | 31,910          | 1,392                                      | 221                          | 16,483                          | 13,814                   |          |
| Reserve & National Guard                                                                        |              | 62,241          | 35,074                                     | 13,232                       | 13,935                          | 0                        |          |
| II. Expenditures - Total                                                                        |              | \$5,180,867     | \$919,243                                  | \$436,350                    | \$2,893,347                     | \$931,927                |          |
| A. Payroll Outlays - Total                                                                      |              | 2,215,357       | 279,351                                    | 148,482                      | 1,308,690                       | 478,834                  |          |
| Active Duty Military Pay                                                                        |              | 352,646         | 22,120                                     | 23,535                       | 306,991                         | 0                        |          |
| Civilian Pay                                                                                    |              | 1,226,391       | 47,839                                     | 8,715                        | 691,003                         | 478,834                  |          |
| Reserve & National Guard Pay                                                                    |              | 144,283         | 78,330                                     | 12,486                       | 53,467                          | 0                        |          |
| Retired Military Pay                                                                            |              | 492,037         | 131,062                                    | 103,746                      | 257,229                         | 0                        |          |
| B. Prime Contracts Over \$25,000 Total                                                          |              | 2,965,510       | 639,892                                    | 287,868                      | 1,584,657                       | 453,093                  |          |
| Supply and Equipment Contracts                                                                  |              | 1,842,457       | 464,034                                    | 220,787                      | 753,855                         | 403,781                  |          |
| RDT&E Contracts                                                                                 |              | 459,203         | 57,330                                     | 35,786                       | 365,875                         | 212                      |          |
| Service Contracts                                                                               |              | 569,522         | 25,547                                     | 31,187                       | 463,688                         | 49,100                   |          |
| Construction Contracts                                                                          |              | 77,421          | 76,074                                     | 108                          | 1,239                           | 0                        |          |
| Civil Function Contracts                                                                        |              | 16,907          | 16,907                                     | 0                            | 0                               | 0                        |          |
| Major Locations of Expenditures                                                                 | Expenditures |                 |                                            | Major Locations of Personnel | Military and Civilian Personnel |                          |          |
|                                                                                                 | Total        | Payroll Outlays | Prime Contracts                            |                              | Total                           | Active Duty Military     | Civilian |
| Wright Patterson AFB                                                                            | \$1,192,080  | \$909,951       | \$282,129                                  | Wright Patterson AFB         | 21,791                          | 7,721                    | 14,070   |
| Cincinnati                                                                                      | 970,856      | 36,888          | 933,968                                    | Columbus                     | 5,012                           | 363                      | 4,649    |
| Dayton                                                                                          | 409,019      | 94,831          | 314,188                                    | Whitehall                    | 4,015                           | 180                      | 3,835    |
| Columbus                                                                                        | 385,564      | 191,551         | 194,013                                    | Cleveland                    | 2,552                           | 80                       | 2,472    |
| Lima                                                                                            | 337,560      | 7,319           | 330,241                                    | Kettering                    | 2,038                           | 28                       | 2,010    |
| Cleveland                                                                                       | 192,373      | 94,001          | 98,372                                     | Newark                       | 1,689                           | 62                       | 1,627    |
| Fairborn                                                                                        | 170,319      | 26,799          | 143,520                                    | Cincinnati                   | 453                             | 169                      | 284      |
| Akron                                                                                           | 169,874      | 16,033          | 153,841                                    | Youngstown                   | 403                             | 6                        | 397      |
| Whitehall                                                                                       | 163,781      | 163,781         | 0                                          | Dayton                       | 401                             | 147                      | 254      |
| Evendale                                                                                        | 120,696      | 5,963           | 114,733                                    | Rickenbacker AGB             | 365                             | 16                       | 349      |
| Prime Contracts Over \$25,000 (Prior Three Years)                                               |              | Total           | Army                                       | Navy & Marine Corps          | Air Force                       | Other Defense Activities |          |
| Fiscal Year 1993                                                                                |              | \$3,445,640     | \$1,086,975                                | \$316,572                    | \$1,580,549                     | \$461,544                |          |
| Fiscal Year 1992                                                                                |              | 3,033,026       | 588,474                                    | 243,666                      | 1,733,550                       | 467,336                  |          |
| Fiscal Year 1991                                                                                |              | 4,760,046       | 1,878,734                                  | 640,170                      | 1,826,166                       | 414,976                  |          |
| Top Five Contractors Receiving the Largest Dollar Volume of Prime Contract Awards in this State |              | Total Amount    | Major Area of Work                         |                              |                                 |                          |          |
|                                                                                                 |              |                 | FSC or Service Code Description            |                              |                                 | Amount                   |          |
| 1. GENERAL ELECTRIC COMPANY                                                                     |              | \$830,089       | Gas Turbines and Jet Engines, Acft & Comps |                              |                                 | \$600,672                |          |
| 2. GENERAL DYNAMICS CORPORATION                                                                 |              | 323,506         | Combat Assault & Tactical Veh, Tracked     |                              |                                 | 350,314                  |          |
| 3. LORAL CORPORATION                                                                            |              | 116,102         | Operational Training Devices               |                              |                                 | 42,992                   |          |
| 4. BATTELLE MEMORIAL INSTITUTE                                                                  |              | 111,103         | Systems Engineering Services               |                              |                                 | 27,325                   |          |
| 5. BRITISH PETROLEUM CO PLC THE                                                                 |              | 88,001          | Liquid Propellants & Fuel, Petroleum Base  |                              |                                 | 73,881                   |          |
| Total of Above                                                                                  |              | \$1,468,801     | ( 49.5% of total awards over \$25,000)     |                              |                                 |                          |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 37

## OKLAHOMA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# OKLAHOMA

FISCAL YEAR 1994

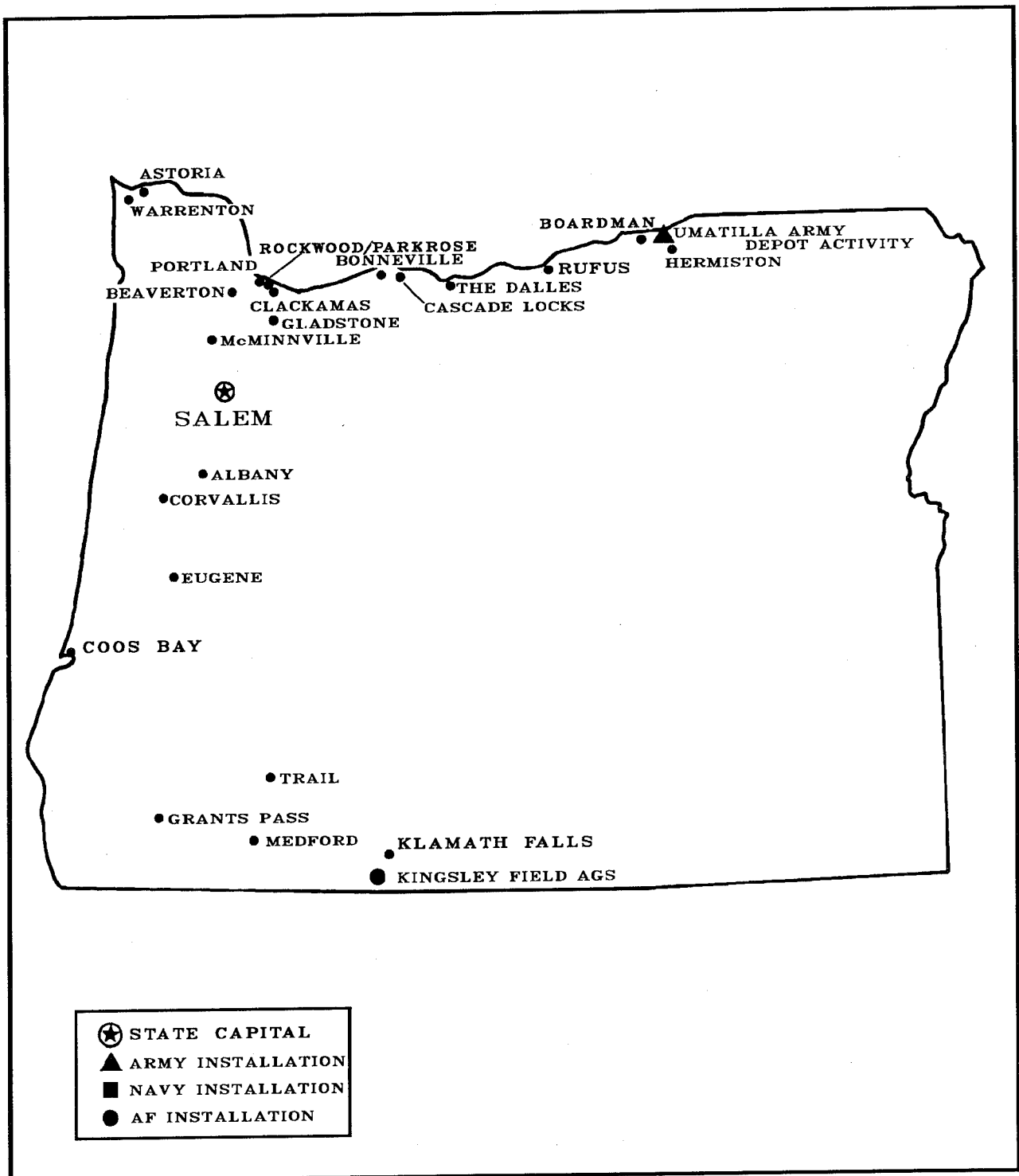
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 75,651             | 39,142                                     | 4,708                           | 29,861                          | 1,940                          |          |
| Active Duty Military                                                                                  |              | 28,259             | 16,012                                     | 736                             | 11,511                          | 0                              |          |
| Civilian                                                                                              |              | 19,562             | 4,788                                      | 135                             | 12,699                          | 1,940                          |          |
| Reserve & National Guard                                                                              |              | 27,830             | 18,342                                     | 3,837                           | 5,651                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$2,774,272        | \$1,222,334                                | \$130,631                       | \$1,230,269                     | \$191,038                      |          |
| A. Payroll Outlays - Total                                                                            |              | 2,015,096          | 958,883                                    | 117,526                         | 879,494                         | 59,193                         |          |
| Active Duty Military Pay                                                                              |              | 860,602            | 517,521                                    | 45,679                          | 297,402                         | 0                              |          |
| Civilian Pay                                                                                          |              | 628,721            | 194,257                                    | 4,747                           | 370,524                         | 59,193                         |          |
| Reserve & National Guard Pay                                                                          |              | 93,967             | 68,391                                     | 2,245                           | 23,331                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 431,806            | 178,714                                    | 64,855                          | 188,237                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 759,176            | 263,451                                    | 13,105                          | 350,775                         | 131,845                        |          |
| Supply and Equipment Contracts                                                                        |              | 215,905            | 17,000                                     | 7,085                           | 63,452                          | 128,368                        |          |
| RDT&E Contracts                                                                                       |              | 8,194              | 6,585                                      | 905                             | 704                             | 0                              |          |
| Service Contracts                                                                                     |              | 444,227            | 153,407                                    | 5,115                           | 282,228                         | 3,477                          |          |
| Construction Contracts                                                                                |              | 79,758             | 75,367                                     | 0                               | 4,391                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 11,092             | 11,092                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Oklahoma City                                                                                         | \$962,090    | \$748,241          | \$213,849                                  | Tinker AFB                      | 20,015                          | 7,441                          | 12,574   |
| Fort Sill                                                                                             | 692,241      | 584,747            | 107,494                                    | Fort Sill                       | 17,698                          | 15,551                         | 2,147    |
| Altus                                                                                                 | 180,881      | 104,094            | 76,787                                     | Altus AFB                       | 3,762                           | 3,245                          | 517      |
| Tulsa                                                                                                 | 158,745      | 84,616             | 74,129                                     | Oklahoma City                   | 1,591                           | 311                            | 1,280    |
| Vance AFB                                                                                             | 94,907       | 29,199             | 65,708                                     | Tulsa                           | 1,419                           | 527                            | 892      |
| Lawton                                                                                                | 85,297       | 82,720             | 2,577                                      | Vance AFB                       | 1,044                           | 919                            | 125      |
| Midwest City                                                                                          | 61,746       | 2,417              | 59,329                                     | McAlester                       | 972                             | 7                              | 965      |
| Norman                                                                                                | 57,927       | 35,679             | 22,248                                     | Norman                          | 304                             | 100                            | 204      |
| McAlester                                                                                             | 49,505       | 49,333             | 172                                        | Lawton                          | 138                             | 2                              | 136      |
| Thomas                                                                                                | 46,624       | 36                 | 46,588                                     | Lexington                       | 110                             | 0                              | 110      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$633,792          | \$202,694                                  | \$19,155                        | \$356,286                       | \$55,657                       |          |
| Fiscal Year 1992                                                                                      |              | 758,573            | 306,155                                    | 29,302                          | 350,496                         | 72,620                         |          |
| Fiscal Year 1991                                                                                      |              | 778,981            | 232,138                                    | 38,922                          | 336,476                         | 171,445                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 | Amount                          |                                |          |
| 1. NORTHROP GRUMMAN CORPORATION                                                                       |              | \$61,944           | Maint & Repair of Eq/Aircraft Structural C |                                 | \$44,684                        |                                |          |
| 2. UNC INCORPORATED                                                                                   |              | 61,665             | Maint & Repair of Eq/Aircraft Comps & Accy |                                 | 21,238                          |                                |          |
| 3. BOEING COMPANY THE                                                                                 |              | 49,035             | Program Management/Support Services        |                                 | 33,048                          |                                |          |
| 4. BARRETT REFINING CORPORATION                                                                       |              | 46,588             | Liquid Propellants & Fuel, Petroleum Base  |                                 | 46,588                          |                                |          |
| 5. SUN COMPANY INC                                                                                    |              | 31,967             | Liquid Propellants & Fuel, Petroleum Base  |                                 | 31,967                          |                                |          |
| Total of Above                                                                                        |              | \$251,199          | ( 33.1% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 38

## OREGON



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# OREGON

FISCAL YEAR 1994

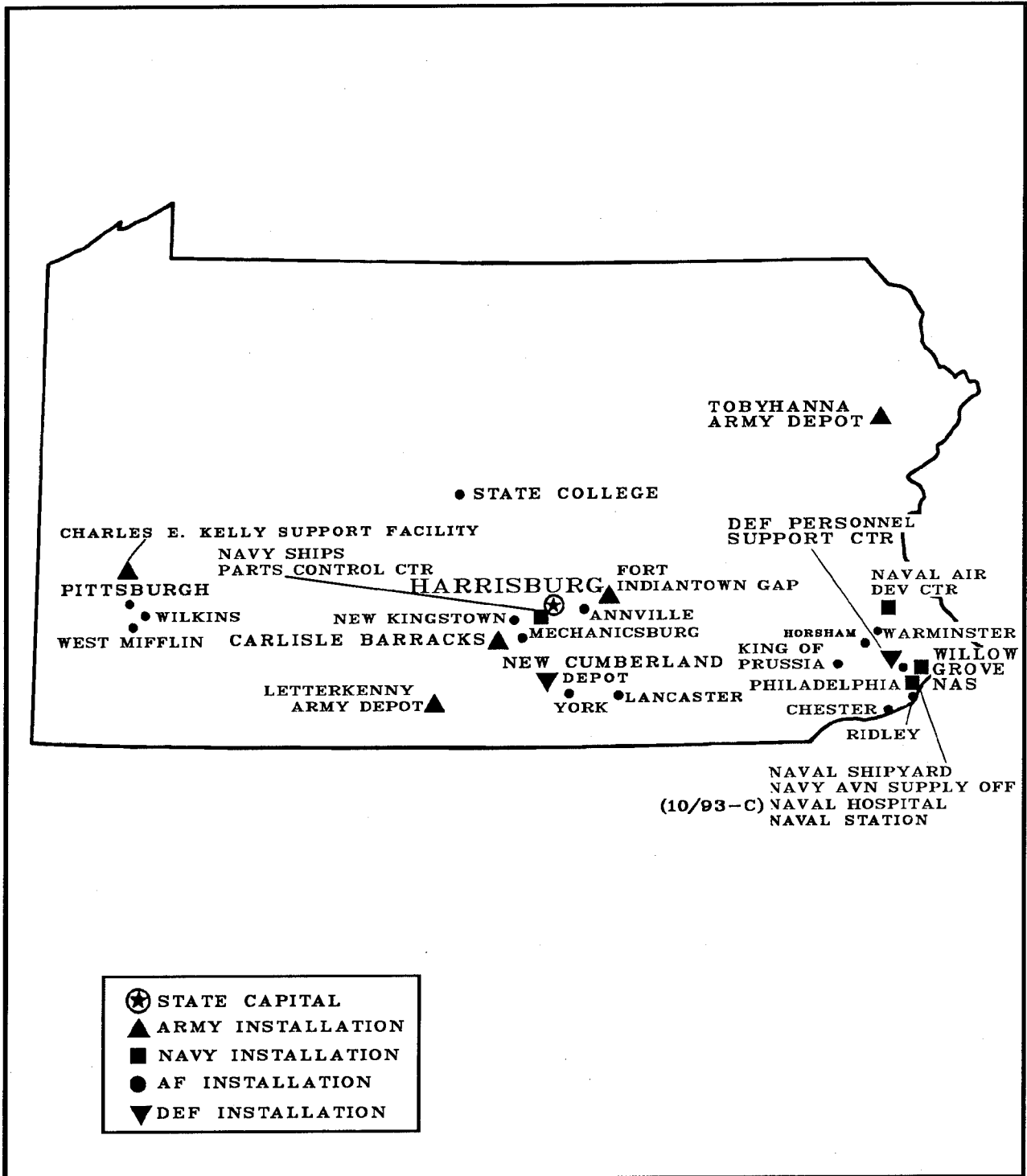
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 25,164             | 14,636                                     | 5,381                           | 5,113                           | 34                             |          |
| Active Duty Military                                                                                  |              | 952                | 186                                        | 378                             | 388                             | 0                              |          |
| Civilian                                                                                              |              | 3,019              | 2,253                                      | 20                              | 712                             | 34                             |          |
| Reserve & National Guard                                                                              |              | 21,193             | 12,197                                     | 4,983                           | 4,013                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$627,248          | \$277,963                                  | \$151,774                       | \$178,398                       | \$19,113                       |          |
| A. Payroll Outlays - Total                                                                            |              | 496,490            | 206,907                                    | 127,612                         | 160,471                         | 1,500                          |          |
| Active Duty Military Pay                                                                              |              | 31,948             | 7,171                                      | 11,461                          | 13,316                          | 0                              |          |
| Civilian Pay                                                                                          |              | 110,819            | 80,067                                     | 609                             | 28,643                          | 1,500                          |          |
| Reserve & National Guard Pay                                                                          |              | 70,035             | 45,156                                     | 6,706                           | 18,173                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 283,688            | 74,513                                     | 108,836                         | 100,339                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 130,758            | 71,056                                     | 24,162                          | 17,927                          | 17,613                         |          |
| Supply and Equipment Contracts                                                                        |              | 68,023             | 19,557                                     | 17,972                          | 14,156                          | 16,338                         |          |
| RDT&E Contracts                                                                                       |              | 10,462             | 3,037                                      | 3,668                           | 2,935                           | 822                            |          |
| Service Contracts                                                                                     |              | 16,063             | 12,252                                     | 2,522                           | 836                             | 453                            |          |
| Construction Contracts                                                                                |              | 4,006              | 4,006                                      | 0                               | 0                               | 0                              |          |
| Civil Function Contracts                                                                              |              | 32,204             | 32,204                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Portland                                                                                              | \$166,430    | \$125,032          | \$41,398                                   | Portland                        | 1,709                           | 463                            | 1,246    |
| Salem                                                                                                 | 37,811       | 35,479             | 2,332                                      | Rockwood                        | 490                             | 0                              | 490      |
| Beaverton                                                                                             | 29,849       | 7,960              | 21,889                                     | Kingsley Field AGS              | 320                             | 211                            | 109      |
| Rockwood                                                                                              | 19,397       | 19,397             | 0                                          | Salem                           | 232                             | 13                             | 219      |
| Clackamas                                                                                             | 16,042       | 15,432             | 610                                        | Clackamas                       | 225                             | 45                             | 180      |
| Eugene                                                                                                | 14,610       | 12,018             | 2,592                                      | Bonneville                      | 130                             | 0                              | 130      |
| Kingsley Field AGS                                                                                    | 12,174       | 11,728             | 446                                        | Hermiston                       | 90                              | 5                              | 85       |
| Klamath Falls                                                                                         | 11,607       | 7,367              | 4,240                                      | Umatilla                        | 84                              | 0                              | 84       |
| Corvallis                                                                                             | 11,530       | 10,048             | 1,482                                      | Corvallis                       | 75                              | 69                             | 6        |
| Grants Pass                                                                                           | 11,529       | 10,049             | 1,480                                      | Parkrose                        | 75                              | 0                              | 75       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$161,835          | \$82,891                                   | \$17,340                        | \$14,717                        | \$46,887                       |          |
| Fiscal Year 1992                                                                                      |              | 205,971            | 124,451                                    | 23,320                          | 15,651                          | 42,549                         |          |
| Fiscal Year 1991                                                                                      |              | 316,759            | 145,651                                    | 35,768                          | 36,347                          | 98,993                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. DAIMLER-BENZ AG                                                                                    |              | \$12,303           | Trucks and Truck Tractors, Wheeled         |                                 |                                 | \$12,252                       |          |
| 2. TEKTRONIX INC                                                                                      |              | 12,247             | Electrical & Elct Meas & Test Instruments  |                                 |                                 | 7,636                          |          |
| 3. FLIR SYSTEMS INC                                                                                   |              | 10,540             | Msl Aircraft Accessories and Components    |                                 |                                 | 7,745                          |          |
| 4. SAVI TECHNOLOGY, INC                                                                               |              | 5,278              | Miscellaneous Communication Equipment      |                                 |                                 | 5,278                          |          |
| 5. BENGE CONSTRUCTION CO                                                                              |              | 4,147              | Other Conservation & Development Facilitie |                                 |                                 | 3,977                          |          |
| Total of Above                                                                                        |              | \$44,515           | ( 34.0% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 39

## PENNSYLVANIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# PENNSYLVANIA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total       | Army        | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |  |
|-------------------------------------------|--|-------------|-------------|---------------------------|-----------|--------------------------------|--|
| I. Personnel - Total                      |  | 120,592     | 61,169      | 35,687                    | 12,641    | 11,095                         |  |
| Active Duty Military                      |  | 5,301       | 2,372       | 2,329                     | 600       | 0                              |  |
| Civilian                                  |  | 40,134      | 10,800      | 16,624                    | 1,615     | 11,095                         |  |
| Reserve & National Guard                  |  | 75,157      | 47,997      | 16,734                    | 10,426    | 0                              |  |
| II. Expenditures - Total                  |  | \$5,406,159 | \$1,825,994 | \$2,331,093               | \$498,569 | \$750,503                      |  |
| A. Payroll Outlays - Total                |  | 2,646,030   | 884,276     | 1,079,854                 | 264,149   | 417,751                        |  |
| Active Duty Military Pay                  |  | 260,765     | 81,988      | 157,102                   | 21,675    | 0                              |  |
| Civilian Pay                              |  | 1,551,437   | 375,417     | 716,017                   | 42,252    | 417,751                        |  |
| Reserve & National Guard Pay              |  | 261,364     | 193,322     | 25,226                    | 42,816    | 0                              |  |
| Retired Military Pay                      |  | 572,464     | 233,549     | 181,509                   | 157,406   | 0                              |  |
| B. Prime Contracts Over \$25,000<br>Total |  | 2,760,129   | 941,718     | 1,251,239                 | 234,420   | 332,752                        |  |
| Supply and Equipment Contracts            |  | 961,199     | 247,042     | 330,756                   | 99,375    | 284,026                        |  |
| RDT&E Contracts                           |  | 757,703     | 417,602     | 227,603                   | 84,507    | 27,991                         |  |
| Service Contracts                         |  | 891,314     | 158,002     | 662,827                   | 49,352    | 21,133                         |  |
| Construction Contracts                    |  | 87,866      | 57,025      | 30,053                    | 1,186     | 398-                           |  |
| Civil Function Contracts                  |  | 62,047      | 62,047      | 0                         | 0         | 0                              |  |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Philadelphia                       | \$1,591,152  | \$793,217          | \$797,935          | Philadelphia                    | 17,289                          | 1,401                   | 15,888   |
| West Mifflin                       | 298,263      | 761                | 297,502            | Mechanicsburg                   | 6,025                           | 122                     | 5,903    |
| Mechanicsburg                      | 284,400      | 251,547            | 32,853             | Tobyhanna                       | 3,396                           | 59                      | 3,337    |
| Pittsburgh                         | 216,321      | 47,443             | 168,878            | Letterkenny Army Dep            | 3,088                           | 61                      | 3,027    |
| Letterkenny Army Dep               | 141,367      | 137,360            | 4,007              | New Cumberland                  | 2,568                           | 229                     | 2,400    |
| Warminster                         | 125,056      | 117,102            | 7,954              | Warminster                      | 2,143                           | 82                      | 2,061    |
| Tobyhanna                          | 124,316      | 124,271            | 45                 | Pittsburgh                      | 1,802                           | 449                     | 1,353    |
| Chambersburg                       | 123,340      | 6,274              | 117,066            | Indiantown Gap                  | 1,782                           | 112                     | 1,670    |
| Wilkins Township                   | 115,768      | 0                  | 115,768            | Willow Grove                    | 1,570                           | 733                     | 837      |
| Horsham                            | 100,843      | 3,334              | 97,509             | Carlisle Barracks               | 1,254                           | 710                     | 544      |

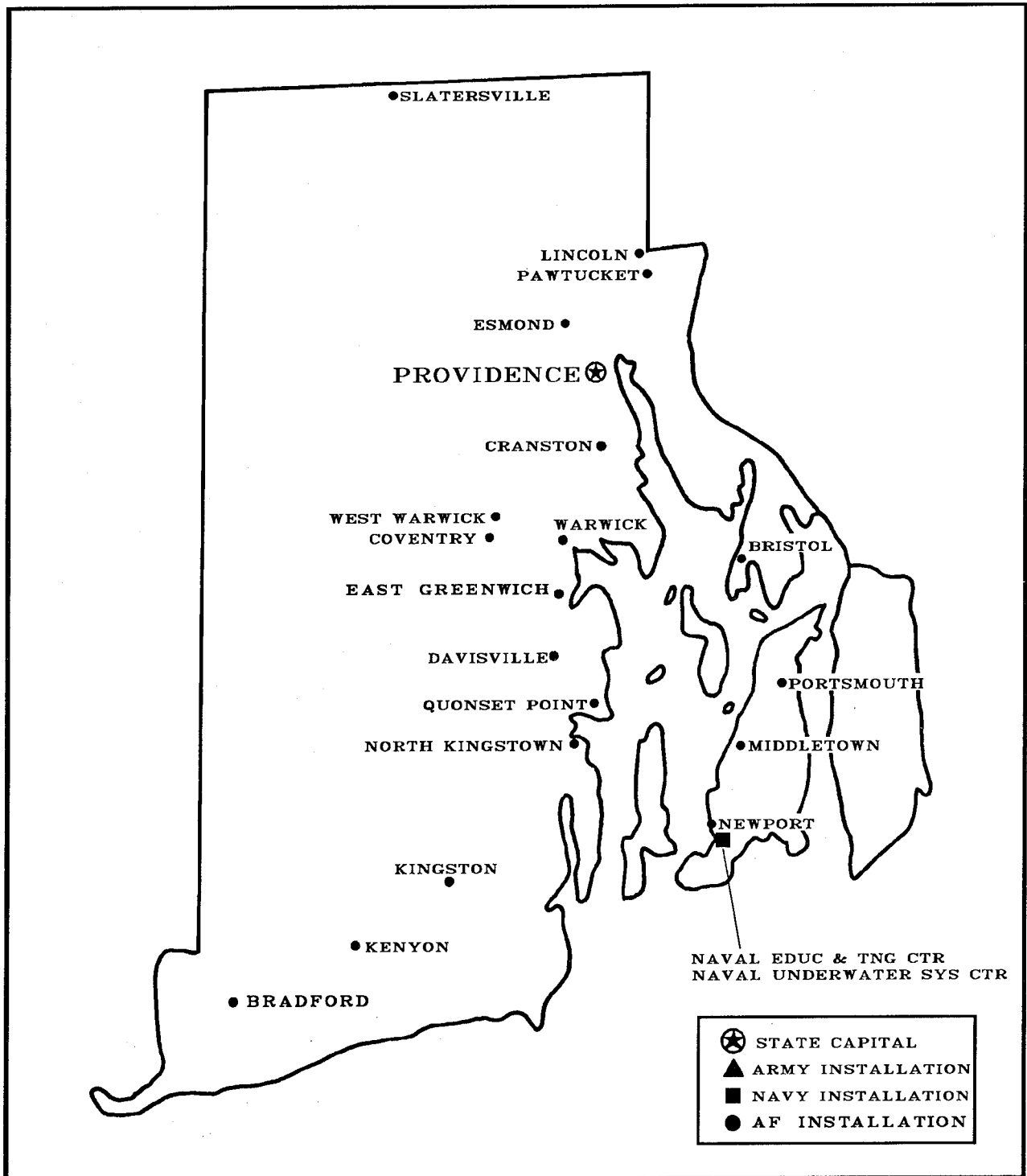
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total       | Army        | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|-------------|-------------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     |  | \$2,968,230 | \$1,024,442 | \$1,283,504               | \$266,493 | \$393,791                      |
| Fiscal Year 1992                                     |  | 3,064,717   | 1,457,558   | 901,077                   | 288,686   | 417,396                        |
| Fiscal Year 1991                                     |  | 2,948,522   | 1,119,353   | 1,115,975                 | 268,042   | 445,152                        |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |           |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|-----------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount    |
| 1. WESTINGHOUSE ELECTRIC CORP                                                                         | \$473,395       | Operation/Govt-Owned Contractor-Operated R | \$297,126 |
| 2. BOEING SKORSKY LHX PROGRAM OFF                                                                     | 304,599         | RDTE/Aircraft-Advanced Development         | 304,599   |
| 3. BOEING COMPANY THE                                                                                 | 209,834         | Maint & Repair of Eq/Aircraft Comps & Accy | 97,138    |
| 4. FMC CORPORATION                                                                                    | 86,595          | Guns, over 150 mm through 200 mm           | 86,554    |
| 5. GENERAL ELECTRIC COMPANY                                                                           | 82,383          | RDTE/Other Defense-Advanced Development    | 22,342    |
| Total of Above                                                                                        | \$1,156,806     | ( 41.9% of total awards over \$25,000)     |           |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 40

## RHODE ISLAND



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# RHODE ISLAND

FISCAL YEAR 1994

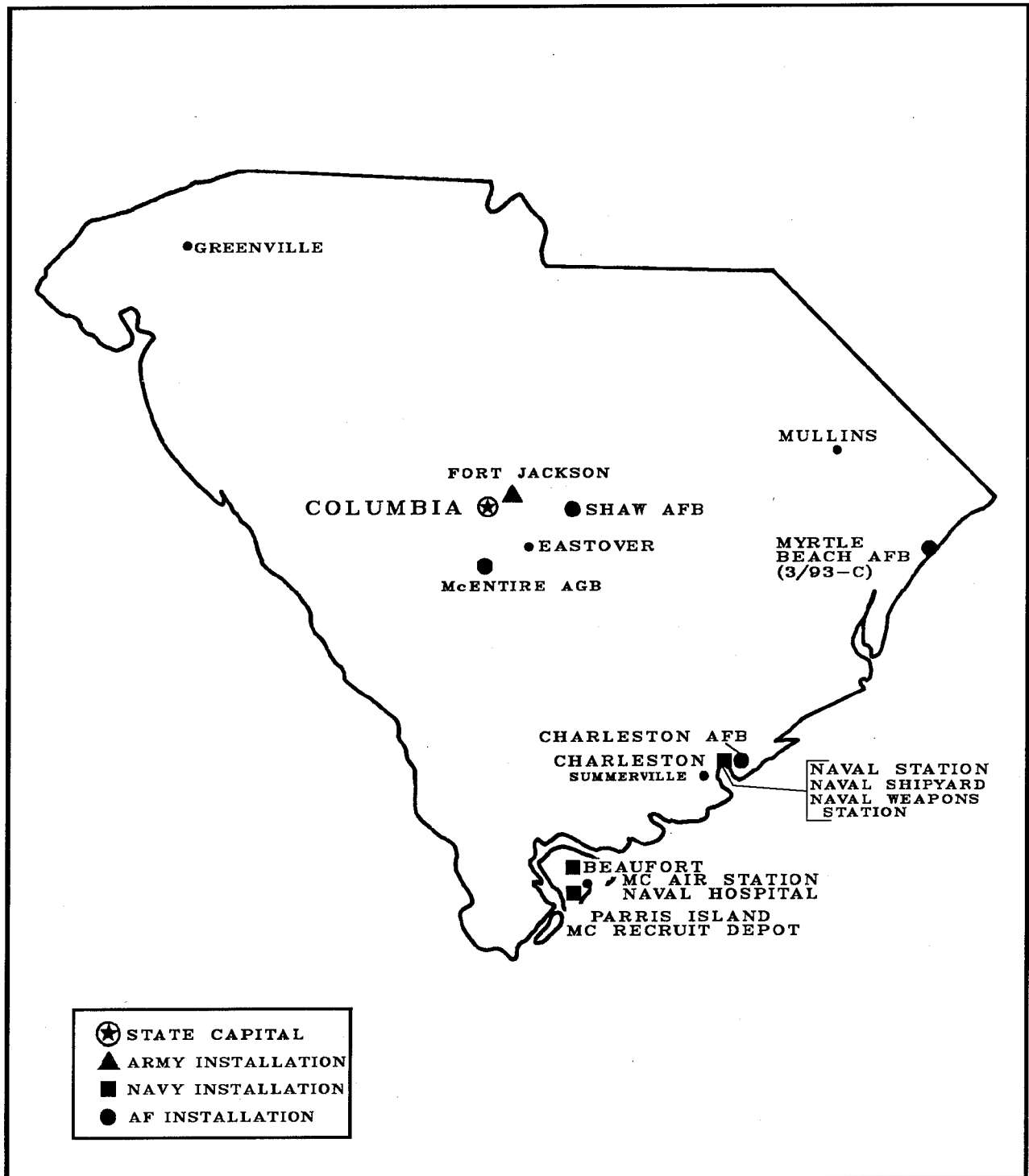
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 15,520             | 4,754                                  | 8,487                           | 2,107                           | 172                            |          |
| Active Duty Military                                                                                  |              | 3,640              | 33                                     | 3,433                           | 174                             | 0                              |          |
| Civilian                                                                                              |              | 4,035              | 234                                    | 3,375                           | 254                             | 172                            |          |
| Reserve & National Guard                                                                              |              | 7,845              | 4,487                                  | 1,679                           | 1,679                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$857,676          | \$80,997                               | \$732,319                       | \$30,964                        | \$13,396                       |          |
| A. Payroll Outlays - Total                                                                            |              | 436,008            | 43,721                                 | 358,684                         | 28,033                          | 5,570                          |          |
| Active Duty Military Pay                                                                              |              | 150,978            | 1,525                                  | 142,805                         | 6,648                           | 0                              |          |
| Civilian Pay                                                                                          |              | 169,581            | 6,937                                  | 153,531                         | 3,543                           | 5,570                          |          |
| Reserve & National Guard Pay                                                                          |              | 27,789             | 18,262                                 | 2,752                           | 6,775                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 87,660             | 16,997                                 | 59,596                          | 11,067                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 421,668            | 37,276                                 | 373,635                         | 2,931                           | 7,826                          |          |
| Supply and Equipment Contracts                                                                        |              | 155,474            | 24,524                                 | 124,032                         | 1,948                           | 4,970                          |          |
| RDT&E Contracts                                                                                       |              | 31,543             | 518                                    | 30,219                          | 806                             | 0                              |          |
| Service Contracts                                                                                     |              | 185,516            | 2,594                                  | 179,889                         | 177                             | 2,856                          |          |
| Construction Contracts                                                                                |              | 45,685             | 6,190                                  | 39,495                          | 0                               | 0                              |          |
| Civil Function Contracts                                                                              |              | 3,450              | 3,450                                  | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Newport                                                                                               | \$374,176    | \$316,647          | \$57,529                               | Newport                         | 6,961                           | 3,483                          | 3,478    |
| Portsmouth                                                                                            | 139,037      | 10,824             | 128,213                                | North Kingstown                 | 290                             | 70                             | 220      |
| Middletown                                                                                            | 134,466      | 3,114              | 131,352                                | Providence                      | 150                             | 31                             | 119      |
| Naval USC                                                                                             | 44,003       | 0                  | 44,003                                 | Esmond                          | 44                              | 0                              | 44       |
| Providence                                                                                            | 28,946       | 25,466             | 3,480                                  | Coventry                        | 41                              | 11                             | 30       |
| Esmond                                                                                                | 25,856       | 1,578              | 24,278                                 | Slatersville                    | 39                              | 0                              | 39       |
| North Kingstown                                                                                       | 18,873       | 11,505             | 7,368                                  | Warwick                         | 21                              | 0                              | 21       |
| Warwick                                                                                               | 12,796       | 8,751              | 4,045                                  | Davisville                      | 20                              | 0                              | 20       |
| East Greenwich                                                                                        | 5,730        | 0                  | 5,730                                  | Portsmouth                      | 16                              | 0                              | 16       |
| Pawtucket                                                                                             | 4,427        | 3,607              | 820                                    | Kingston                        | 13                              | 13                             | 0        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$389,693          | \$23,827                               | \$357,220                       | \$2,352                         | \$6,294                        |          |
| Fiscal Year 1992                                                                                      |              | 454,571            | 50,440                                 | 389,331                         | 2,994                           | 11,806                         |          |
| Fiscal Year 1991                                                                                      |              | 413,225            | 58,929                                 | 325,855                         | 14,212                          | 14,229                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description        |                                 | Amount                          |                                |          |
| 1. RAYTHEON COMPANY                                                                                   |              | \$134,177          | Underwater Sound Equipment             |                                 | \$66,738                        |                                |          |
| 2. LUSI, A F CONSTRUCTION INC                                                                         |              | 32,920             | Testing & Measurement Buildings        |                                 | 32,920                          |                                |          |
| 3. MINE SAFETY APPLIANCES CO                                                                          |              | 24,278             | Safety and Rescue Equipment            |                                 | 21,515                          |                                |          |
| 4. ANALYSIS & TECHNOLOGY INC                                                                          |              | 17,051             | Systems Engineering Services           |                                 | 4,952                           |                                |          |
| 5. GENERAL MOTORS CORPORATION                                                                         |              | 12,975             | Data Collection Services               |                                 | 3,084                           |                                |          |
| Total of Above                                                                                        |              | \$221,401          | ( 52.5% of total awards over \$25,000) |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 41

## SOUTH CAROLINA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# SOUTH CAROLINA

FISCAL YEAR 1994

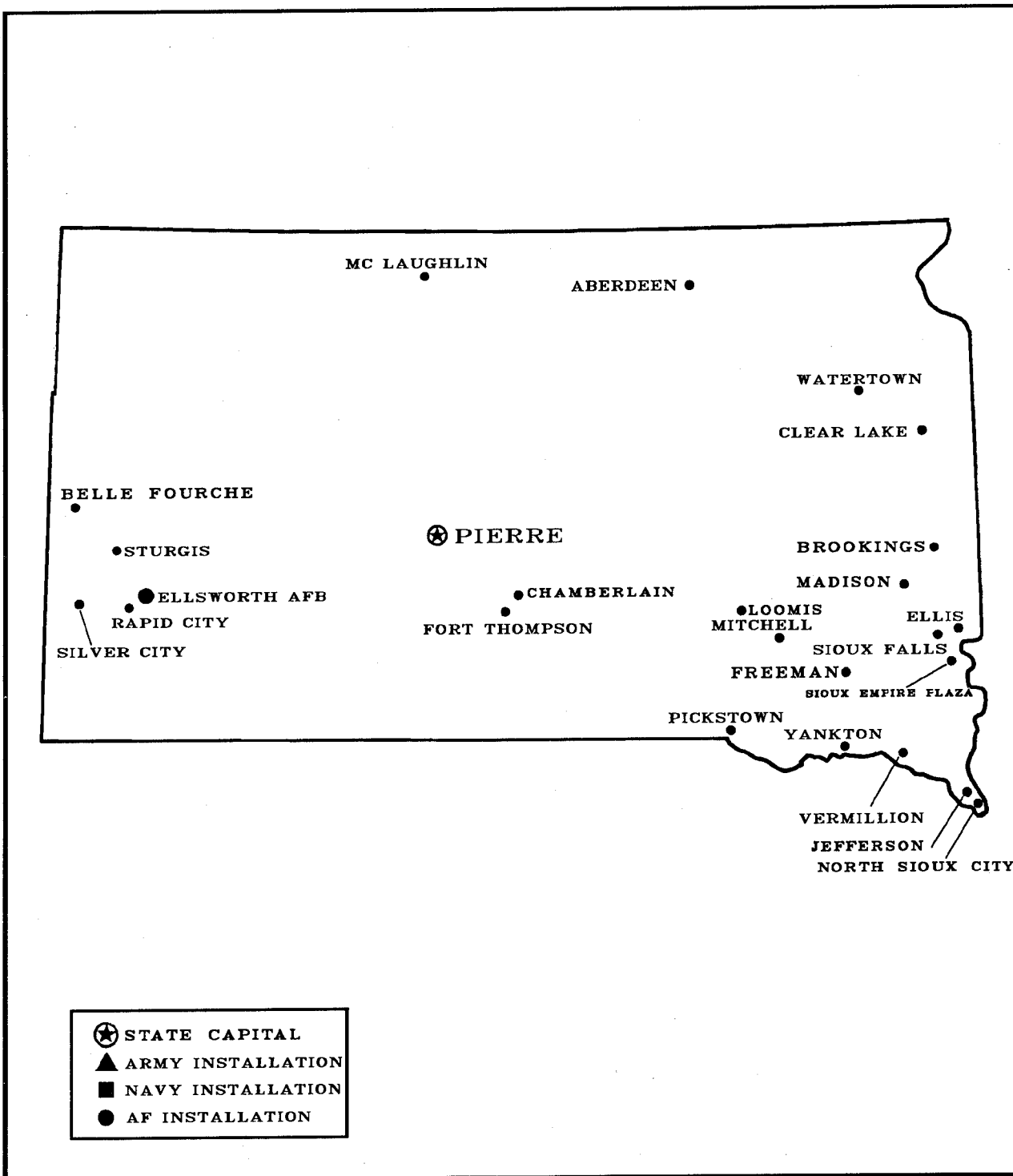
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 89,567             | 38,941                                 | 30,787                          | 18,346                          | 1,493                          |          |
| Active Duty Military                                                                                  |              | 39,005             | 12,029                                 | 16,496                          | 10,480                          | 0                              |          |
| Civilian                                                                                              |              | 14,504             | 2,820                                  | 8,290                           | 1,901                           | 1,493                          |          |
| Reserve & National Guard                                                                              |              | 36,058             | 24,092                                 | 6,001                           | 5,965                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$3,526,899        | \$906,377                              | \$1,627,710                     | \$820,067                       | \$172,745                      |          |
| A. Payroll Outlays - Total                                                                            |              | 2,528,789          | 769,436                                | 1,144,029                       | 570,943                         | 44,381                         |          |
| Active Duty Military Pay                                                                              |              | 1,186,602          | 352,265                                | 579,661                         | 254,676                         | 0                              |          |
| Civilian Pay                                                                                          |              | 530,057            | 95,844                                 | 341,824                         | 48,008                          | 44,381                         |          |
| Reserve & National Guard Pay                                                                          |              | 128,781            | 94,006                                 | 7,619                           | 27,156                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 683,349            | 227,321                                | 214,925                         | 241,103                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 998,110            | 136,941                                | 483,681                         | 249,124                         | 128,364                        |          |
| Supply and Equipment Contracts                                                                        |              | 134,020            | 31,668                                 | 30,225                          | 23,263                          | 48,864                         |          |
| RDT&E Contracts                                                                                       |              | 33,605             | 112                                    | 29,668                          | 1,730                           | 2,095                          |          |
| Service Contracts                                                                                     |              | 718,313            | 56,941                                 | 370,658                         | 213,335                         | 77,379                         |          |
| Construction Contracts                                                                                |              | 82,022             | 18,070                                 | 53,130                          | 10,796                          | 26                             |          |
| Civil Function Contracts                                                                              |              | 30,150             | 30,150                                 | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                        | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                     |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Charleston                                                                                            | \$1,008,233  | \$837,286          | \$170,947                              | Charleston                      | 13,420                          | 5,480                          | 7,940    |
| Fort Jackson                                                                                          | 446,779      | 395,006            | 51,773                                 | Fort Jackson                    | 12,939                          | 11,185                         | 1,754    |
| Greenville                                                                                            | 269,899      | 23,156             | 246,743                                | Parris Island MCRD              | 8,170                           | 7,607                          | 563      |
| Columbia                                                                                              | 230,289      | 132,504            | 97,785                                 | Shaw AFB                        | 6,291                           | 5,687                          | 604      |
| Shaw AFB                                                                                              | 194,985      | 148,420            | 46,565                                 | Charleston AFB                  | 5,753                           | 4,610                          | 1,143    |
| Charleston AFB                                                                                        | 188,231      | 141,892            | 46,339                                 | Beaufort                        | 4,015                           | 3,267                          | 748      |
| North Charleston                                                                                      | 150,361      | 5,939              | 144,422                                | Columbia                        | 1,029                           | 299                            | 730      |
| Beaufort                                                                                              | 147,588      | 125,637            | 21,951                                 | Eastover                        | 431                             | 12                             | 419      |
| Parris Island MCRD                                                                                    | 109,947      | 99,653             | 10,294                                 | Greenville                      | 108                             | 19                             | 89       |
| Sumter                                                                                                | 43,259       | 42,200             | 1,059                                  | McEntire AGB                    | 77                              | 77                             | 0        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                   | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$729,552          | \$184,595                              | \$399,504                       | \$67,491                        | \$77,962                       |          |
| Fiscal Year 1992                                                                                      |              | 756,118            | 188,565                                | 374,130                         | 54,598                          | 138,825                        |          |
| Fiscal Year 1991                                                                                      |              | 984,748            | 178,605                                | 393,788                         | 74,891                          | 337,464                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                     |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description        |                                 | Amount                          |                                |          |
| 1. LOCKHEED CORPORATION                                                                               |              | \$233,473          | Program Management/Support Services    |                                 | \$160,232                       |                                |          |
| 2. BLUE CROSS BLUE SHIELD OF SC                                                                       |              | 71,844             | Dependent Medicare Services            |                                 | 71,052                          |                                |          |
| 3. ABB ASEA BROWN BOVERI LTD                                                                          |              | 38,726             | Other Architect & Engineering Services |                                 | 38,726                          |                                |          |
| 4. SOUTH CAROLINA RESEARCH AUTH                                                                       |              | 31,025             | RDTE/Other Defense-Basic Research      |                                 | 29,295                          |                                |          |
| 5. ENSAFE/ALLEN & HOSHAL                                                                              |              | 27,333             | Other Architect & Engineering Services |                                 | 27,333                          |                                |          |
| Total of Above                                                                                        |              | \$402,401          | ( 40.3% of total awards over \$25,000) |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 42

## SOUTH DAKOTA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# SOUTH DAKOTA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-----------|----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 14,043    | 6,106    | 741                       | 7,098     | 98                             |
| Active Duty Military                      |  | 4,955     | 149      | 7                         | 4,799     | 0                              |
| Civilian                                  |  | 1,251     | 411      | 0                         | 742       | 98                             |
| Reserve & National Guard                  |  | 7,837     | 5,546    | 734                       | 1,557     | 0                              |
| II. Expenditures - Total                  |  | \$325,419 | \$86,234 | \$11,689                  | \$205,396 | \$22,100                       |
| A. Payroll Outlays - Total                |  | 250,638   | 51,992   | 10,126                    | 186,031   | 2,489                          |
| Active Duty Military Pay                  |  | 126,750   | 5,307    | 294                       | 121,149   | 0                              |
| Civilian Pay                              |  | 38,508    | 13,340   | 0                         | 22,679    | 2,489                          |
| Reserve & National Guard Pay              |  | 24,974    | 19,047   | 771                       | 5,156     | 0                              |
| Retired Military Pay                      |  | 60,406    | 14,298   | 9,061                     | 37,047    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 74,781    | 34,242   | 1,563                     | 19,365    | 19,611                         |
| Supply and Equipment Contracts            |  | 28,732    | 7,348    | 1,563                     | 1,348     | 18,473                         |
| RDT&E Contracts                           |  | 0         | 0        | 0                         | 0         | 0                              |
| Service Contracts                         |  | 20,883    | 1,728    | 0                         | 18,017    | 1,138                          |
| Construction Contracts                    |  | 6,926     | 6,926    | 0                         | 0         | 0                              |
| Civil Function Contracts                  |  | 18,240    | 18,240   | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Ellsworth AFB                      | \$166,468    | \$133,904          | \$32,564           | Ellsworth AFB                   | 5,189                           | 4,635                   | 554      |
| Rapid City                         | 31,748       | 31,394             | 354                | Sioux Falls                     | 336                             | 76                      | 260      |
| Sioux Falls                        | 25,350       | 20,628             | 4,722              | Rapid City                      | 205                             | 2                       | 203      |
| Sterling                           | 12,609       | 0                  | 12,609             | Belle Fourche                   | 91                              | 85                      | 6        |
| Pierre                             | 6,669        | 4,242              | 2,427              | Pierre                          | 68                              | 5                       | 63       |
| Brookings                          | 5,315        | 4,230              | 1,085              | Fort Thompson                   | 45                              | 0                       | 45       |
| Mitchell                           | 5,243        | 5,059              | 184                | Mitchell                        | 42                              | 10                      | 32       |
| North Sioux City                   | 4,037        | 229                | 3,808              | Brookings                       | 39                              | 27                      | 12       |
| Loomis                             | 3,612        | 0                  | 3,612              | Sturgis                         | 28                              | 14                      | 14       |
| Sioux Empire Plaza                 | 2,645        | 0                  | 2,645              | Pickstown                       | 23                              | 0                       | 23       |

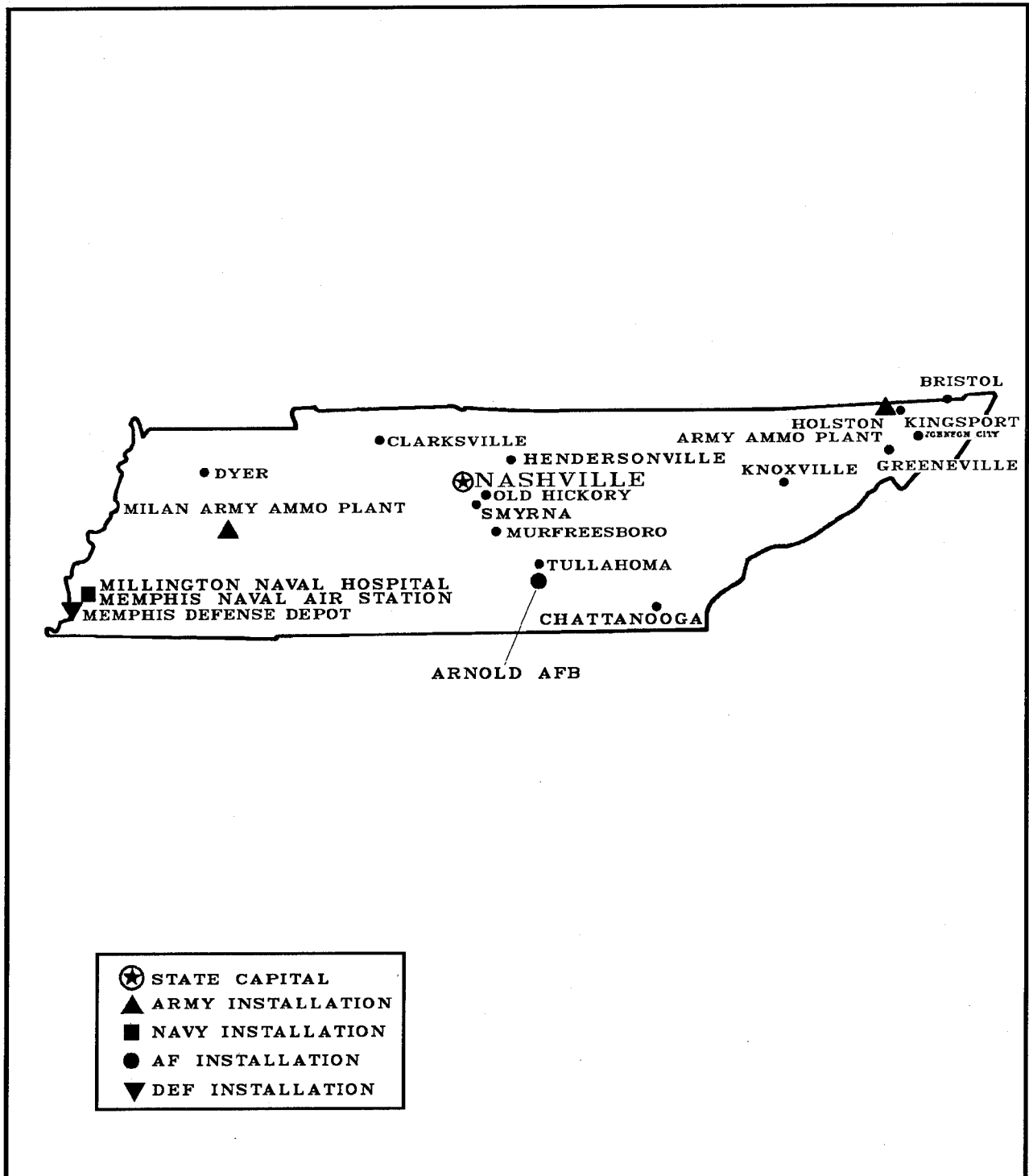
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total    | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     |  | \$96,106 | \$30,524 | \$1,755                   | \$27,432  | \$36,395                       |
| Fiscal Year 1992                                     |  | 82,771   | 36,452   | 1,326                     | 36,501    | 8,492                          |
| Fiscal Year 1991                                     |  | 124,947  | 50,379   | 114                       | 31,115    | 43,339                         |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                         |                                        |
|-------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|----------------------------------------|
|                                                                                                       |                 | FSC or Service Code Description            | Amount                                 |
| 1. BTG INC                                                                                            | \$12,609        | ADP Software                               | \$12,609                               |
| 2. WMX TECHNOLOGIES INC                                                                               | 6,845           | Miscellaneous Items                        | 3,425                                  |
| 3. RAVEN INDUSTRIES INC                                                                               | 4,839           | Radio & TV Comm Equipment, Except Airborne | 3,612                                  |
| 4. MORTENSON M A COMPANIES                                                                            | 4,206           | Missile System Facilities                  | 4,206                                  |
| 5. GTE CORPORATION                                                                                    | 4,039           | Logistics Support Services                 | 4,039                                  |
| Total of Above                                                                                        |                 | \$32,538                                   | ( 43.5% of total awards over \$25,000) |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 43

## TENNESSEE



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# TENNESSEE

FISCAL YEAR 1994

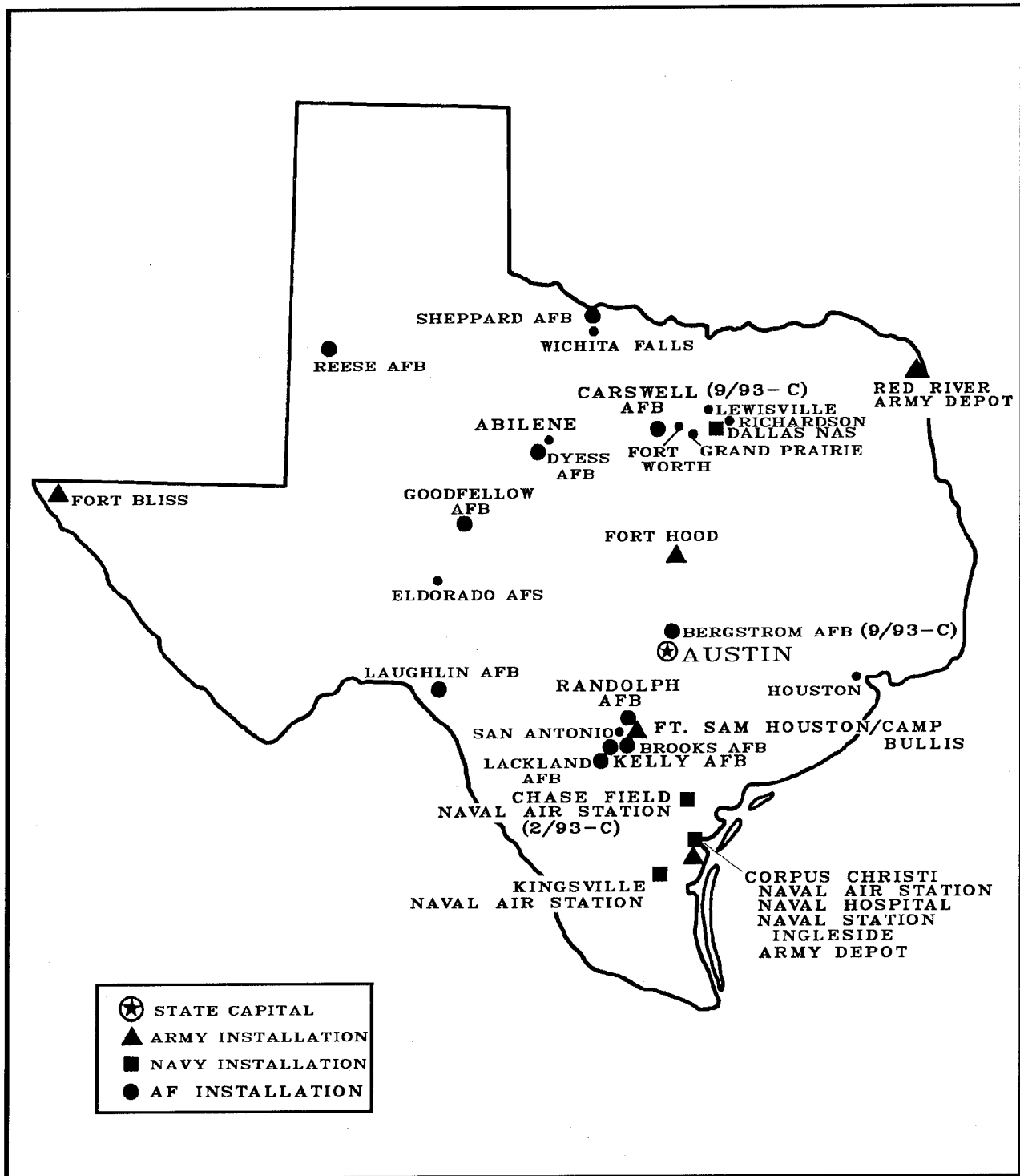
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 53,316             | 29,157                                     | 15,014                          | 7,196                           | 1,949                          |          |
| Active Duty Military                                                                                  |              | 7,264              | 412                                        | 6,301                           | 551                             | 0                              |          |
| Civilian                                                                                              |              | 6,260              | 2,385                                      | 904                             | 1,022                           | 1,949                          |          |
| Reserve & National Guard                                                                              |              | 39,792             | 26,360                                     | 7,809                           | 5,623                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$2,241,166        | \$660,450                                  | \$507,129                       | \$876,079                       | \$197,508                      |          |
| A. Payroll Outlays - Total                                                                            |              | 1,068,382          | 388,356                                    | 375,516                         | 236,623                         | 67,887                         |          |
| Active Duty Military Pay                                                                              |              | 202,959            | 14,371                                     | 170,188                         | 18,400                          | 0                              |          |
| Civilian Pay                                                                                          |              | 211,081            | 82,900                                     | 32,865                          | 27,429                          | 67,887                         |          |
| Reserve & National Guard Pay                                                                          |              | 125,006            | 87,530                                     | 13,111                          | 24,365                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 529,336            | 203,555                                    | 159,352                         | 166,429                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 1,172,784          | 272,094                                    | 131,613                         | 639,456                         | 129,621                        |          |
| Supply and Equipment Contracts                                                                        |              | 244,843            | 4,441                                      | 85,233                          | 33,261                          | 121,908                        |          |
| RDT&E Contracts                                                                                       |              | 269,076            | 23,897                                     | 2,139                           | 243,040                         | 0                              |          |
| Service Contracts                                                                                     |              | 568,451            | 157,045                                    | 40,753                          | 362,940                         | 7,713                          |          |
| Construction Contracts                                                                                |              | 22,098             | 18,395                                     | 3,488                           | 215                             | 0                              |          |
| Civil Function Contracts                                                                              |              | 68,316             | 68,316                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Memphis                                                                                               | \$594,329    | \$181,208          | \$413,121                                  | Millington                      | 6,703                           | 5,788                          | 915      |
| Arnold AFB                                                                                            | 279,848      | 9,868              | 269,980                                    | Memphis                         | 3,293                           | 334                            | 2,959    |
| Millington                                                                                            | 229,148      | 207,364            | 21,784                                     | Nashville                       | 1,391                           | 439                            | 952      |
| Nashville                                                                                             | 104,870      | 91,990             | 12,880                                     | Knoxville                       | 421                             | 49                             | 372      |
| Clarksville                                                                                           | 83,179       | 58,355             | 24,824                                     | Arnold AFB                      | 383                             | 128                            | 255      |
| Bristol                                                                                               | 70,856       | 5,188              | 65,668                                     | Murfreesboro                    | 166                             | 161                            | 5        |
| Tullahoma                                                                                             | 62,764       | 7,645              | 55,119                                     | Chattanooga                     | 98                              | 37                             | 61       |
| Knoxville                                                                                             | 60,607       | 39,445             | 21,162                                     | Smyrna                          | 89                              | 0                              | 89       |
| Holston AAP                                                                                           | 58,340       | 0                  | 58,340                                     | Kingsport                       | 70                              | 22                             | 48       |
| Chattanooga                                                                                           | 37,323       | 22,753             | 14,570                                     | Johnson City                    | 55                              | 35                             | 20       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$937,326          | \$240,429                                  | \$136,105                       | \$484,792                       | \$76,000                       |          |
| Fiscal Year 1992                                                                                      |              | 1,262,110          | 507,638                                    | 115,150                         | 495,620                         | 143,702                        |          |
| Fiscal Year 1991                                                                                      |              | 2,058,601          | 348,734                                    | 98,643                          | 1,340,025                       | 271,199                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. FEDERAL EXPRESS CORPORATION                                                                        |              | \$326,540          | Passenger Air Charter Service              |                                 |                                 | \$222,891                      |          |
| 2. VANADIUM ENTERPRISES CORP                                                                          |              | 118,208            | RDTE/Other Research & Development-Mgmt & S |                                 |                                 | 109,291                        |          |
| 3. SVERDRUP CORPORATION                                                                               |              | 77,436             | RDTE/Other Research & Development-Mgmt & S |                                 |                                 | 64,919                         |          |
| 4. RAYTHEON COMPANY                                                                                   |              | 64,373             | Guided Missile Components                  |                                 |                                 | 45,912                         |          |
| 5. ARVIN INDUSTRIES INC                                                                               |              | 61,406             | RDTE/Other Research & Development-Mgmt & S |                                 |                                 | 61,406                         |          |
| Total of Above                                                                                        |              | \$647,963          | ( 55.2% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 44

## TEXAS



Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

# TEXAS

FISCAL YEAR 1994

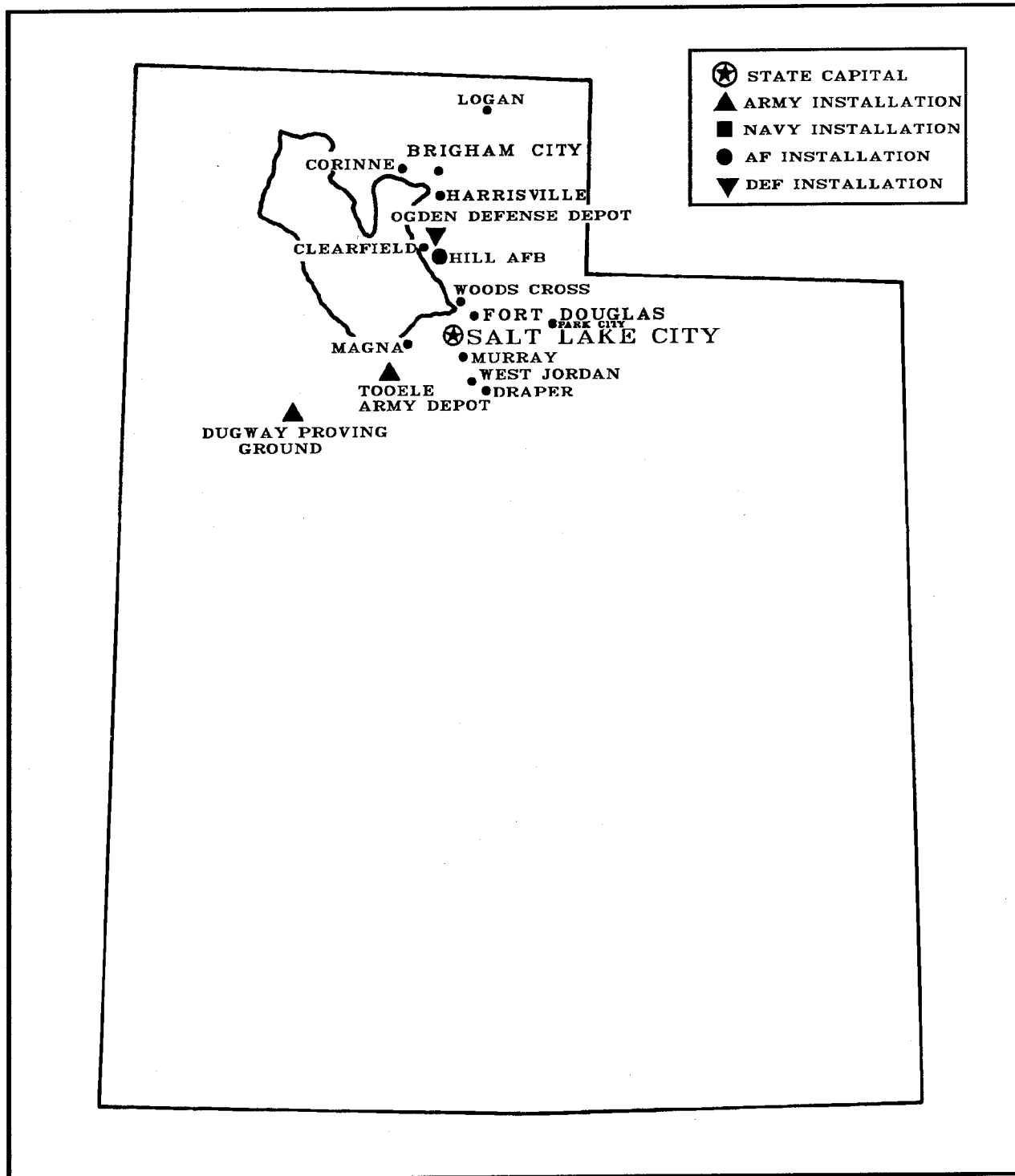
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 271,840            | 142,401                                    | 34,473                          | 88,230                          | 6,736                          |          |
| Active Duty Military                                                                                  |              | 102,544            | 53,953                                     | 6,076                           | 42,515                          | 0                              |          |
| Civilian                                                                                              |              | 54,341             | 20,281                                     | 1,994                           | 25,330                          | 6,736                          |          |
| Reserve & National Guard                                                                              |              | 114,955            | 68,167                                     | 26,403                          | 20,385                          | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$15,346,504       | \$5,587,481                                | \$2,641,691                     | \$5,806,517                     | \$1,310,815                    |          |
| A. Payroll Outlays - Total                                                                            |              | 7,201,074          | 3,088,752                                  | 710,561                         | 3,183,886                       | 217,875                        |          |
| Active Duty Military Pay                                                                              |              | 2,585,447          | 1,319,835                                  | 237,585                         | 1,028,027                       | 0                              |          |
| Civilian Pay                                                                                          |              | 1,751,277          | 705,033                                    | 66,018                          | 762,351                         | 217,875                        |          |
| Reserve & National Guard Pay                                                                          |              | 243,639            | 150,266                                    | 30,949                          | 62,424                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 2,620,711          | 913,618                                    | 376,009                         | 1,331,084                       | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 8,145,430          | 2,498,729                                  | 1,931,130                       | 2,622,631                       | 1,092,940                      |          |
| Supply and Equipment Contracts                                                                        |              | 3,458,801          | 498,379                                    | 543,614                         | 1,376,686                       | 1,040,122                      |          |
| RDT&E Contracts                                                                                       |              | 1,744,152          | 675,217                                    | 840,598                         | 217,862                         | 10,475                         |          |
| Service Contracts                                                                                     |              | 2,292,966          | 734,965                                    | 505,895                         | 1,009,763                       | 42,343                         |          |
| Construction Contracts                                                                                |              | 522,571            | 463,228                                    | 41,023                          | 18,320                          | 0                              |          |
| Civil Function Contracts                                                                              |              | 126,940            | 126,940                                    | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Fort Worth                                                                                            | \$2,491,622  | \$189,070          | \$2,302,552                                | Fort Hood                       | 33,695                          | 29,552                         | 4,143    |
| San Antonio                                                                                           | 2,271,483    | 1,630,004          | 641,479                                    | Kelly AFB                       | 19,317                          | 4,650                          | 14,667   |
| Fort Hood                                                                                             | 1,159,423    | 857,030            | 302,393                                    | Fort Bliss                      | 18,175                          | 16,123                         | 2,052    |
| Dallas                                                                                                | 939,598      | 136,735            | 802,863                                    | Lackland AFB                    | 16,437                          | 13,464                         | 2,973    |
| Corpus Christi                                                                                        | 614,491      | 274,702            | 339,789                                    | Fort Sam Houston                | 12,514                          | 8,640                          | 3,874    |
| Fort Bliss                                                                                            | 608,710      | 488,367            | 120,343                                    | Randolph AFB                    | 8,025                           | 5,165                          | 2,860    |
| Houston                                                                                               | 451,397      | 108,447            | 342,950                                    | Shep AFB/Wich Falls             | 7,998                           | 6,519                          | 1,479    |
| Grand Prairie                                                                                         | 390,250      | 23,033             | 367,217                                    | Corpus Christi                  | 6,019                           | 1,852                          | 4,167    |
| Shep AFB/Wich Falls                                                                                   | 383,887      | 204,525            | 179,362                                    | Dyess AFB                       | 5,490                           | 5,043                          | 447      |
| Austin                                                                                                | 370,752      | 146,817            | 223,935                                    | Brooks AFB                      | 3,390                           | 1,798                          | 1,592    |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$9,010,273        | \$2,484,013                                | \$1,708,662                     | \$3,701,601                     | \$1,115,997                    |          |
| Fiscal Year 1992                                                                                      |              | 8,671,793          | 2,695,313                                  | 1,454,931                       | 3,311,311                       | 1,210,238                      |          |
| Fiscal Year 1991                                                                                      |              | 10,225,414         | 2,400,595                                  | 1,758,415                       | 4,592,133                       | 1,474,271                      |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 | Amount                          |                                |          |
| 1. TEXTRON INC                                                                                        |              | \$984,510          | RDTE/Aircraft-Engineering Development      |                                 | \$643,829                       |                                |          |
| 2. LOCKHEED CORPORATION                                                                               |              | 713,483            | Aircraft Fixed Wing                        |                                 | 410,671                         |                                |          |
| 3. TEXAS INSTRUMENTS INCORPORATED                                                                     |              | 687,808            | Guided Missile Components                  |                                 | 165,219                         |                                |          |
| 4. GENERAL DYNAMICS CORPORATION                                                                       |              | 611,673            | Aircraft Fixed Wing                        |                                 | 614,049                         |                                |          |
| 5. LTV AEROSPACE AND DEFENSE CO                                                                       |              | 276,036            | RDTE/Missile and Space Systems-Advanced De |                                 | 211,690                         |                                |          |
| Total of Above                                                                                        |              | \$3,273,510        | ( 40.2% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 45

## UTAH



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# UTAH

FISCAL YEAR 1994

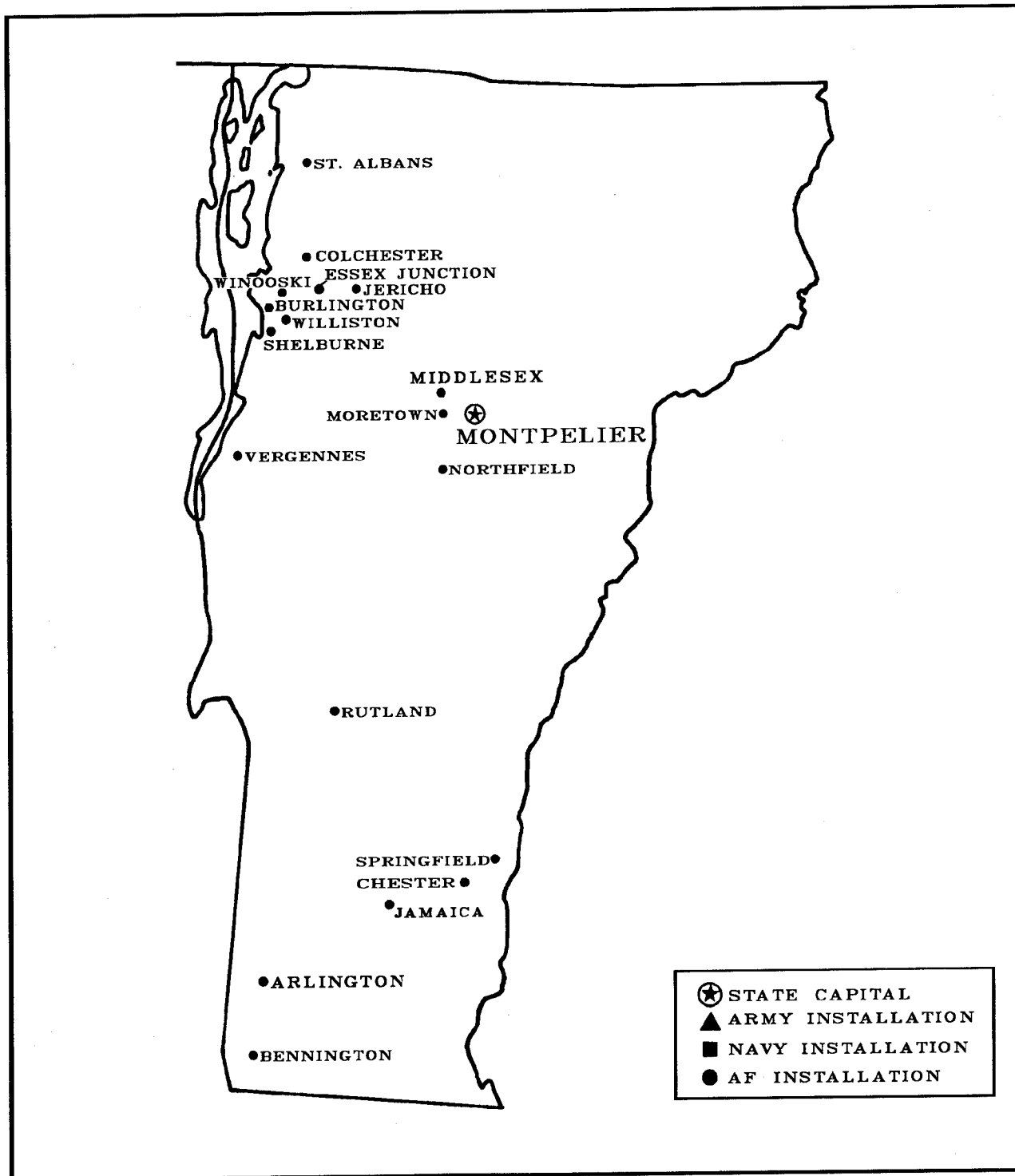
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 38,498             | 14,071                                     | 2,519                           | 18,717                          | 3,191                          |          |
| Active Duty Military                                                                                  |              | 5,693              | 542                                        | 117                             | 5,034                           | 0                              |          |
| Civilian                                                                                              |              | 15,451             | 2,937                                      | 63                              | 9,260                           | 3,191                          |          |
| Reserve & National Guard                                                                              |              | 17,354             | 10,592                                     | 2,339                           | 4,423                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$1,427,415        | \$410,608                                  | \$120,695                       | \$676,603                       | \$219,509                      |          |
| A. Payroll Outlays - Total                                                                            |              | 906,245            | 206,705                                    | 37,075                          | 550,669                         | 111,796                        |          |
| Active Duty Military Pay                                                                              |              | 151,998            | 18,152                                     | 4,006                           | 129,840                         | 0                              |          |
| Civilian Pay                                                                                          |              | 532,307            | 100,578                                    | 2,768                           | 317,165                         | 111,796                        |          |
| Reserve & National Guard Pay                                                                          |              | 69,514             | 46,163                                     | 3,380                           | 19,971                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 152,426            | 41,812                                     | 26,921                          | 83,693                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 521,170            | 203,903                                    | 83,620                          | 125,934                         | 107,713                        |          |
| Supply and Equipment Contracts                                                                        |              | 182,500            | 11,440                                     | 68,949                          | 36,675                          | 65,436                         |          |
| RDT&E Contracts                                                                                       |              | 69,423             | 13,793                                     | 11,003                          | 10,903                          | 33,724                         |          |
| Service Contracts                                                                                     |              | 238,485            | 150,595                                    | 3,668                           | 76,809                          | 7,413                          |          |
| Construction Contracts                                                                                |              | 27,848             | 25,161                                     | 0                               | 1,547                           | 1,140                          |          |
| Civil Function Contracts                                                                              |              | 2,914              | 2,914                                      | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Hill AFB                                                                                              | \$558,614    | \$448,615          | \$109,999                                  | Hill AFB                        | 14,118                          | 4,791                          | 9,327    |
| Tooele Army Depot                                                                                     | 218,653      | 112,724            | 105,929                                    | Tooele Army Depot               | 3,403                           | 35                             | 3,368    |
| Salt Lake City                                                                                        | 157,376      | 57,729             | 99,647                                     | Ogden                           | 1,038                           | 158                            | 880      |
| Dugway                                                                                                | 70,947       | 35,909             | 35,038                                     | Dugway                          | 773                             | 163                            | 610      |
| Ogden                                                                                                 | 66,800       | 50,651             | 16,149                                     | Salt Lake City                  | 622                             | 178                            | 444      |
| Brigham City                                                                                          | 51,404       | 8,488              | 42,916                                     | Draper                          | 297                             | 100                            | 197      |
| Logan                                                                                                 | 28,654       | 5,516              | 23,138                                     | Fort Douglas                    | 223                             | 87                             | 136      |
| Park City                                                                                             | 24,474       | 3,332              | 21,142                                     | Brigham City                    | 136                             | 4                              | 132      |
| Draper                                                                                                | 21,595       | 21,241             | 354                                        | Magna                           | 86                              | 7                              | 79       |
| Woods Cross                                                                                           | 20,844       | 749                | 20,095                                     | West Jordan                     | 76                              | 0                              | 76       |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$542,372          | \$202,711                                  | \$78,143                        | \$177,842                       | \$83,676                       |          |
| Fiscal Year 1992                                                                                      |              | 615,900            | 225,313                                    | 76,611                          | 164,572                         | 149,404                        |          |
| Fiscal Year 1991                                                                                      |              | 801,672            | 206,120                                    | 140,246                         | 285,709                         | 169,597                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 |                                | Amount   |
| 1. EG&G INC                                                                                           |              | \$81,354           | Architect-Engineering Services             |                                 |                                 |                                | \$81,354 |
| 2. THIOKOL CORPORATION                                                                                |              | 42,916             | Guided Missile Components                  |                                 |                                 |                                | 18,539   |
| 3. AMOCO CORPORATION                                                                                  |              | 21,391             | Liquid Propellants & Fuel, Petroleum Base  |                                 |                                 |                                | 21,391   |
| 4. LUCAS INDUSTRIES PLC                                                                               |              | 21,142             | Gas Turbines and Jet Engines, Acft & Comps |                                 |                                 |                                | 16,285   |
| 5. UTAH STATE UNIVERSITY                                                                              |              | 19,899             | RDT&E/Other Defense-Advanced Development   |                                 |                                 |                                | 18,079   |
| Total of Above                                                                                        |              | \$186,702          | ( 35.8% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 46

## VERMONT



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# VERMONT

FISCAL YEAR 1994

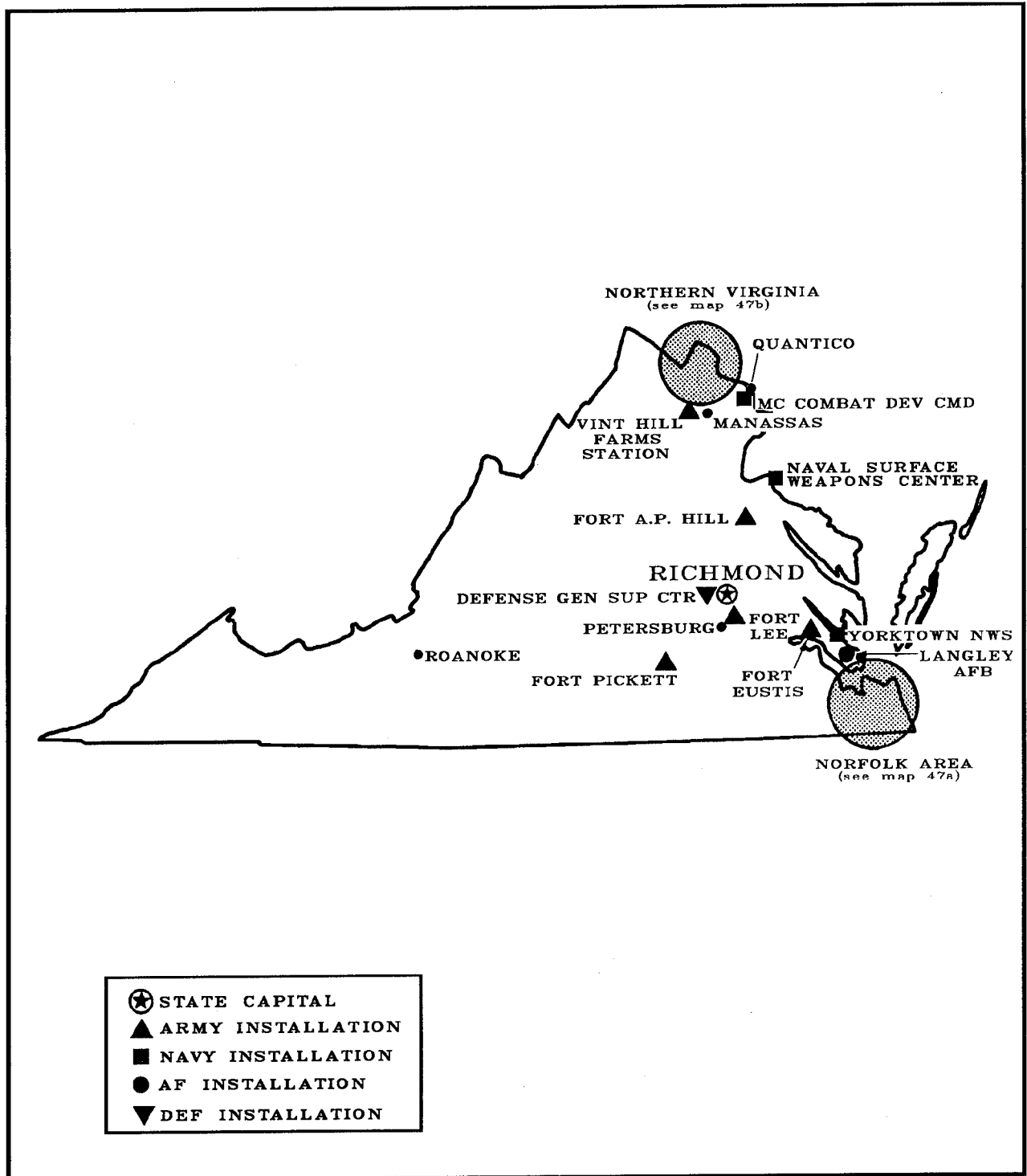
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                                                                                    |              | Total                                                        | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------------------------------------------------------|-------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                                                                                      |              | 7,064                                                        | 4,920                                     | 512                             | 1,582                           | 50                             |          |
| Active Duty Military                                                                                                                                                      |              | 153                                                          | 26                                        | 13                              | 114                             | 0                              |          |
| Civilian                                                                                                                                                                  |              | 632                                                          | 299                                       | 0                               | 283                             | 50                             |          |
| Reserve & National Guard                                                                                                                                                  |              | 6,279                                                        | 4,595                                     | 499                             | 1,185                           | 0                              |          |
| II. Expenditures - Total                                                                                                                                                  |              | \$151,297                                                    | \$75,895                                  | \$33,649                        | \$36,949                        | \$4,804                        |          |
| A. Payroll Outlays - Total                                                                                                                                                |              | 93,863                                                       | 48,982                                    | 11,070                          | 31,624                          | 2,187                          |          |
| Active Duty Military Pay                                                                                                                                                  |              | 5,651                                                        | 824                                       | 727                             | 4,100                           | 0                              |          |
| Civilian Pay                                                                                                                                                              |              | 20,139                                                       | 8,876                                     | 14                              | 9,062                           | 2,187                          |          |
| Reserve & National Guard Pay                                                                                                                                              |              | 28,406                                                       | 22,500                                    | 257                             | 5,649                           | 0                              |          |
| Retired Military Pay                                                                                                                                                      |              | 39,667                                                       | 16,782                                    | 10,072                          | 12,813                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                                                                                                 |              | 57,434                                                       | 26,913                                    | 22,579                          | 5,325                           | 2,617                          |          |
| Supply and Equipment Contracts                                                                                                                                            |              | 30,648                                                       | 8,831                                     | 14,434                          | 4,953                           | 2,430                          |          |
| RDT&E Contracts                                                                                                                                                           |              | 12,928                                                       | 9,501                                     | 3,005                           | 279                             | 143                            |          |
| Service Contracts                                                                                                                                                         |              | 10,084                                                       | 6,585                                     | 3,362                           | 93                              | 44                             |          |
| Construction Contracts                                                                                                                                                    |              | 3,233                                                        | 1,455                                     | 1,778                           | 0                               | 0                              |          |
| Civil Function Contracts                                                                                                                                                  |              | 541                                                          | 541                                       | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                                                                                        | Expenditures |                                                              |                                           | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                                                                                           | Total        | Payroll<br>Outlays                                           | Prime<br>Contracts                        |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Burlington                                                                                                                                                                | \$63,130     | \$16,467                                                     | \$46,663                                  | South Burlington                | 303                             | 0                              | 303      |
| Colchester                                                                                                                                                                | 13,955       | 13,693                                                       | 262                                       | Colchester                      | 178                             | 6                              | 172      |
| South Burlington                                                                                                                                                          | 10,730       | 10,684                                                       | 46                                        | Burlington                      | 165                             | 119                            | 46       |
| Vergennes                                                                                                                                                                 | 5,740        | 933                                                          | 4,807                                     | Northfield                      | 27                              | 23                             | 4        |
| Northfield                                                                                                                                                                | 4,535        | 2,809                                                        | 1,726                                     | Jericho                         | 24                              | 0                              | 24       |
| Jericho                                                                                                                                                                   | 3,509        | 3,462                                                        | 47                                        | Rutland                         | 19                              | 0                              | 19       |
| St. Albans                                                                                                                                                                | 2,325        | 2,085                                                        | 240                                       | Winooski                        | 19                              | 3                              | 16       |
| Arlington                                                                                                                                                                 | 2,070        | 273                                                          | 1,797                                     | Montpelier                      | 8                               | 1                              | 7        |
| Williston                                                                                                                                                                 | 1,972        | 1,860                                                        | 112                                       | St. Albans                      | 8                               | 0                              | 8        |
| Winooski                                                                                                                                                                  | 1,870        | 1,802                                                        | 68                                        | Vergennes                       | 7                               | 0                              | 7        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                                                                                      |              | Total                                                        | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                                                                                          |              | \$62,735                                                     | \$24,297                                  | \$22,839                        | \$13,146                        | \$2,453                        |          |
| Fiscal Year 1992                                                                                                                                                          |              | 63,027                                                       | 23,883                                    | 28,389                          | 8,699                           | 2,056                          |          |
| Fiscal Year 1991                                                                                                                                                          |              | 71,362                                                       | 8,686                                     | 32,950                          | 24,711                          | 5,015                          |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State                                                                     |              | Total<br>Amount                                              | Major Area of Work                        |                                 |                                 |                                |          |
|                                                                                                                                                                           |              |                                                              | FSC or Service Code Description           |                                 |                                 | Amount                         |          |
| 1. MARTIN MARIETTA CORPORATION<br>2. GOODRICH B F COMPANY THE<br>3. J.C.N. CONSTRUCTION CO INC<br>4. NECCO INC<br>5. GENERAL SCIENTIFIC CORPORATION<br><br>Total of Above |              | \$37,600<br>4,807<br>2,624<br>1,778<br>1,753<br><br>\$48,562 | Guns, through 30 mm                       |                                 |                                 | \$11,485                       |          |
|                                                                                                                                                                           |              |                                                              | Flow, Level, Motion Measuring Instruments |                                 |                                 | 2,641                          |          |
|                                                                                                                                                                           |              |                                                              | Maint/Maintenance Buildings               |                                 |                                 | 2,624                          |          |
|                                                                                                                                                                           |              |                                                              | Maintenance Buildings                     |                                 |                                 | 1,778                          |          |
|                                                                                                                                                                           |              |                                                              | Engineering Technical Services            |                                 |                                 | 1,753                          |          |
|                                                                                                                                                                           |              |                                                              | ( 84.6% of total awards over \$25,000)    |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 47

## VIRGINIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# VIRGINIA

FISCAL YEAR 1994

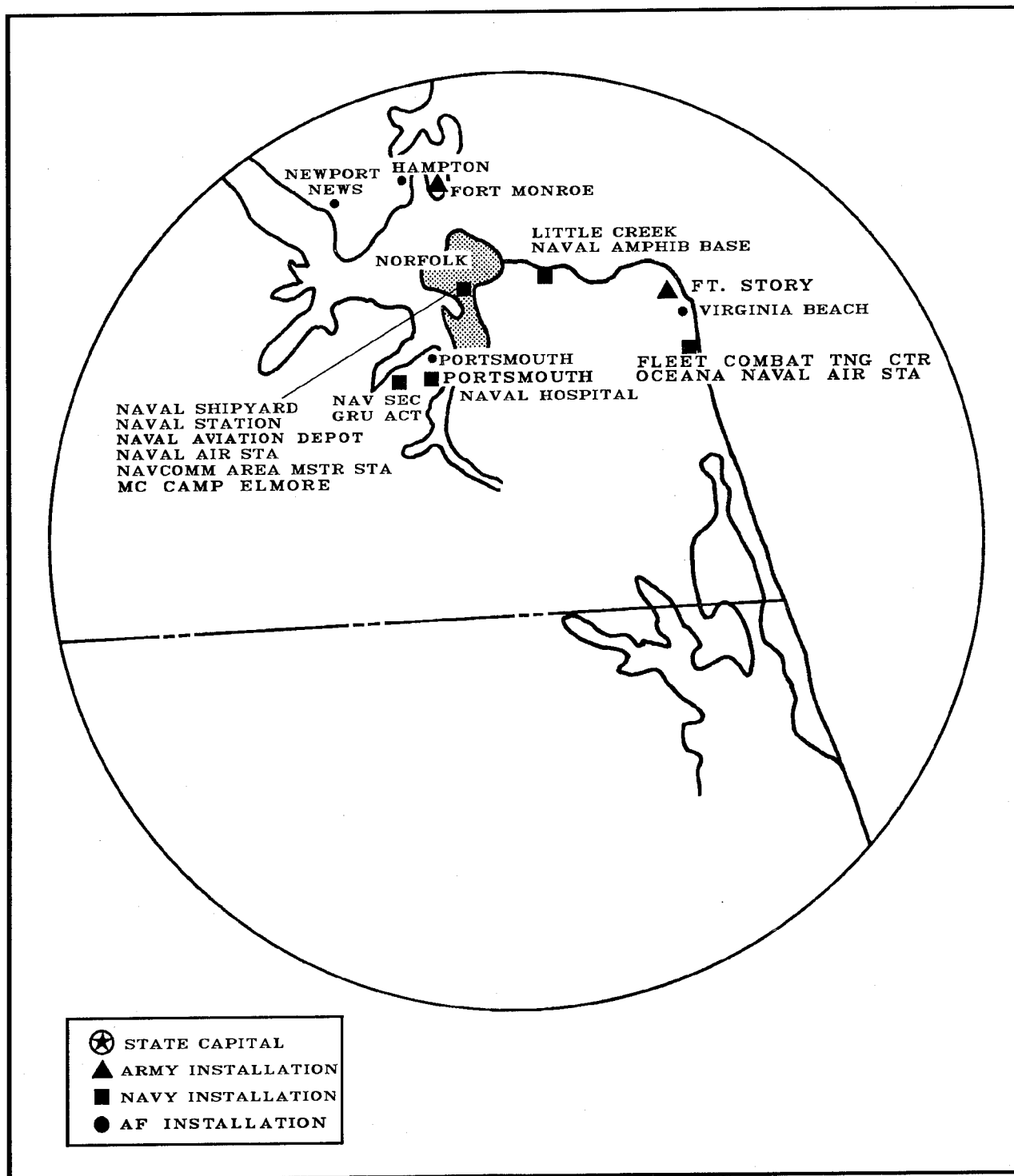
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army               | Navy<br>&<br>Marine Corps               | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------|-----------------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 242,882            | 84,542             | 110,607                                 | 25,021                          | 22,712                         |          |
| Active Duty Military                                                                                  |              | 90,032             | 26,743             | 47,733                                  | 15,556                          | 0                              |          |
| Civilian                                                                                              |              | 98,841             | 25,436             | 46,272                                  | 4,421                           | 22,712                         |          |
| Reserve & National Guard                                                                              |              | 54,009             | 32,363             | 16,602                                  | 5,044                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$19,499,775       | \$5,117,305        | \$9,890,664                             | \$2,114,988                     | \$2,376,818                    |          |
| A. Payroll Outlays - Total                                                                            |              | 11,482,693         | 2,858,669          | 6,329,295                               | 1,214,081                       | 1,080,648                      |          |
| Active Duty Military Pay                                                                              |              | 4,771,560          | 890,777            | 3,292,085                               | 588,698                         | 0                              |          |
| Civilian Pay                                                                                          |              | 4,510,502          | 1,209,246          | 2,068,968                               | 151,640                         | 1,080,648                      |          |
| Reserve & National Guard Pay                                                                          |              | 99,857             | 76,362             | 15,687                                  | 7,808                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 2,100,774          | 682,284            | 952,555                                 | 465,935                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 8,017,082          | 2,258,636          | 3,561,369                               | 900,907                         | 1,296,170                      |          |
| Supply and Equipment Contracts                                                                        |              | 1,499,608          | 379,784            | 577,676                                 | 288,667                         | 253,481                        |          |
| RDT&E Contracts                                                                                       |              | 1,244,337          | 444,704            | 327,956                                 | 182,878                         | 288,799                        |          |
| Service Contracts                                                                                     |              | 4,845,939          | 1,218,757          | 2,453,597                               | 421,183                         | 752,402                        |          |
| Construction Contracts                                                                                |              | 363,001            | 151,194            | 202,140                                 | 8,179                           | 1,488                          |          |
| Civil Function Contracts                                                                              |              | 64,197             | 64,197             | 0                                       | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                    | Major Locations<br>of Personnel         | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                         | Total                           | Active Duty<br>Military        | Civilian |
| Arlington                                                                                             | \$3,284,492  | \$2,272,245        | \$1,012,247        | Arlington                               | 41,711                          | 15,803                         | 25,908   |
| Norfolk                                                                                               | 3,227,924    | 2,564,906          | 663,018            | Norfolk                                 | 31,777                          | 16,749                         | 15,028   |
| Alexandria                                                                                            | 1,233,777    | 704,915            | 528,862            | Portsmouth                              | 14,028                          | 3,458                          | 10,570   |
| Virginia Beach                                                                                        | 1,209,398    | 1,033,814          | 175,584            | Virginia Beach                          | 11,881                          | 9,591                          | 2,290    |
| McLean                                                                                                | 1,161,548    | 57,811             | 1,103,737          | Langley AFB                             | 11,276                          | 9,333                          | 1,943    |
| Newport News                                                                                          | 925,306      | 384,174            | 541,132            | Alexandria                              | 11,194                          | 3,206                          | 7,988    |
| Portsmouth                                                                                            | 741,042      | 557,307            | 183,735            | Fort Belvoir                            | 9,437                           | 3,903                          | 5,534    |
| Hampton                                                                                               | 563,408      | 473,947            | 89,461             | Quantico                                | 8,857                           | 6,864                          | 1,993    |
| Falls Church                                                                                          | 509,184      | 130,853            | 378,331            | Fort Eustis                             | 8,279                           | 5,866                          | 2,413    |
| Reston                                                                                                | 503,835      | 77,162             | 426,673            | Fort Lee                                | 7,398                           | 4,360                          | 3,038    |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army               | Navy<br>&<br>Marine Corps               | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$7,482,748        | \$1,685,269        | \$3,678,240                             | \$755,787                       | \$1,363,452                    |          |
| Fiscal Year 1992                                                                                      |              | 6,570,793          | 1,514,001          | 3,228,636                               | 706,526                         | 1,121,630                      |          |
| Fiscal Year 1991                                                                                      |              | 6,780,702          | 1,592,831          | 3,290,856                               | 927,414                         | 969,601                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              |                    | Total<br>Amount    | Major Area of Work                      |                                 |                                |          |
|                                                                                                       |              |                    |                    | FSC or Service Code Description         |                                 | Amount                         |          |
| 1. TENNECO INC                                                                                        |              |                    | \$489,425          | Marine Architect & Engineering Services |                                 | \$127,958                      |          |
| 2. BLACK & DECKER CORPORATION                                                                         |              |                    | 271,766            | ADPE Configuration                      |                                 | 75,216                         |          |
| 3. COMPUTER SCIENCES CORPORATION                                                                      |              |                    | 267,799            | Other ADP & Telecommunication Services  |                                 | 174,312                        |          |
| 4. INTERNATIONAL BUS MCHS CORP                                                                        |              |                    | 227,535            | Underwater Sound Equipment              |                                 | 119,181                        |          |
| 5. UNISYS CORPORATION                                                                                 |              |                    | 208,581            | ADP Support Equip                       |                                 | 61,573                         |          |
| Total of Above                                                                                        |              |                    | \$1,465,106        | ( 18.3% of total awards over \$25,000)  |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 47a

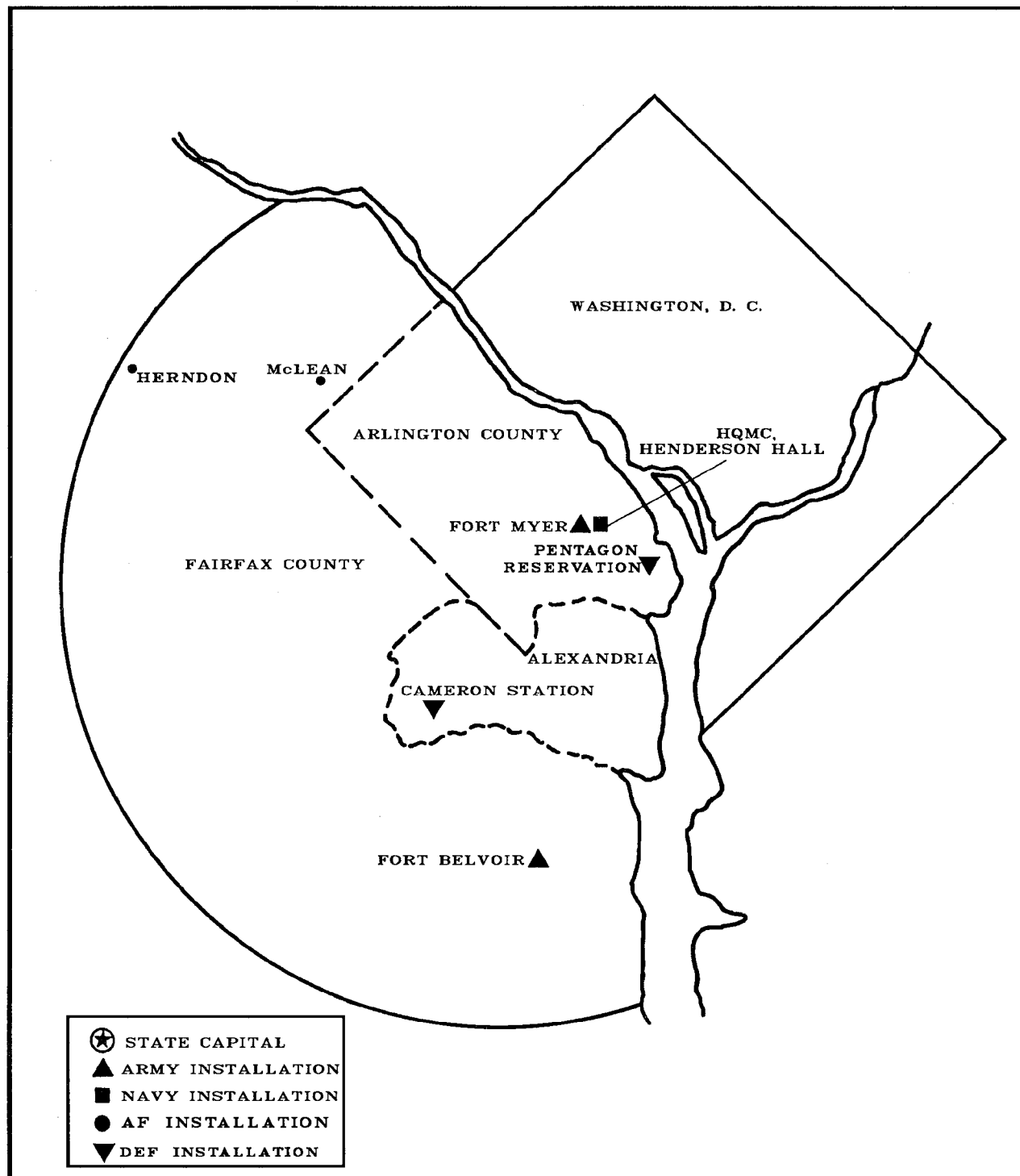
## NORFOLK AREA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 47b

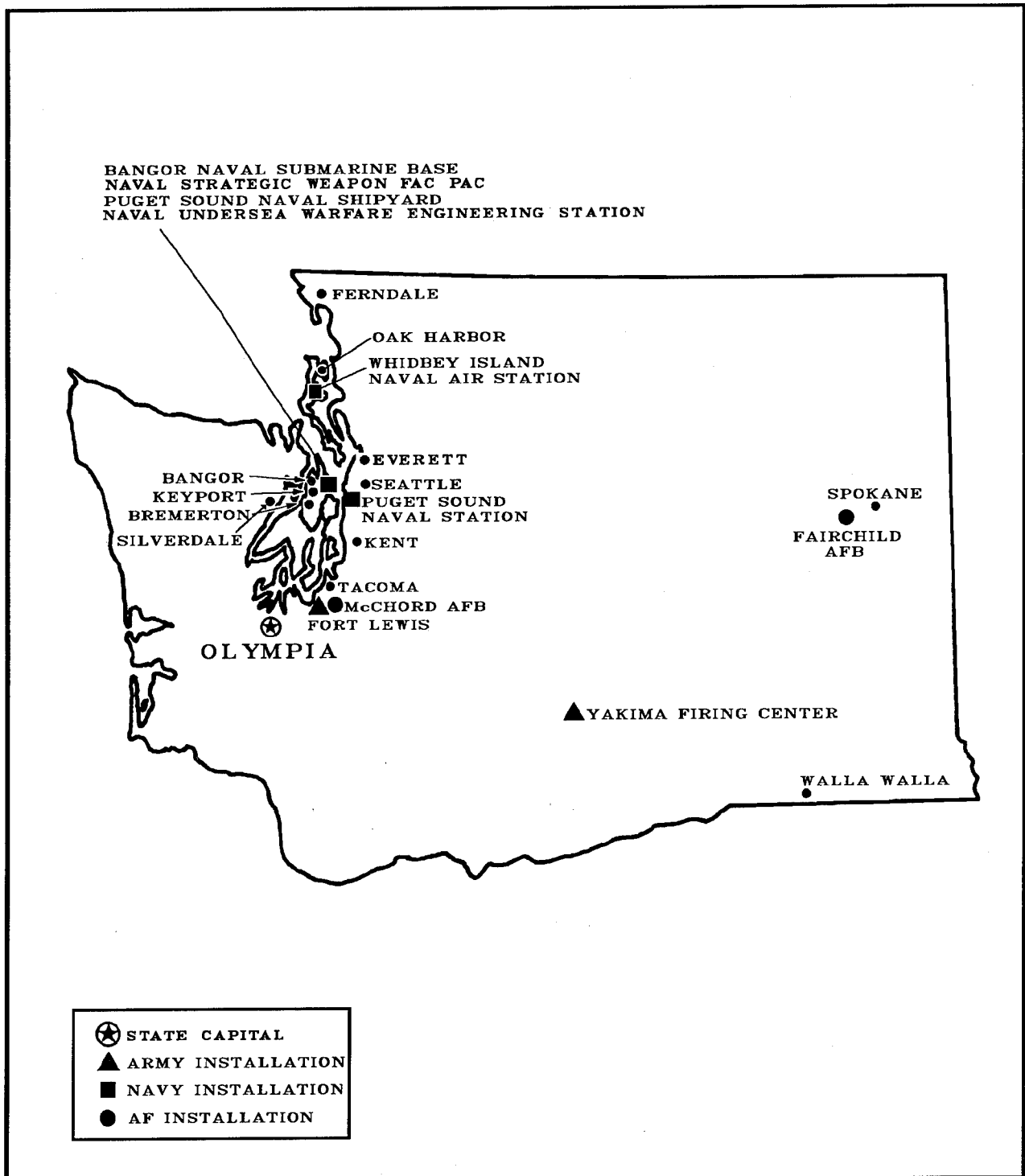
## NORTHERN VIRGINIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 48

## WASHINGTON



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# WASHINGTON

FISCAL YEAR 1994

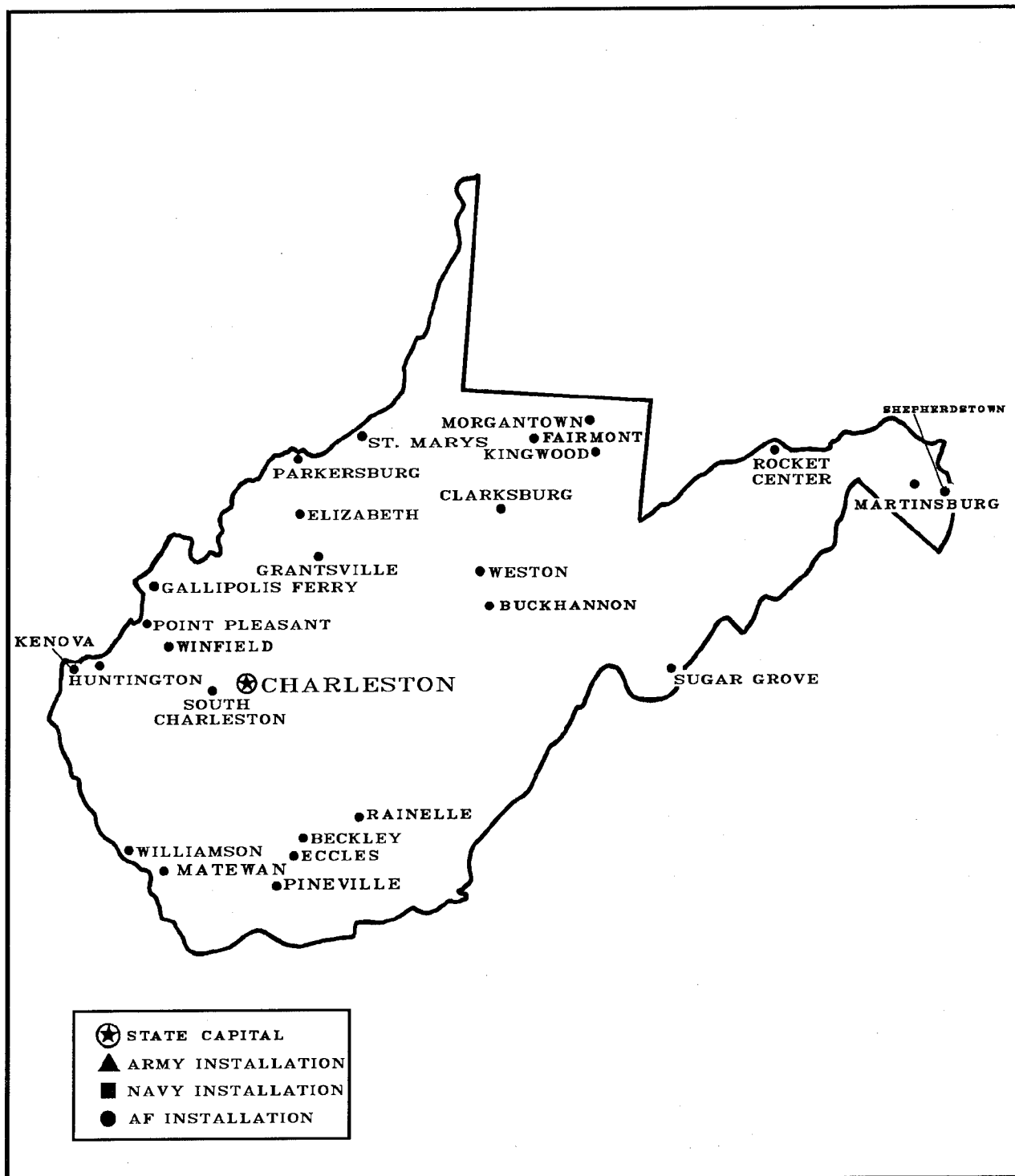
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 106,250            | 46,930                                     | 38,101                          | 19,493                          | 1,726                          |          |
| Active Duty Military                                                                                  |              | 35,782             | 17,315                                     | 9,147                           | 9,320                           | 0                              |          |
| Civilian                                                                                              |              | 26,961             | 5,706                                      | 17,405                          | 2,124                           | 1,726                          |          |
| Reserve & National Guard                                                                              |              | 43,507             | 23,909                                     | 11,549                          | 8,049                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$5,276,924        | \$1,232,767                                | \$2,172,140                     | \$1,447,811                     | \$424,206                      |          |
| A. Payroll Outlays - Total                                                                            |              | 3,416,190          | 978,127                                    | 1,695,157                       | 684,768                         | 58,138                         |          |
| Active Duty Military Pay                                                                              |              | 1,293,938          | 435,178                                    | 620,982                         | 237,778                         | 0                              |          |
| Civilian Pay                                                                                          |              | 1,016,468          | 157,746                                    | 716,095                         | 84,489                          | 58,138                         |          |
| Reserve & National Guard Pay                                                                          |              | 127,688            | 75,107                                     | 18,929                          | 33,652                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 978,096            | 310,096                                    | 339,151                         | 328,849                         | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 1,860,734          | 254,640                                    | 476,983                         | 763,043                         | 366,068                        |          |
| Supply and Equipment Contracts                                                                        |              | 760,364            | 15,571                                     | 64,105-                         | 479,765                         | 329,133                        |          |
| RDT&E Contracts                                                                                       |              | 143,155            | 30,785                                     | 24,702                          | 73,121                          | 14,547                         |          |
| Service Contracts                                                                                     |              | 689,322            | 102,711                                    | 363,870                         | 200,353                         | 22,388                         |          |
| Construction Contracts                                                                                |              | 188,636            | 26,316                                     | 152,516                         | 9,804                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 79,257             | 79,257                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Bremerton                                                                                             | \$843,392    | \$727,062          | \$116,330                                  | Fort Lewis                      | 19,470                          | 16,898                         | 2,572    |
| Seattle                                                                                               | 813,226      | 151,841            | 661,385                                    | Bremerton                       | 13,292                          | 1,748                          | 11,544   |
| Fort Lewis                                                                                            | 593,627      | 502,206            | 91,421                                     | McChord AFB                     | 6,057                           | 4,736                          | 1,321    |
| Bangor                                                                                                | 370,262      | 225,261            | 145,001                                    | Fairchild AFB                   | 5,067                           | 4,258                          | 809      |
| Whidbey Island NAS                                                                                    | 263,188      | 236,878            | 26,310                                     | Bangor                          | 4,508                           | 2,254                          | 2,254    |
| McChord AFB                                                                                           | 241,775      | 191,904            | 49,871                                     | Whidbey Island NAS              | 4,009                           | 3,220                          | 789      |
| Ferndale                                                                                              | 240,746      | 1,720              | 239,026                                    | Keyport                         | 2,640                           | 291                            | 2,349    |
| Fairchild AFB                                                                                         | 171,778      | 139,315            | 32,463                                     | Seattle                         | 1,996                           | 775                            | 1,221    |
| Tacoma                                                                                                | 170,967      | 129,384            | 41,583                                     | Tacoma                          | 1,497                           | 31                             | 1,466    |
| Keyport                                                                                               | 141,764      | 113,829            | 27,935                                     | Everett                         | 710                             | 335                            | 375      |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$1,890,677        | \$270,491                                  | \$498,503                       | \$868,204                       | \$253,479                      |          |
| Fiscal Year 1992                                                                                      |              | 2,217,132          | 250,909                                    | 1,161,454                       | 507,152                         | 297,617                        |          |
| Fiscal Year 1991                                                                                      |              | 1,759,657          | 311,730                                    | 582,940                         | 345,044                         | 519,943                        |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. BOEING COMPANY THE                                                                                 |              | \$615,476          | Radar Equipment, Airborne                  |                                 |                                 | \$373,686                      |          |
| 2. ATLANTIC RICHFIELD COMPANY                                                                         |              | 238,945            | Liquid Propellants & Fuel, Petroleum Base  |                                 |                                 | 129,227                        |          |
| 3. HUNT BUILDING CORPORATION                                                                          |              | 59,391             | Family Housing Facilities                  |                                 |                                 | 59,391                         |          |
| 4. JOHNSON CONTROLS INC                                                                               |              | 49,954             | Facilities Operations Support Services     |                                 |                                 | 49,954                         |          |
| 5. CROWLEY MARITIME CORPORATION                                                                       |              | 26,175             | Other Vehicle Charter for Transportation o |                                 |                                 | 23,419                         |          |
| Total of Above                                                                                        |              | \$989,941          | ( 53.2% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 49

## WEST VIRGINIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# WEST VIRGINIA

FISCAL YEAR 1994

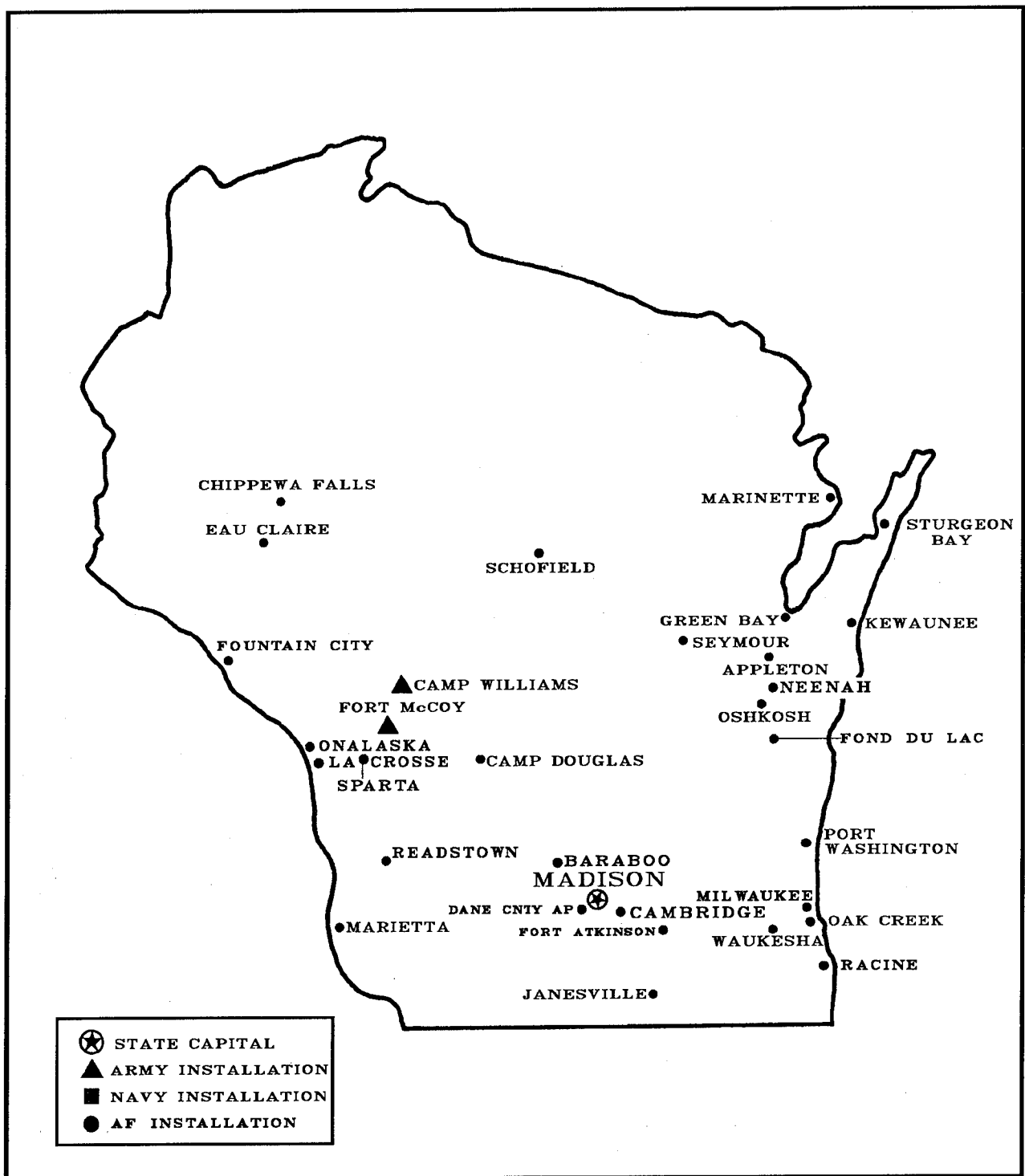
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|--------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 16,972             | 11,230                                     | 2,346                           | 3,367                           | 29                             |          |
| Active Duty Military                                                                                  |              | 572                | 178                                        | 242                             | 152                             | 0                              |          |
| Civilian                                                                                              |              | 1,514              | 1,024                                      | 64                              | 397                             | 29                             |          |
| Reserve & National Guard                                                                              |              | 14,886             | 10,028                                     | 2,040                           | 2,818                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$399,844          | \$226,674                                  | \$84,781                        | \$68,405                        | \$19,984                       |          |
| A. Payroll Outlays - Total                                                                            |              | 224,062            | 113,340                                    | 44,848                          | 64,889                          | 985                            |          |
| Active Duty Military Pay                                                                              |              | 16,538             | 5,463                                      | 6,317                           | 4,758                           | 0                              |          |
| Civilian Pay                                                                                          |              | 48,459             | 34,366                                     | 2,003                           | 11,105                          | 985                            |          |
| Reserve & National Guard Pay                                                                          |              | 47,483             | 31,817                                     | 2,306                           | 13,360                          | 0                              |          |
| Retired Military Pay                                                                                  |              | 111,582            | 41,694                                     | 34,222                          | 35,666                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 175,782            | 113,334                                    | 39,933                          | 3,516                           | 18,999                         |          |
| Supply and Equipment Contracts                                                                        |              | 36,533             | 440                                        | 14,052                          | 3,464                           | 18,577                         |          |
| RDT&E Contracts                                                                                       |              | 7,050              | 1,298                                      | 5,752                           | 0                               | 0                              |          |
| Service Contracts                                                                                     |              | 26,415             | 5,812                                      | 20,129                          | 52                              | 422                            |          |
| Construction Contracts                                                                                |              | 18,617             | 18,617                                     | 0                               | 0                               | 0                              |          |
| Civil Function Contracts                                                                              |              | 87,167             | 87,167                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                            | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                         |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Shepherdstown                                                                                         | \$41,237     | \$1,237            | \$40,000                                   | Huntington                      | 456                             | 15                             | 441      |
| Rocket Center                                                                                         | 33,083       | 0                  | 33,083                                     | Charleston                      | 361                             | 128                            | 233      |
| Charleston                                                                                            | 29,120       | 23,565             | 5,555                                      | Martinsburg                     | 275                             | 59                             | 216      |
| Huntington                                                                                            | 24,588       | 23,224             | 1,364                                      | Sugar Grove                     | 213                             | 160                            | 53       |
| Martinsburg                                                                                           | 20,936       | 20,357             | 579                                        | Beckley                         | 97                              | 72                             | 25       |
| Morgantown                                                                                            | 12,562       | 6,603              | 5,959                                      | Buckhannon                      | 77                              | 0                              | 77       |
| Winfield                                                                                              | 11,500       | 0                  | 11,500                                     | Point Pleasant                  | 57                              | 0                              | 57       |
| Wheeling                                                                                              | 11,421       | 4,178              | 7,243                                      | Morgantown                      | 55                              | 22                             | 33       |
| Gallipolis Ferry                                                                                      | 11,069       | 1,411              | 9,658                                      | Parkersburg                     | 53                              | 2                              | 51       |
| Parkersburg                                                                                           | 8,946        | 8,373              | 573                                        | Eccles                          | 50                              | 50                             | 0        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                       | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$132,193          | \$69,186                                   | \$23,979                        | \$8,356                         | \$30,672                       |          |
| Fiscal Year 1992                                                                                      |              | 83,282             | 44,117                                     | 22,631                          | 4,301                           | 12,233                         |          |
| Fiscal Year 1991                                                                                      |              | 152,433            | 129,669                                    | 28,640                          | 2,036                           | 7,912-                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                         |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description            |                                 |                                 | Amount                         |          |
| 1. CENTEX CORPORATION                                                                                 |              | \$40,000           | Other Conservation & Development Facilitie |                                 |                                 | \$40,000                       |          |
| 2. HERCULES INCORPORATED                                                                              |              | 33,083             | Maint/Maintenance Buildings                |                                 |                                 | 17,120                         |          |
| 3. BILFINGER & BERGER BAUAG                                                                           |              | 11,784             | Dams                                       |                                 |                                 | 11,784                         |          |
| 4. KIEWIT PETER SONS DE CORP                                                                          |              | 11,300             | Other Conservation & Development Facilitie |                                 |                                 | 8,600                          |          |
| 5. MARCH-WESTIN COMPANY INC                                                                           |              | 7,573              | Other Administrative & Service Buildings   |                                 |                                 | 4,810                          |          |
| Total of Above                                                                                        |              | \$103,740          | ( 59.0% of total awards over \$25,000)     |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 50

## WISCONSIN



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# WISCONSIN

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total       | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-------------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 38,988      | 26,310    | 6,242                     | 6,145     | 291                            |
| Active Duty Military                      |  | 826         | 333       | 194                       | 299       | 0                              |
| Civilian                                  |  | 3,268       | 2,105     | 41                        | 831       | 291                            |
| Reserve & National Guard                  |  | 34,894      | 23,872    | 6,007                     | 5,015     | 0                              |
| II. Expenditures - Total                  |  | \$1,193,638 | \$795,281 | \$118,630                 | \$134,444 | \$145,283                      |
| A. Payroll Outlays - Total                |  | 419,974     | 239,348   | 64,109                    | 107,377   | 9,140                          |
| Active Duty Military Pay                  |  | 30,260      | 12,670    | 7,399                     | 10,191    | 0                              |
| Civilian Pay                              |  | 115,308     | 83,799    | 1,921                     | 20,448    | 9,140                          |
| Reserve & National Guard Pay              |  | 106,223     | 80,606    | 5,809                     | 19,808    | 0                              |
| Retired Military Pay                      |  | 168,183     | 62,273    | 48,980                    | 56,930    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 773,664     | 555,933   | 54,521                    | 27,067    | 136,143                        |
| Supply and Equipment Contracts            |  | 638,410     | 452,087   | 43,466                    | 19,935    | 122,922                        |
| RDT&E Contracts                           |  | 5,452       | 2,741     | 1,207                     | 1,318     | 186                            |
| Service Contracts                         |  | 66,119      | 37,422    | 9,848                     | 5,814     | 13,035                         |
| Construction Contracts                    |  | 28,654      | 28,654    | 0                         | 0         | 0                              |
| Civil Function Contracts                  |  | 35,029      | 35,029    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Oshkosh                            | \$415,233    | \$5,483            | \$409,750          | Fort McCoy                      | 1,189                           | 84                      | 1,105    |
| Milwaukee                          | 114,403      | 57,975             | 56,428             | Milwaukee                       | 1,105                           | 332                     | 773      |
| Madison                            | 81,972       | 40,764             | 41,208             | Madison                         | 493                             | 105                     | 388      |
| Fort McCoy                         | 77,630       | 54,768             | 22,862             | Camp Williams                   | 158                             | 0                       | 158      |
| Waukesha                           | 30,734       | 4,442              | 26,292             | Fountain City                   | 131                             | 0                       | 131      |
| Neenah                             | 23,003       | 963                | 22,040             | Sparta                          | 119                             | 0                       | 119      |
| Sturgeon Bay                       | 20,315       | 3,267              | 17,048             | Camp Douglas                    | 112                             | 90                      | 22       |
| La Crosse                          | 20,214       | 3,838              | 16,376             | Cambridge                       | 65                              | 0                       | 65       |
| Sparta                             | 15,803       | 3,044              | 12,759             | Dane County Reg A/P             | 65                              | 65                      | 0        |
| Baraboo                            | 12,471       | 1,292              | 11,179             | Eau Claire                      | 51                              | 21                      | 30       |

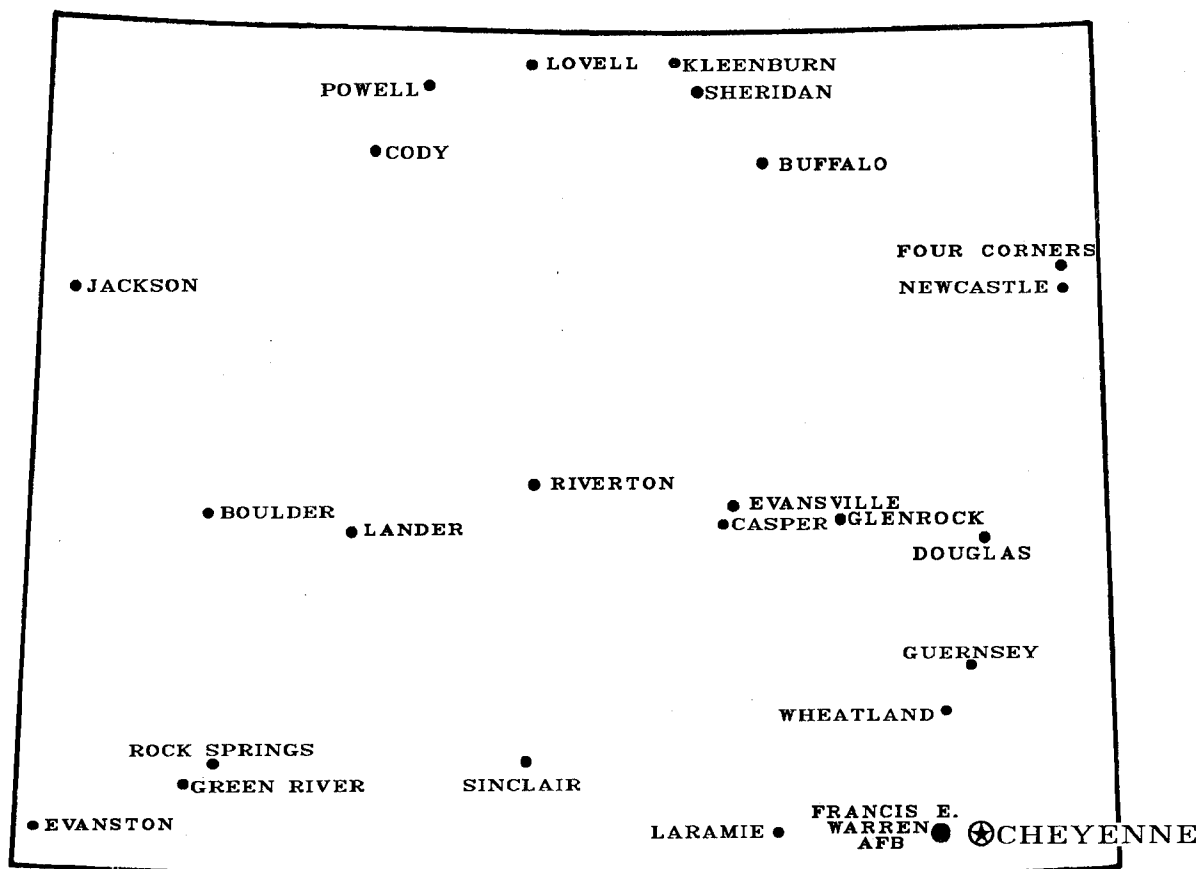
| Prime Contracts Over \$25,000<br>(Prior Three Years) |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     |  | \$845,488 | \$538,399 | \$119,308                 | \$31,900  | \$155,881                      |
| Fiscal Year 1992                                     |  | 893,464   | 631,424   | 97,962                    | 43,735    | 120,343                        |
| Fiscal Year 1991                                     |  | 967,548   | 668,818   | 80,596                    | 38,421    | 179,713                        |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State | Total<br>Amount | Major Area of Work                        |           |
|-------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|-----------|
|                                                                                                       |                 | FSC or Service Code Description           | Amount    |
| 1. OSHKOSH TRUCK CORPORATION                                                                          | \$408,674       | Trucks and Truck Tractors, Wheeled        | \$390,478 |
| 2. GENERAL ELECTRIC COMPANY                                                                           | 32,289          | Hospital Furniture, Equip, Utensils & Sup | 19,890    |
| 3. PETERSON BUILDERS INC                                                                              | 16,760          | Miscellaneous Vessels                     | 6,858     |
| 4. O R C INDUSTRIES INC                                                                               | 13,655          | Outerwear, Men's                          | 11,244    |
| 5. ASTRONAUTICS CORP OF AMERICA                                                                       | 12,787          | Navigational Instruments                  | 4,122     |
| Total of Above                                                                                        | \$484,165       | ( 62.6% of total awards over \$25,000)    |           |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 51

## WYOMING



- ★ STATE CAPITAL
- ▲ ARMY INSTALLATION
- NAVY INSTALLATION
- AF INSTALLATION

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# WYOMING

FISCAL YEAR 1994

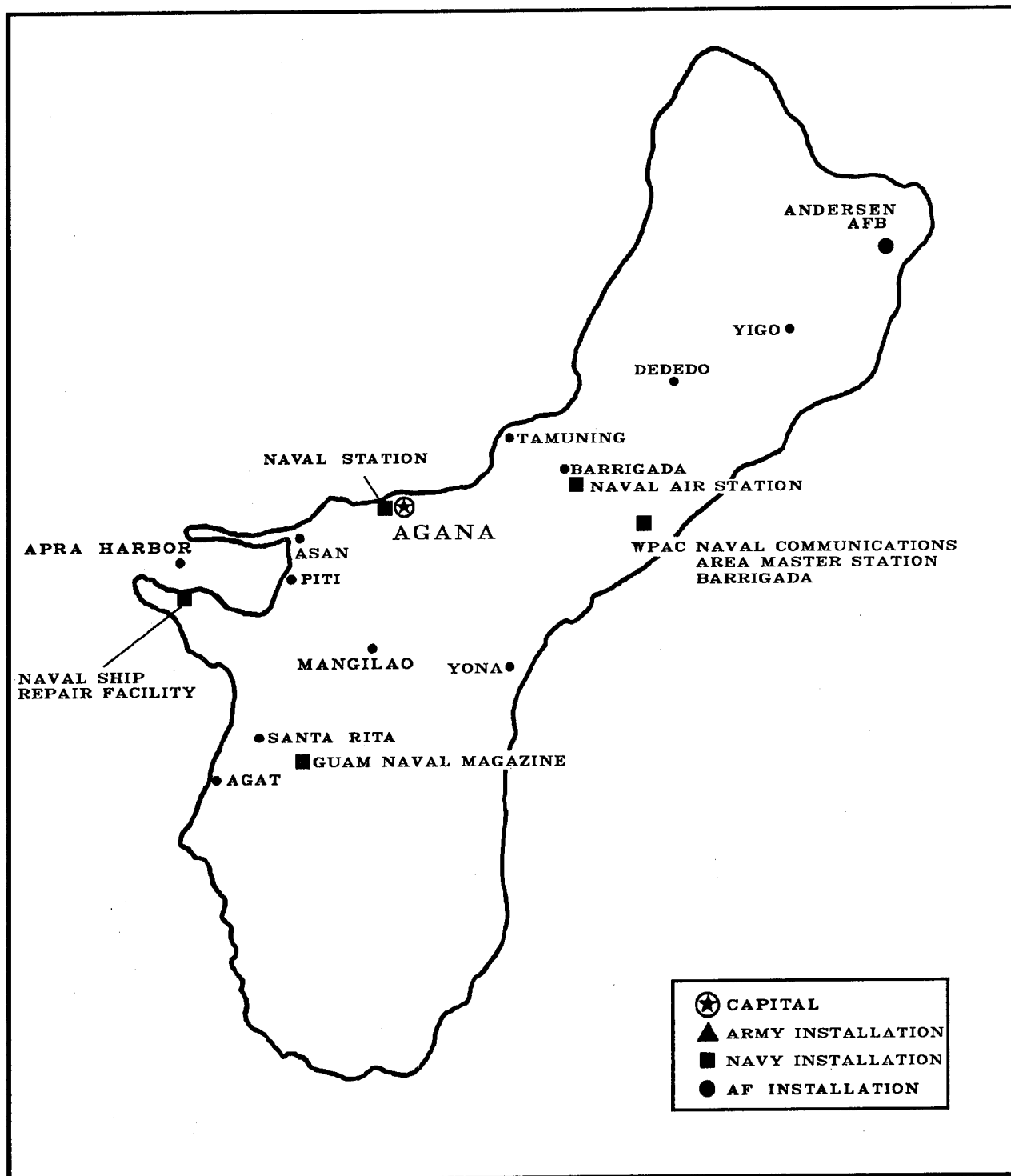
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                                |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|-------------------------------------------------------------------------------------------------------|--------------|--------------------|-------------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                  |              | 9,627              | 2,908                                     | 630                             | 6,018                           | 71                             |          |
| Active Duty Military                                                                                  |              | 3,936              | 44                                        | 1                               | 3,891                           | 0                              |          |
| Civilian                                                                                              |              | 978                | 189                                       | 0                               | 718                             | 71                             |          |
| Reserve & National Guard                                                                              |              | 4,713              | 2,675                                     | 629                             | 1,409                           | 0                              |          |
| II. Expenditures - Total                                                                              |              | \$245,723          | \$40,557                                  | \$10,543                        | \$174,390                       | \$20,233                       |          |
| A. Payroll Outlays - Total                                                                            |              | 189,323            | 27,933                                    | 10,543                          | 148,938                         | 1,909                          |          |
| Active Duty Military Pay                                                                              |              | 89,337             | 1,751                                     | 58                              | 87,528                          | 0                              |          |
| Civilian Pay                                                                                          |              | 32,995             | 6,166                                     | 0                               | 24,920                          | 1,909                          |          |
| Reserve & National Guard Pay                                                                          |              | 15,480             | 9,213                                     | 147                             | 6,120                           | 0                              |          |
| Retired Military Pay                                                                                  |              | 51,511             | 10,803                                    | 10,338                          | 30,370                          | 0                              |          |
| B. Prime Contracts Over \$25,000<br>Total                                                             |              | 56,400             | 12,624                                    | 0                               | 25,452                          | 18,324                         |          |
| Supply and Equipment Contracts                                                                        |              | 17,655             | 343                                       | 0                               | 157                             | 17,155                         |          |
| RDT&E Contracts                                                                                       |              | 63                 | 63                                        | 0                               | 0                               | 0                              |          |
| Service Contracts                                                                                     |              | 30,421             | 6,504                                     | 0                               | 22,748                          | 1,169                          |          |
| Construction Contracts                                                                                |              | 3,754              | 1,207                                     | 0                               | 2,547                           | 0                              |          |
| Civil Function Contracts                                                                              |              | 4,507              | 4,507                                     | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                    | Expenditures |                    |                                           | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                       | Total        | Payroll<br>Outlays | Prime<br>Contracts                        |                                 | Total                           | Active Duty<br>Military        | Civilian |
| F.E. Warren AFB                                                                                       | \$128,664    | \$102,990          | \$25,674                                  | F.E. Warren AFB                 | 4,325                           | 3,739                          | 586      |
| Cheyenne                                                                                              | 48,568       | 46,749             | 1,819                                     | Cheyenne                        | 375                             | 71                             | 304      |
| Newcastle                                                                                             | 16,955       | 431                | 16,524                                    | Powell                          | 73                              | 66                             | 7        |
| Laramie                                                                                               | 11,906       | 4,525              | 7,381                                     | Guernsey                        | 52                              | 0                              | 52       |
| Sheridan                                                                                              | 2,921        | 2,779              | 142                                       | Laramie                         | 27                              | 20                             | 7        |
| Gillette                                                                                              | 2,558        | 981                | 1,577                                     | Casper                          | 21                              | 17                             | 4        |
| Powell                                                                                                | 2,325        | 2,262              | 63                                        | Boulder                         | 7                               | 7                              | 0        |
| Rock Springs                                                                                          | 2,050        | 1,012              | 1,038                                     | Riverton                        | 6                               | 3                              | 3        |
| Glenrock                                                                                              | 1,519        | 226                | 1,293                                     | Lander                          | 4                               | 3                              | 1        |
| Riverton                                                                                              | 1,158        | 1,027              | 131                                       | Douglas                         | 3                               | 3                              | 0        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                  |              | Total              | Army                                      | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                      |              | \$57,804           | \$13,471                                  | \$0                             | \$21,981                        | \$22,352                       |          |
| Fiscal Year 1992                                                                                      |              | 61,346             | 12,658                                    | 0                               | 16,611                          | 32,077                         |          |
| Fiscal Year 1991                                                                                      |              | 63,322             | 3,661                                     | 47                              | 21,515                          | 38,099                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this State |              | Total<br>Amount    | Major Area of Work                        |                                 |                                 |                                |          |
|                                                                                                       |              |                    | FSC or Service Code Description           |                                 |                                 | Amount                         |          |
| 1. HERMES CONSOLIDATED, INC                                                                           |              | \$16,524           | Liquid Propellants & Fuel, Petroleum Base |                                 |                                 | \$16,524                       |          |
| 2. KLOEFKORN-BALLARD CONSTR                                                                           |              | 5,413              | Maint/Office Buildings                    |                                 |                                 | 5,413                          |          |
| 3. BOWMAN, JOHN INC                                                                                   |              | 3,377              | Maint/Office Buildings                    |                                 |                                 | 659                            |          |
| 4. GROWLING BEAR COMPANY                                                                              |              | 2,671              | Maint/Maintenance Buildings               |                                 |                                 | 2,671                          |          |
| 5. DAMES & MOORE INC                                                                                  |              | 2,616              | Other Environ Svcs, Studies, & Analytical |                                 |                                 | 2,616                          |          |
| Total of Above                                                                                        |              | \$30,601           | ( 54.3% of total awards over \$25,000)    |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 52

## GUAM



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# GUAM

FISCAL YEAR 1994

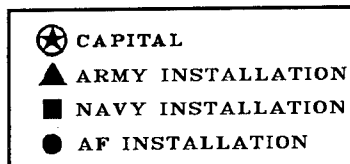
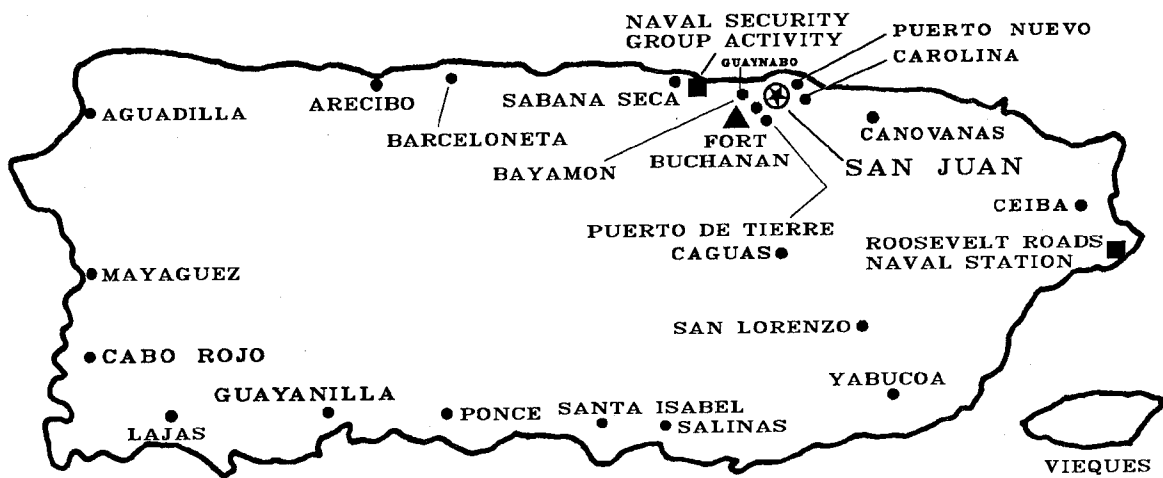
(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                                                                               |              | Total              | Army                                    | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
|------------------------------------------------------------------------------------------------------|--------------|--------------------|-----------------------------------------|---------------------------------|---------------------------------|--------------------------------|----------|
| I. Personnel - Total                                                                                 |              | 12,909             | 1,480                                   | 7,962                           | 3,219                           | 248                            |          |
| Active Duty Military                                                                                 |              | 6,319              | 57                                      | 4,045                           | 2,217                           | 0                              |          |
| Civilian                                                                                             |              | 4,538              | 14                                      | 3,733                           | 543                             | 248                            |          |
| Reserve & National Guard                                                                             |              | 2,052              | 1,409                                   | 184                             | 459                             | 0                              |          |
| II. Expenditures - Total                                                                             |              | \$723,759          | \$12,176                                | \$577,780                       | \$119,854                       | \$13,949                       |          |
| A. Payroll Outlays - Total                                                                           |              | 428,518            | 10,543                                  | 330,135                         | 81,623                          | 6,217                          |          |
| Active Duty Military Pay                                                                             |              | 253,595            | 2,280                                   | 193,574                         | 57,741                          | 0                              |          |
| Civilian Pay                                                                                         |              | 149,324            | 560                                     | 126,099                         | 16,448                          | 6,217                          |          |
| Reserve & National Guard Pay                                                                         |              | 2,291              | 604                                     | 265                             | 1,422                           | 0                              |          |
| Retired Military Pay                                                                                 |              | 23,308             | 7,099                                   | 10,197                          | 6,012                           | 0                              |          |
| B. Prime Contracts Over \$25,000                                                                     |              |                    |                                         |                                 |                                 |                                |          |
| Total                                                                                                |              | 295,241            | 1,633                                   | 247,645                         | 38,231                          | 7,732                          |          |
| Supply and Equipment Contracts                                                                       |              | 1,933              | 0                                       | 1,247                           | 143                             | 543                            |          |
| RDT&E Contracts                                                                                      |              | 0                  | 0                                       | 0                               | 0                               | 0                              |          |
| Service Contracts                                                                                    |              | 138,816            | 1,633                                   | 92,809                          | 37,185                          | 7,189                          |          |
| Construction Contracts                                                                               |              | 154,492            | 0                                       | 153,589                         | 903                             | 0                              |          |
| Civil Function Contracts                                                                             |              | 0                  | 0                                       | 0                               | 0                               | 0                              |          |
| Major Locations<br>of Expenditures                                                                   | Expenditures |                    |                                         | Major Locations<br>of Personnel | Military and Civilian Personnel |                                |          |
|                                                                                                      | Total        | Payroll<br>Outlays | Prime<br>Contracts                      |                                 | Total                           | Active Duty<br>Military        | Civilian |
| Agana                                                                                                | \$230,585    | \$198,907          | \$31,678                                | Agana                           | 3,382                           | 3,066                          | 316      |
| Andersen AFB                                                                                         | 158,335      | 83,510             | 74,825                                  | Santa Rita                      | 3,211                           | 0                              | 3,211    |
| Guam Nav Public Work                                                                                 | 130,679      | 0                  | 130,679                                 | Andersen AFB                    | 2,743                           | 2,200                          | 543      |
| Santa Rita                                                                                           | 81,743       | 81,743             | 0                                       | Apra                            | 1,010                           | 820                            | 190      |
| Apra                                                                                                 | 47,142       | 47,142             | 0                                       | Harmon Village                  | 300                             | 64                             | 236      |
| Guam Nav Sup Depot                                                                                   | 39,230       | 117                | 39,113                                  | Finegayan                       | 79                              | 39                             | 40       |
| Finegayan                                                                                            | 25,510       | 25,510             | 0                                       | Guam Nav Public Work            | 65                              | 65                             | 0        |
| Naval Communications                                                                                 | 9,534        | 0                  | 9,530                                   | Nimitz Hill                     | 47                              | 47                             | 0        |
| Tamuning                                                                                             | 6,642        | 1,244              | 5,398                                   | Tamuning                        | 18                              | 18                             | 0        |
| Nimitz Hill                                                                                          | 2,126        | 2,126              | 0                                       | Naval Communications            | 2                               | 0                              | 2        |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                 |              | Total              | Army                                    | Navy<br>&<br>Marine Corps       | Air Force                       | Other<br>Defense<br>Activities |          |
| Fiscal Year 1993                                                                                     |              | \$190,870          | \$9,954                                 | \$106,139                       | \$73,175                        | \$1,602                        |          |
| Fiscal Year 1992                                                                                     |              | 156,298            | 86                                      | 108,231                         | 42,328                          | 5,653                          |          |
| Fiscal Year 1991                                                                                     |              | 130,380            | 221                                     | 76,531                          | 19,883                          | 33,745                         |          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Area |              | Total<br>Amount    | Major Area of Work                      |                                 |                                 |                                |          |
|                                                                                                      |              |                    | FSC or Service Code Description         |                                 |                                 | Amount                         |          |
| 1. MORRISON KNUDSEN CORP DEL CORP                                                                    |              | \$59,347           | Other Warehouse Buildings               |                                 |                                 | \$22,690                       |          |
| 2. SUNDT/ACTUS/IBC A JOINT VENTR                                                                     |              | 52,500             | Family Housing Facilities               |                                 |                                 | 52,500                         |          |
| 3. HANIL ROBERTS (JV) CORP                                                                           |              | 28,374             | Maint/All Other Non-Building Facilities |                                 |                                 | 17,461                         |          |
| 4. FARGO PACIFIC INC                                                                                 |              | 17,429             | Maint/Family Housing Facilities         |                                 |                                 | 11,709                         |          |
| 5. CONCRETE CONSTRUCTION (GUAM) I                                                                    |              | 13,101             | Maint/Troop Housing Facilities          |                                 |                                 | 6,193                          |          |
| Total of Above                                                                                       |              | \$170,751          | ( 57.8% of total awards over \$25,000)  |                                 |                                 |                                |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 53

## PUERTO RICO



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# PUERTO RICO

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures                    |  | Total     | Army      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|-------------------------------------------|--|-----------|-----------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                      |  | 25,612    | 19,013    | 3,716                     | 1,872     | 1,011                          |
| Active Duty Military                      |  | 2,782     | 286       | 2,457                     | 39        | 0                              |
| Civilian                                  |  | 2,939     | 916       | 693                       | 319       | 1,011                          |
| Reserve & National Guard                  |  | 19,891    | 17,811    | 566                       | 1,514     | 0                              |
| II. Expenditures - Total                  |  | \$520,489 | \$183,520 | \$163,054                 | \$40,140  | \$133,775                      |
| A. Payroll Outlays - Total                |  | 300,204   | 150,850   | 98,466                    | 25,999    | 24,889                         |
| Active Duty Military Pay                  |  | 79,996    | 8,580     | 69,832                    | 1,584     | 0                              |
| Civilian Pay                              |  | 80,398    | 25,217    | 21,090                    | 9,202     | 24,889                         |
| Reserve & National Guard Pay              |  | 72,015    | 62,226    | 2,074                     | 7,715     | 0                              |
| Retired Military Pay                      |  | 67,795    | 54,827    | 5,470                     | 7,498     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total |  | 220,285   | 32,670    | 64,588                    | 14,141    | 108,886                        |
| Supply and Equipment Contracts            |  | 114,767   | 3,856     | 4,153                     | 291       | 106,467                        |
| RDT&E Contracts                           |  | 0         | 0         | 0                         | 0         | 0                              |
| Service Contracts                         |  | 68,717    | 12,388    | 51,232                    | 2,678     | 2,419                          |
| Construction Contracts                    |  | 21,128    | 753       | 9,203                     | 11,172    | 0                              |
| Civil Function Contracts                  |  | 15,673    | 15,673    | 0                         | 0         | 0                              |

| Major Locations<br>of Expenditures | Expenditures |                    |                    | Major Locations<br>of Personnel | Military and Civilian Personnel |                         |          |
|------------------------------------|--------------|--------------------|--------------------|---------------------------------|---------------------------------|-------------------------|----------|
|                                    | Total        | Payroll<br>Outlays | Prime<br>Contracts |                                 | Total                           | Active Duty<br>Military | Civilian |
| Roosevelt Roads NS                 | \$126,886    | \$65,008           | \$61,878           | Roosevelt Roads NS              | 2,287                           | 2,115                   | 172      |
| Fort Buchanan                      | 47,621       | 42,460             | 5,161              | Fort Buchanan                   | 1,224                           | 288                     | 936      |
| San Juan                           | 32,506       | 20,189             | 12,317             | Ceiba                           | 554                             | 0                       | 554      |
| Yabucoa                            | 28,215       | 162                | 28,053             | Sabana Seca                     | 397                             | 282                     | 115      |
| Mayaguez                           | 21,614       | 3,430              | 18,184             | Carolina                        | 234                             | 0                       | 234      |
| Bayamon                            | 18,659       | 6,485              | 12,174             | Puerta De Tierra                | 184                             | 0                       | 184      |
| Ponce                              | 17,179       | 7,906              | 9,273              | Aguadilla                       | 142                             | 0                       | 142      |
| San Lorenzo                        | 15,705       | 303                | 15,402             | Salinas                         | 114                             | 3                       | 111      |
| Guaynabo                           | 12,341       | 2,244              | 10,097             | San Juan                        | 97                              | 40                      | 57       |
| Aguadilla                          | 11,347       | 8,052              | 3,295              | Vieques                         | 59                              | 34                      | 25       |

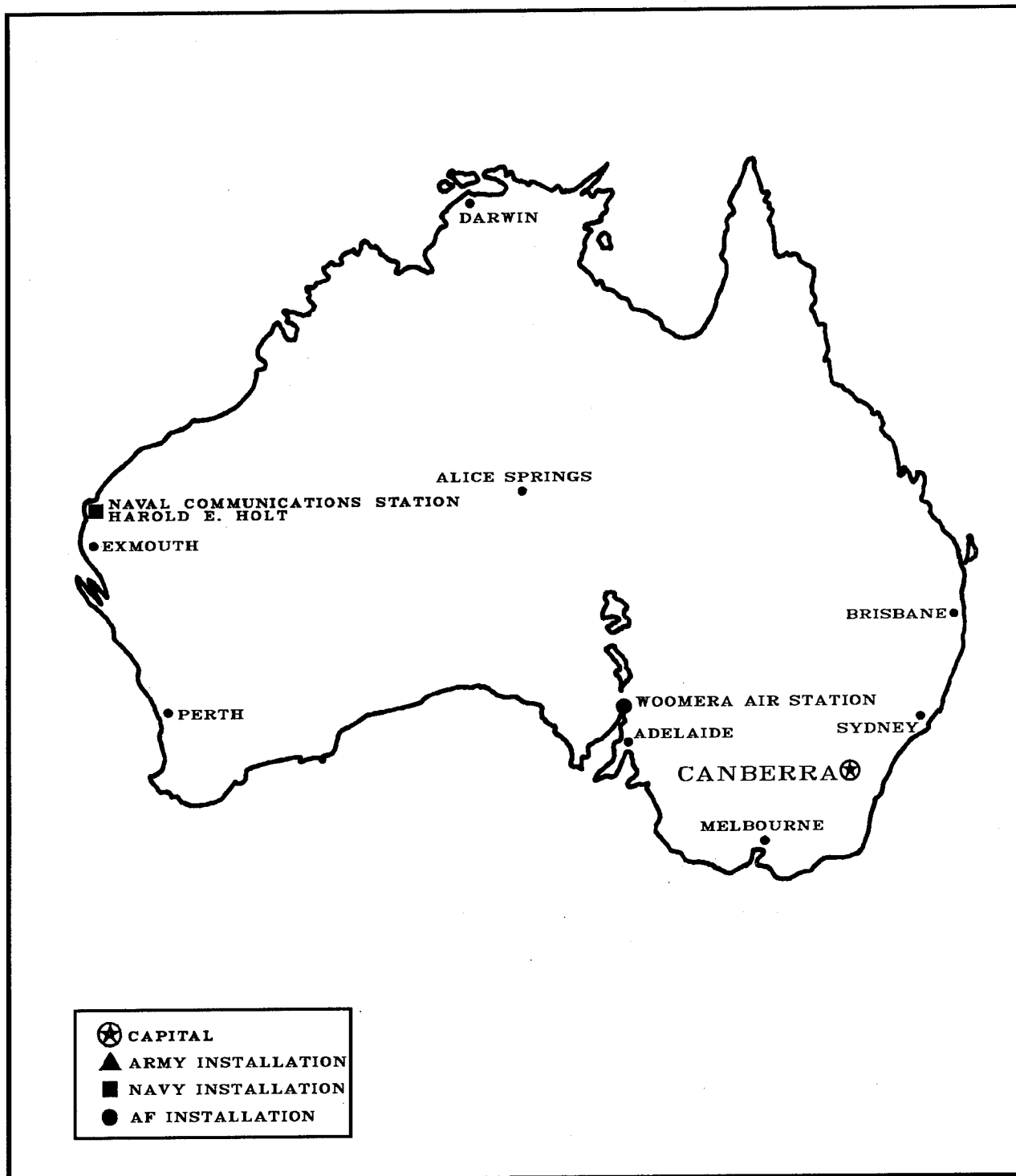
| Prime Contracts Over \$25,000<br>(Prior Three Years) | Total     | Army     | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|------------------------------------------------------|-----------|----------|---------------------------|-----------|--------------------------------|
| Fiscal Year 1993                                     | \$275,987 | \$22,051 | \$78,077                  | \$213     | \$175,646                      |
| Fiscal Year 1992                                     | 327,867   | 28,093   | 114,406                   | 270       | 185,098                        |
| Fiscal Year 1991                                     | 556,825   | 37,699   | 94,331                    | 475       | 424,320                        |

| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Area | Total<br>Amount | Major Area of Work                       |          |
|------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------|----------|
|                                                                                                      |                 | FSC or Service Code Description          | Amount   |
| 1. SUN COMPANY INC                                                                                   | \$28,053        | Fuel Oils                                | \$28,053 |
| 2. MASON COMPANY THE (DEL)                                                                           | 12,362          | Maint/All Other Non-Building Facilities  | 12,362   |
| 3. G & C ENTERPRISES, INC                                                                            | 11,172          | Other Administrative & Service Buildings | 11,172   |
| 4. GIBRALTAR, P R INC                                                                                | 10,057          | Outerwear, Men's                         | 10,057   |
| 5. CORPORCION IMBILIARIA TEXTIL                                                                      | 9,215           | Underwear and Nightwear, Men's           | 9,215    |
| Total of Above                                                                                       | \$70,859        | ( 32.2% of total awards over \$25,000)   |          |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# MAP NO. 54

## AUSTRALIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# AUSTRALIA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

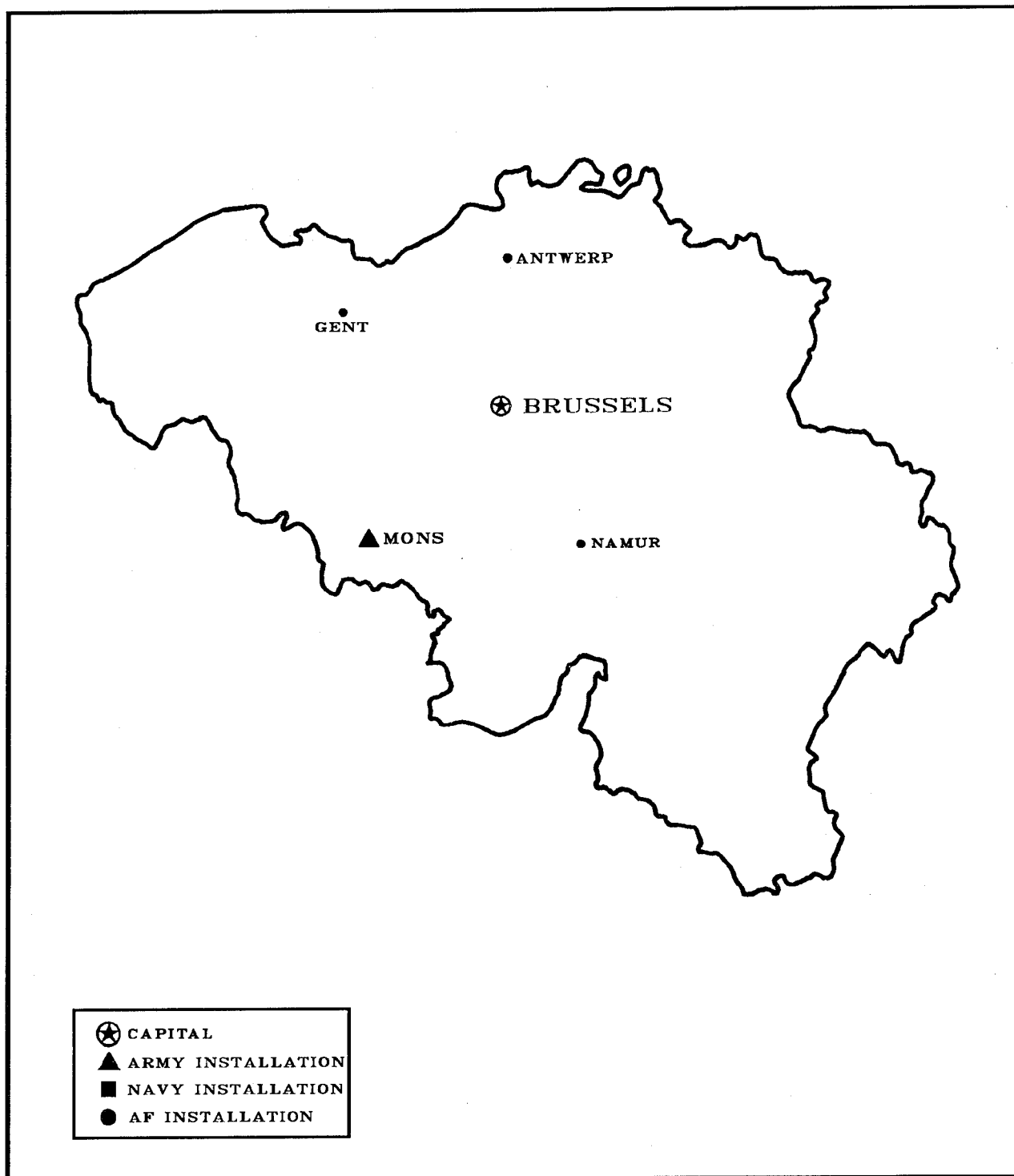
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 676             | 14                                        | 150                       | 497       | 15                             |
| Active Duty Military                                                                                    | 330             | 9                                         | 61                        | 260       | 0                              |
| Civilian                                                                                                | 11              | 2                                         | 2                         | 1         | 6                              |
| Military Dependents                                                                                     | 314             | 3                                         | 75                        | 236       | 0                              |
| U.S. Civilian Dependents                                                                                | 21              | 0                                         | 12                        | 0         | 9                              |
| II. Expenditures - Total                                                                                | \$25,693        | \$2,441                                   | \$6,230                   | \$10,997  | \$6,025                        |
| A. Payroll Outlays - Total                                                                              | 18,919          | 2,222                                     | 5,455                     | 10,997    | 245                            |
| Active Duty Military Pay                                                                                | 11,937          | 587                                       | 2,744                     | 8,606     | 0                              |
| Civilian Pay                                                                                            | 508             | 62                                        | 150                       | 51        | 245                            |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 6,474           | 1,573                                     | 2,561                     | 2,340     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 6,774           | 219                                       | 775                       | 0         | 5,780                          |
| Supply and Equipment Contracts                                                                          | 6,374           | 219                                       | 375                       | 0         | 5,780                          |
| RDT&E Contracts                                                                                         | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 400             | 0                                         | 400                       | 0         | 0                              |
| Construction Contracts                                                                                  | 0               | 0                                         | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$24,955        | \$410                                     | \$7,246                   | \$0       | \$17,299                       |
| Fiscal Year 1992                                                                                        | 13,471          | 415                                       | 538                       | 0         | 12,518                         |
| Fiscal Year 1991                                                                                        | 9,761           | 49                                        | 3,378                     | 0         | 6,334                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. REFINERY ASSOCIATES, INC                                                                             | \$5,689         | Liquid Propellants & Fuel, Petroleum Base |                           |           | \$5,689                        |
| 2. PHATTANA TRADING CO LTD                                                                              | 375             | Power and Hand Pumps                      |                           |           | 375                            |
| 3. RYAN MARINE PRODUCTS PTY LTD                                                                         | 297             | Other ADP & Telecommunication Services    |                           |           | 297                            |
| 4. HYDE ENGINEERING PTY LTD                                                                             | 159             | Guns, 75 mm through 125 mm                |                           |           | 159                            |
| 5. BRITISH PETROLEUM CO PLC THE                                                                         | 92              | Liquid Propellants & Fuel, Petroleum Base |                           |           | 92                             |
| Total of Above                                                                                          | \$6,612         | ( 97.6% of total awards over \$25,000)    |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 55

## BELGIUM



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# BELGIUM

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

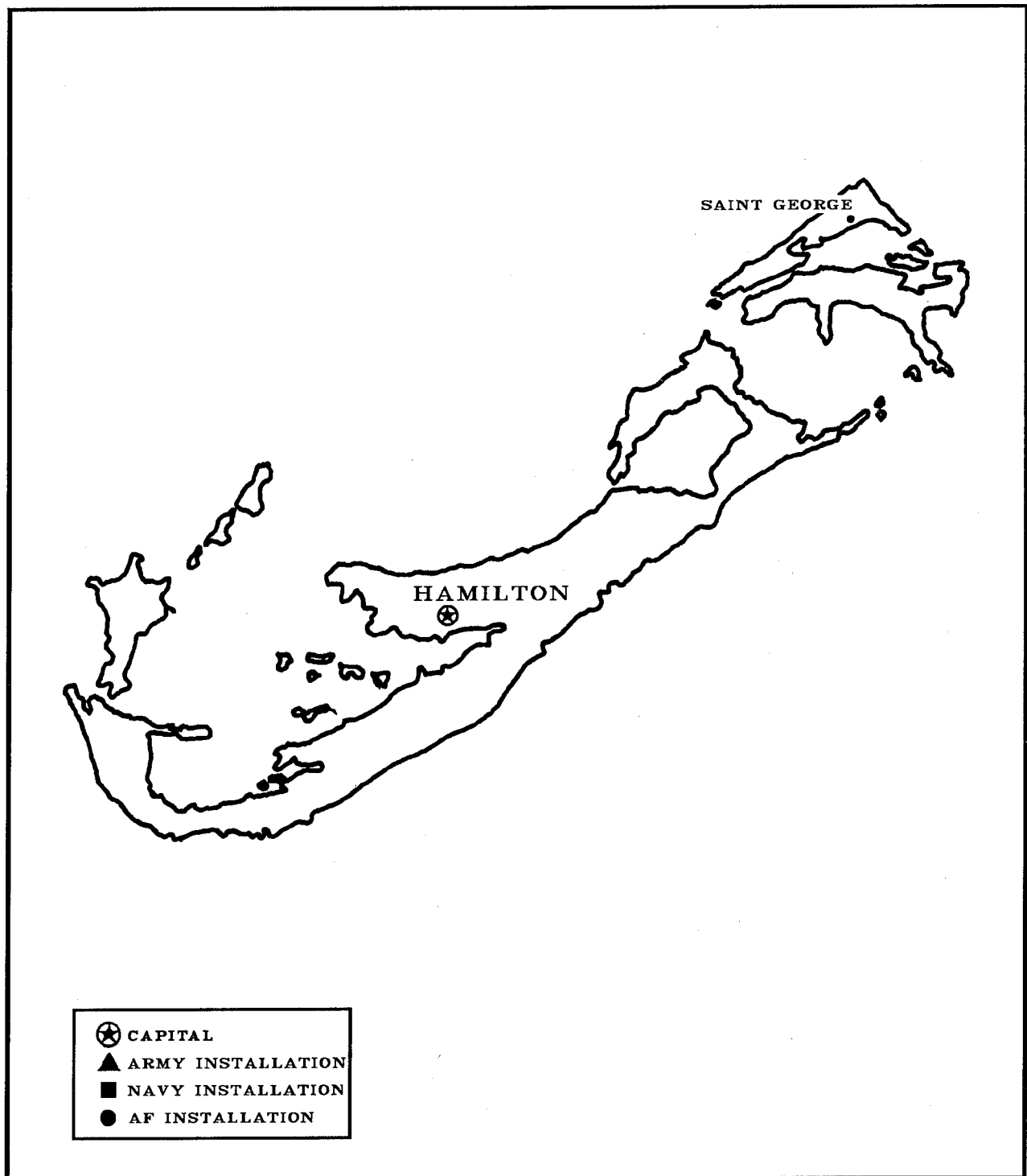
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 4,932           | 3,049                                      | 305                       | 1,247     | 331                            |
| Active Duty Military                                                                                    | 1,670           | 1,039                                      | 130                       | 501       | 0                              |
| Civilian                                                                                                | 522             | 282                                        | 0                         | 6         | 234                            |
| Military Dependents                                                                                     | 2,522           | 1,607                                      | 175                       | 740       | 0                              |
| U.S. Civilian Dependents                                                                                | 218             | 121                                        | 0                         | 0         | 97                             |
| II. Expenditures - Total                                                                                | \$128,391       | \$71,986                                   | \$6,959                   | \$23,860  | \$25,586                       |
| A. Payroll Outlays - Total                                                                              | 98,047          | 59,633                                     | 5,142                     | 22,424    | 10,848                         |
| Active Duty Military Pay                                                                                | 71,843          | 46,513                                     | 4,955                     | 20,375    | 0                              |
| Civilian Pay                                                                                            | 22,017          | 10,821                                     | 0                         | 348       | 10,848                         |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 4,187           | 2,299                                      | 187                       | 1,701     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 30,344          | 12,353                                     | 1,817                     | 1,436     | 14,738                         |
| Supply and Equipment Contracts                                                                          | 15,554          | 272                                        | 1,075                     | 1,535     | 12,672                         |
| RDT&E Contracts                                                                                         | 2,233           | 2,153                                      | 0                         | 80        | 0                              |
| Service Contracts                                                                                       | 12,110          | 9,481                                      | 742                       | 179-      | 2,066                          |
| Construction Contracts                                                                                  | 447             | 447                                        | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$47,586        | \$18,047                                   | \$14,556                  | \$5,894   | \$9,089                        |
| Fiscal Year 1992                                                                                        | 28,786          | 16,384                                     | 1,225                     | 6,353     | 4,824                          |
| Fiscal Year 1991                                                                                        | 77,752          | 26,583                                     | 1,057                     | 14,365    | 35,747                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. PETROFINA SA                                                                                         | \$11,253        | Liquid Propellants & Fuel, Petroleum Base  |                           |           | \$11,253                       |
| 2. BELGACOM                                                                                             | 4,219           | RDTE/Electronics & Communication Eq-Mgmt & |                           |           | 2,153                          |
| 3. NOORD NATIE NV                                                                                       | 2,640           | Stevedoring                                |                           |           | 2,640                          |
| 4. BARON SECURITY SA                                                                                    | 1,237           | Guard Services                             |                           |           | 1,237                          |
| 5. FEDERAL REPUBLIC OF GERMANY                                                                          | 1,050           | Maint/Troop Housing Facilities             |                           |           | 1,050                          |
| Total of Above                                                                                          | \$20,399        | ( 67.2% of total awards over \$25,000)     |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 56

## BERMUDA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# BERMUDA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures 1/                                                                               | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 1,459           | 1                                      | 1,367                     | 0         | 91                             |
| Active Duty Military                                                                                    | 466             | 1                                      | 465                       | 0         | 0                              |
| Civilian                                                                                                | 332             | 0                                      | 253                       | 0         | 79                             |
| Military Dependents                                                                                     | 454             | 0                                      | 454                       | 0         | 0                              |
| U.S. Civilian Dependents                                                                                | 207             | 0                                      | 195                       | 0         | 12                             |
| II. Expenditures - Total                                                                                | \$32,116        | \$67                                   | \$28,889                  | \$151     | \$3,009                        |
| A. Payroll Outlays - Total                                                                              | 26,257          | 67                                     | 23,535                    | 151       | 2,504                          |
| Active Duty Military Pay                                                                                | 13,374          | 30                                     | 13,344                    | 0         | 0                              |
| Civilian Pay                                                                                            | 12,350          | 0                                      | 9,846                     | 0         | 2,504                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                      | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 533             | 37                                     | 345                       | 151       | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 5,859           | 0                                      | 5,354                     | 0         | 505                            |
| Supply and Equipment Contracts                                                                          | 114             | 0                                      | 114                       | 0         | 0                              |
| RDT&E Contracts                                                                                         | 0               | 0                                      | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 5,745           | 0                                      | 5,240                     | 0         | 505                            |
| Construction Contracts                                                                                  | 0               | 0                                      | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                      | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$3,030         | \$0                                    | \$2,525                   | \$0       | \$505                          |
| Fiscal Year 1992                                                                                        | 7,715           | 0                                      | 6,968                     | 0         | 747                            |
| Fiscal Year 1991                                                                                        | 34,049          | 0                                      | 32,892                    | 0         | 1,157                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                     |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description        |                           |           | Amount                         |
| 1. EASTERN MAINTENANCE & SERVICE                                                                        | \$1,761         | Maint/Family Housing Facilities        |                           |           | \$1,314                        |
| 2. G & C ENTERPRISES, INC                                                                               | 1,169           | Maint/Other Airfield Structures        |                           |           | 1,169                          |
| 3. DAMES & MOORE INC                                                                                    | 773             | Other Architect & Engineering Services |                           |           | 773                            |
| 4. GRAY & CO LTD J W                                                                                    | 729             | Maint/Tank-Automotive Facilities       |                           |           | 232                            |
| 5. EXXON CORPORATION                                                                                    | 505             | Lease/Fuel Storage Buildings           |                           |           | 505                            |
| Total of Above                                                                                          | \$4,937         | ( 84.3% of total awards over \$25,000) |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 57

## CANADA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# CANADA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

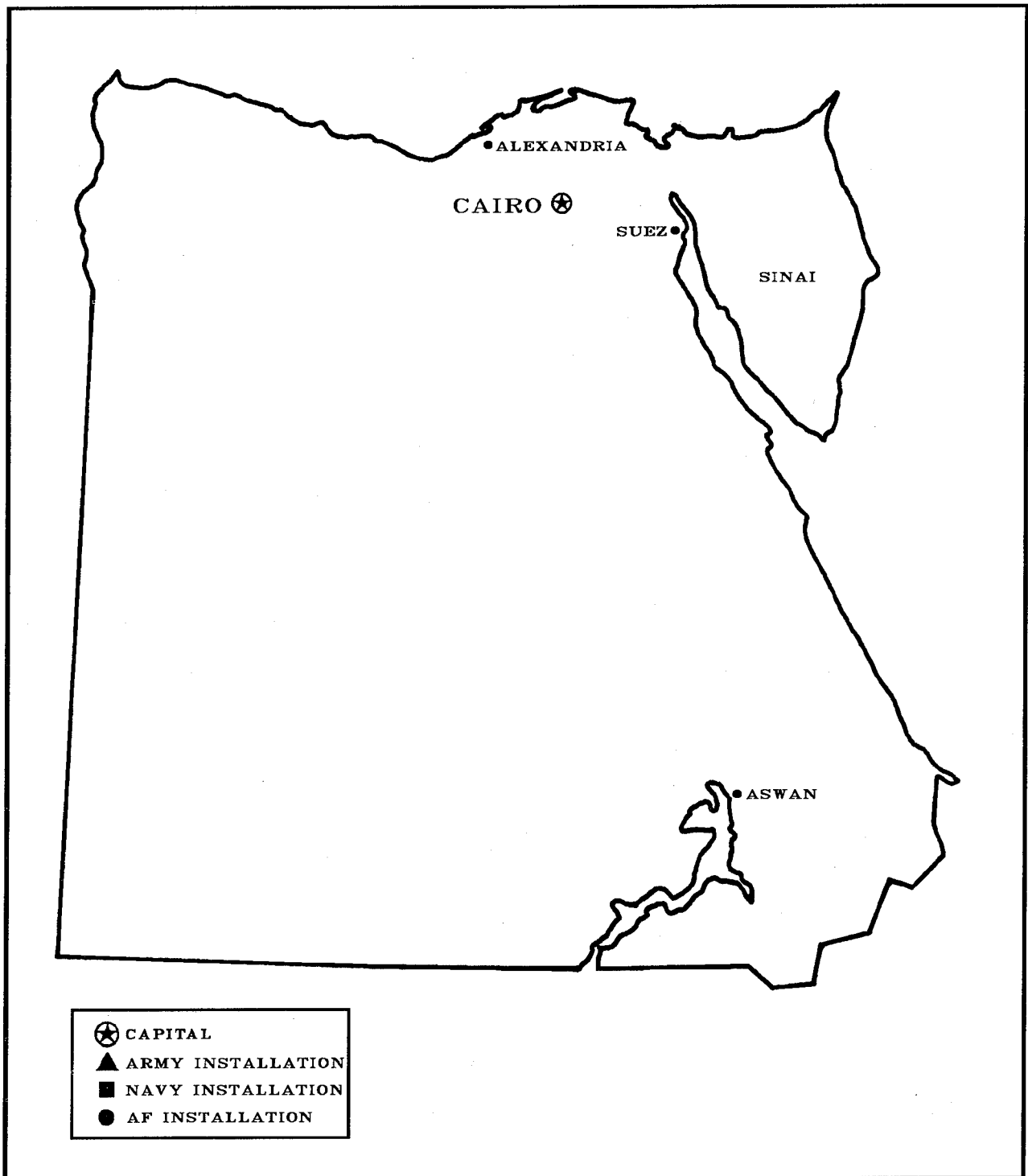
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 902             | 28                                        | 432                       | 335       | 107                            |
| Active Duty Military                                                                                    | 282             | 19                                        | 161                       | 102       | 0                              |
| Civilian                                                                                                | 236             | 4                                         | 133                       | 10        | 89                             |
| Military Dependents                                                                                     | 339             | 1                                         | 128                       | 210       | 0                              |
| U.S. Civilian Dependents                                                                                | 45              | 4                                         | 10                        | 13        | 18                             |
| II. Expenditures - Total                                                                                | \$215,267       | \$70,594                                  | \$70,412                  | \$47,404  | \$26,857                       |
| A. Payroll Outlays - Total                                                                              | 34,774          | 3,837                                     | 19,062                    | 9,583     | 2,292                          |
| Active Duty Military Pay                                                                                | 15,877          | 1,014                                     | 9,531                     | 5,332     | 0                              |
| Civilian Pay                                                                                            | 9,749           | 373                                       | 6,609                     | 475       | 2,292                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 9,148           | 2,450                                     | 2,922                     | 3,776     | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                           |                           |           |                                |
| Total                                                                                                   | 180,493         | 66,757                                    | 51,350                    | 37,821    | 24,565                         |
| Supply and Equipment Contracts                                                                          | 139,494         | 59,585                                    | 35,969                    | 19,994    | 23,946                         |
| RDT&E Contracts                                                                                         | 16,468          | 3,720                                     | 10,614                    | 1,515     | 619                            |
| Service Contracts                                                                                       | 23,445          | 2,366                                     | 4,767                     | 16,312    | 0                              |
| Construction Contracts                                                                                  | 0               | 0                                         | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 1,086           | 1,086                                     | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$1,192,184     | \$990,637                                 | \$64,164                  | \$76,211  | \$61,172                       |
| Fiscal Year 1992                                                                                        | 405,333         | 193,035                                   | 55,515                    | 75,427    | 81,356                         |
| Fiscal Year 1991                                                                                        | 471,189         | 139,216                                   | 88,818                    | 115,397   | 127,758                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. CANADIAN COMMERCIAL CORPORATI                                                                        | \$113,157       | Rail Cars                                 |                           |           | \$15,057                       |
| 2. CANADIAN COMMERCIAL CORP                                                                             | 24,056          | Trucks and Truck Tractors, Wheeled        |                           |           | 16,135                         |
| 3. LIFIKING INC                                                                                         | 9,842           | Warehouse Trks & Tractors, Self-propelled |                           |           | 9,842                          |
| 4. CANADIAN COMMERCIAL                                                                                  | 9,579           | Miscellaneous Vehicular Components        |                           |           | 9,395                          |
| 5. HEROUX INC                                                                                           | 3,978           | Aircraft Landing Gear Components          |                           |           | 3,978                          |
| Total of Above                                                                                          | \$160,612       | ( 89.0% of total awards over \$25,000)    |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 58

## EGYPT



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# EGYPT

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

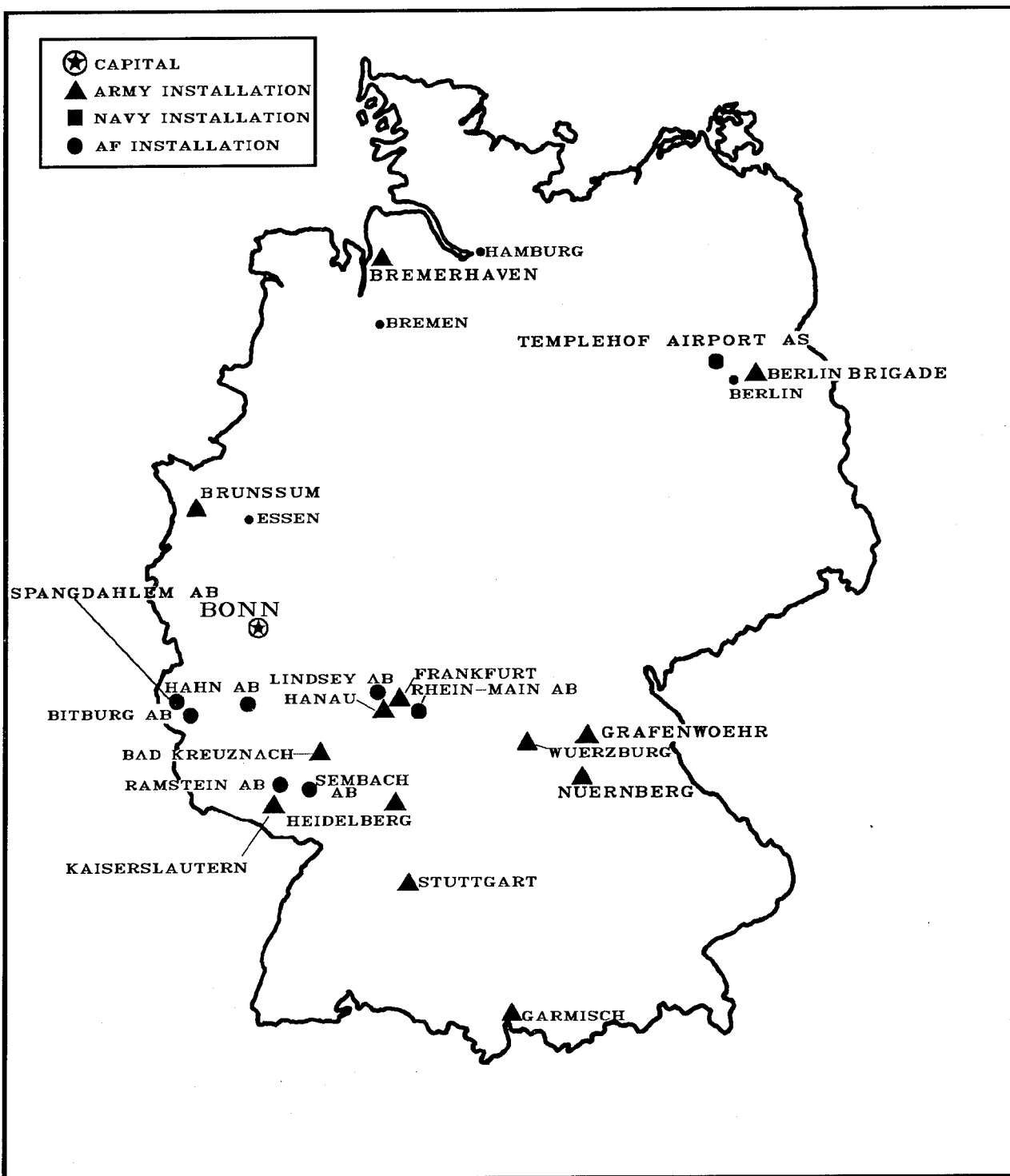
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 1,557           | 1,091                                     | 274                       | 172       | 20                             |
| Active Duty Military                                                                                    | 1,146           | 1,031                                     | 62                        | 53        | 0                              |
| Civilian                                                                                                | 259             | 37                                        | 175                       | 39        | 8                              |
| Military Dependents                                                                                     | 83              | 4                                         | 19                        | 60        | 0                              |
| U.S. Civilian Dependents                                                                                | 69              | 19                                        | 18                        | 20        | 12                             |
| II. Expenditures - Total                                                                                | \$167,962       | \$139,323                                 | \$5,801                   | \$18,960  | \$3,878                        |
| A. Payroll Outlays - Total                                                                              | 51,560          | 43,420                                    | 4,597                     | 3,231     | 312                            |
| Active Duty Military Pay                                                                                | 45,153          | 40,835                                    | 2,085                     | 2,233     | 0                              |
| Civilian Pay                                                                                            | 5,745           | 2,099                                     | 2,487                     | 847       | 312                            |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 662             | 486                                       | 25                        | 151       | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 116,402         | 95,903                                    | 1,204                     | 15,729    | 3,566                          |
| Supply and Equipment Contracts                                                                          | 5,384           | 1,760                                     | 35                        | 169       | 3,420                          |
| RDT&E Contracts                                                                                         | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 49,050          | 32,175                                    | 1,169                     | 15,560    | 146                            |
| Construction Contracts                                                                                  | 61,968          | 61,968                                    | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$60,753        | \$38,036                                  | \$2,439                   | \$12,344  | \$7,934                        |
| Fiscal Year 1992                                                                                        | 54,581          | 47,796                                    | 1,246                     | 4,564     | 975                            |
| Fiscal Year 1991                                                                                        | 135,932         | 98,638                                    | 1,162                     | 18,929    | 17,203                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. DILLINGHAM/A B B SUSA JV                                                                             | \$45,012        | Other Miscellaneous Buildings             |                           |           | \$45,012                       |
| 2. RAYTHEON COMPANY                                                                                     | 30,056          | Tech Rep Svcs/Guided Missiles             |                           |           | 30,056                         |
| 3. SEAVIN (JV)                                                                                          | 12,191          | Other Professional Services               |                           |           | 12,191                         |
| 4. CONTRACK INTERNATIONAL INC                                                                           | 11,557          | Other Miscellaneous Buildings             |                           |           | 11,557                         |
| 5. CALTEX PETROLEUM CORPORATION                                                                         | 3,420           | Liquid Propellants & Fuel, Petroleum Base |                           |           | 3,420                          |
| Total of Above                                                                                          | \$102,236       | ( 87.8% of total awards over \$25,000)    |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 59

## GERMANY



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# GERMANY

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 221,748         | 166,292                                    | 1,066                     | 46,467    | 7,923                          |
| Active Duty Military                                                                                    | 87,955          | 70,047                                     | 455                       | 17,453    | 0                              |
| Civilian                                                                                                | 18,434          | 9,956                                      | 8                         | 1,634     | 6,836                          |
| Military Dependents                                                                                     | 109,494         | 82,495                                     | 600                       | 26,399    | 0                              |
| U.S. Civilian Dependents                                                                                | 5,865           | 3,794                                      | 3                         | 981       | 1,087                          |
| II. Expenditures - Total                                                                                | \$4,355,170     | \$3,146,418                                | \$76,472                  | \$792,679 | \$339,601                      |
| A. Payroll Outlays - Total                                                                              | 3,563,415       | 2,614,581                                  | 20,037                    | 664,092   | 264,705                        |
| Active Duty Military Pay                                                                                | 2,727,646       | 2,136,899                                  | 18,309                    | 572,438   | 0                              |
| Civilian Pay                                                                                            | 686,399         | 364,592                                    | 571                       | 56,531    | 264,705                        |
| Reserve & National Guard Pay                                                                            | 13,324          | 13,324                                     | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 136,046         | 99,766                                     | 1,157                     | 35,123    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 791,755         | 531,837                                    | 56,435                    | 128,587   | 74,896                         |
| Supply and Equipment Contracts                                                                          | 117,042         | 1,669                                      | 52,082                    | 15,903    | 47,388                         |
| RDT&E Contracts                                                                                         | 20,802          | 16,110                                     | 1,496                     | 81        | 3,115                          |
| Service Contracts                                                                                       | 597,355         | 457,516                                    | 2,857                     | 112,589   | 24,393                         |
| Construction Contracts                                                                                  | 56,556          | 56,542                                     | 0                         | 14        | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$1,020,603     | \$706,477                                  | \$27,496                  | \$122,493 | \$164,137                      |
| Fiscal Year 1992                                                                                        | 1,085,488       | 864,875                                    | 102,468                   | 28,440    | 89,705                         |
| Fiscal Year 1991                                                                                        | 1,369,734       | 996,633                                    | 70,669                    | 162,569   | 139,863                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. RAM SYSTEMS GMBH                                                                                     | \$50,970        | Guided Missile Systems, Complete           |                           |           | \$49,621                       |
| 2. FEDERAL REPUBLIC OF GERMANY                                                                          | 48,123          | Maint/Troop Housing Facilities             |                           |           | 22,925                         |
| 3. VEBA AG                                                                                              | 29,686          | Liquid Propellants & Fuel, Petroleum Base  |                           |           | 25,306                         |
| 4. ITT CORPORATION                                                                                      | 26,311          | Maint & Repair of Eq/Miscellaneous Equipme |                           |           | 14,391                         |
| 5. NATIONAL CITY CORPORATION                                                                            | 20,880          | Accounting Services                        |                           |           | 20,880                         |
| Total of Above                                                                                          | \$175,970       | ( 22.2% of total awards over \$25,000)     |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 60

## GREECE



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# GREECE

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

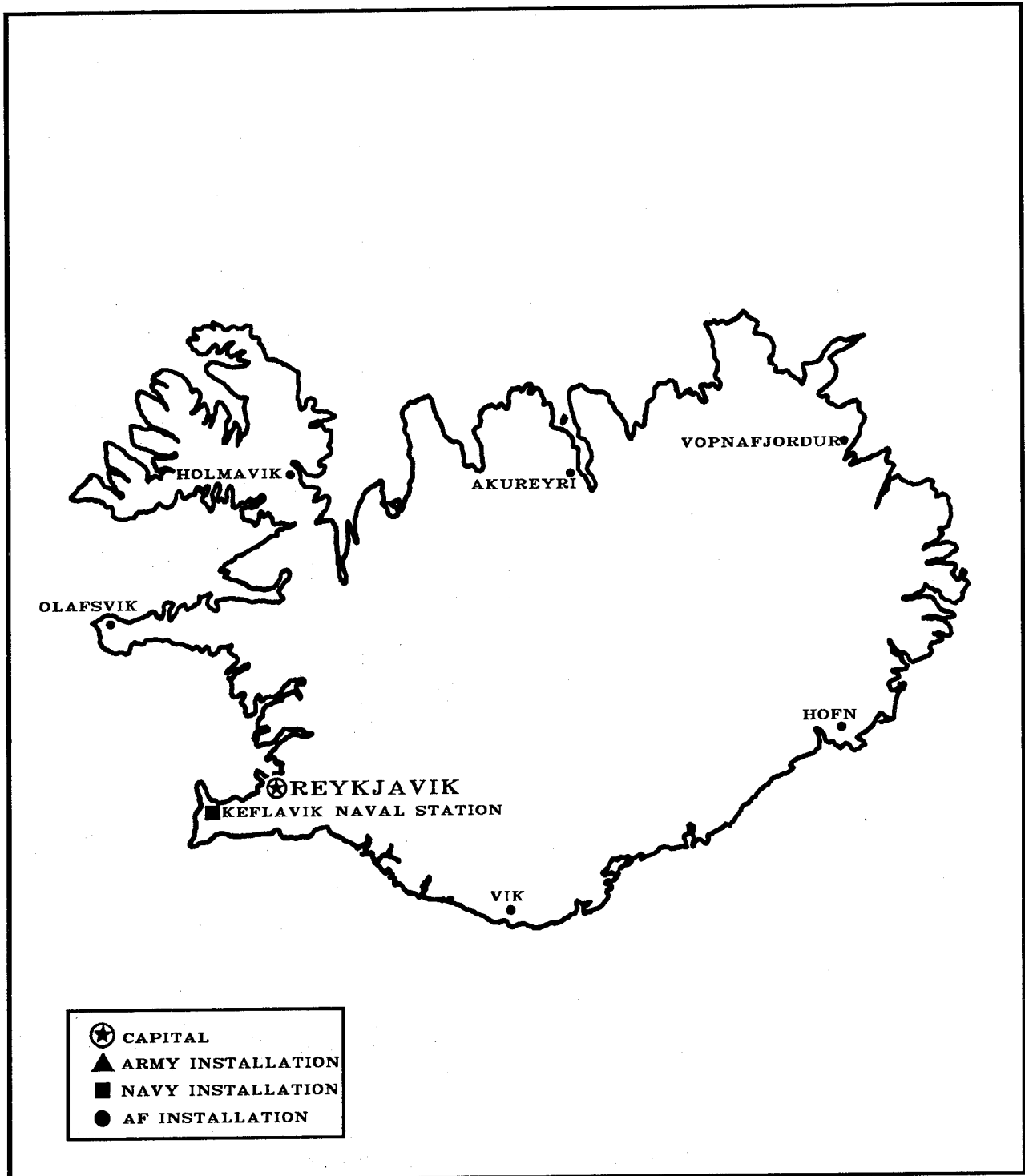
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 686             | 92                                        | 366                       | 200       | 28                             |
| Active Duty Military                                                                                    | 492             | 18                                        | 307                       | 167       | 0                              |
| Civilian                                                                                                | 77              | 8                                         | 45                        | 5         | 19                             |
| Military Dependents                                                                                     | 98              | 66                                        | 14                        | 18        | 0                              |
| U.S. Civilian Dependents                                                                                | 19              | 0                                         | 0                         | 10        | 9                              |
| II. Expenditures - Total                                                                                | \$104,605       | \$1,501                                   | \$36,548                  | \$25,051  | \$41,505                       |
| A. Payroll Outlays - Total                                                                              | 23,969          | 1,501                                     | 9,010                     | 12,101    | 1,357                          |
| Active Duty Military Pay                                                                                | 16,338          | 560                                       | 7,470                     | 8,308     | 0                              |
| Civilian Pay                                                                                            | 3,929           | 289                                       | 1,200                     | 1,083     | 1,357                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 3,702           | 652                                       | 340                       | 2,710     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 80,636          | 0                                         | 27,538                    | 12,950    | 40,148                         |
| Supply and Equipment Contracts                                                                          | 50,372          | 0                                         | 13,553                    | 42        | 36,777                         |
| RDT&E Contracts                                                                                         | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 30,141          | 0                                         | 13,862                    | 12,908    | 3,371                          |
| Construction Contracts                                                                                  | 123             | 0                                         | 123                       | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$97,322        | \$261-                                    | \$9,326                   | \$9,971   | \$78,286                       |
| Fiscal Year 1992                                                                                        | 67,729          | 49                                        | 8,320                     | 16,560    | 42,800                         |
| Fiscal Year 1991                                                                                        | 252,410         | 886                                       | 2,590                     | 19,247    | 229,687                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. MOTOR OIL HELLAS CORINTH REFIN                                                                       | \$28,558        | Liquid Propellants & Fuel, Petroleum Base |                           |           | \$25,992                       |
| 2. DEUTSCHE AEROSPACE AG                                                                                | 12,762          | Guided Missile Remote Control Systems     |                           |           | 10,703                         |
| 3. PACIFIC ARCHITCTS ENGINEERS INC                                                                      | 11,769          | Facilities Operations Support Services    |                           |           | 6,609                          |
| 4. PANDIESTRA OCEANIC NAVEGACION                                                                        | 10,934          | Marine Charter For Things                 |                           |           | 10,934                         |
| 5. HELLENIC FUEL & LUBRICANT IND                                                                        | 10,300          | Liquid Propellants & Fuel, Petroleum Base |                           |           | 10,300                         |
| Total of Above                                                                                          | \$74,323        | ( 92.2% of total awards over \$25,000)    |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 61

## ICELAND



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# ICELAND

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

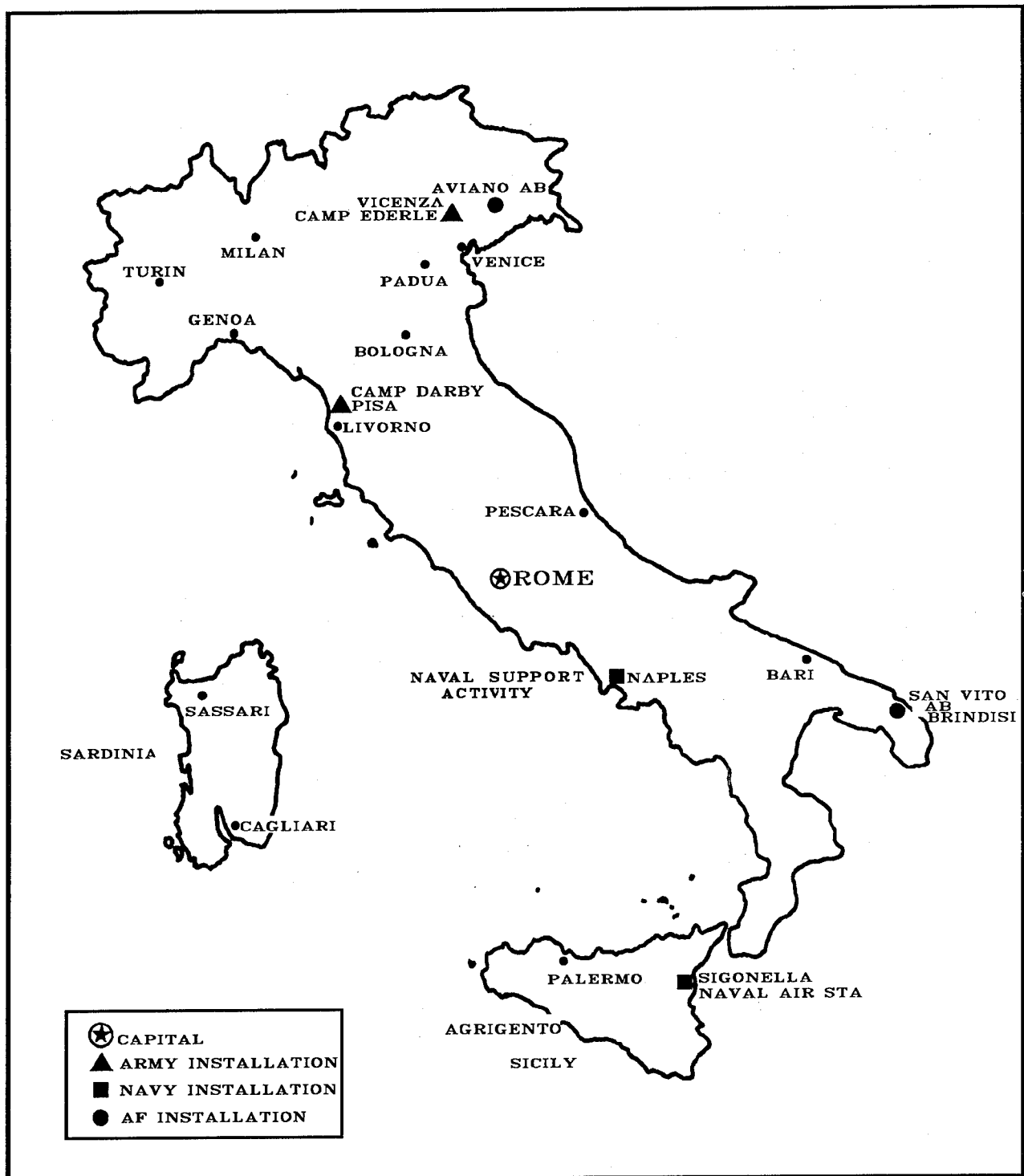
| Personnel/Expenditures 1/                                                                               | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 5,884           | 2                                      | 3,547                     | 2,201     | 134                            |
| Active Duty Military                                                                                    | 2,474           | 2                                      | 1,406                     | 1,066     | 0                              |
| Civilian                                                                                                | 993             | 0                                      | 798                       | 73        | 122                            |
| Military Dependents                                                                                     | 2,365           | 0                                      | 1,304                     | 1,061     | 0                              |
| U.S. Civilian Dependents                                                                                | 52              | 0                                      | 39                        | 1         | 12                             |
| II. Expenditures - Total                                                                                | \$196,784       | \$106                                  | \$163,959                 | \$26,728  | \$5,991                        |
| A. Payroll Outlays - Total                                                                              | 107,374         | 106                                    | 76,707                    | 26,728    | 3,833                          |
| Active Duty Military Pay                                                                                | 66,117          | 83                                     | 39,384                    | 26,650    | 0                              |
| Civilian Pay                                                                                            | 41,088          | 0                                      | 37,255                    | 0         | 3,833                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                      | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 169             | 23                                     | 68                        | 78        | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                        |                           |           |                                |
| Total                                                                                                   | 89,410          | 0                                      | 87,252                    | 0         | 2,158                          |
| Supply and Equipment Contracts                                                                          | 172             | 0                                      | 172                       | 0         | 0                              |
| RDT&E Contracts                                                                                         | 0               | 0                                      | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 39,426          | 0                                      | 37,268                    | 0         | 2,158                          |
| Construction Contracts                                                                                  | 49,812          | 0                                      | 49,812                    | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                      | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$42,998        | \$0                                    | \$38,077                  | \$0       | \$4,921                        |
| Fiscal Year 1992                                                                                        | 48,400          | 0                                      | 44,407                    | 142       | 3,851                          |
| Fiscal Year 1991                                                                                        | 104,882         | 0                                      | 98,314                    | 1,148     | 5,420                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                     |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description        |                           |           | Amount                         |
| 1. ICELAND PRIME CONTRACTORS                                                                            | \$35,063        | Fuel Supply Facilities                 |                           |           | \$18,334                       |
| 2. KEFLAVIK CONTRACTORS                                                                                 | 21,589          | Maint/Family Housing Facilities        |                           |           | 6,190                          |
| 3. SPEEGLE CONSTRUCTION INC                                                                             | 16,958          | All Other Non-Building Facilities      |                           |           | 16,958                         |
| 4. RADAR AGENCY GOVERNMENT OF ICE                                                                       | 7,443           | Other Professional Services            |                           |           | 5,206                          |
| 5. OLIUFELAGID H F                                                                                      | 1,300           | Operation/Fuel Storage Buildings       |                           |           | 2,373                          |
| Total of Above                                                                                          | \$82,353        | ( 92.1% of total awards over \$25,000) |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 62

## ITALY



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# ITALY

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

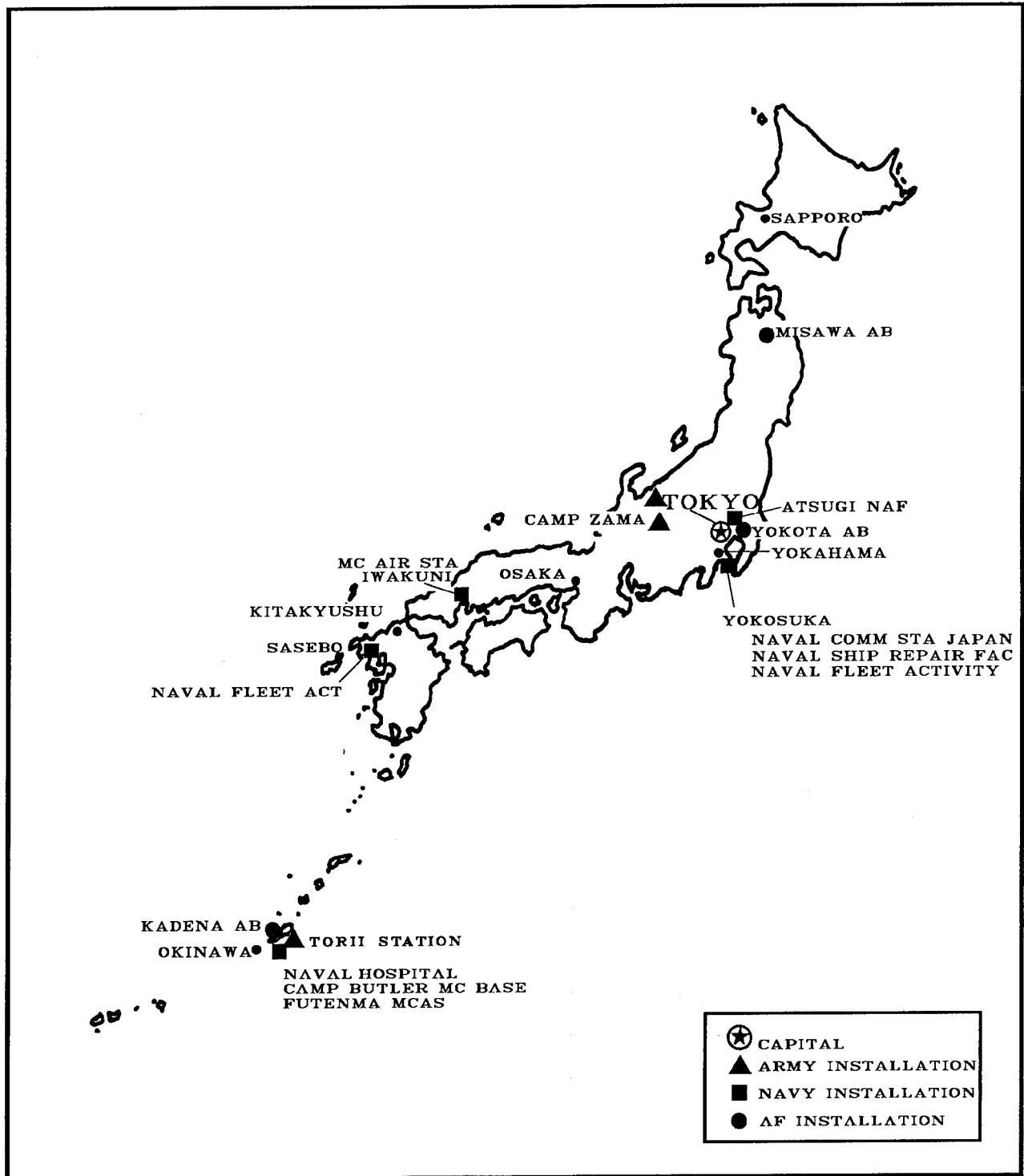
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 30,084          | 7,236                                     | 12,804                    | 9,117     | 927                            |
| Active Duty Military                                                                                    | 12,743          | 2,862                                     | 5,196                     | 4,685     | 0                              |
| Civilian                                                                                                | 4,880           | 1,314                                     | 1,928                     | 762       | 876                            |
| Military Dependents                                                                                     | 11,974          | 2,857                                     | 5,556                     | 3,561     | 0                              |
| U.S. Civilian Dependents                                                                                | 487             | 203                                       | 124                       | 109       | 51                             |
| II. Expenditures - Total                                                                                | \$996,512       | \$144,582                                 | \$432,016                 | \$173,471 | \$246,443                      |
| A. Payroll Outlays - Total                                                                              | 585,506         | 135,785                                   | 272,760                   | 146,192   | 30,769                         |
| Active Duty Military Pay                                                                                | 410,280         | 87,139                                    | 207,599                   | 115,542   | 0                              |
| Civilian Pay                                                                                            | 164,982         | 43,073                                    | 64,470                    | 26,670    | 30,769                         |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 10,244          | 5,573                                     | 691                       | 3,980     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 411,006         | 8,797                                     | 159,256                   | 27,279    | 215,674                        |
| Supply and Equipment Contracts                                                                          | 225,673         | 717                                       | 15,147                    | 5,854     | 203,955                        |
| RDT&E Contracts                                                                                         | 805             | 530                                       | 275                       | 0         | 0                              |
| Service Contracts                                                                                       | 138,616         | 4,420                                     | 103,044                   | 19,433    | 11,719                         |
| Construction Contracts                                                                                  | 45,912          | 3,130                                     | 40,790                    | 1,992     | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$235,630       | \$10,625                                  | \$105,991                 | \$20,104  | \$98,910                       |
| Fiscal Year 1992                                                                                        | 213,535         | 39,330                                    | 108,100                   | 15,841    | 50,264                         |
| Fiscal Year 1991                                                                                        | 354,432         | 35,947                                    | 138,153                   | 25,686    | 154,646                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           | Amount    |                                |
| 1. PRAOIL AROMATICI E RAFFINAZION                                                                       | \$94,957        | Liquid Propellants & Fuel, Petroleum Base |                           | \$80,520  |                                |
| 2. EXXON CORPORATION                                                                                    | 82,736          | Liquid Propellants & Fuel, Petroleum Base |                           | 82,736    |                                |
| 3. ALISUD SPA                                                                                           | 36,992          | Operation/Airport Terminals               |                           | 36,992    |                                |
| 4. ENI SPA                                                                                              | 27,419          | Fuel Oils                                 |                           | 23,314    |                                |
| 5. LOTOS SNC DI LO SCIUTO GIUSEPP                                                                       | 10,002          | Other Airfield Structures                 |                           | 4,882     |                                |
| Total of Above                                                                                          | \$252,106       | ( 61.3% of total awards over \$25,000)    |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 63

## JAPAN



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# JAPAN

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

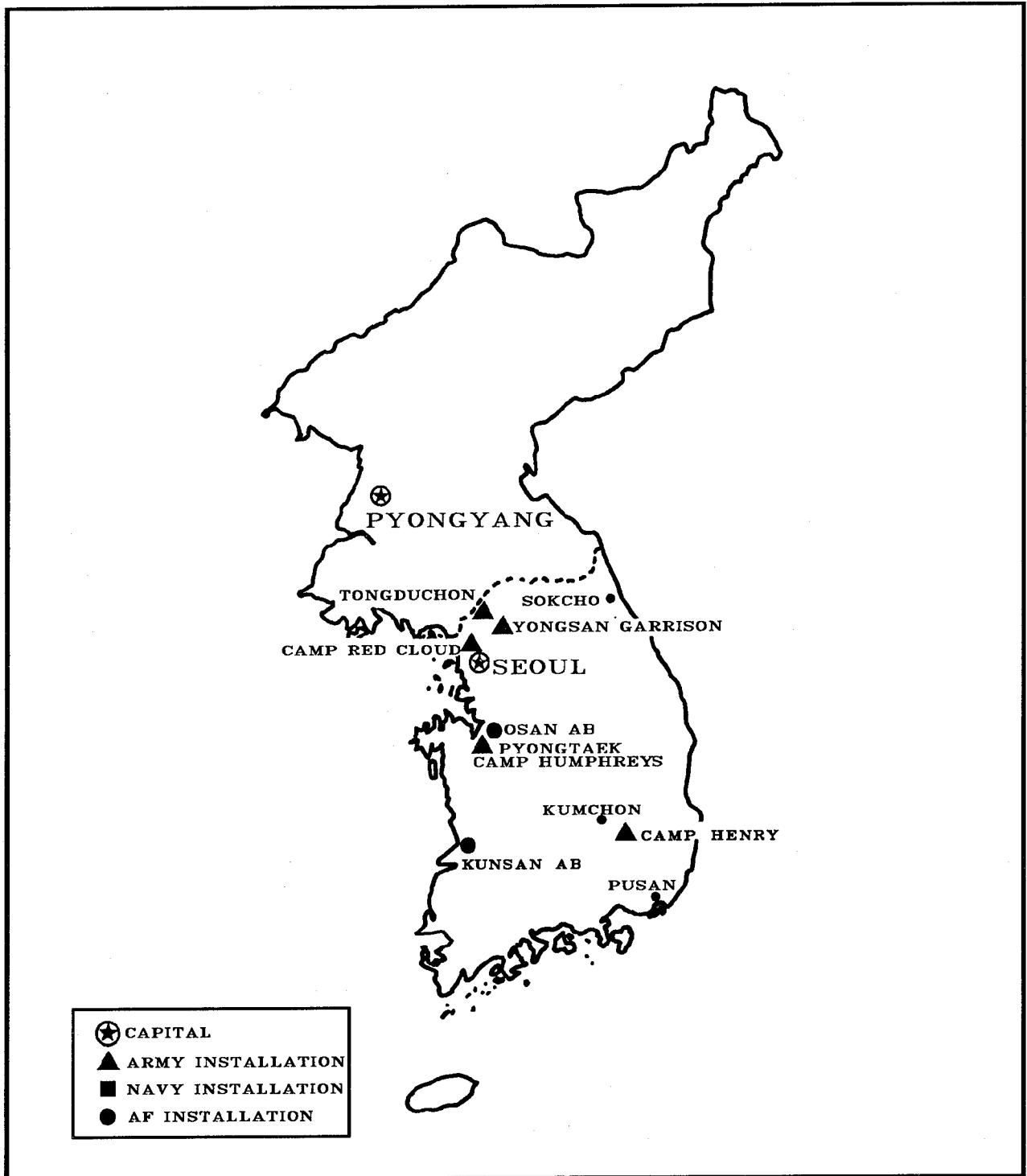
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-------------|--------------------------------|
| I. Personnel - Total                                                                                    | 103,081         | 5,051                                      | 57,994                    | 37,039      | 2,997                          |
| Active Duty Military                                                                                    | 45,398          | 1,979                                      | 28,088                    | 15,331      | 0                              |
| Civilian                                                                                                | 5,504           | 696                                        | 1,769                     | 925         | 2,114                          |
| Military Dependents                                                                                     | 48,553          | 1,940                                      | 26,812                    | 19,801      | 0                              |
| U.S. Civilian Dependents                                                                                | 3,626           | 436                                        | 1,325                     | 982         | 883                            |
| II. Expenditures - Total                                                                                | \$2,643,410     | \$134,294                                  | \$1,265,266               | \$1,129,212 | \$114,638                      |
| A. Payroll Outlays - Total                                                                              | 1,847,870       | 99,569                                     | 1,132,784                 | 516,088     | 99,429                         |
| Active Duty Military Pay                                                                                | 1,605,790       | 72,439                                     | 1,062,545                 | 470,806     | 0                              |
| Civilian Pay                                                                                            | 216,715         | 21,124                                     | 60,840                    | 35,322      | 99,429                         |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0           | 0                              |
| Retired Military Pay                                                                                    | 25,365          | 6,006                                      | 9,399                     | 9,960       | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 795,540         | 34,725                                     | 132,482                   | 613,124     | 15,209                         |
| Supply and Equipment Contracts                                                                          | 29,432          | 3,848                                      | 7,773                     | 2,976       | 14,835                         |
| RDT&E Contracts                                                                                         | 385             | 385                                        | 0                         | 0           | 0                              |
| Service Contracts                                                                                       | 756,778         | 27,353                                     | 119,182                   | 609,869     | 374                            |
| Construction Contracts                                                                                  | 8,909           | 3,103                                      | 5,527                     | 279         | 0                              |
| Civil Function Contracts                                                                                | 36              | 36                                         | 0                         | 0           | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force   | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$572,499       | \$33,587                                   | \$118,899                 | \$348,702   | \$71,311                       |
| Fiscal Year 1992                                                                                        | 823,966         | 29,542                                     | 131,577                   | 641,405     | 21,442                         |
| Fiscal Year 1991                                                                                        | 909,251         | 41,216                                     | 148,453                   | 658,563     | 61,019                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |             |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |             | Amount                         |
| 1. DEFENSE FACILITIES ADMIN AGENCY                                                                      | \$244,089       | Operation/Other Administrative & Service B |                           |             | \$244,089                      |
| 2. OKINAWA ELECTRIC POWER CO INC                                                                        | 86,942          | Electric Services                          |                           |             | 86,942                         |
| 3. TOKYO ELECTRIC POWER CO INC                                                                          | 61,390          | Electric Services                          |                           |             | 61,390                         |
| 4. TOHOKU ELECTRIC POWER CO INC                                                                         | 22,100          | Electric Services                          |                           |             | 22,100                         |
| 5. SUMITOMO HEAVY INDUSTRIES LTD                                                                        | 21,137          | Maint & Repair of Eq/Ships-Sml Craft-Docks |                           |             | 20,961                         |
| Total of Above                                                                                          | \$435,658       | ( 54.8% of total awards over \$25,000)     |                           |             |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 64

## KOREA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# KOREA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

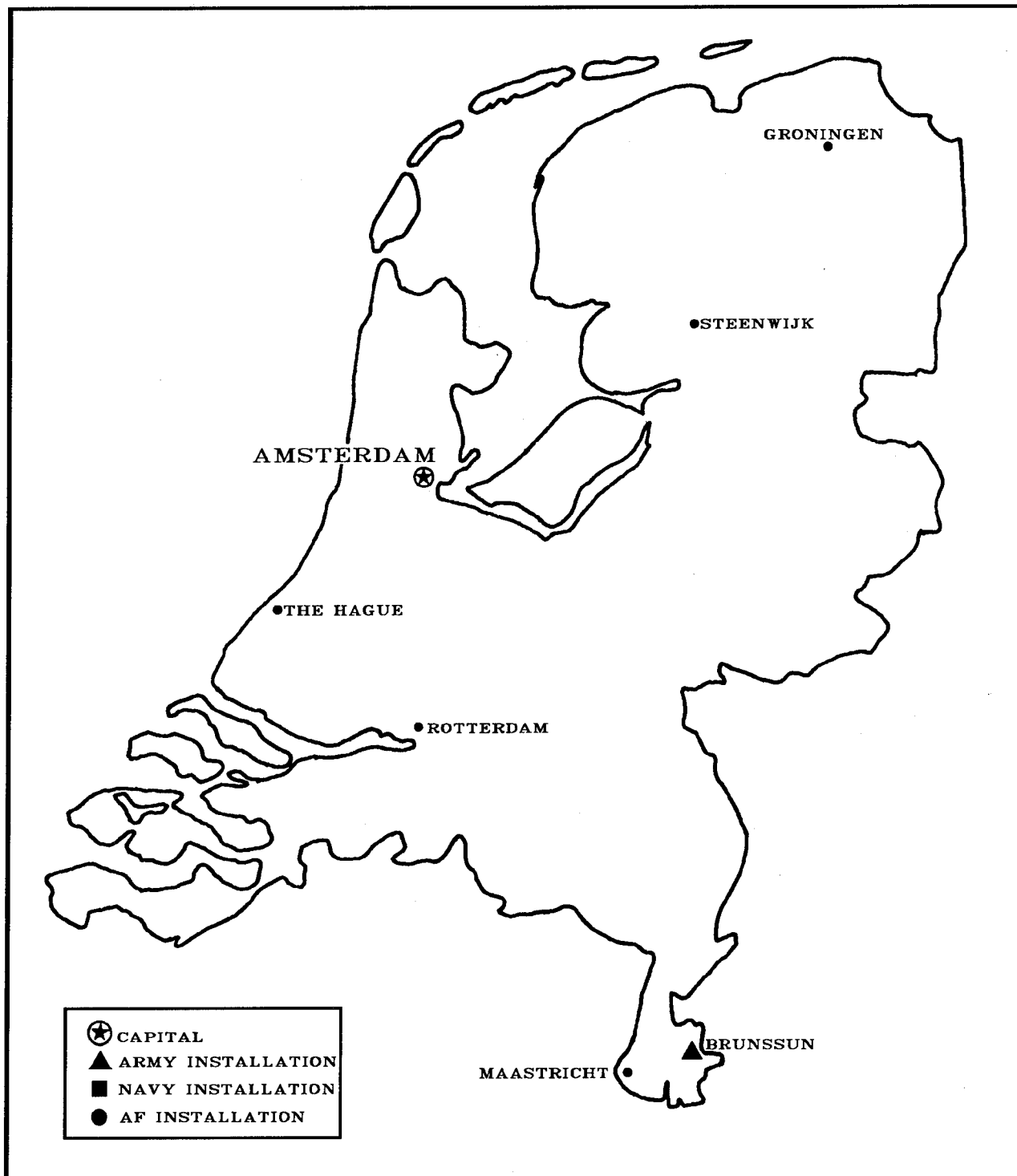
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 59,778          | 46,185                                    | 806                       | 11,543    | 1,244                          |
| Active Duty Military                                                                                    | 36,796          | 27,486                                    | 350                       | 8,960     | 0                              |
| Civilian                                                                                                | 10,840          | 8,569                                     | 151                       | 1,148     | 972                            |
| Military Dependents                                                                                     | 10,414          | 8,747                                     | 305                       | 1,362     | 0                              |
| U.S. Civilian Dependents                                                                                | 1,728           | 1,383                                     | 0                         | 73        | 272                            |
| II. Expenditures - Total                                                                                | \$1,664,570     | \$1,145,172                               | \$16,887                  | \$290,009 | \$212,502                      |
| A. Payroll Outlays - Total                                                                              | 1,239,115       | 927,813                                   | 16,513                    | 263,556   | 31,233                         |
| Active Duty Military Pay                                                                                | 937,357         | 700,170                                   | 14,562                    | 222,625   | 0                              |
| Civilian Pay                                                                                            | 282,609         | 214,658                                   | 1,577                     | 35,141    | 31,233                         |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 19,149          | 12,985                                    | 374                       | 5,790     | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                           |                           |           |                                |
| Total                                                                                                   | 425,455         | 217,359                                   | 374                       | 26,453    | 181,269                        |
| Supply and Equipment Contracts                                                                          | 190,235         | 7,775                                     | 0                         | 913       | 181,547                        |
| RDT&E Contracts                                                                                         | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 174,572         | 148,936                                   | 374                       | 25,540    | 278-                           |
| Construction Contracts                                                                                  | 60,648          | 60,648                                    | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$436,726       | \$234,215                                 | \$928                     | \$32,576  | \$169,007                      |
| Fiscal Year 1992                                                                                        | 428,488         | 200,075                                   | 1,076                     | 32,021    | 195,316                        |
| Fiscal Year 1991                                                                                        | 565,422         | 310,521                                   | 9,756                     | 6,972     | 238,173                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. SSANG YONG OIL REFINING CO LTD                                                                       | \$103,591       | Liquid Propellants & Fuel, Petroleum Base |                           |           | \$92,448                       |
| 2. KYUNG IN ENERGY CO LTD                                                                               | 42,451          | Fuel Oils                                 |                           |           | 42,451                         |
| 3. KOREA ELECTRIC POWER CORP                                                                            | 32,557          | Electric Services                         |                           |           | 32,557                         |
| 4. SUNKYOUNG LTD                                                                                        | 32,103          | Liquid Propellants & Fuel, Petroleum Base |                           |           | 24,906                         |
| 5. SHIN CHEON CO., LTD                                                                                  | 20,181          | Guard Services                            |                           |           | 20,181                         |
| Total of Above                                                                                          | \$230,883       | ( 54.3% of total awards over \$25,000)    |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 65

## NETHERLANDS



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# NETHERLANDS

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

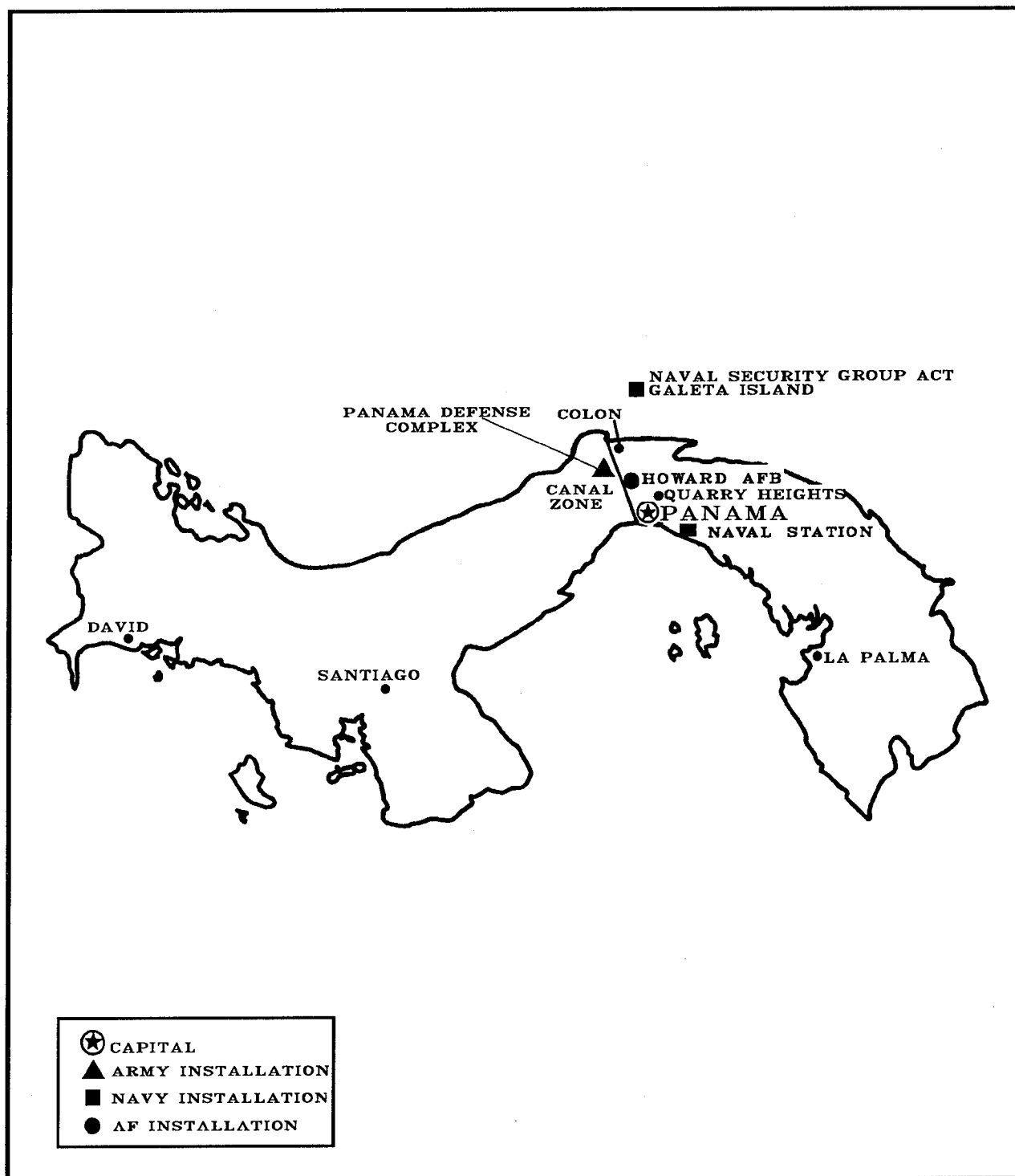
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 2,601           | 1,378                                      | 66                        | 982       | 175                            |
| Active Duty Military                                                                                    | 826             | 455                                        | 28                        | 343       | 0                              |
| Civilian                                                                                                | 282             | 108                                        | 2                         | 14        | 158                            |
| Military Dependents                                                                                     | 1,400           | 756                                        | 35                        | 609       | 0                              |
| U.S. Civilian Dependents                                                                                | 93              | 59                                         | 1                         | 16        | 17                             |
| II. Expenditures - Total                                                                                | \$102,768       | \$64,337                                   | \$2,580                   | \$24,497  | \$11,354                       |
| A. Payroll Outlays - Total                                                                              | 45,204          | 18,930                                     | 1,263                     | 17,137    | 7,874                          |
| Active Duty Military Pay                                                                                | 28,134          | 14,105                                     | 1,136                     | 12,893    | 0                              |
| Civilian Pay                                                                                            | 13,744          | 3,780                                      | 67                        | 2,023     | 7,874                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 3,326           | 1,045                                      | 60                        | 2,221     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 57,564          | 45,407                                     | 1,317                     | 7,360     | 3,480                          |
| Supply and Equipment Contracts                                                                          | 6,073           | 129                                        | 365                       | 3,148     | 2,431                          |
| RDT&E Contracts                                                                                         | 636             | 528                                        | 58                        | 50        | 0                              |
| Service Contracts                                                                                       | 50,403          | 44,184                                     | 894                       | 4,276     | 1,049                          |
| Construction Contracts                                                                                  | 414             | 528                                        | 0                         | 114-      | 0                              |
| Civil Function Contracts                                                                                | 38              | 38                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$76,052        | \$50,026                                   | \$2,690                   | \$16,364  | \$6,972                        |
| Fiscal Year 1992                                                                                        | 78,625          | 50,189                                     | 2,389                     | 22,286    | 3,761                          |
| Fiscal Year 1991                                                                                        | 154,701         | 74,085                                     | 3,867                     | 19,131    | 57,618                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. MINISTERIE VAN DEFENSIE                                                                              | \$40,266        | Other Housekeeping Services                |                           |           | \$40,266                       |
| 2. UNITED TECHNOLOGIES CORP                                                                             | 5,035           | Maint & Repair of Eq/Engines, Turbines & C |                           |           | 2,454                          |
| 3. EUROPE COMBINED TERMINALS BV                                                                         | 1,661           | Stevedoring                                |                           |           | 1,661                          |
| 4. KONINKLIJKE PTT NEDERLAND NV                                                                         | 1,049           | Other ADP & Telecommunication Services     |                           |           | 971                            |
| 5. SAMAS-GROEP NV                                                                                       | 963             | Office Furniture                           |                           |           | 963                            |
| Total of Above                                                                                          | \$48,974        | ( 85.1% of total awards over \$25,000)     |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 66

## PANAMA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# PANAMA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

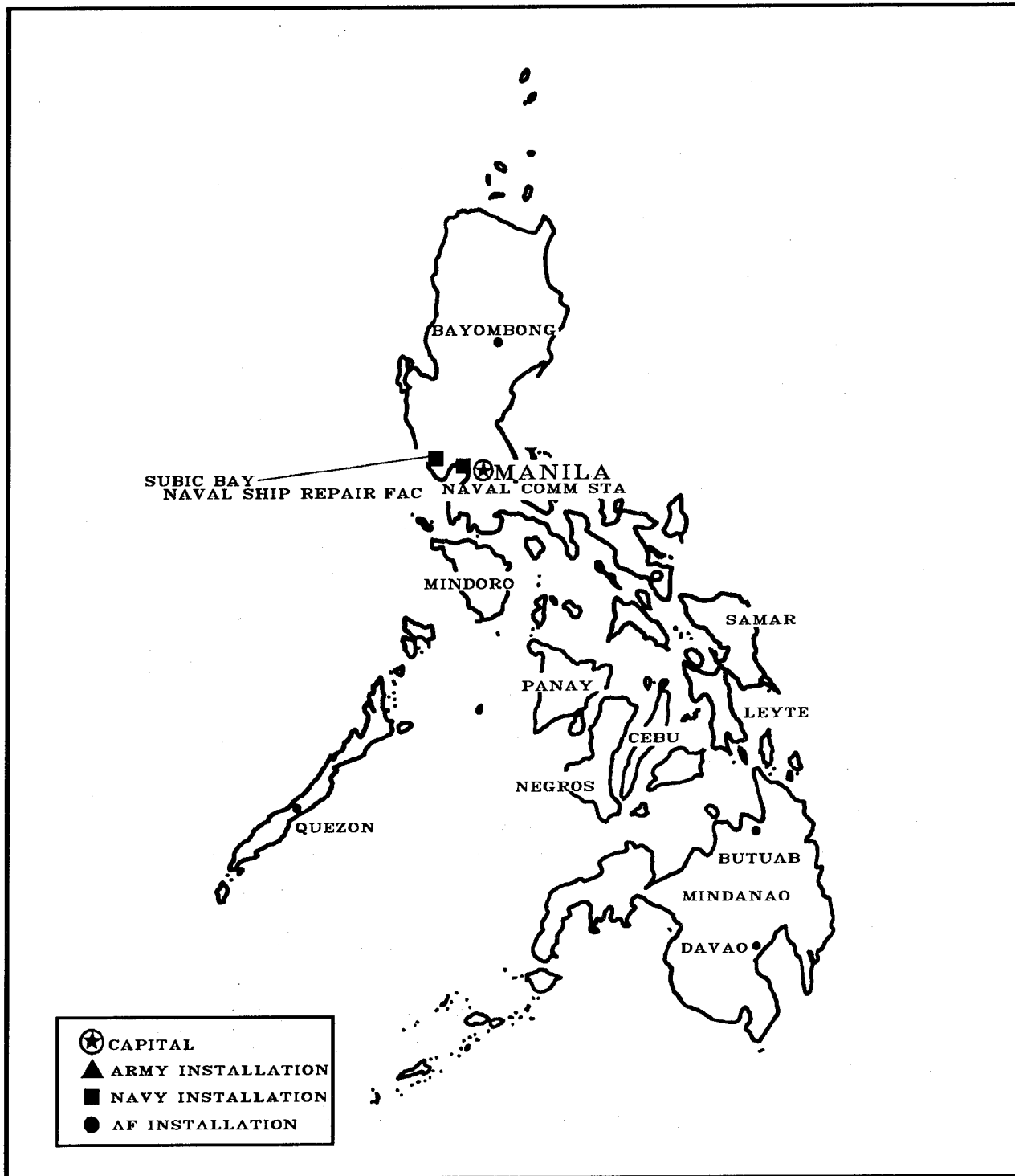
| Personnel/Expenditures 1/                                                                               | Total           | Army                                    | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-----------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 27,092          | 17,717                                  | 1,968                     | 6,234     | 1,173                          |
| Active Duty Military                                                                                    | 9,479           | 6,317                                   | 662                       | 2,500     | 0                              |
| Civilian                                                                                                | 5,845           | 3,407                                   | 431                       | 838       | 1,169                          |
| Military Dependents                                                                                     | 9,579           | 6,186                                   | 695                       | 2,698     | 0                              |
| U.S. Civilian Dependents                                                                                | 2,189           | 1,807                                   | 180                       | 198       | 4                              |
| II. Expenditures - Total                                                                                | \$478,267       | \$309,093                               | \$44,986                  | \$95,945  | \$28,243                       |
| A. Payroll Outlays - Total                                                                              | 416,599         | 263,446                                 | 35,257                    | 89,953    | 27,943                         |
| Active Duty Military Pay                                                                                | 258,711         | 167,411                                 | 23,342                    | 67,958    | 0                              |
| Civilian Pay                                                                                            | 147,840         | 88,430                                  | 11,723                    | 19,744    | 27,943                         |
| Reserve & National Guard Pay                                                                            | 1,849           | 1,849                                   | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 8,199           | 5,756                                   | 192                       | 2,251     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 61,668          | 45,647                                  | 9,729                     | 5,992     | 300                            |
| Supply and Equipment Contracts                                                                          | 5,416           | 4,909                                   | 0                         | 207       | 300                            |
| RDT&E Contracts                                                                                         | 1,940           | 1,940                                   | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 34,157          | 19,677                                  | 8,695                     | 5,785     | 0                              |
| Construction Contracts                                                                                  | 19,191          | 18,157                                  | 1,034                     | 0         | 0                              |
| Civil Function Contracts                                                                                | 964             | 964                                     | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                    | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$52,493        | \$34,200                                | \$7,784                   | \$8,599   | \$1,910                        |
| Fiscal Year 1992                                                                                        | 52,627          | 33,010                                  | 10,736                    | 6,949     | 1,932                          |
| Fiscal Year 1991                                                                                        | 64,202          | 41,351                                  | 10,824                    | 8,902     | 3,125                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                      |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description         |                           |           | Amount                         |
| 1. H I HOMA COMPANY INC, THE                                                                            | \$6,585         | All Other Non-Building Facilities       |                           |           | \$6,392                        |
| 2. ISTHMIAN ROAD MIX INC                                                                                | 4,393           | Airport Runways                         |                           |           | 3,988                          |
| 3. HARBERT CORPORATION                                                                                  | 3,708           | Other Miscellaneous Buildings           |                           |           | 3,708                          |
| 4. CONTRATOS Y MANTENIMIENTOS S A                                                                       | 3,289           | Maint/All Other Non-Building Facilities |                           |           | 2,572                          |
| 5. COMAJA J A                                                                                           | 2,572           | Maint/Fuel Supply Facilities            |                           |           | 2,572                          |
| Total of Above                                                                                          | \$20,547        | ( 33.3% of total awards over \$25,000)  |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 67

## PHILIPPINES



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# PHILIPPINES

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

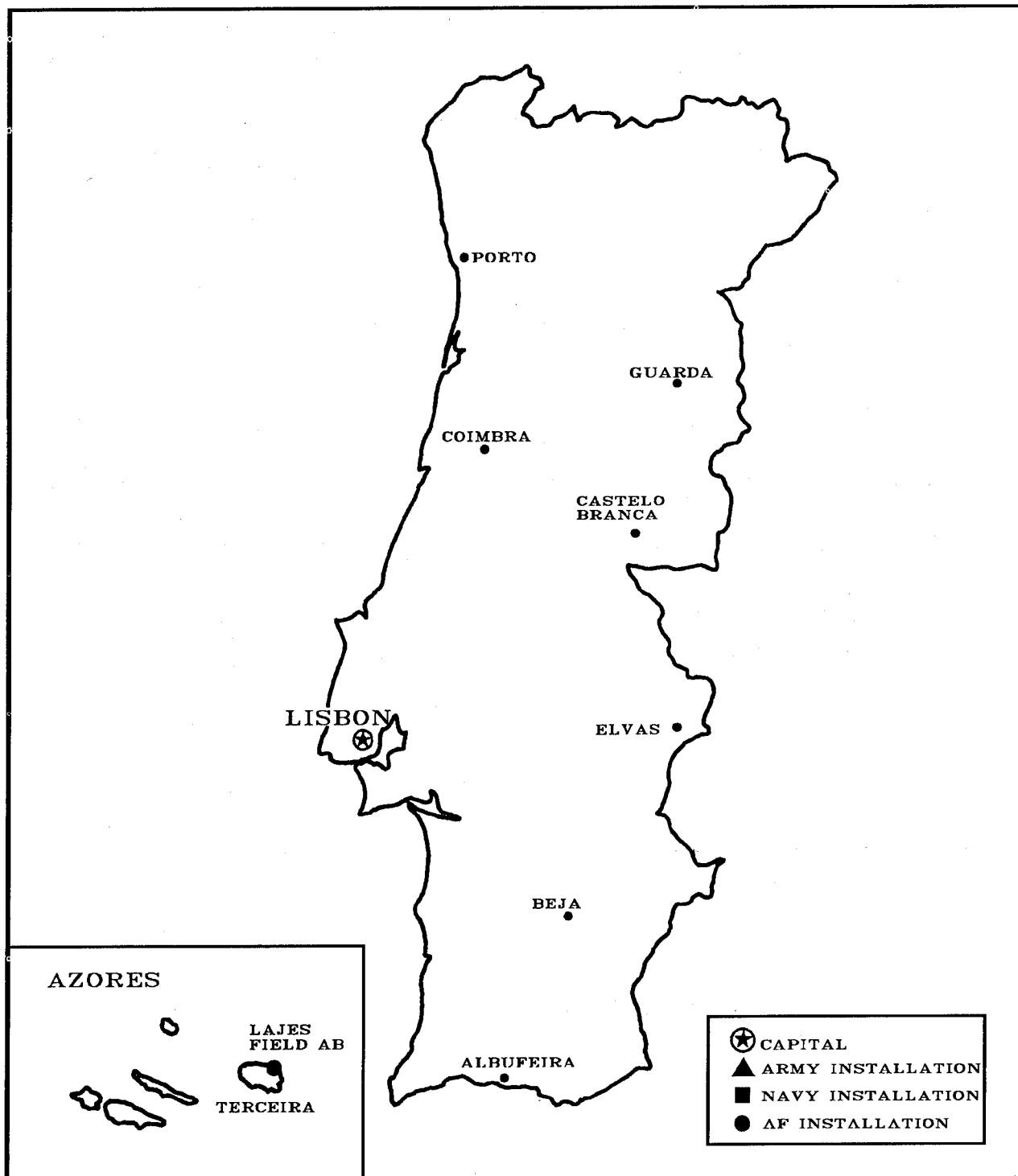
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 279             | 19                                        | 245                       | 12        | 3                              |
| Active Duty Military                                                                                    | 232             | 13                                        | 211                       | 8         | 0                              |
| Civilian                                                                                                | 26              | 0                                         | 23                        | 0         | 3                              |
| Military Dependents                                                                                     | 21              | 6                                         | 11                        | 4         | 0                              |
| U.S. Civilian Dependents                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| II. Expenditures - Total                                                                                | \$56,106        | \$7,296                                   | \$41,562                  | \$6,646   | \$602                          |
| A. Payroll Outlays - Total                                                                              | 54,151          | 5,957                                     | 41,431                    | 6,646     | 117                            |
| Active Duty Military Pay                                                                                | 7,794           | 403                                       | 6,758                     | 633       | 0                              |
| Civilian Pay                                                                                            | 575             | 0                                         | 458                       | 0         | 117                            |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 45,782          | 5,554                                     | 34,215                    | 6,013     | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                           |                           |           |                                |
| Total                                                                                                   | 1,955           | 1,339                                     | 131                       | 0         | 485                            |
| Supply and Equipment Contracts                                                                          | 1,224           | 739                                       | 0                         | 0         | 485                            |
| RDT&E Contracts                                                                                         | 440             | 440                                       | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 291             | 160                                       | 131                       | 0         | 0                              |
| Construction Contracts                                                                                  | 0               | 0                                         | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$5,364         | \$2,599                                   | \$527                     | \$1,286   | \$952                          |
| Fiscal Year 1992                                                                                        | 22,460          | 929                                       | 20,921                    | 45-       | 655                            |
| Fiscal Year 1991                                                                                        | 56,883          | 756                                       | 41,531                    | 10,398    | 4,198                          |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           |           | Amount                         |
| 1. EAC GRAPHICS ( A DIVISION OF L                                                                       | \$485           | Printing, Duplicating & Bookbinding Equip |                           |           | \$485                          |
| 2. COMMUNICATIONS GENERAL INTL                                                                          | 453             | Telephone and Telegraph Equipment         |                           |           | 453                            |
| 3. B T R PLC                                                                                            | 440             | RDE/Aircraft-Management & Support         |                           |           | 440                            |
| 4. REDCOM LABORATORIES INC                                                                              | 220             | Telephone and Telegraph Equipment         |                           |           | 220                            |
| 5. HILL INTERNATIONAL INC                                                                               | 160             | Other Architect & Engineering Services    |                           |           | 160                            |
| Total of Above                                                                                          | \$1,758         | ( 89.9% of total awards over \$25,000)    |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 68

## PORTUGAL



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# PORTUGAL

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

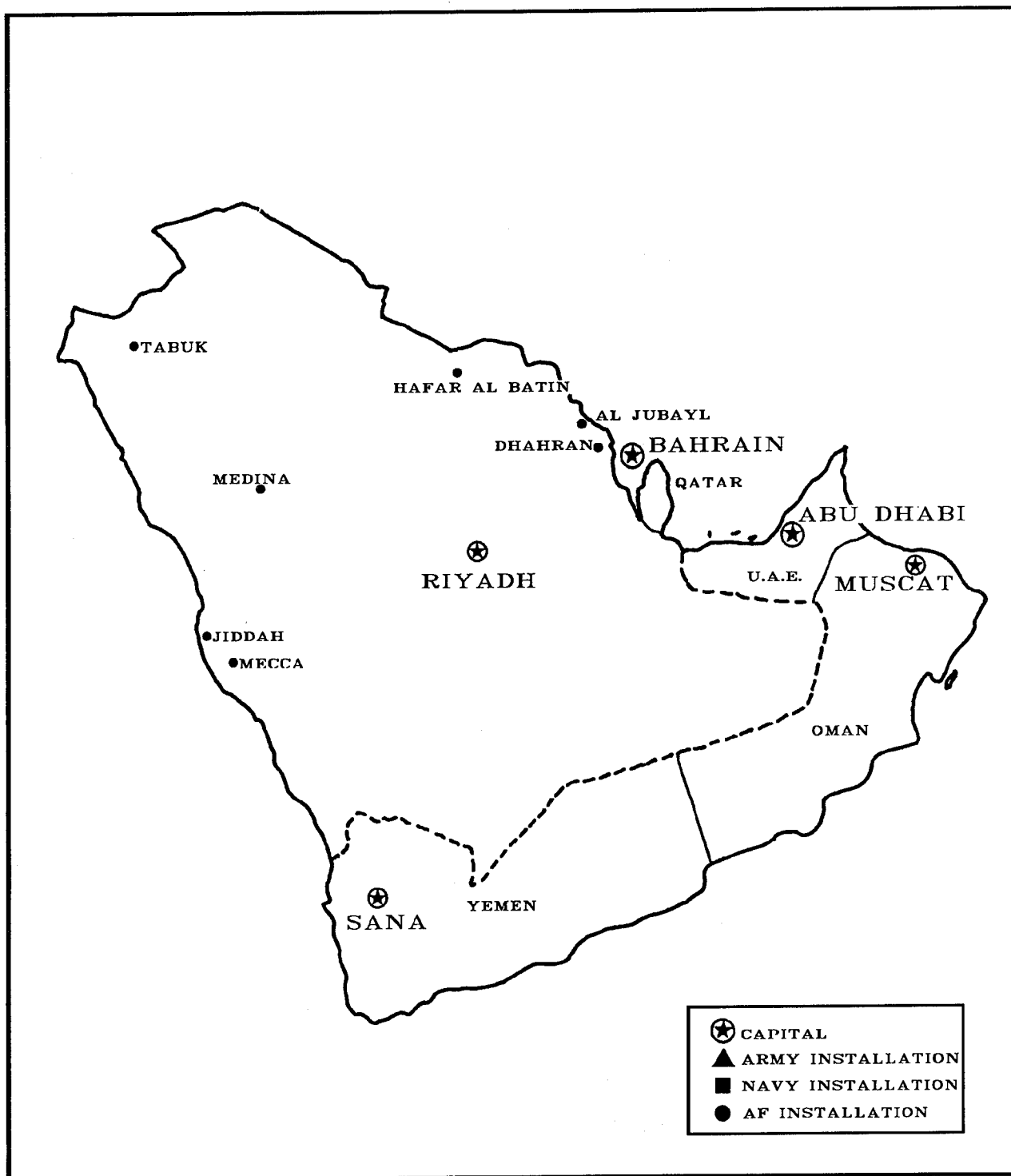
| Personnel/Expenditures 1/                                                                               | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 3,604           | 39                                     | 173                       | 3,268     | 124                            |
| Active Duty Military                                                                                    | 1,173           | 29                                     | 68                        | 1,076     | 0                              |
| Civilian                                                                                                | 919             | 2                                      | 42                        | 768       | 107                            |
| Military Dependents                                                                                     | 1,437           | 8                                      | 63                        | 1,366     | 0                              |
| U.S. Civilian Dependents                                                                                | 75              | 0                                      | 0                         | 58        | 17                             |
| II. Expenditures - Total                                                                                | \$79,271        | \$1,163                                | \$8,988                   | \$60,341  | \$8,779                        |
| A. Payroll Outlays - Total                                                                              | 61,038          | 1,163                                  | 4,144                     | 51,827    | 3,904                          |
| Active Duty Military Pay                                                                                | 31,270          | 900                                    | 3,173                     | 27,197    | 0                              |
| Civilian Pay                                                                                            | 28,982          | 61                                     | 907                       | 24,110    | 3,904                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                      | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 786             | 202                                    | 64                        | 520       | 0                              |
| B. Prime Contracts Over \$25,000                                                                        |                 |                                        |                           |           |                                |
| Total                                                                                                   | 18,233          | 0                                      | 4,844                     | 8,514     | 4,875                          |
| Supply and Equipment Contracts                                                                          | 1,764           | 0                                      | 0                         | 149       | 1,615                          |
| RDT&E Contracts                                                                                         | 0               | 0                                      | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 16,469          | 0                                      | 4,844                     | 8,365     | 3,260                          |
| Construction Contracts                                                                                  | 0               | 0                                      | 0                         | 0         | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                      | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                   | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$19,418        | \$999                                  | \$6,782                   | \$11,637  | \$0                            |
| Fiscal Year 1992                                                                                        | 12,912          | 100-                                   | 406                       | 12,606    | 0                              |
| Fiscal Year 1991                                                                                        | 22,605          | 505                                    | 6,948                     | 15,117    | 35                             |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                     |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description        |                           |           | Amount                         |
| 1. HOJGAARD HOLDING A/S                                                                                 | \$3,951         | Maint/Sewage & Waste Facilities        |                           |           | \$3,951                        |
| 2. ADMISNISTRAACO-GERALDOCTT                                                                            | 3,260           | Other ADP & Telecommunication Services |                           |           | 3,260                          |
| 3. MCC CONSTRUCTION CORPORATION                                                                         | 2,001           | Maint/Other Miscellaneous Buildings    |                           |           | 976                            |
| 4. TRAMP HOLDINGS LTD                                                                                   | 1,615           | Fuel Oils                              |                           |           | 1,615                          |
| 5. CARTOR                                                                                               | 1,260           | Maint/Other Miscellaneous Buildings    |                           |           | 946                            |
| Total of Above                                                                                          | \$12,087        | ( 66.3% of total awards over \$25,000) |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 69

## SAUDI ARABIA



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# SAUDI ARABIA

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

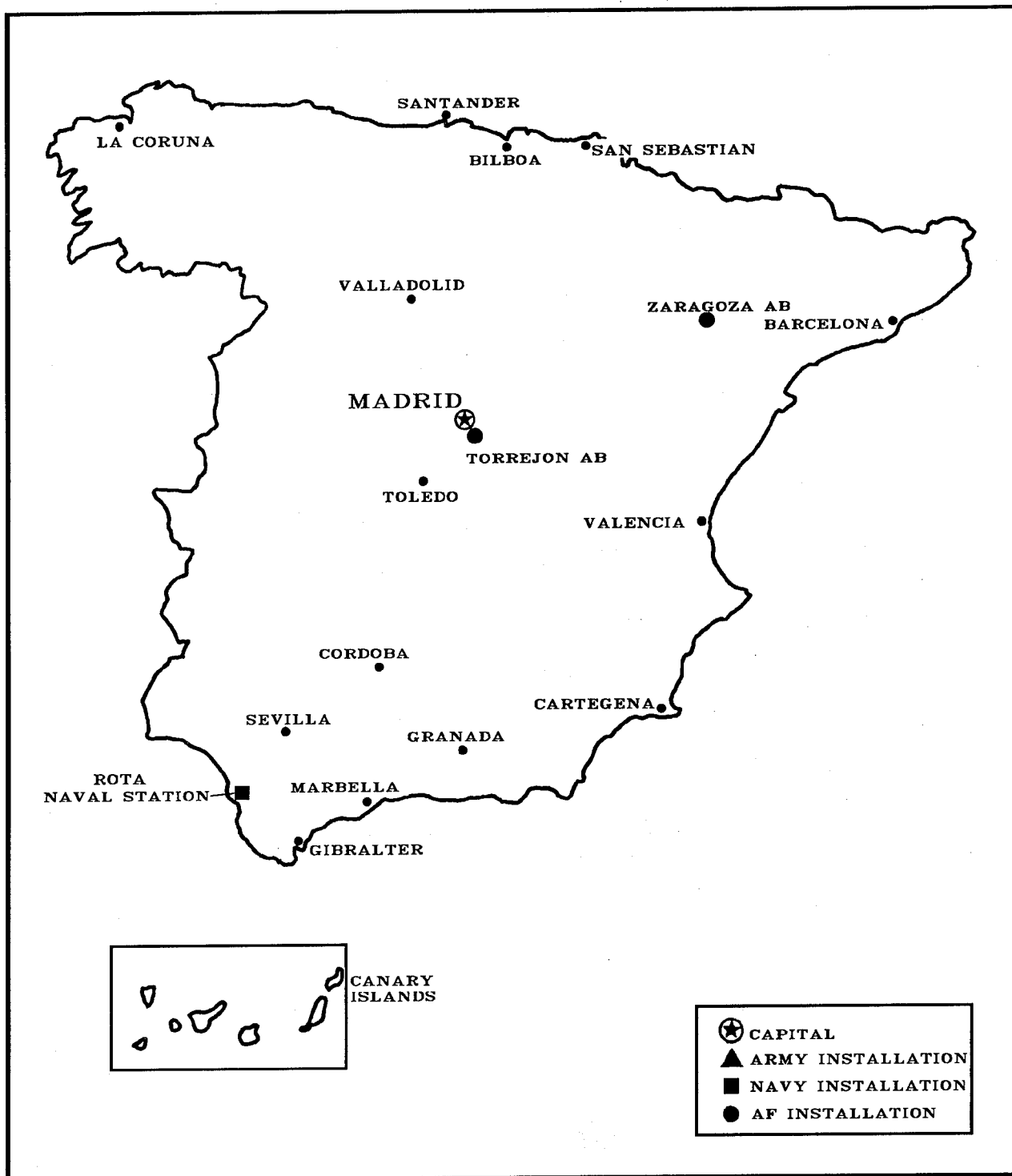
| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 1,561           | 671                                        | 152                       | 560       | 178                            |
| Active Duty Military                                                                                    | 710             | 423                                        | 97                        | 190       | 0                              |
| Civilian                                                                                                | 343             | 148                                        | 6                         | 100       | 89                             |
| Military Dependents                                                                                     | 348             | 71                                         | 48                        | 229       | 0                              |
| U.S. Civilian Dependents                                                                                | 160             | 29                                         | 1                         | 41        | 89                             |
| II. Expenditures - Total                                                                                | \$643,667       | \$484,296                                  | \$16,065                  | \$65,142  | \$78,164                       |
| A. Payroll Outlays - Total                                                                              | 52,659          | 22,148                                     | 5,948                     | 20,817    | 3,746                          |
| Active Duty Military Pay                                                                                | 26,228          | 13,113                                     | 4,778                     | 8,337     | 0                              |
| Civilian Pay                                                                                            | 9,990           | 4,239                                      | 348                       | 1,657     | 3,746                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 16,441          | 4,796                                      | 822                       | 10,823    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 591,008         | 462,148                                    | 10,117                    | 44,325    | 74,418                         |
| Supply and Equipment Contracts                                                                          | 220,714         | 144,814                                    | 0                         | 1,482     | 74,418                         |
| RDT&E Contracts                                                                                         | 0               | 0                                          | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 364,403         | 316,119                                    | 10,117                    | 38,167    | 0                              |
| Construction Contracts                                                                                  | 5,891           | 1,215                                      | 0                         | 4,676     | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$591,436       | \$235,424                                  | \$13,733                  | \$208,785 | \$133,494                      |
| Fiscal Year 1992                                                                                        | 447,776         | 76,999                                     | 11,744                    | 311,241   | 47,792                         |
| Fiscal Year 1991                                                                                        | 1,243,614       | 461,568                                    | 589,366                   | 90,246    | 102,434                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. CARLYLE PARTNERS LEVERAGED CAP                                                                       | \$201,302       | Other Education & Training Services        |                           |           | \$200,055                      |
| 2. MANSOUR GENERAL DYNAMICS LTD                                                                         | 116,452         | Miscellaneous Battery Retaining Fixtures & |                           |           | 103,889                        |
| 3. MOBIL CORPORATION                                                                                    | 69,059          | Liquid Propellants & Fuel, Petroleum Base  |                           |           | 69,059                         |
| 4. SAUDI OPERATION & MAINTENANCE                                                                        | 36,667          | Program Management/Support Services        |                           |           | 36,667                         |
| 5. ADVANCE ELECTRONIC CO LTD                                                                            | 32,303          | Radio & TV Comm Equipment, Except Airborne |                           |           | 29,360                         |
| Total of Above                                                                                          | \$455,783       | ( 77.1% of total awards over \$25,000)     |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 70

## SPAIN



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# SPAIN

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

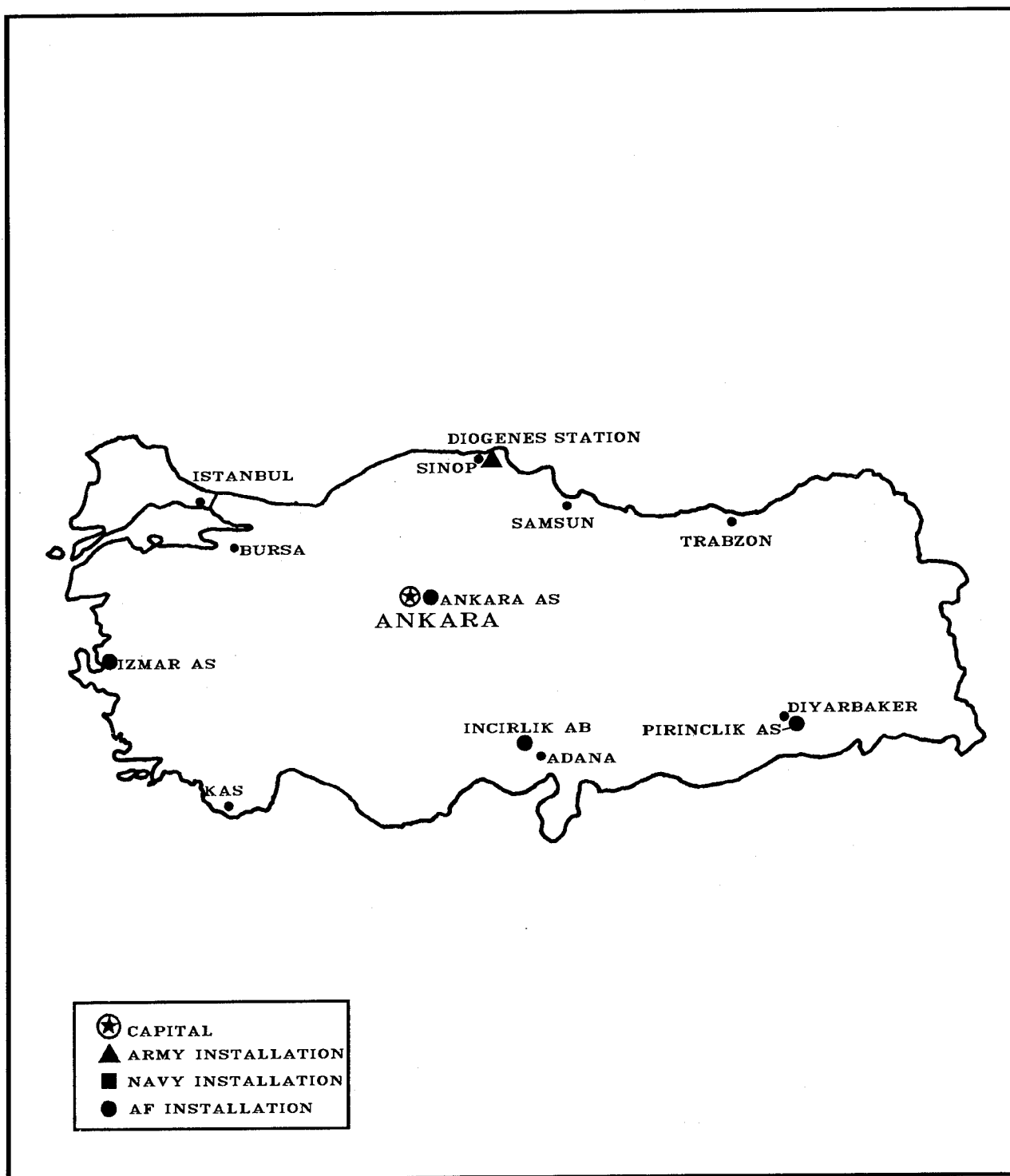
| Personnel/Expenditures 1/                                                                               | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 6,755           | 23                                        | 5,929                     | 523       | 280                            |
| Active Duty Military                                                                                    | 2,790           | 9                                         | 2,563                     | 218       | 0                              |
| Civilian                                                                                                | 410             | 8                                         | 219                       | 17        | 166                            |
| Military Dependents                                                                                     | 3,249           | 6                                         | 3,000                     | 243       | 0                              |
| U.S. Civilian Dependents                                                                                | 306             | 0                                         | 147                       | 45        | 114                            |
| II. Expenditures - Total                                                                                | \$365,088       | \$3,493                                   | \$169,399                 | \$41,399  | \$150,797                      |
| A. Payroll Outlays - Total                                                                              | 121,258         | 1,823                                     | 91,232                    | 20,941    | 7,262                          |
| Active Duty Military Pay                                                                                | 94,718          | 279                                       | 81,579                    | 12,860    | 0                              |
| Civilian Pay                                                                                            | 17,302          | 264                                       | 7,905                     | 1,871     | 7,262                          |
| Reserve & National Guard Pay                                                                            | 0               | 0                                         | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 9,238           | 1,280                                     | 1,748                     | 6,210     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 243,830         | 1,670                                     | 78,167                    | 20,458    | 143,535                        |
| Supply and Equipment Contracts                                                                          | 183,489         | 69                                        | 40,224                    | 27        | 143,169                        |
| RDT&E Contracts                                                                                         | 0               | 0                                         | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 42,584          | 1,601                                     | 20,300                    | 20,317    | 366                            |
| Construction Contracts                                                                                  | 17,757          | 0                                         | 17,643                    | 114       | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                      | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$176,189       | \$0                                       | \$36,139                  | \$19,899  | \$120,151                      |
| Fiscal Year 1992                                                                                        | 99,109          | 54-                                       | 24,611                    | 52,797    | 21,755                         |
| Fiscal Year 1991                                                                                        | 429,707         | 2,888                                     | 37,965                    | 26,636    | 362,218                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                        |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description           |                           | Amount    |                                |
| 1. CIA ESPANOLA DE PETROLEOS SA                                                                         | \$142,248       | Liquid Propellants & Fuel, Petroleum Base |                           | \$141,059 |                                |
| 2. CESELSA SA                                                                                           | 39,700          | Electrical & Elct Meas & Test Instruments |                           | 39,000    |                                |
| 3. PACIFIC ARCHTCTS ENGINEERS INC                                                                       | 14,979          | Warehousing & Storage Services            |                           | 14,499    |                                |
| 4. NEWIMAR, S.A.                                                                                        | 8,473           | Family Housing Facilities                 |                           | 4,861     |                                |
| 5. AIR GROUND SERVICES ESPANA S.A                                                                       | 3,723           | Operation/Airport Terminals               |                           | 3,723     |                                |
| Total of Above                                                                                          | \$209,123       | ( 85.8% of total awards over \$25,000)    |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 71

## TURKEY



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# TURKEY

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 8,325           | 772                                        | 59                        | 7,097     | 397                            |
| Active Duty Military                                                                                    | 4,077           | 273                                        | 44                        | 3,760     | 0                              |
| Civilian                                                                                                | 802             | 25                                         | 0                         | 444       | 333                            |
| Military Dependents                                                                                     | 3,307           | 467                                        | 15                        | 2,825     | 0                              |
| U.S. Civilian Dependents                                                                                | 139             | 7                                          | 0                         | 68        | 64                             |
| II. Expenditures - Total                                                                                | \$247,787       | \$12,386                                   | \$3,818                   | \$204,693 | \$26,890                       |
| A. Payroll Outlays - Total                                                                              | 137,138         | 9,238                                      | 2,983                     | 112,924   | 11,993                         |
| Active Duty Military Pay                                                                                | 116,083         | 8,463                                      | 2,945                     | 104,675   | 0                              |
| Civilian Pay                                                                                            | 18,107          | 775                                        | 0                         | 5,339     | 11,993                         |
| Reserve & National Guard Pay                                                                            | 0               | 0                                          | 0                         | 0         | 0                              |
| Retired Military Pay                                                                                    | 2,948           | 0                                          | 38                        | 2,910     | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 110,649         | 3,148                                      | 835                       | 91,769    | 14,897                         |
| Supply and Equipment Contracts                                                                          | 24,375          | 0                                          | 0                         | 10,972    | 13,403                         |
| RDT&E Contracts                                                                                         | 0               | 0                                          | 0                         | 0         | 0                              |
| Service Contracts                                                                                       | 83,294          | 959                                        | 835                       | 80,006    | 1,494                          |
| Construction Contracts                                                                                  | 2,980           | 2,189                                      | 0                         | 791       | 0                              |
| Civil Function Contracts                                                                                | 0               | 0                                          | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$135,688       | \$5,950                                    | \$2,328                   | \$60,145  | \$67,265                       |
| Fiscal Year 1992                                                                                        | 215,099         | 122                                        | 10,901                    | 187,225   | 16,851                         |
| Fiscal Year 1991                                                                                        | 273,974         | 4,686                                      | 4,710                     | 213,873   | 50,705                         |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. CARLYLE PARTNERS LEVERAGED CAP                                                                       | \$41,373        | Facilities Operations Support Services     |                           |           | \$41,373                       |
| 2. GENERAL ELECTRIC COMPANY                                                                             | 16,271          | Operation/Electronic & Communication Facil |                           |           | 16,271                         |
| 3. PATROL OFISI A S GENEL MUD                                                                           | 10,773          | Fuel Oils                                  |                           |           | 10,393                         |
| 4. CUKUROVA ELEKTRIK AS                                                                                 | 9,461           | Electric Services                          |                           |           | 9,461                          |
| 5. KOBA COMPANY LTD                                                                                     | 3,855           | Bakery and Cereal Products                 |                           |           | 3,312                          |
| Total of Above                                                                                          | \$81,733        | ( 73.9% of total awards over \$25,000)     |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.

# MAP NO. 72

## UNITED KINGDOM



Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

# UNITED KINGDOM

FISCAL YEAR 1994

(DOLLARS IN THOUSANDS)

| Personnel/Expenditures 1/                                                                               | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
|---------------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------|---------------------------|-----------|--------------------------------|
| I. Personnel - Total                                                                                    | 35,666          | 379                                        | 4,985                     | 29,399    | 903                            |
| Active Duty Military                                                                                    | 13,781          | 243                                        | 2,060                     | 11,478    | 0                              |
| Civilian                                                                                                | 2,133           | 53                                         | 437                       | 809       | 834                            |
| Military Dependents                                                                                     | 18,905          | 66                                         | 2,263                     | 16,576    | 0                              |
| U.S. Civilian Dependents                                                                                | 847             | 17                                         | 225                       | 536       | 69                             |
| II. Expenditures - Total                                                                                | \$962,636       | \$84,725                                   | \$293,238                 | \$442,572 | \$142,101                      |
| A. Payroll Outlays - Total                                                                              | 543,574         | 13,373                                     | 93,206                    | 398,437   | 38,558                         |
| Active Duty Military Pay                                                                                | 420,997         | 7,533                                      | 68,861                    | 344,603   | 0                              |
| Civilian Pay                                                                                            | 81,745          | 1,855                                      | 18,838                    | 22,494    | 38,558                         |
| Reserve & National Guard Pay                                                                            | 763             | 0                                          | 763                       | 0         | 0                              |
| Retired Military Pay                                                                                    | 40,069          | 3,985                                      | 4,744                     | 31,340    | 0                              |
| B. Prime Contracts Over \$25,000<br>Total                                                               | 419,062         | 71,352                                     | 200,032                   | 44,135    | 103,543                        |
| Supply and Equipment Contracts                                                                          | 270,950         | 22,499                                     | 132,393                   | 30,226    | 85,832                         |
| RDT&E Contracts                                                                                         | 18,761          | 8,264                                      | 3,520                     | 1,804     | 5,173                          |
| Service Contracts                                                                                       | 109,701         | 24,413                                     | 60,645                    | 12,105    | 12,538                         |
| Construction Contracts                                                                                  | 19,616          | 16,142                                     | 3,474                     | 0         | 0                              |
| Civil Function Contracts                                                                                | 34              | 34                                         | 0                         | 0         | 0                              |
| Prime Contracts Over \$25,000<br>(Prior Three Years)                                                    | Total           | Army                                       | Navy<br>&<br>Marine Corps | Air Force | Other<br>Defense<br>Activities |
| Fiscal Year 1993                                                                                        | \$620,895       | \$156,142                                  | \$202,157                 | \$38,765  | \$223,831                      |
| Fiscal Year 1992                                                                                        | 576,968         | 93,116                                     | 262,654                   | 116,443   | 104,755                        |
| Fiscal Year 1991                                                                                        | 773,794         | 59,812                                     | 389,375                   | 147,104   | 177,503                        |
| Top Five Contractors Receiving the Largest<br>Dollar Volume of Prime Contract Awards<br>in this Country | Total<br>Amount | Major Area of Work                         |                           |           |                                |
|                                                                                                         |                 | FSC or Service Code Description            |                           |           | Amount                         |
| 1. ROLLS-ROYCE PLC                                                                                      | \$90,937        | Gas Turbines and Jet Engines, Acft & Comps |                           |           | \$58,642                       |
| 2. SALOMON INC                                                                                          | 62,290          | Fuel Oils                                  |                           |           | 62,290                         |
| 3. MARTIN-BAKER AIRCRAFT CO LTD                                                                         | 25,449          | Msl Aircraft Accessories and Components    |                           |           | 19,309                         |
| 4. BOMBARDIER INC                                                                                       | 24,211          | Maint & Repair of Eq/Aircraft Comps & Accy |                           |           | 13,250                         |
| 5. GENERAL ELECTRIC CO PLC THE                                                                          | 17,261          | Night Vision Equipment, Emitted and Reflec |                           |           | 9,791                          |
| Total of Above                                                                                          | \$220,148       | ( 52.5% of total awards over \$25,000)     |                           |           |                                |

Prepared by: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

1/ For cost of operations information, refer to DoD Budget Exhibit OP-53.